

**ASX**

Level 18, 275 Kent Street  
Sydney, NSW, 2000

# Release

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**9 MAY 2022**

**Westpac 2022 Interim Financial Results Announcement (incorporating requirements of Appendix 4D)**

Westpac Banking Corporation (“Westpac”) today provides the attached Westpac 2022 Interim Financial Results Announcement (incorporating requirements of Appendix 4D).

**For further information:**

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This document has been authorised for release by Tim Hartin, Company Secretary.

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# 2022 Interim Financial Results

**FOR THE SIX MONTHS ENDED 31 MARCH 2022**  
Incorporating the requirements of Appendix 4D

Westpac Banking Corporation  
ABN 33 007 457 141



*Cover image:* 'Bank in a Box' Westpac employees at our portable branch in Lismore, NSW, after the floods.

**Westpac** GROUP

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## Results Announcement to the market

### ASX Appendix 4D

Results for announcement to the market<sup>1</sup>

Report for the half year ended 31 March 2022<sup>2</sup>

Revenue from ordinary activities <sup>3,4</sup> (\$m)	down	4%	to	\$10,230
Profit from ordinary activities after tax attributable to equity holders <sup>4</sup> (\$m)	down	5%	to	\$3,280
Net profit for the period attributable to equity holders <sup>4</sup> (\$m)	down	5%	to	\$3,280

<b>Dividend Distributions (cents per ordinary share)</b>	<b>Amount per security</b>	<b>Franked amount per security</b>
Interim dividend	61	61
Record date for determining entitlements to the dividend	20 May 2022	

1. This document comprises the Westpac Group 2022 Interim Financial Results, including the 2022 Interim Financial Report contained in Section 4 and is provided to the Australian Securities Exchange under Listing Rule 4.2A.
2. This report should be read in conjunction with the 2021 Westpac Group Annual Report and any public announcements made in the period by the Westpac Group in accordance with the continuous disclosure requirements of the Corporations Act 2001 and ASX Listing Rules.
3. Comprises reported interest income, interest expense and non-interest income.
4. Above comparisons are to the reported results for the six months ended 31 March 2021.

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# Results Announcement to the market

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## Results Announcement to the market

In this Interim Financial Results Announcement (Results Announcement) references to 'Westpac', 'WBC', 'Westpac Group', 'the Group', 'we', 'us' and 'our' are to Westpac Banking Corporation and its controlled entities, unless it clearly means just Westpac Banking Corporation.

All references to \$ in this Results Announcement are to Australian dollars unless otherwise stated.

### Financial calendar

Interim Results Announcement released	9 May 2022
Ex-dividend date for interim dividend	19 May 2022
Record date for interim dividend (Sydney)	20 May 2022
Interim dividend payable	24 June 2022
Final Results Announcement (scheduled)	7 November 2022

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## Group results

### 1.0 Group results

#### 1.1 Reported results

Net profit attributable to owners of Westpac is prepared in accordance with the requirements of Australian Accounting Standards (AAS) and regulations applicable to Australian Authorised Deposit-taking Institutions (ADIs). Notable items are discussed in Section 1.3.3 and Section 5, Note 9.

\$m	Half Year	Half Year	Half Year	% Mov't <sup>1</sup>	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	8,288	8,510	8,348	(3)	(1)
Net fee income	845	782	700	8	21
Net wealth management and insurance income	401	613	598	(35)	(33)
Trading income	343	277	442	24	(22)
Other income	353	354	598	-	(41)
<b>Net operating income before operating expenses and impairment charges</b>	<b>10,230</b>	<b>10,536</b>	<b>10,686</b>	<b>(3)</b>	<b>(4)</b>
Operating expenses	(5,373)	(7,314)	(5,997)	(27)	(10)
<b>Profit before impairment charges and income tax expense</b>	<b>4,857</b>	<b>3,222</b>	<b>4,689</b>	<b>51</b>	<b>4</b>
Impairment (charges)/benefits	(139)	218	372	large	large
<b>Profit before income tax expense</b>	<b>4,718</b>	<b>3,440</b>	<b>5,061</b>	<b>37</b>	<b>(7)</b>
Income tax expense	(1,434)	(1,422)	(1,616)	1	(11)
<b>Net profit for the period</b>	<b>3,284</b>	<b>2,018</b>	<b>3,445</b>	<b>63</b>	<b>(5)</b>
Net profit attributable to non-controlling interests (NCI)	(4)	(3)	(2)	33	100
<b>Net profit attributable to owners of WBC</b>	<b>3,280</b>	<b>2,015</b>	<b>3,443</b>	<b>63</b>	<b>(5)</b>
<b>Effective tax rate</b>	<b>30.4%</b>	<b>41.3%</b>	<b>31.9%</b>	<b>large</b>	<b>(154 bps)</b>

Net profit attributable to owners of Westpac for First Half 2022 was \$3,280 million, \$163 million or 5% lower than First Half 2021. Compared to Second Half 2021, net profit was \$1,265 million, or 63% higher.

The \$163 million decline in Net Profit compared to First Half 2021 was mostly due to a \$511 million (\$358 million after tax) turnaround in impairment charges (a charge in First Half 2022 compared to a benefit in First Half 2021).

Profit before impairment charges and income tax expense was 4% higher over First Half 2021 from a 10% reduction in expenses partly offset by 4% lower operating revenue. This result was supported by lower specific large infrequent items (notable items) which were \$276 million lower after tax. These items are discussed in Sections 1.3.3, 2.1, and Note 14 in this report and include:

- Provisions for estimated customer refunds, payments, associated costs and litigation;
- The write-down of intangible items, including goodwill; and
- The impact of asset sales and revaluations.

The following is a summary of the movements in the major line items in Net Profit for First Half 2022 compared to First Half 2021.

Net interest income was \$60 million lower, with a 7% increase in average interest earning assets more than offset by a 15 basis point (bps) reduction in net interest margin. The decline in net interest margin was due to:

- Lower spreads on mortgages and business lending, and a shift in our portfolio towards lower spread products (particularly Australian mortgage fixed rate lending); and
- A significant increase in liquid assets to meet the wind-down in the committed liquidity facility. Liquid assets have lower yields than the portfolio average; partly offset by
- Higher deposit spreads from repricing and changes in mix; and
- Unrealised gains on fair value economic hedges in First Half 2022 compared to a loss in First Half 2021.

Net interest income and net interest margins are discussed in Section 2.2.1 and Section 2.2.4.

1. Percentage movement represents an increase/(decrease) to the relevant comparative period.

## Group results

Non-interest income<sup>1</sup> was \$396 million lower compared to First Half 2021, with the movements due to:

- Lower gains from asset sales and revaluations of \$300 million;
- Lower contribution from the Life insurance business of \$194 million, which was impacted by unfavourable valuations and investment losses; and
- Businesses sold saw a reduction in revenue of \$63 million; partly offset by
- Lower costs of customer remediation of \$156 million.

Non-interest income is discussed in Section 2.2.5.

Operating expenses were \$624 million, or 10% lower compared to First Half 2021. Movements in the decline included:

- Lower costs associated with the sale of businesses of \$222 million;
- A reduction in depreciation and amortisation of assets of \$212 million;
- Lower provisions for remediation of \$210 million;
- Lower asset write-downs of \$82 million;
- Progress on our simplification program contributing to lower technology and professional services costs; these were partly offset by
- Higher staff expenses including salary and superannuation increases and restructuring costs.

Operating expenses are discussed in Section 2.2.8.

Impairment charges were \$511 million higher with a charge of \$139 million in First Half 2022 compared to an impairment benefit of \$372 million in First Half 2021. Most credit quality metrics improved over First Half 2022. The rise in the impairment charge compared to First Half 2021 reflected a lower reduction in collectively assessed provisions. In part this reflected an increase in overlays in First Half 2022 in response to uncertainties and risks from the current environment including the global geopolitical situation, supply chain disruptions, inflationary pressure, expected increases in interest rates, and the recent severe floods and storms across Australia. Impairment charges and asset quality are discussed further in Section 2.2.9, Section 2.3, and Note 10 and Note 11 of the 2022 Interim Financial Report.

The effective tax rate was 30.4% and close to Australia's corporate tax rate of 30%. This was lower than the 31.9% effective tax rate in First Half 2021 due to higher non-deductible items in First Half 2021. Income tax expense is discussed in Section 2.2.10.

1. Non-interest income is comprised of net fee income, net wealth management and insurance income, trading income, and other income.



# Group results

## 1.2 Key financial information<sup>1</sup>

	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Shareholder value</b>					
Basic earnings per ordinary share (cents)	90.5	54.9	94.5	65	(4)
Weighted average ordinary shares (millions) <sup>2</sup>	3,622	3,666	3,641	(1)	(1)
Fully franked dividends per ordinary share (cents)	61	60	58	2	5
Dividend payout ratio <sup>3</sup>	65.06%	109.16%	61.75%	large	331 bps
Return on average ordinary equity	9.25%	5.57%	9.92%	368 bps	(67 bps)
Average ordinary equity (\$m)	71,073	72,108	69,583	(1)	2
Average total equity (\$m)	71,130	72,157	69,634	(1)	2
Net tangible assets per ordinary share (\$)	17.22	16.90	16.60	2	4
<b>Business performance</b>					
Interest spread	1.86%	1.99%	1.97%	(13 bps)	(11 bps)
Benefit of net non-interest bearing assets, liabilities and equity	0.05%	0.07%	0.09%	(2 bps)	(4 bps)
Net interest margin	1.91%	2.06%	2.06%	(15 bps)	(15 bps)
Average interest earning assets (\$m)	872,075	825,926	812,950	6	7
Expense to income ratio	52.52%	69.42%	56.12%	large	(360 bps)
<b>Capital, funding and liquidity</b>					
Common equity Tier 1 capital ratio					
- APRA Basel III	11.33%	12.32%	12.34%	(99 bps)	(101 bps)
- Internationally comparable	17.36%	18.17%	18.08%	(81 bps)	(72 bps)
Credit risk weighted assets (credit RWA) (\$m)	359,673	357,295	347,127	1	4
Total risk weighted assets (RWA) (\$m)	459,956	436,650	428,899	5	7
Liquidity coverage ratio (LCR) <sup>4,5</sup>	137%	129%	124%	large	large
Net stable funding ratio (NSFR) <sup>5</sup>	125%	125%	123%	6 bps	241 bps
<b>Asset quality<sup>4</sup></b>					
Gross impaired exposures to gross loans	0.23%	0.30%	0.30%	(7 bps)	(7 bps)
Gross impaired exposures to equity and total provisions	2.20%	2.78%	2.67%	(58 bps)	(47 bps)
Gross impaired exposures provisions to gross impaired exposures	48.03%	54.44%	47.03%	large	100 bps
Total committed exposures (TCE) (\$bn)	1,161	1,125	1,072	3	8
Total stressed exposures as a % of TCE	1.10%	1.36%	1.60%	(26 bps)	(50 bps)
Total provisions to gross loans	65 bps	70 bps	79 bps	(5 bps)	(14 bps)
Mortgages 90+ day delinquencies	0.82%	0.99%	1.11%	(17 bps)	(29 bps)
Other consumer loans 90+ day delinquencies	1.62%	1.75%	1.92%	(13 bps)	(30 bps)
Collectively assessed provisions to credit RWA	116 bps	117 bps	142 bps	(1 bps)	(26 bps)
<b>Balance sheet (\$m)</b>					
Loans	719,556	709,784	688,218	1	5
Total assets <sup>6</sup>	964,749	935,877	889,419	3	8
Deposits and other borrowings	645,606	626,955	585,401	3	10
Total liabilities	894,416	863,785	817,358	4	9
Total equity <sup>6</sup>	70,333	72,092	72,061	(2)	(2)
<b>Wealth Management</b>					
Average Group Funds (\$bn)	241.1	239.2	220.9	1	9
Life insurance in-force premiums (Australia) (\$m) <sup>7</sup>	960	951	943	1	2

1. Averages are based on a six month period.
2. Weighted average number of fully paid ordinary shares listed on the ASX for the relevant period less average Westpac shares held by the Group ("Treasury shares").
3. Excludes the dividend component of the off-market share buy-back in First Half 2022.
4. Liquidity coverage ratio is calculated on a quarterly average basis.
5. Includes balances presented as held for sale.
6. First Half 2021 has been restated for the change in accounting policy in relation to Software-as-a-Service. Refer to Note 1 of the 2021 Annual Report for further details.
7. Refer to Section 3.4 Life insurance key metrics for further details.

## Group results

### 1.3 Cash earnings results

Throughout this Results Announcement, reporting and commentary of financial performance refer to 'cash earnings results', unless otherwise stated. Section 4 is prepared on a reported basis. A reconciliation of cash earnings to reported results is set out in Section 5, Note 7.

Certain commentary throughout this Results Announcement refers to performance excluding "notable items". Details on notable items are discussed in Section 1.3.3 and Section 5 Note 9.

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	8,028	8,245	8,469	(3)	(5)
Non-interest income	1,931	1,994	2,330	(3)	(17)
<b>Net operating income</b>	<b>9,959</b>	<b>10,239</b>	<b>10,799</b>	<b>(3)</b>	<b>(8)</b>
Operating expenses	(5,366)	(7,302)	(5,981)	(27)	(10)
<b>Core earnings</b>	<b>4,593</b>	<b>2,937</b>	<b>4,818</b>	<b>56</b>	<b>(5)</b>
Impairment (charges)/benefits	(139)	218	372	large	large
<b>Operating profit before income tax expense</b>	<b>4,454</b>	<b>3,155</b>	<b>5,190</b>	<b>41</b>	<b>(14)</b>
Income tax expense	(1,355)	(1,337)	(1,651)	1	(18)
<b>Net profit</b>	<b>3,099</b>	<b>1,818</b>	<b>3,539</b>	<b>70</b>	<b>(12)</b>
Net profit attributable to NCI	(4)	(3)	(2)	33	100
<b>Cash earnings</b>	<b>3,095</b>	<b>1,815</b>	<b>3,537</b>	<b>71</b>	<b>(12)</b>
Add back notable items	6	1,319	282	(100)	(98)
<b>Cash earnings excluding notable items</b>	<b>3,101</b>	<b>3,134</b>	<b>3,819</b>	<b>(1)</b>	<b>(19)</b>

#### 1.3.1 Key financial information – cash earnings basis

	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Shareholder value</b>					
Cash earnings per ordinary share (cents)	85.4	49.5	97.1	73	(12)
Economic profit/(loss) (\$m) <sup>1</sup>	699	(639)	1,407	large	(50)
Weighted average ordinary shares (millions) <sup>2</sup>	3,626	3,669	3,644	(1)	-
Dividend payout ratio	69.01%	121.28%	60.16%	large	large
Cash earnings return on average ordinary equity (ROE)	8.73%	5.02%	10.19%	371 bps	(146 bps)
Cash earnings return on average tangible ordinary equity (ROTE)	9.88%	5.72%	11.71%	large	(183 bps)
Average ordinary equity (\$m)	71,073	72,108	69,583	(1)	2
Average tangible ordinary equity (\$m) <sup>3</sup>	62,825	63,241	60,552	(1)	4
<b>Business performance</b>					
Interest spread	1.79%	1.92%	2.01%	(13 bps)	(22 bps)
Benefit of net non-interest bearing assets, liabilities and equity	0.06%	0.07%	0.08%	(1 bps)	(2 bps)
Net interest margin	1.85%	1.99%	2.09%	(14 bps)	(24 bps)
Average interest earning assets (\$m)	872,075	825,926	812,950	6	7
Expense to income ratio	53.88%	71.32%	55.38%	large	(150 bps)
Full time equivalent employees (FTE)	38,823	40,143	38,747	(3)	-
Revenue per FTE (\$ '000's)	252	259	286	(3)	(12)
Effective tax rate	30.42%	42.38%	31.81%	large	(139 bps)
<b>Impairment charges<sup>4</sup></b>					
Impairment charges/(benefits) to average loans annualised	4 bps	(6 bps)	(11 bps)	large	large
Net write-offs to average loans annualised	13 bps	8 bps	9 bps	5 bps	4 bps

1. Economic profit/(loss) is defined as cash earnings plus a franking benefit equivalent of 70% of the value of Australian tax expense less a capital charge calculated at 9% of average ordinary equity.
2. Weighted average ordinary shares: represents the weighted average number of fully paid ordinary shares listed on the ASX for the relevant period.
3. Average tangible ordinary equity is calculated as average ordinary equity less intangible assets (excluding capitalised software).
4. Includes assets and liabilities presented as held for sale.

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## Group results

### 1.3.2 Cash earnings policy

In assessing financial performance, including segment reporting, we currently use an adjusted AAS measure of performance referred to as 'cash earnings'. Cash earnings is viewed as a measure of the level of profit that is generated by ongoing operations and is therefore typically considered in assessing distributions, including dividends. Cash earnings is neither a measure of cash flow nor net profit determined on a cash accounting basis, as it includes both cash and non-cash adjustments to statutory net profit.

To determine cash earnings, three categories of adjustments are made to reported results:

- Items that key decision makers at Westpac believe do not reflect our ongoing operations;
- Items that are not typically considered when dividends are recommended, mainly economic hedging impacts; and
- Accounting reclassifications between individual line items that do not impact reported results.

A full reconciliation of reported results to cash earnings is set out in Section 5, Note 7.

#### Reconciliation of reported results to cash earnings and cash earnings excluding notable items

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Net profit attributable to owners of WBC</b>	<b>3,280</b>	<b>2,015</b>	<b>3,443</b>	<b>63</b>	<b>(5)</b>
Fair value (gain)/loss on economic hedges	(204)	(184)	46	11	large
Ineffective hedges	19	(16)	48	large	(60)
<b>Total cash earnings adjustment (post-tax)</b>	<b>(185)</b>	<b>(200)</b>	<b>94</b>	<b>(8)</b>	<b>large</b>
<b>Cash earnings</b>	<b>3,095</b>	<b>1,815</b>	<b>3,537</b>	<b>71</b>	<b>(12)</b>
Add back notable items	6	1,319	282	(100)	(98)
<b>Cash earnings excluding notable items</b>	<b>3,101</b>	<b>3,134</b>	<b>3,819</b>	<b>(1)</b>	<b>(19)</b>

Outlined below are the cash earnings adjustments to the reported result:

- Fair value (gain)/loss on economic hedges (which do not qualify for hedge accounting under AAS) comprise:
  - The unrealised fair value (gain)/loss on hedges of accrual accounted term funding transactions are reversed in deriving cash earnings as they may create a material timing difference on reported results but do not affect the Group's earnings over the life of the hedge; and
  - The unrealised fair value (gain)/loss on foreign exchange hedges of future New Zealand earnings impacting non-interest income is reversed in deriving cash earnings as they may create a material timing difference on reported results but do not affect the Group's earnings over the life of the hedge.
- Ineffective hedges: The unrealised (gain)/loss on ineffective hedges is reversed in deriving cash earnings because the gain or loss arising from the fair value movement in these hedges reverses over time and does not affect the Group's profits over time;
- Accounting reclassifications between individual line items that do not impact reported results comprise:
  - Operating leases: Under AAS, rental income on operating leases is presented gross of the depreciation of the assets subject to the lease. These amounts are offset in deriving non-interest income and operating expenses on a cash earnings basis; and
  - Policyholder tax recoveries: Income and tax amounts that are grossed up to comply with the AAS covering the Life Insurance business (policyholder tax recoveries) are reversed in deriving income and taxation expense on a cash earnings basis.

## Group results

### 1.3.3 Impact of notable items

Over recent years, a number of large infrequent items have impacted results but do not reflect ongoing business performance. We have called these items “notable items”. Notable items can be divided into the three categories below:

Category	Cash earnings impact 1H22 \$m	Detail
1. Provisions for estimated customer refunds and payments, associated costs and litigation costs	\$65m reduction	<ul style="list-style-type: none"> <li>Additional provisions for estimated customer refunds in First Half 2022 included:               <ul style="list-style-type: none"> <li>remediation for premium increases on certain life insurance products issued by Westpac Life Insurance Services Limited (WLIS)</li> <li>additional wealth related remediation; partly offset by release of provisions for customer remediation in Westpac New Zealand.</li> </ul> </li> <li>Additional costs for our customer remediation program.</li> <li>Increase in prior litigation provisions following agreement with ASIC to settle six longstanding matters.</li> </ul>
2. The write-down of assets, including goodwill and capitalised software	\$154m reduction	<ul style="list-style-type: none"> <li>Write-down of assets related to our superannuation business in preparation for its exit. This included all goodwill attributable to the business along with some capitalised software.</li> </ul>
3. The impact of asset sales and revaluations	\$213m benefit	<ul style="list-style-type: none"> <li>Gain on the sale of Westpac Life-NZ- Limited</li> <li>Gain on sale of the Group's motor vehicle dealer finance and novated leasing business. Partly offset by;</li> <li>Post-sale adjustments from earn-out payments associated with the sale of the Group's vendor finance business; and</li> <li>Other costs associated with the divestments of the Group's businesses.</li> </ul>

\$m	Refunds, payments, costs, and litigation	Write-down of intangibles	Asset sales and revaluations	Total
<b>Half Year March 2022</b>				
<b>Net interest income</b>	<b>7</b>	<b>-</b>	<b>-</b>	<b>7</b>
Net fee income	-	-	-	-
Net wealth management and insurance income	(43)	-	-	(43)
Trading income	-	-	-	-
Other income	-	-	271	271
<b>Non-interest income</b>	<b>(43)</b>	<b>-</b>	<b>271</b>	<b>228</b>
<b>Net operating income</b>	<b>(36)</b>	<b>-</b>	<b>271</b>	<b>235</b>
Staff expenses	(10)	-	(9)	(19)
Occupancy expenses	-	-	-	-
Technology expenses	-	(45)	-	(45)
Other expenses	(36)	(122)	(9)	(167)
<b>Operating expenses</b>	<b>(46)</b>	<b>(167)</b>	<b>(18)</b>	<b>(231)</b>
<b>Core earnings</b>	<b>(82)</b>	<b>(167)</b>	<b>253</b>	<b>4</b>
Income tax (expense)/benefit and NCI	17	13	(40)	(10)
<b>Cash earnings gain/(loss)</b>	<b>(65)</b>	<b>(154)</b>	<b>213</b>	<b>(6)</b>

Further details of notable items are included in Section 5 Note 9.

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## Group results

### 1.3.4 Presentation changes

In First Half 2022, we changed our reporting segments following changes announced in 2021. We have also restated comparatives for changes in the allocations of certain revenue and expense items across segments to align with the change in the information presented to key decision makers.

### 1.3.5 This Results Announcement is unaudited

PricewaterhouseCoopers has reviewed the financial statements and accompanying notes contained within Section 4 of this Results Announcement and has issued an unmodified review report. All other sections, including the Directors' Report in Section 4 of the Results Announcement have not been subject to review by PricewaterhouseCoopers. The financial information contained in this Results Announcement includes information extracted from the reviewed financial statements together with information that has not been reviewed. The cash earnings disclosed as part of this Results Announcement have not been separately reviewed by PricewaterhouseCoopers.

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## Group results

### 1.4 Market share and system multiple metrics

#### 1.4.1 Market share

	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
<b>Australia</b>			
<b>Banking system (Australian Prudential Regulation Authority (APRA))</b>			
Housing credit <sup>1</sup>	22%	22%	22%
Cards	21%	22%	22%
Household deposits	21%	21%	21%
Business deposits	18%	19%	19%
<b>Financial system (Reserve Bank of Australia (RBA))</b>			
Housing credit <sup>1</sup>	21%	21%	22%
Business credit	15%	15%	15%
Retail deposits <sup>2</sup>	20%	20%	20%
<b>New Zealand (Reserve Bank of New Zealand (RBNZ))<sup>3</sup></b>			
Consumer lending	18%	18%	18%
Deposits	18%	18%	18%
Business lending	16%	16%	17%
<b>Australian Wealth Management<sup>4</sup></b>			
Platforms (includes Wrap and Corporate Super)	18%	18%	18%
Retail (excludes Cash)	17%	17%	17%
Corporate Super	15%	15%	15%

#### 1.4.2 System multiples

	Half Year March 2022	Half Year Sept 2021	Half Year March 2021
<b>Australia</b>			
<b>Banking system (APRA)</b>			
Housing credit <sup>1</sup>	0.3	0.9	0.4
Cards <sup>5</sup>	0.7	n/a	n/a
Household deposits	0.8	0.9	0.6
Business deposits	0.9	0.7	0.2
<b>Financial system (RBA)</b>			
Housing credit <sup>1</sup>	0.2	1.0	0.4
Business credit <sup>5</sup>	0.8	0.9	n/a
Retail deposits <sup>2,5</sup>	0.8	1.0	n/a
<b>New Zealand (RBNZ)<sup>3</sup></b>			
Consumer lending <sup>6</sup>	0.7	1.0	0.9
Deposits	1.0	1.0	1.4

1. Includes securitised loans.

2. Retail deposits as measured by the RBA, financial system includes financial corporations' deposits.

3. New Zealand comprises New Zealand banking operations.

4. Market Share Australian Wealth Management based on market share statistics from Plan for Life as at 31 December 2021 (for First Half 2022), as at 30 June 2021 (for Second Half 2021) and as at 31 December 2020 (for First Half 2021).

5. n/a indicates that system growth or Westpac growth was negative.

6. System multiple for Second Half 2021 has been restated following the re-publication of system growth data.

# Review of Group operations

## 2.0 Review of Group operations

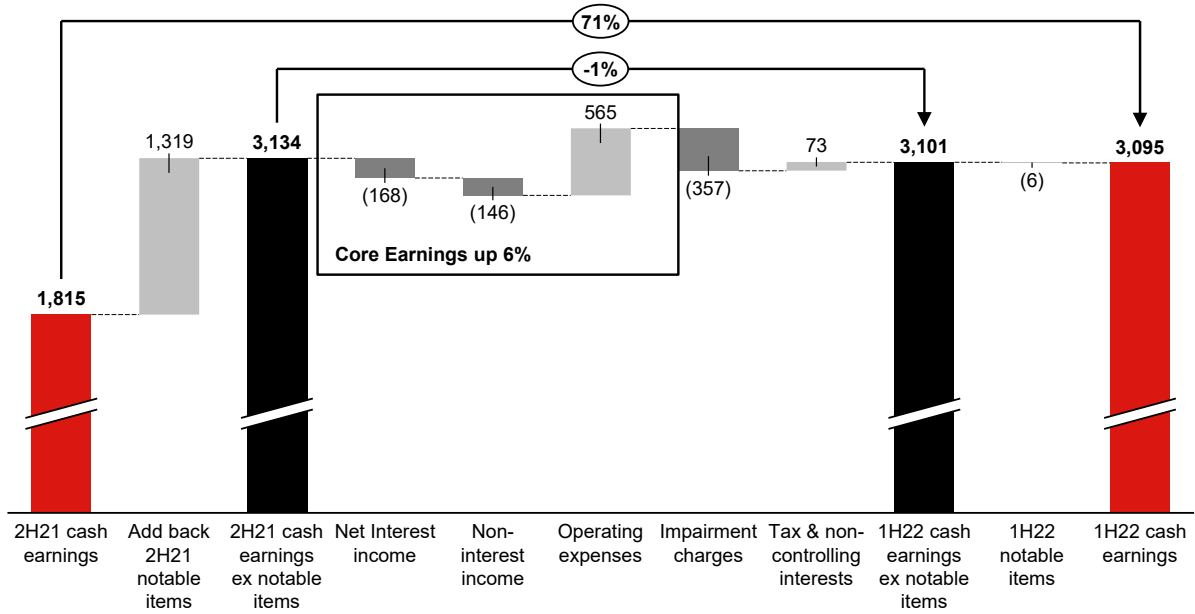
### Segment cash earnings summary

	Consumer	Business	Consumer and Business Banking	Westpac Institutional Bank	Westpac New Zealand <sup>1</sup> (A\$)	Specialist Businesses	Group Businesses	Group
<b>Half Year March 2022 (\$m)</b>								
Net interest income	4,377	1,323	5,700	481	1,041	242	564	8,028
Non-interest income	324	163	487	588	270	550	36	1,931
<b>Net operating income</b>	<b>4,701</b>	<b>1,486</b>	<b>6,187</b>	<b>1,069</b>	<b>1,311</b>	<b>792</b>	<b>600</b>	<b>9,959</b>
Operating expenses	(2,369)	(982)	(3,351)	(577)	(534)	(584)	(320)	(5,366)
<b>Core earnings</b>	<b>2,332</b>	<b>504</b>	<b>2,836</b>	<b>492</b>	<b>777</b>	<b>208</b>	<b>280</b>	<b>4,593</b>
Impairment (charges)/benefits	27	(158)	(131)	(58)	9	38	3	(139)
<b>Operating profit before income tax (expense)/benefit</b>	<b>2,359</b>	<b>346</b>	<b>2,705</b>	<b>434</b>	<b>786</b>	<b>246</b>	<b>283</b>	<b>4,454</b>
Income tax (expense)/benefit	(713)	(107)	(820)	(128)	(189)	(111)	(107)	(1,355)
<b>Net profit</b>	<b>1,646</b>	<b>239</b>	<b>1,885</b>	<b>306</b>	<b>597</b>	<b>135</b>	<b>176</b>	<b>3,099</b>
Net profit attributable to NCI	-	-	-	-	-	(3)	(1)	(4)
<b>Cash earnings</b>	<b>1,646</b>	<b>239</b>	<b>1,885</b>	<b>306</b>	<b>597</b>	<b>132</b>	<b>175</b>	<b>3,095</b>
Add back notable items	-	-	-	-	(124)	114	16	6
<b>Cash earnings excluding notable items</b>	<b>1,646</b>	<b>239</b>	<b>1,885</b>	<b>306</b>	<b>473</b>	<b>246</b>	<b>191</b>	<b>3,101</b>
<b>Half Year September 2021 (\$m)</b>								
Net interest income	4,722	1,451	6,173	458	991	246	377	8,245
Non-interest income	263	174	437	626	156	790	(15)	1,994
<b>Net operating income</b>	<b>4,985</b>	<b>1,625</b>	<b>6,610</b>	<b>1,084</b>	<b>1,147</b>	<b>1,036</b>	<b>362</b>	<b>10,239</b>
Operating expenses	(2,522)	(1,165)	(3,687)	(1,887)	(562)	(738)	(428)	(7,302)
<b>Core earnings</b>	<b>2,463</b>	<b>460</b>	<b>2,923</b>	<b>(803)</b>	<b>585</b>	<b>298</b>	<b>(66)</b>	<b>2,937</b>
Impairment (charges)/benefits	82	318	400	(154)	(13)	(13)	(2)	218
<b>Operating profit before income tax (expense)/benefit</b>	<b>2,545</b>	<b>778</b>	<b>3,323</b>	<b>(957)</b>	<b>572</b>	<b>285</b>	<b>(68)</b>	<b>3,155</b>
Income tax (expense)/benefit	(765)	(236)	(1,001)	126	(167)	(235)	(60)	(1,337)
<b>Net profit</b>	<b>1,780</b>	<b>542</b>	<b>2,322</b>	<b>(831)</b>	<b>405</b>	<b>50</b>	<b>(128)</b>	<b>1,818</b>
Net profit attributable to NCI	-	-	-	-	-	(5)	2	(3)
<b>Cash earnings</b>	<b>1,780</b>	<b>542</b>	<b>2,322</b>	<b>(831)</b>	<b>405</b>	<b>45</b>	<b>(126)</b>	<b>1,815</b>
Add back notable items	29	(60)	(31)	965	42	243	100	1,319
<b>Cash earnings excluding notable items</b>	<b>1,809</b>	<b>482</b>	<b>2,291</b>	<b>134</b>	<b>447</b>	<b>288</b>	<b>(26)</b>	<b>3,134</b>
<b>Mov't Mar 22 - Sept 21 (%)</b>								
Net interest income	(7)	(9)	(8)	5	5	(2)	50	(3)
Non-interest income	23	(6)	11	(6)	73	(30)	large	(3)
<b>Net operating income</b>	<b>(6)</b>	<b>(9)</b>	<b>(6)</b>	<b>(1)</b>	<b>14</b>	<b>(24)</b>	<b>66</b>	<b>(3)</b>
Operating expenses	(6)	(16)	(9)	(69)	(5)	(21)	(25)	(27)
<b>Core earnings</b>	<b>(5)</b>	<b>10</b>	<b>(3)</b>	<b>large</b>	<b>33</b>	<b>(30)</b>	<b>large</b>	<b>56</b>
Impairment (charges)/benefits	(67)	large	large	(62)	large	large	large	large
<b>Operating profit before income tax (expense)/benefit</b>	<b>(7)</b>	<b>(56)</b>	<b>(19)</b>	<b>large</b>	<b>37</b>	<b>(14)</b>	<b>large</b>	<b>41</b>
Income tax (expense)/benefit	(7)	(55)	(18)	large	13	(53)	78	1
<b>Net profit</b>	<b>(8)</b>	<b>(56)</b>	<b>(19)</b>	<b>large</b>	<b>47</b>	<b>170</b>	<b>large</b>	<b>70</b>
Net profit attributable to NCI	-	-	-	-	-	(40)	large	33
<b>Cash earnings</b>	<b>(8)</b>	<b>(56)</b>	<b>(19)</b>	<b>large</b>	<b>47</b>	<b>193</b>	<b>large</b>	<b>71</b>
Add back notable items	(100)	(100)	(100)	(100)	large	(53)	(84)	(100)
<b>Cash earnings excluding notable items</b>	<b>(9)</b>	<b>(50)</b>	<b>(18)</b>	<b>128</b>	<b>6</b>	<b>(15)</b>	<b>large</b>	<b>(1)</b>

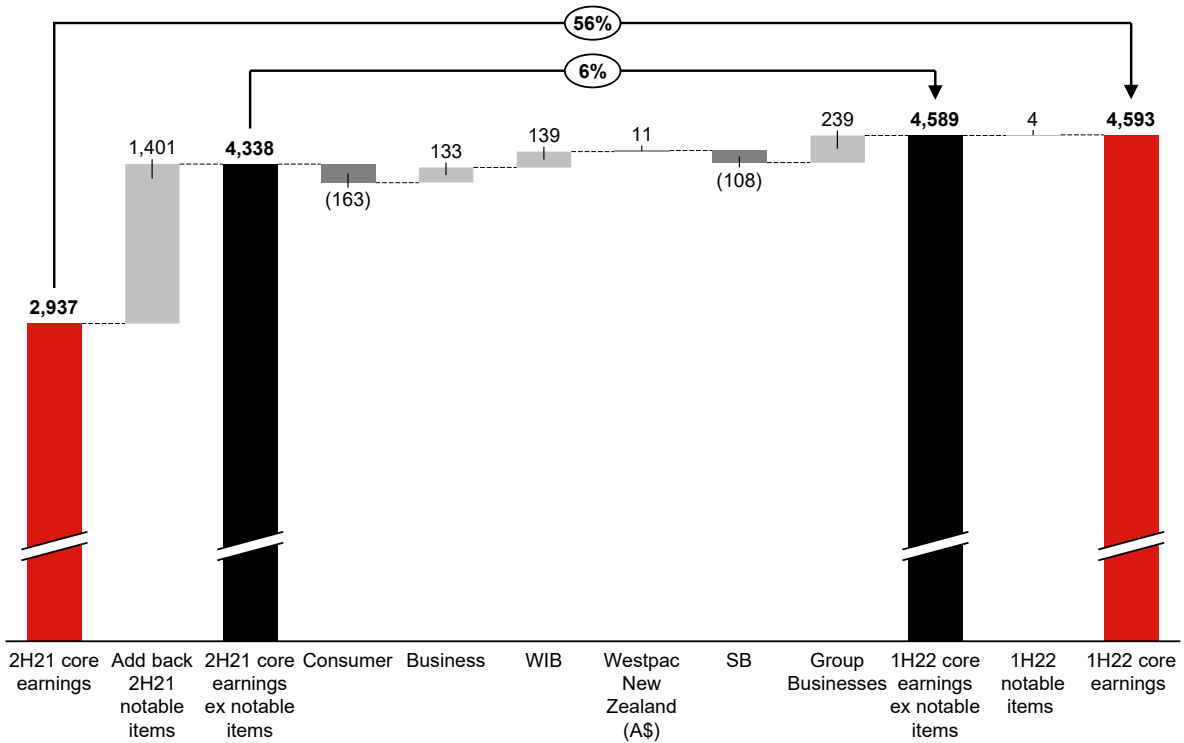
1. Refer to Section 3.4 for the Westpac New Zealand NZ\$ segment reporting.

## Review of Group operations

**Movement in cash earnings (\$m)**  
First Half 2022 - Second Half 2021



**Movement in core earnings by segment (\$m)**  
First Half 2022 - Second Half 2021



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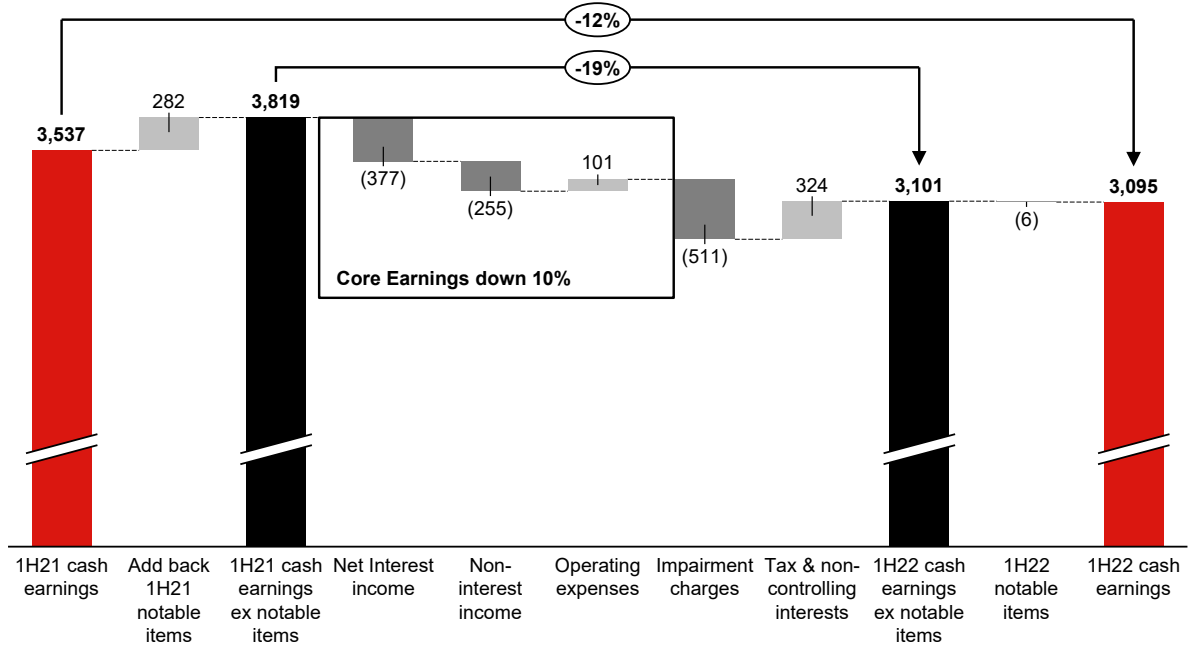
## Review of Group operations

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<b>Half Year March 2022 (\$m)</b>								
Net interest income	4,377	1,323	5,700	481	1,041	242	564	8,028
Non-interest income	324	163	487	588	270	550	36	1,931
<b>Net operating income</b>	<b>4,701</b>	<b>1,486</b>	<b>6,187</b>	<b>1,069</b>	<b>1,311</b>	<b>792</b>	<b>600</b>	<b>9,959</b>
Operating expenses	(2,369)	(982)	(3,351)	(577)	(534)	(584)	(320)	(5,366)
<b>Core earnings</b>	<b>2,332</b>	<b>504</b>	<b>2,836</b>	<b>492</b>	<b>777</b>	<b>208</b>	<b>280</b>	<b>4,593</b>
Impairment (charges)/benefits	27	(158)	(131)	(58)	9	38	3	(139)
<b>Operating profit before income tax (expense)/benefit</b>	<b>2,359</b>	<b>346</b>	<b>2,705</b>	<b>434</b>	<b>786</b>	<b>246</b>	<b>283</b>	<b>4,454</b>
Income tax (expense)/benefit	(713)	(107)	(820)	(128)	(189)	(111)	(107)	(1,355)
<b>Net profit</b>	<b>1,646</b>	<b>239</b>	<b>1,885</b>	<b>306</b>	<b>597</b>	<b>135</b>	<b>176</b>	<b>3,099</b>
Net profit attributable to NCI	-	-	-	-	-	(3)	(1)	(4)
<b>Cash earnings</b>	<b>1,646</b>	<b>239</b>	<b>1,885</b>	<b>306</b>	<b>597</b>	<b>132</b>	<b>175</b>	<b>3,095</b>
Add back notable items	-	-	-	-	(124)	114	16	6
<b>Cash earnings excluding notable items</b>	<b>1,646</b>	<b>239</b>	<b>1,885</b>	<b>306</b>	<b>473</b>	<b>246</b>	<b>191</b>	<b>3,101</b>
<b>Half Year March 2021 (\$m)</b>								
Net interest income	4,764	1,536	6,300	467	996	248	458	8,469
Non-interest income	255	175	430	687	167	665	381	2,330
<b>Net operating income</b>	<b>5,019</b>	<b>1,711</b>	<b>6,730</b>	<b>1,154</b>	<b>1,163</b>	<b>913</b>	<b>839</b>	<b>10,799</b>
Operating expenses	(2,376)	(1,053)	(3,429)	(708)	(500)	(740)	(604)	(5,981)
<b>Core earnings</b>	<b>2,643</b>	<b>658</b>	<b>3,301</b>	<b>446</b>	<b>663</b>	<b>173</b>	<b>235</b>	<b>4,818</b>
Impairment (charges)/benefits	102	107	209	(8)	92	79	-	372
<b>Operating profit before income tax (expense)/benefit</b>	<b>2,745</b>	<b>765</b>	<b>3,510</b>	<b>438</b>	<b>755</b>	<b>252</b>	<b>235</b>	<b>5,190</b>
Income tax (expense)/benefit	(818)	(230)	(1,048)	(140)	(210)	(138)	(115)	(1,651)
<b>Net profit</b>	<b>1,927</b>	<b>535</b>	<b>2,462</b>	<b>298</b>	<b>545</b>	<b>114</b>	<b>120</b>	<b>3,539</b>
Net profit attributable to NCI	-	-	-	-	-	3	(5)	(2)
<b>Cash earnings</b>	<b>1,927</b>	<b>535</b>	<b>2,462</b>	<b>298</b>	<b>545</b>	<b>117</b>	<b>115</b>	<b>3,537</b>
Add back notable items	76	(25)	51	26	10	297	(102)	282
<b>Cash earnings excluding notable items</b>	<b>2,003</b>	<b>510</b>	<b>2,513</b>	<b>324</b>	<b>555</b>	<b>414</b>	<b>13</b>	<b>3,819</b>
<b>Mov't Mar 22 - Mar 21 (%)</b>								
Net interest income	(8)	(14)	(10)	3	5	(2)	23	(5)
Non-interest income	27	(7)	13	(14)	62	(17)	(91)	(17)
<b>Net operating income</b>	<b>(6)</b>	<b>(13)</b>	<b>(8)</b>	<b>(7)</b>	<b>13</b>	<b>(13)</b>	<b>(28)</b>	<b>(8)</b>
Operating expenses	-	(7)	(2)	(19)	7	(21)	(47)	(10)
<b>Core earnings</b>	<b>(12)</b>	<b>(23)</b>	<b>(14)</b>	<b>10</b>	<b>17</b>	<b>20</b>	<b>19</b>	<b>(5)</b>
Impairment (charges)/benefits	(74)	large	large	large	(90)	(52)	-	large
<b>Operating profit before income tax (expense)/benefit</b>	<b>(14)</b>	<b>(55)</b>	<b>(23)</b>	<b>(1)</b>	<b>4</b>	<b>(2)</b>	<b>20</b>	<b>(14)</b>
Income tax (expense)/benefit	(13)	(53)	(22)	(9)	(10)	(20)	(7)	(18)
<b>Net profit</b>	<b>(15)</b>	<b>(55)</b>	<b>(23)</b>	<b>3</b>	<b>10</b>	<b>18</b>	<b>47</b>	<b>(12)</b>
Net profit attributable to NCI	-	-	-	-	-	large	(80)	100
<b>Cash earnings</b>	<b>(15)</b>	<b>(55)</b>	<b>(23)</b>	<b>3</b>	<b>10</b>	<b>13</b>	<b>52</b>	<b>(12)</b>
Add back notable items	(100)	(100)	(100)	(100)	large	(62)	large	(98)
<b>Cash earnings excluding notable items</b>	<b>(18)</b>	<b>(53)</b>	<b>(25)</b>	<b>(6)</b>	<b>(15)</b>	<b>(41)</b>	<b>large</b>	<b>(19)</b>

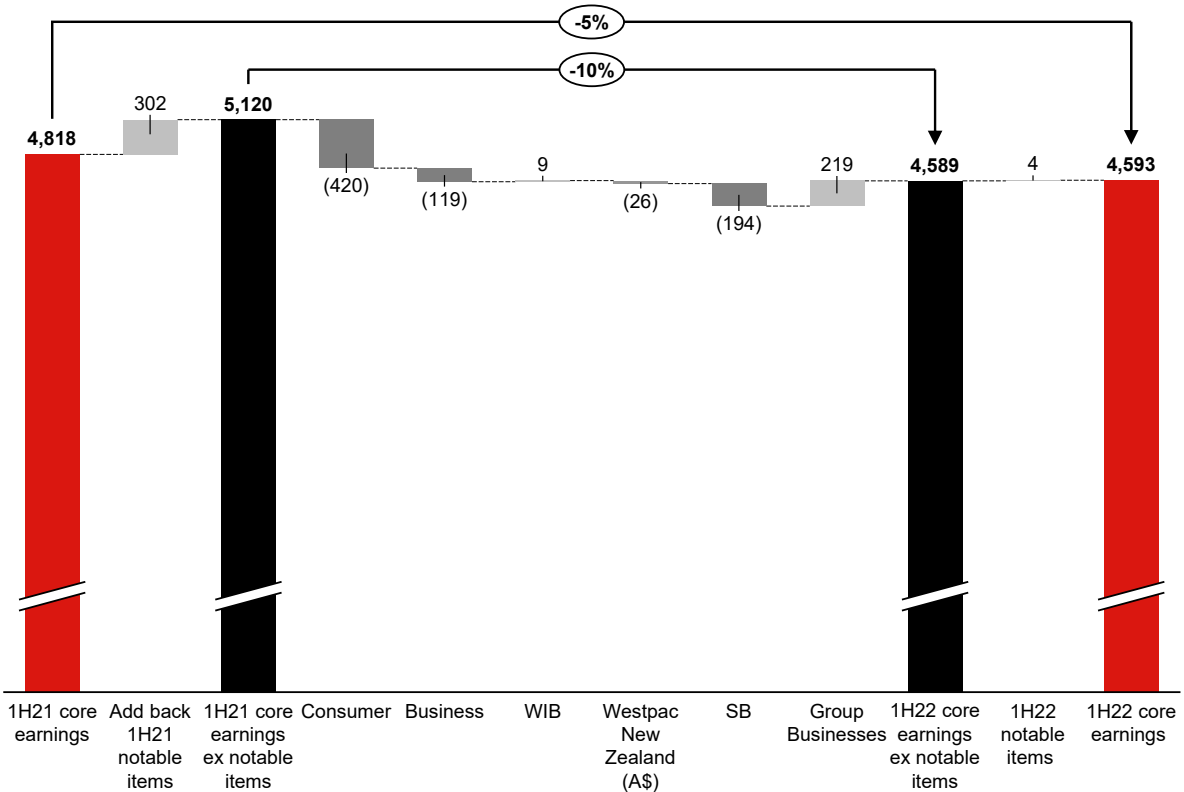
1. Refer to Section 3.4 for the Westpac New Zealand NZ\$ segment reporting.

## Review of Group operations

**Movement in cash earnings (\$m)**  
First Half 2022 - First Half 2021



**Movement in core earnings by segment (\$m)**  
First Half 2022 - First Half 2021



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# Review of Group operations

## 2.1 Performance overview

### Overview

We have made progress in First Half 2022 with improved cash earnings over the prior half, maintaining a sound balance sheet and clearly delivering on our strategic priorities. We have also lived our purpose of “Helping Australians and New Zealanders succeed” by supporting customers and communities through devastating floods and by continuing to assist those affected by the ongoing economic impacts of COVID-19.

Cash earnings for First Half 2022 were \$3,095 million, up \$1,280 million on Second Half 2021. The increase was predominantly due to lower notable items (\$1,313 million lower) and lower expenses (down \$565 million excluding notable items). These benefits were partly offset by a \$357 million turnaround in impairments (a charge of \$139 million in First Half 2022 compared to a benefit in Second Half 2021 of \$218 million), lower operating income (down \$280 million), mainly from a decline in net interest margins, and a reduction in cash earnings following the sale of businesses (\$92 million).

Compared to the prior corresponding period, cash earnings were 12% lower, mostly due to a \$511 million turnaround in impairment charges and lower net interest margins. These declines were partly offset by lower notable items and a decline in expenses.

The economic environment continued to improve though First Half 2022 with activity climbing, unemployment falling to generational lows and interest rates remaining at emergency low levels. These conditions have been supportive for our business although they have also contributed to strong competition. While conditions have been positive, some uncertainty remains. In particular, economic activity has been adversely affected by COVID-19 lockdowns, including supply chain disruptions and labour shortages while the world is also dealing with rising inflation and uncertainty linked to the war in Ukraine. We have no direct exposure to Ukraine and Russia although as a major bank we are monitoring potential second order impacts, across customers, sectors and markets. In First Half 2022 we raised additional credit provision overlays, partly in response to these uncertainties.

### Progress on strategic priorities

We are delivering on our purpose through three linked and interdependent strategic priorities that will make us a simpler stronger bank. These priorities are:

- (1) Fix:** This priority is about addressing our shortcomings, improving our control environment and responding to regulatory change.
- (2) Simplify:** In simplifying the business we are focused on three dimensions: a) portfolio simplification – the businesses we operate, with a particular focus on banking and exiting our wealth and insurance businesses; b) geographic simplification – where we operate, particularly Australia and New Zealand; and c) banking simplification – how we operate, using digital to transform our operations.
- (3) Perform:** In a low interest rate and highly competitive banking environment, it is vital that we improve our efficiency and effectiveness to improve shareholder returns and the sustainability of our dividends. This priority is also about improving the customer experience.

In First Half 2022, developments under each of these priorities has included:

### Fix

- Progressing our CORE (Customer Outcomes and Risk Excellence) program which was set up to materially improve our management of financial and non-financial risks. Over First Half 2022 we submitted 73 activities to the independent reviewer (Promontory Australia) for assessment. This sees a total of 194 activities out of the CORE program’s 343 activities submitted. We are now into the program’s implementation phase, which is the focus for 2022. The independent reports on the program’s progress confirm we are on track;
- Largely completed the rectification of our processes and systems designed to better manage the security registers supporting business customer facilities;
- Further upgrades to our AML/CTF systems including to improve our ability to block transactions in certain jurisdictions and to automate more of our threshold transaction reporting;
- Agreeing with ASIC to settle a number of outstanding regulatory matters. Refer to Significant Developments Section 4.1 for further details;
- In New Zealand we focused on implementing regulatory change, including the RBNZ’s BS11 requirements, and enhancing our risk governance and liquidity management; and
- Updates to systems and processes for regulatory change including new design and distribution obligations, anti-hawking legislation, changes to Basel III risk weighted asset models and CCCFA (Credit Contracts and Consumer Finance Act) legislation in New Zealand.

While making progress, we still have much to do before the changes we are implementing are embedded in our business as usual. At the same time, some regulatory investigations are still underway that could result in further litigation, fines, penalties or other regulatory action. Our Contingent liabilities disclosure in Note 14 to the Interim Financial Statements outlines these further.

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## Review of Group operations

### Simplify

- Under Portfolio Simplification, we completed the sale of two businesses in First Half 2022, Westpac Life-NZ- Limited (NZ Life) and Westpac's motor vehicle dealer finance and novated leasing businesses. This brings to six the number of businesses exited. We entered into an agreement to sell Westpac Life Insurance Services Limited in 2021 and expect this to settle in 2022. For further details refer Note 17 Assets and Liabilities Held for Sale. Our remaining businesses for exit include our superannuation, platforms and investments operations, and Westpac Pacific comprising our Papua New Guinea and Fiji businesses where we are reviewing our options.
- Geographic simplification progressed as we consolidate our presence in Asia from 5 locations to a single hub in Singapore. We closed our branches in Mumbai and Jakarta in 2021 and are working to exit Hong Kong, Shanghai and Beijing.
- Banking simplification:
  - Reductions in the number of products and fees has contributed to a 9% decline in complaints;
  - In technology, we decommissioned 4% of the applications we planned to remove and increased the number of automated processes to 152 from 98 at 30 September 2021; and
  - Launched a new digital mortgage application process, reducing approval times and making it easier for both customers and bankers.

### Perform

- Completed the roll-out of the Westpac mobile banking app to customers using android devices following the iOS roll-out in 2021. The new app is now providing over 2.5 million customers with improved speed and functionality of foundational banking services along with a range of new functions;
- Further shifted decision making closer to customers by changing our organisational structure to slim down our head office and create shared services divisions for customer related activity and for corporate services;
- Deploying next generation merchant terminals with enhanced functionality and mobility for our business customers;
- Successfully launched our Banking as a Service model on a new cloud native technology platform; and
- Reduced expenses by 10% (excluding notable items) including through:
  - Reduced the number of corporate office sites by 7%;
  - Consolidated 72 branches across Australia and New Zealand and reduced the ATM network by a further 8%;
  - Reduced headcount by over 4,000; and
  - Improving the efficiency of our supplier arrangements.

### Community

Much of Eastern Australia has been affected by significant floods late in the half. We launched a \$2 million flood support fund to provide emergency grants to customers, while also offering our natural disaster relief packages. With our Lismore branch directly impacted by the floods, we transported our "Bank in a Box" (a relocatable branch constructed from a shipping container) to restore critical services to the region when customers needed it most.

### Notable items

Notable items had a small impact on First Half 2022, reducing cash earnings by \$6 million. This compared to a \$1,319 million reduction in Second Half 2021 and \$282 million reduction in First Half 2021. While the net impact of notable items in First Half 2022 was small, they had a larger effect on individual line items. The main notable items in First Half 2022 included:

- The gain on sale of Westpac Life-NZ- Limited and the Group's motor vehicle dealer finance and novated leasing business;
- A write-down of goodwill and capitalised software associated with the Group's superannuation business;
- An increase in provisions for customer refunds, repayments, associated costs and litigation penalties; and
- Other costs associated with divestments.

Details of notable items are in Section 1.3.3

### Financial performance summary (First Half 2022 compared to Second Half 2021)

Cash earnings for First Half 2022 were \$3,095 million, up \$1,280 million on Second Half 2021. Our cash return on equity was 8.73% while cash earnings per share were 85.4 cents per share.

The higher cash earnings were predominantly due to a \$1,313 reduction in notable items. Excluding notable items, cash earnings for First Half 2022 were \$3,101 million, down \$33 million or 1% on Second Half 2021. The decrease was mostly due to a \$357 million turnaround in impairment charges (a charge of \$139 million in First Half 2022 compared to an impairment benefit of \$218 million in Second Half 2021). Core earnings, excluding notable items, of \$4,589 million were 6% up on Second Half 2021.

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## Review of Group operations

Net interest income of \$8,028 million was down 3% over the six months with a 14 basis point decrease in net interest margin partly offset by a 6% increase in average interest-earning assets. Within average interest-earning assets, average lending increased 2% over the half while average liquid assets were 22% higher. Lower margins were due to intense competition across mortgages and business lending, and the mix impact of growing faster in lower spread lending products. The significant increase in liquid assets also impacted margins and was due to the wind-down in the Reserve Bank of Australia's committed liquidity facility ("CLF" which is collateralised by self securitised mortgages) which necessitated a significant increase in high quality liquid assets. Partly offsetting these impacts were margin benefits from deposit repricing and a higher contribution from Treasury. Net interest income is discussed further in Section 2.2.1.

Non-interest income of \$1,931 million was down \$63 million over the half. The impact of businesses sold reduced non-interest income by \$131 million while notable items added \$83 million, a net reduction of \$48 million. Excluding these items, non-interest income was down \$15 million. Lower wealth and insurance income from a reduced contribution from the revaluation of life policy liabilities was the key contributor to the decline. Trading income improved as increased market volatility in the half led to greater customer demand for fixed income and foreign exchange products. Fee income was also higher as increased economic activity flowed through to higher cards revenue. Non-interest income is discussed further in Section 2.2.5.

Operating expenses of \$5,366 million were \$1,936 million, or 27%, lower than Second Half 2021. Excluding notable items operating expenses were \$565 million, or 10%, lower. This reduction was supported by initiatives to achieve our target \$8.0 billion cost base by Full Year 2024 including organisational redesign, consolidation of our corporate and branch networks and the completion of elements of our Fix agenda. Headcount was down by 7% as we reduced our use of third-party service providers. Lower software amortisation and lease costs (right of use asset) following the write-down of certain assets in Second Half 2021, along with greater use of leave provisions also contributed to the decline. Some of the expense decline was due to timing differences, with investment spending typically higher in the second half of each year. Operating expenses are discussed further in Section 2.2.8.

First Half 2022 recorded an impairment charge of \$139 million compared to an impairment benefit of \$218 million in Second Half 2021. Relative to Second Half 2021, the rise in impairment charges was mostly due to an increase in the downside economic scenario weight, and an increase in overlay provisions which more than offset the impact of improving credit metrics. The additional overlays respond to increased uncertainty and risks arising from the current geopolitical environment and the potential for losses from recent climate events (floods) that are not captured in our modelled expected credit losses. Impairment charges are discussed further in Section 2.2.9.

### Balance sheet and credit quality

The Group maintained its strong balance sheet with a common equity tier 1 (CET1) capital ratio of 11.3%, funding and liquidity metrics are all comfortably above regulatory minimums and most credit quality metrics improved.

Net loans increased \$8.8 billion, or 1%, mostly from an increase in Australian mortgages (up \$2.7 billion) and Australian business loans (up \$8.3 billion). Growth in Australian mortgages was concentrated in owner-occupied loans (up \$5.2 billion), with investor and line of credit lending down \$2.8 billion. Improved economic conditions and activity supported an increase in business lending, including merger and acquisition activity and higher utilisation of existing facilities. Lending to the agriculture and property sectors also contributed to the increase. Net loans in New Zealand increased NZ\$1.4 billion (a decrease of \$1.0 billion in A\$). Loans are discussed further in Section 2.2.2.

Customer deposits increased \$20.6 billion, or 4%, over the half, more than double the increase in lending, leading to an almost 2 percentage point increase in the deposit to loan ratio to 83.5%. Increased liquidity in the financial system supported by government and central bank stimulus measures has led to an increase in deposits in both Australia and New Zealand. Low interest rates have also seen customers prefer to hold funds in at call accounts rather than term deposits. In Australia, at call accounts increased \$16.2 billion, or 5%, over the half, with term deposits rising \$2.1 billion, or 2%. With interest rates beginning to rise in New Zealand, we have begun to see an increased preference for term deposits which increased NZ\$1.7 billion, or 6%, while at call deposits were little changed. Deposits are discussed further in Section 2.2.3.

Credit quality continued to improve in First Half 2022 from the success of Government stimulus measures, stronger labour market conditions, low interest rates and the banking support provided to customers through the major COVID-19 related disruptions.

Impaired assets to gross loans were 23 basis points at 31 March 2022 compared to 30 basis points at 30 September 2021. This was mostly due to a partial write-off and a reduction in new impaired assets, with no new impaired assets greater than \$50 million emerging during the half. Stressed exposures to total committed exposures ended the six months at 1.10% compared to 1.36% at 30 September 2021. Delinquencies were also lower with mortgage 90+ day delinquencies down 17 basis points to 0.82% and other consumer 90+ day delinquencies down 13 basis points to 1.62%.

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## Review of Group operations

Total provision balances were 6% lower over the half at \$4.7 billion. Of the total, individually assessed provisions were lower from low new IAPs and the partial write-off of one large exposure. Collectively assessed provisions were little changed as the model outcomes from the improved conditions and outlook, were offset by an increased weight to the downside economic scenario and higher provision overlays. Our ratio of total provisions to credit risk weighted assets was 1.30% at 31 March 2022 down from 1.40% at 30 September 2021. Our ratio of impaired exposure provisions to impaired exposures was 48%. Credit quality is discussed further in Section 2.3.

The Group reported a CET1 ratio of 11.3% at 31 March 2022, lower than the 12.3% reported at September 2021, mostly due to our \$3.5 billion share buy-back. Our level of capital is comfortably above regulatory requirements and within our new preferred CET1 capital range of 11.0% to 11.5% that applies from 1 January 2023. Capital is discussed further in Section 2.5.

Our funding and liquidity ratios remained comfortably above regulatory requirements with the average liquidity coverage ratio (LCR) for First Half 2022 of 137% and the net stable funding ratio (NSFR) ending the half at 125%.

In First Half 2022, high quality liquid assets (HQLA) increased as we prepared for the progressive reduction in the CLF over the 2022 calendar year. This followed the decision by APRA to wind-down the facility used by certain Australian banks to meet their LCR requirements. During the half we also completed a \$3.5 billion off-market share buy-back. The additional funding needs of these developments were largely met by customer deposit growth of 4% which was well above growth in loans of 1%. Funding and liquidity are discussed in Section 2.4.2

### Shareholders

Towards the end of the half, we completed a \$3.5 billion off-market share buy-back (4.6% of shares on issue at that time), contributing to a 1% reduction in average shares on issue in First Half 2022. Our return on equity was 8.7% up 3.7 percentage points from Second Half 2021. Most of this increase was from the improved earnings, with a small contribution (10 basis points) from lower average equity. Earnings per share of 85.4 cents were up from 49.5 cents for Second Half 2021. Net tangible assets per ordinary share were \$17.22 up 2% over the half.

Given our cash earnings increase and strong capital levels we have determined to pay a First Half 2022 dividend of 61 cents per share. For further information on dividends refer to Capital and dividends Note 2.5.

### Financial performance First Half 2022 – First Half 2021

Cash earnings of \$3,095 million were down \$442 million or 12% over First Half 2021. Excluding notable items, cash earnings were \$3,101 million, down \$718 million, or 19%. This decrease was principally due to a \$511 million movement in impairment charges (\$358 million after tax) and a \$377 million decrease in net interest income.

Net interest income was 5% lower over the prior corresponding period, with net interest margin 24 basis points lower. The decline was due to lower interest rates, loan competition and the mix impact from an increase in lower yielding liquid assets. Average interest-earning assets increased 7% over the year, mostly from the rise in liquid assets and a 3% increase in average lending.

Total spot lending was up \$29.5 billion, or 4% over the year, with higher mortgage lending in Australia (up \$14.7 billion) and higher New Zealand lending (up NZ\$3.5 billion, A\$4.3 billion) and a \$13.8 billion increase (up 10%) in Australian business lending. Customer deposits increased \$50.5 billion, lifting the customer deposit to loan ratio to 83.5%. Most of the deposit increase was in Australian at call and non-interest bearing accounts, which increased \$46.4 billion and \$5.4 billion respectively. These increases were partly offset by lower term deposits.

Non-interest income was down \$399 million, or 17% lower than the prior corresponding period. Excluding notable items and businesses sold, non-interest income was \$192 million lower, largely from the impact of yield curve movements on the life insurance policyholder liability.

Expenses were down 10% over the prior corresponding period due principally to lower notable items. Excluding notable items, expenses were down \$101 million or 2%. The decrease (excluding notable items) was primarily due to lower software amortisation and reduced third party spending. This was partly offset by higher employee expenses linked to improving our management of risk.

First Half 2022 recorded an impairment charge of \$139 million compared to an impairment benefit of \$372 million in First Half 2021. The impairment charge in First Half 2022 includes an increase in overlay provisions raised to address uncertainty and risks arising from geopolitical tensions and the potential impacts of recent floods.



## Review of Group operations

### 2.2 Review of earnings

#### 2.2.1 Net interest income<sup>1</sup>

	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Net interest income (\$m)</b>					
Net interest income excluding Treasury & Markets	7,408	7,796	7,942	(5)	(7)
Treasury net interest income <sup>2</sup>	568	396	482	43	18
Markets net interest income	52	53	45	(2)	16
<b>Net interest income</b>	<b>8,028</b>	<b>8,245</b>	<b>8,469</b>	<b>(3)</b>	<b>(5)</b>
Add back notable items	(7)	(56)	(71)	(88)	(90)
<b>Net interest income excluding notable items</b>	<b>8,021</b>	<b>8,189</b>	<b>8,398</b>	<b>(2)</b>	<b>(4)</b>
<b>Average interest-earning assets (\$m)</b>					
Loans <sup>3</sup>	670,648	657,940	648,767	2	3
Third party liquid assets <sup>3,4</sup>	181,932	149,416	138,245	22	32
Other interest-earning assets <sup>3</sup>	19,495	18,570	25,938	5	(25)
<b>Average interest-earning assets</b>	<b>872,075</b>	<b>825,926</b>	<b>812,950</b>	<b>6</b>	<b>7</b>
<b>Net interest margin (%)</b>					
Group net interest margin	1.85%	1.99%	2.09%	(14 bps)	(24 bps)
Group net interest margin excluding Treasury & Markets <sup>5</sup>	1.70%	1.88%	1.96%	(18 bps)	(26 bps)
<b>Excluding notable items (%)</b>					
Group net interest margin	1.85%	1.98%	2.07%	(13 bps)	(22 bps)
Group net interest margin excluding Treasury & Markets <sup>5</sup>	1.70%	1.87%	1.94%	(17 bps)	(24 bps)

#### First Half 2022 - Second Half 2021

Net interest income decreased \$217 million or 3% compared to Second Half 2021. Excluding notable items, net interest income decreased \$168 million against Second Half 2021. Key features include:

- Net interest income was 3% lower over the prior half with a 6% increase in average interest-earning assets more than offset by the 14 basis point decline in net interest margin;
- The Group net interest margin excluding Treasury and Markets decreased 18 basis points. Refer to Section 2.2.4 for further details on net interest margin. Around one third of the decline in net interest margins was due to the impact of holding more liquid assets as these assets have a lower yield than the overall portfolio; and
- Average interest-earning assets increased 6% (up \$46 billion) with most of the growth (\$33 billion) due to increased holdings of liquid assets. Lending was also 2% higher due primarily to growth in mortgages and business loans. Refer to Section 2.2.2 for detail on loan growth. Other interest-earning assets decreased mainly due to lower collateral balances. The rise in liquid assets was principally due to the roll-off of the Committed Liquidity Facility (CLF) which previously allowed banks to meet their liquidity requirements with self-securitised assets as collateral. Refer to Section 2.4.2 for more details on funding and liquidity.

#### First Half 2022 - First Half 2021

Net interest income decreased \$441 million or 5% compared to First Half 2021. Excluding notable items, net interest income decreased \$377 million against First Half 2021. Key features include:

- Net interest income was 5% lower over the prior period due to a 24 basis point decline in net interest margin. Refer to Section 2.2.4 for further details on net interest margin;
- The Group net interest margin excluding Treasury and Markets decreased 24 basis points, with around 7 basis points of the decline due to the increase in liquid assets; and
- Average interest-earning assets increased \$59 billion or 7%, from growth in liquid assets (up \$44 billion) and a \$22 billion increase in lending, primarily in owner occupied mortgages and in business lending. Other interest earning assets decreased mainly due to lower collateral balances.

1. Refer to Section 4, Note 3 for reported results breakdown. Refer to Section 5, Note 3 for cash earnings results breakdown. As discussed in Section 1.3, commentary is reflected on a cash earnings basis.  
 2. Treasury net interest income excludes capital benefit.  
 3. Includes assets held for sale.  
 4. Refer to Glossary for definition.  
 5. Calculated by dividing net interest income excluding Treasury and Markets by total average interest-earning assets.

## Review of Group operations

### 2.2.2 Loans

\$m	As at	As at	As at	% Mov't	
	31 March 2022	30 Sept 2021	31 March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Australia</b>	<b>625,464</b>	<b>614,770</b>	<b>598,663</b>	<b>2</b>	<b>4</b>
Housing	458,278	455,604	443,557	1	3
Personal	14,128	14,737	16,458	(4)	(14)
Business	156,763	148,453	142,965	6	10
Provisions	(3,705)	(4,024)	(4,317)	(8)	(14)
<b>New Zealand (A\$)</b>	<b>87,806</b>	<b>88,793</b>	<b>83,486</b>	<b>(1)</b>	<b>5</b>
<b>New Zealand (NZ\$)</b>	<b>94,471</b>	<b>93,032</b>	<b>90,923</b>	<b>2</b>	<b>4</b>
Housing	62,166	60,849	58,297	2	7
Personal	1,201	1,231	1,409	(2)	(15)
Business	31,517	31,421	31,713	-	(1)
Provisions	(413)	(469)	(496)	(12)	(17)
<b>Other overseas (A\$)</b>	<b>6,286</b>	<b>6,221</b>	<b>6,069</b>	<b>1</b>	<b>4</b>
<b>Total loans</b>	<b>719,556</b>	<b>709,784</b>	<b>688,218</b>	<b>1</b>	<b>5</b>
Loans held for sale <sup>1</sup>	-	1,015	1,819	(100)	(100)
<b>Total loans (including held for sale)</b>	<b>719,556</b>	<b>710,799</b>	<b>690,037</b>	<b>1</b>	<b>4</b>

#### First Half 2022 – Second Half 2021

Total loans (including held for sale loans) increased \$8.8 billion, or 1% compared to 30 September 2021. Excluding foreign currency translation impacts, total loans increased \$11.4 billion, or 2%.

Key features of total loan movements were:

- Australian housing loans increased \$2.7 billion, or 1%. All of the growth was in owner occupied lending which increased \$5.2 billion or 2%, partly offset by a decline in investor lending of \$1.8 billion or 1% which led to below system mortgage growth in aggregate;
- Australian personal lending contracted \$0.6 billion primarily due to run off in the Auto Finance portfolio. Auto Finance lending has reduced over recent years and following our decision to exit the business, we are no longer originating new lending. The decline was partly offset by higher credit card balances due to increased activity from the easing of COVID-19 restrictions, as well as typical seasonality trends;
- Australian business lending grew \$8.3 billion primarily in WIB lending from increased merger and acquisition activity and higher utilisation of existing facilities. The Business segment grew \$2.6 billion from increased demand for working capital and investment as economic activity improved;
- New Zealand lending increased 2% in NZ\$ terms from higher housing lending, partly offset by a modest decline in personal loans. Our mortgage portfolio increased broadly in line with market with growth easing towards the end of First Half 2022 with the introduction of new CCCFA regulations and the reintroduction of LVR restrictions; and
- Held for sale assets reduced to zero following completion of the sale of our wholesale Auto dealer portfolio in December 2021.

1. The sale of Westpac Pacific was terminated in Second Half 2021 and was therefore no longer classified as Held for Sale. For further details on Held for Sale balances, refer to Section 4, Note 17.



## Review of Group operations

### First Half 2022 - First Half 2021

Total loans (including held for sale loans) increased \$29.5 billion, or 4% compared to 31 March 2021. Excluding foreign currency translation impacts, total loans increased \$28.3 billion, or 4%.

Key features of total loan movements were:

- Australian housing loans increased \$14.7 billion. Growth was stronger in Second Half 2021 supported by competitive pricing and improved processing times. Whilst we continued to grow in First Half 2022, particularly in owner occupied lending, investor lending declined slowing overall growth. In aggregate, owner occupied lending was up \$20.2 billion or 7%, while investor lending was \$4.1 billion or 3% lower;
- Australian personal lending decreased \$2.3 billion with lower credit card and personal loan balances, continuing the longer term trend of decline in these forms of lending, whilst the Auto Finance portfolio is in run off;
- Australian business lending was \$13.8 billion higher from increased WIB lending particularly in merger and acquisition financing and higher utilisation of existing facilities. Growth in the Business segment was across the property, agriculture and diversified commercial sectors;
- New Zealand lending increased 4% in \$NZ terms with higher housing lending partly offset by lower business and personal lending; and
- The movement in other overseas lending was due to a decline of \$1.2 billion following our decision to consolidate our operations in Asia, offset by an increase of \$1.4 billion relating to the reclassification of Westpac Pacific which was previously recognised as held for sale in First Half 2021.

### 2.2.3 Deposits and other borrowings<sup>1</sup>

\$m	As at	As at	As at	% Mov't	
	31 March 2022	30 Sept 2021	31 March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Customer deposits</b>					
<b>Australia</b>	<b>521,303</b>	<b>501,010</b>	<b>475,155</b>	<b>4</b>	<b>10</b>
At call	361,609	345,416	315,218	5	15
Term	104,865	102,775	110,470	2	(5)
Non-interest bearing	54,829	52,819	49,467	4	11
<b>New Zealand (A\$)</b>	<b>72,839</b>	<b>72,462</b>	<b>67,999</b>	<b>1</b>	<b>7</b>
<b>New Zealand (NZ\$)</b>	<b>78,369</b>	<b>75,916</b>	<b>74,056</b>	<b>3</b>	<b>6</b>
At call	32,480	32,848	31,608	(1)	3
Term	30,067	28,331	28,739	6	5
Non-interest bearing	15,822	14,737	13,709	7	15
<b>Other overseas (A\$)</b>	<b>6,730</b>	<b>6,845</b>	<b>5,095</b>	<b>(2)</b>	<b>32</b>
<b>Total customer deposits</b>	<b>600,872</b>	<b>580,317</b>	<b>548,249</b>	<b>4</b>	<b>10</b>
<b>Customer deposits held for sale<sup>2</sup></b>	<b>-</b>	<b>-</b>	<b>2,088</b>	<b>-</b>	<b>(100)</b>
<b>Total customer deposits (including held for sale)</b>	<b>600,872</b>	<b>580,317</b>	<b>550,337</b>	<b>4</b>	<b>9</b>
<b>Certificates of deposit</b>	<b>44,734</b>	<b>46,638</b>	<b>37,152</b>	<b>(4)</b>	<b>20</b>
Australia	27,048	31,506	26,273	(14)	3
New Zealand (A\$)	2,783	3,293	3,020	(15)	(8)
Other overseas (A\$)	14,903	11,839	7,859	26	90
<b>Total deposits and other borrowings (including held for sale)</b>	<b>645,606</b>	<b>626,955</b>	<b>587,489</b>	<b>3</b>	<b>10</b>

1. Non-interest bearing relates to instruments which do not carry a rate of interest.

2. The sale of Westpac Pacific was terminated in Second Half 2021 and was therefore no longer classified as Held for Sale. For further details on Held for Sale balances, refer to Section 4, Note 17.

## Review of Group operations

### First Half 2022 – Second Half 2021

Total customer deposits increased \$20.6 billion, or 4% compared to 30 September 2021. Excluding foreign currency translation impacts, customer deposits increased \$23.2 billion, or 4%. Growth in deposits has continued to be supported by government stimulus measures (in response to COVID-19) that has injected additional funding to the system. This has seen deposit growth consistently exceed loan growth over recent halves, contributing to a rise in the customer deposit to loan ratio to 83.5% from 81.6% from six months earlier.

Key features of total customer deposits movements were:

- Australian deposits increased \$20.3 billion with growth across transaction, savings, mortgage offset accounts and term deposits. Growth in term products was in the institutional segment, whilst retail term deposits continued to decline in the low interest rate environment as customers are less inclined to hold their funds in fixed term accounts; and
- New Zealand customer deposits increased in NZ\$ terms with growth in the household segment. As interest rates have started to increase in New Zealand, we are seeing growth directed into term deposits.

### First Half 2022 – First Half 2021

Total customer deposits (including held for sale deposits) increased \$50.5 billion, or 9% compared to 31 March 2021. Excluding foreign currency translation impacts, customer deposits increased \$49.5 billion, or 9%. Customer deposit growth exceeded loan growth over the year with the deposit to loan ratio rising by around 4 percentage points.

Key features of total customer deposits growth were:

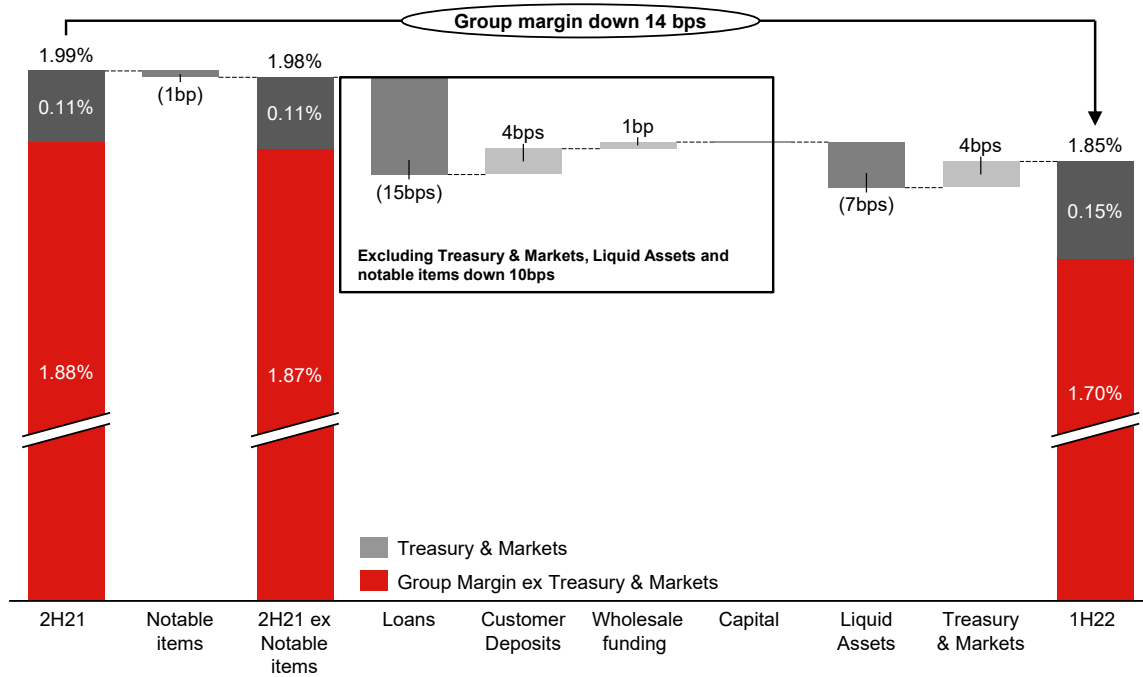
- In Australia, customer preference for at call products over term deposits continued with at call accounts increasing by \$46.4 billion. Non-interest bearing deposits also increased \$5.4 billion from growth in mortgage offset balances;
- New Zealand customer deposits increased in the household segment with growth spread across term and at call products; and
- Adjusting for Westpac Pacific deposits (\$2.1 billion) which were previously classified as held for sale, other overseas deposits decreased as we continue to consolidate our operations in Asia.

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## Review of Group operations

### 2.2.4 Net interest margin

**Group net interest margin movement (%)**  
First Half 2022 – Second Half 2021



#### First Half 2022 – Second Half 2021

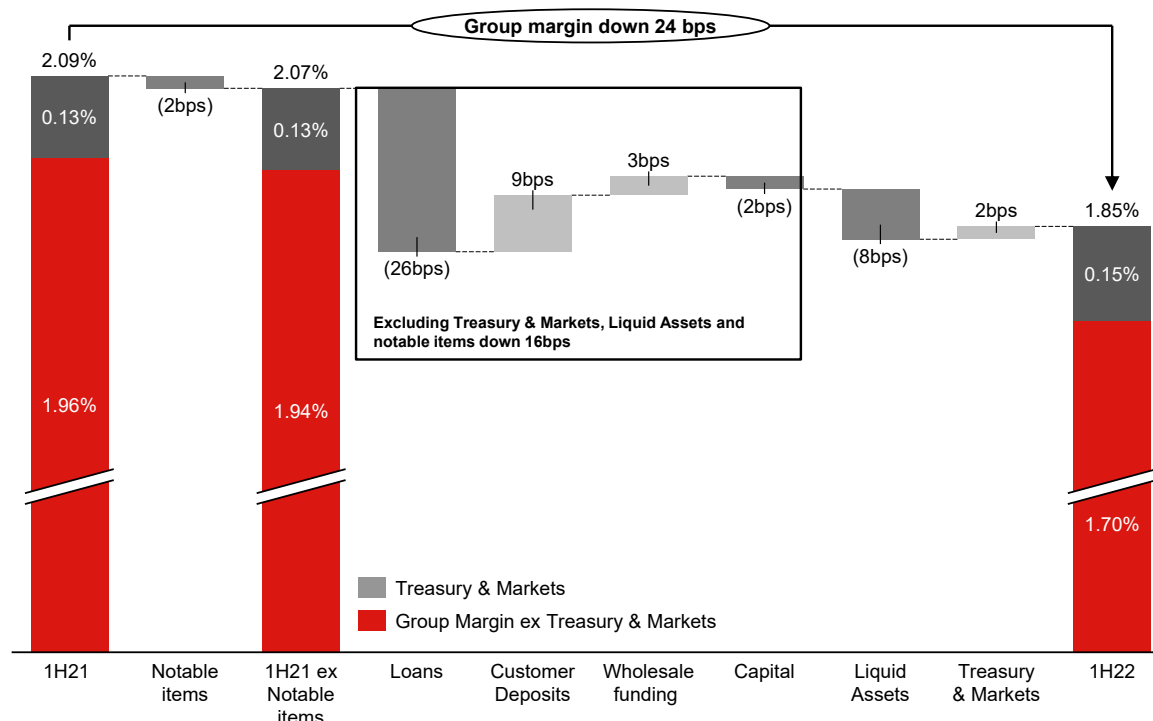
The Group net interest margin of 1.85% decreased 14 basis points from Second Half 2021. Notable items in First Half 2022 were a \$7 million benefit compared to a \$56 million benefit in Second Half 2021. Excluding notable items, the Group net interest margin decreased 13 basis points to 1.85% with most of the decline in Australia but New Zealand net interest margins were also down 4 basis points.

Components of the movement in net interest margin included:

- 15 basis point decrease from loans primarily due to lower spreads on new mortgage lending in Australia, from both competition and mix impacts (higher growth in lower spread owner occupied and fixed rate lending). While customer interest rates on fixed rate mortgages increased through the half, this did not match the rise in funding costs (used to hedge fixed rates) over the same period. Business lending spreads were also lower due to competition to attract and retain customers. Changes in portfolio mix from reduced balances in higher spread personal lending also contributed to the net interest margin decline;
- 4 basis point increase from deposits primarily due to repricing and an increase in higher spread at call balances, relative to lower spread term deposits. These improvements were partly offset by the ongoing impact of low interest rates with a reduction in earnings on hedged deposits;
- 1 basis point increase from wholesale funding costs as the spreads on new term wholesale funding were lower than the spreads on maturing facilities;
- 7 basis point decrease from liquid assets as we increased third-party liquid assets principally to offset the phasing out of the CLF. This is predominantly a mix impact as liquid assets are lower yielding; and
- 4 basis point increase from a higher Treasury and Markets contribution from balance sheet management activities.

## Review of Group operations

**Group net interest margin movement (%)**  
First Half 2022 – First Half 2021



### First Half 2022 – First Half 2021

The Group net interest margin of 1.85% decreased 24 basis points from First Half 2021. Notable items were a \$7 million benefit in First Half 2022 compared to a \$71 million benefit in First Half 2021. Excluding notable items, the Group net interest margin declined 22 basis points, mostly in Australia, with New Zealand net interest margins 9 basis points lower.

Contributors to net interest margin movements included:

- 26 basis point decrease from loans due to lower spreads on new mortgage lending, competition, and increased volumes of lower spread products. At the same time rate increases on customer fixed rate mortgages through the half did not match increases in funding costs and so fixed rate mortgage spreads were lower. Business and Institutional lending spreads also reduced due to competitive pricing to attract and retain customers, while unfavourable changes in portfolio mix from reduced balances in higher spread personal lending also contributed to the net interest margin decline;
- 9 basis point increase from deposits primarily due to portfolio repricing along with changes in the portfolio mix toward higher spread at call products. This increase was partly offset by reductions in hedged deposit earnings;
- 3 basis point increase from lower wholesale funding costs as Westpac's Term Funding Facility was fully drawn and new term wholesale funding was raised at a lower spread to maturing funding;
- 2 basis point decrease from capital and other primarily due to reduced earnings on hedged capital balances;
- 8 basis point decrease from higher holdings of third-party liquid assets in response to the phasing out of the CLF; and
- 2 basis point increase from a higher Treasury and Markets contribution.

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## Review of Group operations

### 2.2.5 Non-interest income<sup>1</sup>

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net fee income	845	782	700	8	21
Net wealth management and insurance income	401	611	595	(34)	(33)
Trading income	339	262	453	29	(25)
Other income	346	339	582	2	(41)
<b>Total non-interest income</b>	<b>1,931</b>	<b>1,994</b>	<b>2,330</b>	<b>(3)</b>	<b>(17)</b>

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Notables</b>					
Net fee income	-	(33)	(104)	(100)	(100)
Net wealth management and insurance income	(43)	(18)	(88)	large	(51)
Trading income	-	-	-	-	-
Other income	271	196	564	large	(52)
<b>Total non-interest income - Notables</b>	<b>228</b>	<b>145</b>	<b>372</b>	<b>large</b>	<b>(39)</b>
<b>Businesses sold</b>					
Net fee income	-	2	1	(100)	(100)
Net wealth management and insurance income	28	153	90	(82)	(69)
Trading income	-	-	-	-	-
Other income	-	4	-	(100)	-
<b>Total non-interest income - Businesses sold</b>	<b>28</b>	<b>159</b>	<b>91</b>	<b>(82)</b>	<b>(69)</b>
<b>Non-interest income (Ex Notables and Businesses sold)</b>					
Net fee income	845	813	803	4	5
Net wealth management and insurance income	416	476	593	(13)	(30)
Trading income	339	262	453	29	(25)
Other income	75	139	18	(46)	large
<b>Non-interest income excluding notable items and Businesses sold</b>	<b>1,675</b>	<b>1,690</b>	<b>1,867</b>	<b>(1)</b>	<b>(10)</b>

#### First Half 2022 - Second Half 2021

Non-interest income of \$1,931 million decreased \$63 million or 3% compared to Second Half 2021. Excluding notable items and the impact of businesses sold, non-interest income decreased \$15 million or 1% compared to Second Half 2021.

##### *Net fee income*

Excluding notable items and the impact of businesses sold, net fee income increased \$32 million or 4% due to:

- Higher credit cards income driven by increased domestic spend (up 9%) and international spend (up 21%).

##### *Net wealth management and insurance income*

Excluding notable items and the impact of businesses sold, net wealth management and insurance income decreased \$60 million or 13% due to:

- Lower life insurance income from the revaluation of life policy liabilities, due to movements in long term interest rates;
- Lower New Zealand funds management income from fee reductions as part of industry changes in default Kiwisaver funds from December 2021.

##### *Trading income*

Trading income increased \$77 million or 29% due to:

- Increased customer demand across fixed income and foreign exchange products, resulting in increased customer markets income and non-customer income;
- Gains on derivatives (\$41 million) that hedge certain customer products which is mostly offset by corresponding losses in other income; partly offset by
- Lower contribution from derivative valuation adjustments (\$73 million) due to widening counterparty credit spreads.

1. Refer to Section 4, Note 4 for reported results breakdown. Refer to Section 5, Note 4 for cash earnings results breakdown. As discussed in Section 1.3, commentary is on a cash earnings basis.

## Review of Group operations

### *Other income*

Other income increased \$7 million or 2% primarily due to higher notable items compared to Second Half 2021. First Half 2022 included a gain on sale of the Wholesale Auto finance business (\$169 million) and New Zealand Life Insurance (\$119 million), partly offset by a post-sale adjustment to earn-out payments associated with the sale of Vendor Finance (\$18 million).

Excluding notable items and the impact of businesses sold, other income decreased by \$64 million or 46%, driven by:

- Fair value losses on markets related customer products (\$42 million), with the risk associated with these instruments hedged and gains reported in trading income;
- Lower revaluations of fintech investments; partly offset by
- A one-off payment related to achieving specific milestones under the General Insurance distribution arrangement (\$25 million).

### **First Half 2022 - First Half 2021**

Non-interest income of \$1,931 million decreased \$399 million or 17% compared to First Half 2021. Excluding notable items and impact of businesses sold, non-interest income decreased \$192 million or 10% compared to First Half 2021.

### *Net fee income*

Excluding notable items and the impact of businesses sold, net fee income increased \$42 million or 5% due to:

- Higher credit cards fees from increased international spend (up 36%);
- Higher mortgage fees due to increased market activity; partly offset by
- Lower net merchant revenue from higher transaction costs;
- Lower fee income due to the simplification initiatives including the removal of certain account keeping fees.

### *Net wealth management and insurance income*

Excluding notable items and the impact of businesses sold, net wealth management and insurance income decreased \$177 million or 30% due to:

- Lower life insurance income driven by the revaluation of life policy liabilities due to movements in long term interest rates;
- Lower wealth income driven by the continued migration of customers from legacy platforms to the lower fee Panorama platform. This was partly offset by a 5% increase in funds under administration to \$230 billion from higher equity markets;
- Lower New Zealand funds management income from fee reductions as part of industry changes in default Kiwisaver funds from December 2021.

### *Trading income*

Trading income decreased \$114 million or 25% due to:

- Lower contribution from derivative valuation adjustments (\$86 million) due to widening counterparty credit spreads; partly offset by
- Increased customer demand across fixed income and foreign exchange products, resulting in increased customer markets income.

### *Other income*

Other income decreased \$236 million or 41% primarily due to lower notable items compared to First Half 2021. First Half 2022 includes a gain on sale of the Wholesale Auto finance business (\$170 million) and New Zealand Life Insurance (\$119 million), partly offset by a post-sale adjustment to earn-out payments associated with the sale of Vendor Finance (\$18 million).

Excluding notable items and the impact of businesses sold, other income increased \$57 million, driven by a one-off payment related to achieving specific milestones under the General Insurance distribution arrangement (\$25 million), and higher revaluations of fintech investments.

## Review of Group operations

### 2.2.6 Group funds

\$bn	As at 31 March 2022	Inflows	Outflows	Net flows	Other Mov't	As at 30 Sept 2021	% Mov't Mar 22 Sept 21	As at 31 March 2021	% Mov't Mar 22 Mar 21
Superannuation	41.8	1.9	(2.9)	(1.0)	(2.6)	45.4	(8)	42.3	(1)
Platforms	140.2	9.6	(9.5)	0.1	0.8	139.3	1	128.2	9
Packaged Funds	45.9	6.4	(7.4)	(1.0)	(0.5)	47.4	(3)	45.4	1
<b>Total Australia funds</b>	<b>227.9</b>	<b>17.9</b>	<b>(19.8)</b>	<b>(1.9)</b>	<b>(2.3)</b>	<b>232.1</b>	<b>(2)</b>	<b>215.9</b>	<b>6</b>
<b>Total NZ funds (A\$)</b>	<b>10.9</b>	<b>1.6</b>	<b>(1.5)</b>	<b>0.1</b>	<b>(0.7)</b>	<b>11.5</b>	<b>(5)</b>	<b>10.9</b>	-
<b>Total Group funds</b>	<b>238.8</b>	<b>19.5</b>	<b>(21.3)</b>	<b>(1.8)</b>	<b>(3.0)</b>	<b>243.6</b>	<b>(2)</b>	<b>226.8</b>	<b>5</b>
<b>Total NZ funds (NZ\$)</b>	<b>11.7</b>	<b>1.8</b>	<b>(1.6)</b>	<b>0.2</b>	<b>(0.5)</b>	<b>12.0</b>	<b>(3)</b>	<b>11.9</b>	<b>(2)</b>

Group funds comprises non-superannuation and superannuation regulated products provided to Australian and New Zealand customers through advised and direct channels. This includes wealth products distributed to Australian and New Zealand customers.

Group funds decreased by \$4.8 billion (or 2%) over the First Half 2022, primarily driven by market movements. Inflows of \$19.5 billion were offset by outflows of \$21.3 billion.

### 2.2.7 Markets related income<sup>1</sup>

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	52	54	45	(4)	16
Non-interest income	323	355	418	(9)	(23)
<b>Total Markets income</b>	<b>375</b>	<b>409</b>	<b>463</b>	<b>(8)</b>	<b>(19)</b>
Customer income	370	340	335	9	10
Non-customer income	34	25	75	36	(55)
Derivatives valuation adjustments	(29)	44	53	large	large
<b>Total Markets income</b>	<b>375</b>	<b>409</b>	<b>463</b>	<b>(8)</b>	<b>(19)</b>

Markets income comprises sales and risk management revenue derived from the creation, pricing and distribution of risk management products to the Group's consumer, business, corporate and institutional customers. Dedicated relationship specialists provide product solutions to these customers to help manage their interest rate, foreign exchange, commodity, credit and structured products risk exposures.

#### First Half 2022 - Second Half 2021

Total markets income decreased by \$34 million, or 8%, compared to Second Half 2021 primarily due to lower contribution from derivative valuation adjustments as a result of credit spread widening (First Half 2022: \$29 million loss; Second Half 2021: \$44 million gain), partly offset by higher customer and non-customer income (up \$39 million).

Customer income increased 9% compared to Second Half 2021 from higher customer demand for hedging across fixed income and foreign exchange.

Non-customer income increased \$9 million compared to Second Half 2021, primarily from higher foreign exchange and commodities trading income reflecting greater market volatility.

#### First Half 2022 - First Half 2021

Total markets income decreased by \$88 million, or 19%, primarily due to a lower contribution from derivative valuation adjustments (down \$82 million).

Customer income increased by \$35 million as a result from increased customer demand for fixed income hedging and higher foreign exchange volumes.

Non-customer income decreased by 55%, largely from lower fixed income trading due to widening credit spreads in First Half 2022 compared to First Half 2021 which benefited from a tightening of credit spreads.

1. Markets income includes WIB, Specialist Businesses and Westpac New Zealand markets.

## Review of Group operations

### Markets Value at Risk (VaR)

\$m	Average	High	Low
<b>Half Year 31 March 2022</b>	<b>5.0</b>	<b>11.0</b>	<b>3.1</b>
Half Year 30 September 2021	5.7	8.5	4.1
Half Year 31 March 2021	23.5	34.7	4.6

The Components of Markets VaR are as follows:

Average	Half Year March 2022	Half Year Sept 2021	Half Year March 2021
\$m			
Interest rate risk	3.6	3.5	8.0
Foreign exchange risk	1.3	1.4	1.6
Equity risk	-	-	0.4
Commodity risk	2.1	0.9	1.5
Credit and other market risks <sup>1</sup>	3.3	4.5	16.9
Diversification benefit	(5.3)	(4.6)	(4.9)
<b>Net market risk</b>	<b>5.0</b>	<b>5.7</b>	<b>23.5</b>

1. Includes pre-payment risk and credit spread risk (exposures to generic credit rating bonds).

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## Review of Group operations

### 2.2.8 Operating expenses<sup>1</sup>

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Staff expenses	(2,982)	(3,263)	(2,771)	(9)	8
Occupancy expenses	(391)	(655)	(543)	(40)	(28)
Technology expenses	(1,125)	(1,723)	(1,405)	(35)	(20)
Other expenses	(868)	(1,661)	(1,262)	(48)	(31)
<b>Total operating expenses</b>	<b>(5,366)</b>	<b>(7,302)</b>	<b>(5,981)</b>	<b>(27)</b>	<b>(10)</b>
<b>Excluding notables</b>					
Staff expenses	(2,963)	(3,055)	(2,688)	(3)	10
Occupancy expenses	(391)	(462)	(461)	(15)	(15)
Technology expenses	(1,080)	(1,251)	(1,227)	(14)	(12)
Other expenses	(701)	(932)	(860)	(25)	(18)
<b>Total operating expenses excluding notable items</b>	<b>(5,135)</b>	<b>(5,700)</b>	<b>(5,236)</b>	<b>(10)</b>	<b>(2)</b>

### Full Time Equivalent (FTE) employees

Number of FTE	As at	As at	As at	% Mov't	
	31 March 2022	30 Sept 2021	31 March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Permanent employees	34,637	34,975	33,607	(1)	3
Temporary employees	4,186	5,168	5,140	(19)	(19)
<b>FTE</b>	<b>38,823</b>	<b>40,143</b>	<b>38,747</b>	<b>(3)</b>	<b>-</b>
<b>Average FTE<sup>2</sup></b>	<b>39,517</b>	<b>39,553</b>	<b>37,714</b>	<b>-</b>	<b>5</b>

### First Half 2022 - Second Half 2021

Operating expenses were \$1,936 million (or 27%) lower compared to Second Half 2021. Excluding notable items, operating expenses were \$565 million (or 10%) lower. The decline, excluding notable items reflects the execution of our plans to reset our cost base.

FTE were 1,320 lower over the half as we continued to implement changes in our organisational structure progressively including the impacts from businesses sold, and from a reduction in resources required to manage COVID-19 activities. Total headcount including third-party providers and outsourced partners declined more significantly as a number of Fix strategic priority projects completed including the initial design phase of our CORE program.

**Staff expenses** were \$281 million (or 9%) lower. Excluding notable items, staff expenses were down by \$92 million (or 3%) due to:

- Impact of businesses sold;
- Higher utilisation of leave provisions; and
- These decreases were partly offset by the full period impact from the increase in the superannuation guarantee from 1 July 2021, annual salary increases from 1 January 2022 and costs associated with our organisational restructure.

**Occupancy expenses** were \$264 million (or 40%) lower. Excluding notable items, occupancy expenses were down \$71 million (or 15%) from:

- Corporate site rationalisation from consolidation of two CBD sites to one in both Adelaide and Melbourne;
- Lower network costs from branch consolidation and ATM closures (70 branches consolidated and 117 ATMs were closed in Australia, 2 branches consolidated, and 18 ATMs were closed in New Zealand); and
- Lower depreciation from the impact of property lease write-downs in Second Half 2021.

**Technology expenses** were \$598 million (or 35%) lower. Excluding notable items, technology expenses decreased \$171 million (or 14%). Contributors to the decline were:

- Lower software amortisation following write-downs in Second Half 2021;
- Reduced investment spend, as we complete certain initiatives; and
- Lower third-party spend as we move more services in-house.

1. Refer to Section 4, Note 5 for reported results breakdown. Refer to Section 5, Note 5 for cash earnings breakdown. As discussed in Section 1.3, commentary is on a cash earnings basis.  
2. Averages are based on a six month period.

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## Review of Group operations

**Other expenses** were \$793 million (or 48%) lower. Excluding notable items, other expenses decreased \$231 million (or 25%) including:

- Lower third-party spending from contract renegotiations and more disciplined use of third-party suppliers; and
- A reduction in non-lending losses due to the decline in litigation costs.

### First Half 2022 - First Half 2021

Operating expenses were \$615 million (or 10%) lower compared to First Half 2021. Excluding notable items, operating expenses were \$101 million (or 2%) lower.

Ongoing productivity initiatives and lower software and amortisation costs in Property and Technology are partly offset by the addition of over 500 FTE to support our strategic priorities.

**Staff expenses** increased \$211 million (or 8%). Excluding notable items, staff expenses were \$275 million (or 10%) higher due to:

- Additional resources to improve risk management and compliance, and support our Fix strategic priority;
- Responding to higher mortgage volumes and bringing roles back to Australia;
- The increase in the superannuation guarantee from 1 July 2021, and annual salary increases; and
- Cost associated with our organisational restructure.

**Occupancy expenses** were \$152 million (or 28%) lower. Excluding notable items, occupancy expenses were \$70 million (or 15%) lower with the main components including:

- Corporate site rationalisation;
- Lower network distribution costs; and
- Lower depreciation from property lease write-downs in Second Half 2021.

**Technology expenses** were \$280 million (or 20%) lower. Excluding notable items, technology expenses decreased \$147 million (or 12%) from:

- A reduction in software amortisation following asset write-downs in Second Half 2021; and
- Lower third-party spend as we move more services in-house.

**Other expenses** decreased \$394 million (or 31%). Excluding notable items, other expenses decreased \$159 million (or 18%) mainly from lower third-party spend.

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## Review of Group operations

### Investment spend

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Expensed	528	720	502	(27)	5
Capitalised software, fixed assets and prepayments	419	443	354	(5)	18
<b>Total</b>	<b>947</b>	<b>1,163</b>	<b>856</b>	<b>(19)</b>	<b>11</b>
Fix	653	859	572	(24)	14
Simplify	153	144	100	6	53
Perform	141	160	184	(12)	(23)
<b>Total</b>	<b>947</b>	<b>1,163</b>	<b>856</b>	<b>(19)</b>	<b>11</b>

In First Half 2022 we invested \$947 million across the Group, this was \$216 million down on Second Half 2021, and \$91 million higher than First Half 2021. The movement in investment spending over recent half years largely reflects the timing of projects and some seasonality (more investment in the second half of the year) rather than a change in our investment appetite.

Most investment spending (69% in First Half 2022) was directed to our Fix strategic priorities with 16% to Simplify and 15% to Perform. Investment under our three strategic priorities are described below.

#### Fix

Under the Fix strategic priority, we are improving our management of financial and non-financial risks and our risk culture. Investment in First Half 2022 included:

- The CORE program includes a total of 82 deliverables and 343 activities. In First Half 2022 we submitted a further 73 activities (submitted to the independent reviewer for assessment) taking the total number of activities submitted to 194. Work undertaken included:
  - Completed systems and training to establish and document risk accountabilities for senior leaders;
  - We closed 82% of the high rated risk issues which were open at the beginning of Full Year 2021; and
  - Updated our key risk frameworks to ensure we are managing and capturing more risks in a consistent way.
- Further updates to our AML/CTF systems including:
  - Improving ability to block transactions in certain jurisdictions to enhance our sanctions controls;
  - Automation of more threshold transaction reporting, with enhanced audit trails; and
  - Re-engineered 31 financial crime and fraud prevention processes.
- Largely completed the rectification of our electronic security register for around 250,000 Business customers.
- Expanded our open banking capability so it is available to customers across all brands and wealth products.
- System and process updates for various regulatory changes including:
  - Design and distribution obligations;
  - Anti-Hawking legislation;
  - Basel III - new mortgage loss given default models;
  - Managing the transition away from LIBOR<sup>1</sup>; and
  - Uplifted the quality of our critical data which materially impacts our ability to serve our customers, effectively manage our risks and meet our regulatory obligations.

1 London inter-bank Offered Rate.

## Review of Group operations

### Simplify

We have increased our simplification investment in First Half 2022 over the prior half with a particular focus on digitising more activity across Australia and New Zealand. Initiatives over the half included:

- Continue to simplify our offering by rationalising products available and eliminating fees across a number of products.
- We have commenced the development of a new digital mortgage process that will enable the customers to originate a mortgage with no manual intervention or paper documents. This will make it easier for customers to apply for mortgages, aims to reduce approval times and supports compliance.
- Launched the Digital Credit Assessment Tool, which makes it easier for our SME, Commercial and Private Wealth customers by significantly improving the assessment and decisioning processes. The tool aims to save approximately one week of work per year for each banker and will support compliance.
- Digitised a number of processes across several products including mortgage redraw, consumer card balance transfer with straight through processing, credit card notices of nominations, credit card product switch and term deposits.

### Perform

Launched a range of new products and digital capabilities including:

- Completed the rollout of the new mobile experience with 2.5 million customers actively using across iOS and Android devices;
- Through the acquisition of Money Brilliant in December 2021, and when integrated into our applications, we will continue to accelerate our data and personal financial management strategy;
- Increased self-serve options for customers including to increase daily payment limits, enabled customers to activate new credit or debit cards by tapping their card on the back of their phone, and launched the Flex Card, our first digitally originated credit card;
- Deployed next generation merchant terminals. The devices bring a range of new functions to Business customers with more mobility, instant settlement, the ability send receipts and improved options for the visually impaired. The roll-out has been accompanied with a simpler fee structure to make banking easier.

### Capitalised software

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Balance as at beginning of period</b>	<b>1,840</b>	<b>2,171</b>	<b>2,430</b>	<b>(15)</b>	<b>(24)</b>
Total additions <sup>1</sup>	424	392	348	8	22
Amortisation expense	(283)	(371)	(384)	(24)	(26)
Impairment expense	(54)	(352)	(133)	(85)	(59)
Other adjustments <sup>2</sup>	(6)	-	(90)	-	(93)
<b>Balance as at end of period</b>	<b>1,921</b>	<b>1,840</b>	<b>2,171</b>	<b>4</b>	<b>(12)</b>
<b>Average amortisation period (years)</b>	<b>3.1</b>	<b>2.6</b>	<b>3.0</b>	<b>0.5 years</b>	<b>0.1 years</b>

Capitalised software increased \$81 million (or 4%) compared to 30 September 2021, and was \$250 million lower (or 12%) compared to 31 March 2021. The increase over the half was primarily due to additions exceeding amortisation following the write-down of capitalised software in WIB in Second Half 2021.

1 Includes capitalised borrowing costs and card scheme.

2. Second Half 2021 and First Half 2021 has been restated for the accounting policy change in relation to Software-as-a-Service. Refer to Note 1 of the 2021 Annual Report for further details.

## Review of Group operations

### 2.2.9 Credit impairment (charges)/benefits

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Individually assessed provisions (IAPs)</b>					
New IAPs	(97)	(466)	(144)	(79)	(33)
Write-backs	64	93	62	(31)	3
Recoveries	102	110	132	(7)	(23)
<b>Total IAPs, write-backs and recoveries</b>	<b>69</b>	<b>(263)</b>	<b>50</b>	<b>large</b>	<b>38</b>
<b>Collectively assessed provisions (CAPs)</b>					
Write-offs	(218)	(296)	(318)	(26)	(31)
Other changes in CAPs	10	777	640	(99)	(98)
<b>Total new CAPs</b>	<b>(208)</b>	<b>481</b>	<b>322</b>	<b>large</b>	<b>large</b>
<b>Total credit impairment (charges)/benefits</b>	<b>(139)</b>	<b>218</b>	<b>372</b>	<b>large</b>	<b>large</b>

First Half 2022 impairment charge was \$139 million, compared to a Second Half 2021 impairment benefit of \$218 million, a \$357 million turnaround.

While asset quality metrics have continued to improve and new IAPs were significantly lower than Second Half 2021, we have considered the operating environment and increased our portfolio overlays and changed the weights applied to our three economic scenarios. This contributed to the First Half 2022 charge.

More specifically, overlays were increased \$489 million through the half to reflect the current uncertainty from supply chain disruption, labour shortages, and inflation. This includes risks bought about by the more tense geopolitical environment and the lingering economic impacts from COVID-19 (although some COVID-19 related overlays were partly released). In addition, we added a new overlay for the potential impact on customers of recent flooding in New South Wales and Queensland. While our exposure to certain flood prone areas has declined over recent years, flooding in First Half 2022 has been more severe alongside estimated lower levels of insurance coverage.

In reviewing our economic scenarios we have increased the weight to the downside scenario to 45% (from 40%) and decreased the weight to our base case scenario to 50% (from 55%). The increase in weighting to the downside reflects an elevated level of uncertainty in potential credit losses driven by new geopolitical and economic headwinds that have emerged associated with the war in Ukraine, supply chain disruptions, capacity constraints, rising inflation and interest rates.

The following table indicates the weightings applied by the Group at 31 March 2022, 30 September 2021 and 31 March 2021:

	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
<b>Economic scenario weightings (%)</b>			
Upside	5	5	5
Base	50	55	55
Downside	45	40	40

## Review of Group operations

### First Half 2022 – Second Half 2021

First Half 2022 impairment charge was \$139 million, compared to an impairment benefit of \$218 million in Second Half 2021.

Total new CAPs was a charge of \$208 million compared with a benefit of \$481 million in Second Half 2021.

The charge was driven by:

- increase in downside economic scenario weight to 45% (from 40%);
- increase in portfolio overlays; partly offset by
- improvement in credit quality metrics, mostly in the mortgage portfolio; and
- lower write-offs, predominately from lower delinquencies and a reduction in our consumer unsecured portfolios.

Total IAPs, write-backs and recoveries were a \$69 million benefit, compared to a \$263 million charge in Second Half 2021. In First Half 2022 we recorded very low new IAPs (\$97 million) and Second Half 2021 included an IAP related to the Forum Finance exposure.

Write-backs and recoveries were lower in First Half 2022, predominately in New Zealand.

### First Half 2022 – First Half 2021

First Half 2022 impairment charge was \$139 million compared to an impairment benefit of \$372 million in First Half 2021.

Total new CAPs was a charge of \$208 million compared with a benefit of \$322 million in First Half 2021. The CAPs charge was due to:

- increase in downside economic scenario weight to 45% (from 40%);
- increase in portfolio overlays;
- a moderation of forward looking economic inputs in the provisioning calculation; partly offset by
- lower write-offs, predominately from lower delinquencies and a reduction in our consumer unsecured portfolios.

Total IAPs, write-backs and recoveries was a \$69 million benefit, compared to a \$50 million benefit in First Half 2021. This reflected low levels of new IAPs in both periods.

#### 2.2.10 Income tax expense

##### First Half 2022 – Second Half 2021

The effective tax rate of 30.4% in First Half 2022 was significantly lower than the Second Half 2021 effective tax rate of 42.4% mainly due to a reduction in the non-deductible goodwill impairments, and a number of insurance divestment adjustments recognised in Second Half 2021 that are not repeated in First Half 2022. The effective tax rate is above the Australian corporate tax rate of 30%.

##### First Half 2022 – First Half 2021

The effective tax rate of 30.4% in First Half 2022 was lower than the effective tax rate of 31.8% in First Half 2021 mainly due to write-downs in Westpac Pacific recognised in First Half 2021 that are not repeated in First Half 2022, along with the accounting gain on the sale of our NZ Life Insurance business that is non-taxable in First Half 2022, and a release of centrally held tax provisions, also in First Half 2022.

#### 2.2.11 Non-controlling interests

Non-controlling interests represent results of non-wholly owned subsidiaries attributable to shareholders other than Westpac. These include profits attributable to the 10.1% shareholding in Westpac Bank-PNG-Limited and the 25% shareholding in St.George Motor Finance Limited that are not owned by Westpac.

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## Review of Group operations

### 2.3 Credit quality

Credit quality improved through First Half 2022 with most metrics back to levels experienced pre COVID-19. Stressed exposures as a percentage of Total Committed Exposures (TCE) were 26 basis points lower at 1.10%. This reduction comprised:

- a 9 basis point reduction in watchlist and substandard exposures, mostly from rating upgrades and refinancing of some higher risk institutional facilities;
- a 12 basis point reduction in 90 days past due and not impaired exposures, mostly related to mortgages; and
- a 5 basis point reduction in impaired exposures, from low levels of new impaired assets and the partial write-off of the Forum Finance exposure.

Lower impaired exposures saw the ratio of gross impaired exposures to gross loans reduced 7 basis points over the last six months to 0.23%. The impaired portfolio was also well provisioned and at 31 March 2022, the ratio of gross impaired provisions to gross impaired exposures was 48% (down from 54% at 30 September 2021). This reduction was due to the partial write-off of the Forum Finance exposure during the half.

#### Portfolio segments

The WIB segment has seen a decrease in stress, with stressed exposures to TCE falling 24 basis points, or more than two thirds, over the last six months to 0.11%. This was predominately driven by a reduction in impaired exposures from the partial write-off of the Forum Finance exposure and from a reduction in watchlist exposures from upgrades and refinancing.

The Australian business segment, comprising Australian commercial and SME customers, has seen stressed exposures to TCE fall 72 basis points over the prior half to 4.87%. This was predominately driven by a reduction in watchlist and substandard exposures.

Australian mortgage 90+ day delinquencies were 19 basis points lower than 30 September 2021 at 0.88%. This improvement included a reduction in the hardship portfolio as facilities completed their serviceability period (remained performing for 6 months after exiting hardship) and as customers successfully exited COVID-19 assistance packages.

Properties in possession at 31 March 2022 were 201, 21 lower than 30 September 2021 with less properties moving to possession.

Realised Australian mortgage losses were \$27 million for First Half 2022 compared to \$28 million for Second Half 2021.

Other Australian consumer 90+ day delinquencies were 12 basis points lower compared to 30 September 2021 at 1.64%. The reduction was due to a 15 basis point decline from the underlying performance of the portfolio, partly offset by a 3 basis point increase related to lower lending. Most of the reduction in 90+ day delinquencies was in the credit card portfolio, from reductions in hardship.

The New Zealand business portfolio has seen improved credit quality with stressed exposures to TCE 5 basis points lower than 30 September 2021 at 1.14%. This reduction was due to lower impaired exposures including the partial write-off of the Forum Finance exposure.

New Zealand mortgage 90+ day delinquencies were little changed compared to 30 September 2021 at 0.30%, but remain relatively low. New Zealand other consumer 90+ day delinquencies were 23 basis points lower than 30 September 2021 at 1.42%.

#### Provisions

Total provisions were \$4,682 million at 31 March 2022, \$325 million lower than 30 September 2021. CAPs was relatively flat with IAPs driving the reduction.

The flat CAP outcome was due to improving credit quality offset by increased overlays and a greater weight placed on the downside economic scenario.

The higher overlays and more conservative economic expectations reflect concerns over geopolitical and economic headwinds that have emerged from the war in Ukraine and from the lingering economic effects of COVID-19. These include supply chain disruptions, capacity constraints, skilled labour shortages, increased inflation and inflationary expectations and from the prospect of higher interest rates.

Overlays were also increased for risks associated with Australian floods and storms. In aggregate, overlays increased \$489 million. We also increased the downside economic scenario weight to 45% from 40% increasing CAPs by \$184 million.

The ratio of collectively assessed provisions to credit RWA at 31 March 2022 was 1.16%, 1 basis point lower than 30 September 2021.

IAPs were \$501 million at 31 March 2022, \$331 million lower than 31 September 2021, mostly due to a partial write-off of the Forum Finance exposure.

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## Review of Group operations

### 2.3.1 Credit quality key metrics<sup>1</sup>

	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
<b>Stressed exposures by credit grade as a % of TCE:</b>			
Impaired	0.14%	0.19%	0.19%
90 days past due and not impaired	0.56%	0.68%	0.66%
Watchlist and substandard	0.40%	0.49%	0.75%
<b>Total stressed exposures</b>	<b>1.10%</b>	<b>1.36%</b>	<b>1.60%</b>
<b>Gross impaired exposures to TCE for business and institutional:</b>			
Business Australia	0.60%	0.72%	0.88%
Business New Zealand	0.16%	0.20%	0.44%
Institutional	0.07%	0.16%	0.08%
<b>Mortgage 90+ day delinquencies:</b>			
Group	0.82%	0.99%	1.11%
Australia	0.88%	1.07%	1.20%
New Zealand	0.30%	0.30%	0.33%
<b>Other consumer loans 90+ day delinquencies:</b>			
Group	1.62%	1.75%	1.92%
Australia	1.64%	1.76%	1.92%
New Zealand	1.42%	1.65%	1.91%
<b>Other:</b>			
Gross impaired exposures to gross loans	0.23%	0.30%	0.30%
Gross impaired exposure provisions to gross impaired exposures	48.03%	54.44%	47.03%
Total provisions to gross loans	65 bps	70 bps	79 bps
Collectively assessed provisions to credit risk weighted assets	116 bps	117 bps	142 bps
Total provisions to credit risk weighted assets	130 bps	140 bps	159 bps
Impairment charges/(benefits) to average gross loans annualised <sup>2</sup>	4 bps	(6 bps)	(11 bps)
Net write-offs to average gross loans annualised <sup>2</sup>	13 bps	8 bps	9 bps

### 2.3.2 Movement in gross impaired exposures<sup>1</sup>

	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't	
				Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Balance as at beginning of period</b>	<b>2,142</b>	<b>2,071</b>	<b>2,779</b>	<b>3</b>	<b>(23)</b>
New and increased - individually managed	222	614	222	(64)	-
Write-offs	(566)	(405)	(431)	40	31
Returned to performing or repaid	(221)	(222)	(369)	-	(40)
Portfolio managed - new/increased/returned/repaid	89	65	(104)	37	large
Exchange rate and other adjustments	(13)	19	(26)	large	(50)
<b>Balance as at end of period</b>	<b>1,653</b>	<b>2,142</b>	<b>2,071</b>	<b>(23)</b>	<b>(20)</b>

1. Includes balances presented as held for sale.  
2. Averages are based on a six month period.



## Review of Group operations

### 2.4 Balance sheet and funding

#### 2.4.1 Balance sheet

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Assets</b>					
Cash and balances with central banks	102,410	71,353	33,877	44	large
Collateral paid	7,374	4,232	3,917	74	88
Trading securities and financial assets measured at fair value through income statement (FVIS) and investment securities	94,180	104,518	112,231	(10)	(16)
Derivative financial instruments	18,269	19,353	22,373	(6)	(18)
Loans	719,556	709,784	688,218	1	5
Life insurance assets	-	-	3,416	-	(100)
Assets held for sale	2,700	4,188	4,359	(36)	(38)
All other assets <sup>1</sup>	20,260	22,449	21,028	(10)	(4)
<b>Total assets<sup>1</sup></b>	<b>964,749</b>	<b>935,877</b>	<b>889,419</b>	<b>3</b>	<b>8</b>
<b>Liabilities</b>					
Collateral received	2,170	2,368	2,504	(8)	(13)
Deposits and other borrowings	645,606	626,955	585,401	3	10
Other financial liabilities	51,345	50,309	42,996	2	19
Derivative financial instruments	25,347	18,059	20,303	40	25
Debt issues	133,629	128,779	127,850	4	5
Life insurance liabilities	-	-	1,070	-	(100)
Loan capital	29,036	29,067	26,294	-	10
Liabilities held for sale	684	837	3,049	(18)	(78)
All other liabilities	6,599	7,411	7,891	(11)	(16)
<b>Total liabilities</b>	<b>894,416</b>	<b>863,785</b>	<b>817,358</b>	<b>4</b>	<b>9</b>
<b>Equity</b>					
Total equity attributable to owners of WBC <sup>1</sup>	70,279	72,035	72,012	(2)	(2)
NCI	54	57	49	(5)	10
<b>Total equity<sup>1</sup></b>	<b>70,333</b>	<b>72,092</b>	<b>72,061</b>	<b>(2)</b>	<b>(2)</b>

1. First Half 2021 has been restated for the accounting policy change in relation to Software-as-a-Service. Refer to Note 1 of the 2021 Annual Report for further details.

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## Review of Group operations

### First Half 2022 – Second Half 2021

Total assets increased \$28.9 billion to \$964.7 billion, or 3%, since September 2021 primarily driven by increased liquid assets (cash and balances with central banks) and loans. Total liabilities increased \$30.6 billion to \$894.4 billion, or 4%, since September 2021 mostly from higher deposits and derivative financial instruments. Equity was lower mostly from the off-market buy-back completed in February 2022.

Liquid assets increased as we prepared for the progressive reduction of the CLF over the 2022 calendar year. This followed the decision by APRA to wind-down the facility used by certain Australian banks to meet their LCR requirement. During the half we also completed a \$3.5 billion off-market share buy-back. The additional funding needs of these developments were met by strong customer deposit growth, well above loan growth.

Key movements included:

#### Assets

- Cash and balances with central banks increased \$31.1 billion or 44% reflecting higher liquid assets to address the wind-down in the CLF;
- Collateral paid increased \$3.1 billion or 74% reflecting higher collateralised derivative balances;
- Trading securities and other financial assets measured at fair value through income statement (FVIS) and investment securities decreased \$10.3 billion or 10% mainly due to the sale of government investment securities;
- Derivative assets decreased \$1.1 billion or 6% mainly driven by movements in interest rate and cross currency swaps, partly offset by foreign currency forward contracts;
- Loans increased \$9.8 billion or 1% (including held for sale, loans increased \$8.8 billion or 1%). Refer to Section 2.2.2 Loans for further information;
- Assets held for sale decreased \$1.5 billion or 36% reflecting the settlement of the Group's motor vehicle dealer finance and novated leasing business and Westpac Life-NZ- Limited; and
- All other assets decreased \$2.2 billion or 10% due to reductions in securities sold not delivered, and interbank loans included in other financial assets, and deferred tax assets.

#### Liabilities

- Deposits and other borrowings increased \$18.7 billion or 3%. Refer to Section 2.2.3 Deposits and other borrowings for further information;
- Other financial liabilities increased \$1.0 billion or 2% mainly due to securities sold under agreements to repurchase and interbank deposits, partly offset by a decrease in securities sold short;
- Derivative liabilities increased \$7.3 billion or 40% mainly driven by cross currency swaps and foreign currency forward contracts due to volatility in exchange rates;
- Debt issues increased \$4.9 billion or 4% (\$9.7 billion or 8% increase excluding foreign currency impacts). Refer to Section 2.4.2 Funding and liquidity risk management for further information;
- Liabilities held for sale decreased \$0.2 billion or 18% reflecting the settlement of the Group's motor vehicle dealer finance and novated leasing business and Westpac Life-NZ- Limited; and
- All other liabilities decreased \$0.8 billion or 11% mainly due to provision utilisation and lease liabilities included in other liabilities.

Equity attributable to owners of Westpac Banking Corporation decreased \$1.8 billion or 2% mainly attributable to the off-market share buy-back (refer to Note 15 for the details), partly offset by retained profits.

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## Review of Group operations

### First Half 2022 – First Half 2021

Total assets increased \$75.3 billion to \$964.7 billion, or 8%, since March 2021 primarily driven by increased liquid assets (cash and balances with central banks) and loans. Total liabilities increased \$77.1 billion to \$894.4 billion, or 9%, since March 2021 mostly from higher deposits and derivative financial instruments. Equity was lower mostly from the off-market buy-back completed in February 2022.

Liquid assets increased as we prepared for the progressive reduction of the CLF over the 2022 calendar year. This followed the decision by APRA to wind-down the facility used by certain Australian banks to meet their LCR requirement. During the half we also completed a \$3.5 billion off-market share buy-back. The additional funding needs of these developments were met by strong customer deposit growth, well above loan growth and wholesale funding.

Key movements included:

#### Assets

- Cash and balances with central banks increased \$68.5 billion reflecting higher liquid assets to address the wind-down in the CLF;
- Collateral paid increased \$3.5 billion or 88% reflecting higher collateralised derivative balances;
- Trading securities and other financial assets measured at FVIS and investment securities decreased \$18.1 billion or 16% mainly due to the sale of government and semi-government investment securities;
- Derivative assets decreased \$4.1 billion or 18% mainly driven by movements in interest rate and cross currency swaps, partly offset by foreign currency forward contracts;
- Loans increased \$31.3 billion or 5% (including held for sale, loans increased \$29.5 billion or 4%). Refer to Section 2.2.2 Loans for further information;
- Life insurance assets decreased \$3.4 billion or 100% as the balance was reclassified to assets held for sale;
- Assets held for sale as at 31 March 2022 relate to Westpac Australian Life Insurance business, while the balance as at 31 March 2021 relates to Westpac General Insurance Limited and Westpac General Insurance Services Limited, Westpac Vendor Finance business, Westpac Lenders Mortgage Insurance Limited and Westpac Pacific; and
- All other assets decreased \$0.8 billion or 4% due to reductions in intangible assets mainly from goodwill impairment, property and equipment and deferred tax assets, partly offset by an increase in securities sold not delivered included in other financial assets.

#### Liabilities

- Deposits and other borrowings increased \$60.2 billion or 10% (including held for sale, deposits increased \$58.1 billion or 10%). Refer to Section 2.2.3 Deposits and other borrowings for further information;
- Other financial liabilities increased \$8.3 billion or 19% mainly due to securities sold under agreements to repurchase, securities sold short, securities purchased not delivered and interbank deposits;
- Derivative liabilities increased \$5.0 billion or 25% mainly driven by cross currency swaps and foreign currency forward contracts, partly offset by a decrease in interest rate swaps;
- Debt issues increased \$5.8 billion or 5% (\$6.0 billion or 5% increase excluding foreign currency impacts). Refer to Section 2.4.2 Funding and liquidity risk management for further information;
- Life insurance liabilities decreased \$1.1 billion or 100% as the balance was reclassified to liabilities held for sale;
- Loan capital increased \$2.7 billion or 10% due to \$3.8 billion net issuance of Additional Tier 1 and Tier 2 instruments, partly offset by \$1.1 billion fair value hedge adjustments;
- Liabilities held for sale as at 31 March 2022 relate to Westpac Australian Life Insurance business, while the balance as at 31 March 2021 relates to Westpac General Insurance Limited and Westpac General Insurance Services Limited, Westpac Vendor Finance business, Westpac Lenders Mortgage Insurance Limited and Westpac Pacific; and
- All other liabilities decreased \$1.3 billion or 16% due to a decline in provisions and other liabilities primarily relating to lease liabilities and reclassification of outstanding life insurance claims to liabilities held for sale in Second Half 2021.

Equity attributable to owners of Westpac Banking Corporation decreased \$1.7 billion or 2% mainly attributable to the off-market share buy-back (refer to Note 15 for the details), partly offset by retained profits.

## Review of Group operations

### 2.4.2 Funding and liquidity risk management

Liquidity risk is the risk that the Group will be unable to fund assets and meet obligations as they become due. This risk is inherent for all banks as intermediaries between depositors and borrowers. The Group has a liquidity risk management framework which seeks to meet our cash flow obligations under a wide range of market conditions and scenarios, as well as meeting the requirements of the Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR).

The Group maintained funding and liquidity metrics comfortably above regulatory minimums throughout First Half 2022. The Group's March 2022 quarterly average LCR was 137% and its NSFR at 31 March 2022 was 125%, both above the 100% regulatory minimums.

#### Liquidity

The Group has a number of sources of liquidity that provide a buffer against periods of liquidity stress. These include High Quality Liquid Assets (HQLA) and the Committed Liquidity Facility (CLF), both of which are used to meet the Group's LCR requirements.

In September 2021, APRA announced that Authorised Deposit-taking Institutions (ADIs) subject to the LCR should reduce their CLF usage to zero by the end of calendar year 2022, subject to financial market conditions, as APRA and the RBA expect there will be sufficient HQLA for ADIs to meet their LCR requirements without the need to utilise the CLF. APRA also announced that no ADI should rely on the CLF to meet the minimum 100% LCR requirement from 1 January 2022.

The CLF will be phased out throughout 2022, with the first reduction having occurred on 1 January 2022. Westpac's CLF allocation at 31 March 2022 was \$27.75 billion and will reduce by a further \$9.25 billion on 1 May 2022.

In response to the phasing out of the CLF, Westpac increased its holdings of HQLA over the half. At 31 March 2022, Westpac held \$161.9 billion in HQLA (30 September 2021: \$148.6 billion). HQLA include cash, deposits with central banks, government and semi-government securities.

The Group also has access to non-HQLA and other assets that are eligible for re-purchase with a central bank under certain conditions. These include private securities and self-originated AAA-rated mortgage-backed securities.

In March 2020, the RBA announced the establishment of the Term Funding Facility (TFF). The TFF provided fixed rate funding to eligible ADIs for a maximum of three years. The facility closed to new drawdowns on 30 June 2021, by which time Westpac had fully drawn our total available TFF allowance of \$30 billion. TFF maturities will commence from June 2023 and the Group will manage its refinancing requirements using the full range of its funding sources.

#### LCR

The LCR is designed to enhance banks' short-term resilience, by measuring the level of HQLA, as defined, held against its liquidity needs for a 30 calendar day period under a regulator-defined stress scenario. In addition to HQLA, Australian ADIs including Westpac also have access to the CLF, as set out above, to meet the requirements of the LCR.

Westpac's average LCR for the quarter ended 31 March 2022 was 137% (Westpac's average LCR for the quarter ended 30 September 2021 was: 129%). The lift in the LCR compared to the quarterly average for September 2021 was mainly due to the increase in HQLA.

Westpac's LCR excluding the CLF as at 31 March 2022 was 118%.

Westpac's LCR also includes a 10% overlay to net cash outflows. The overlay, effective since 1 January 2021, has been required by APRA in response to breaches of the prudential standards on liquidity. The overlay reduces the average LCR for the quarter ended 31 March 2022 by 14 percentage points. Further details are set out in the Significant Developments section of the 2022 Interim Financial Results.

#### NSFR

The NSFR is designed to encourage banks' longer-term funding resilience. To comply, banks are required to maintain an NSFR of at least 100% at all times. Westpac's NSFR was 125% at 31 March 2022 (30 September 2021: 125%).

#### Funding

The Group monitors the composition and stability of its funding so that it remains within the Group's funding risk appetite. This includes compliance with both the LCR and NSFR.

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## Review of Group operations

### Customer deposits

Customer deposits accounted for 65.7% of the Group's total funding (including equity) at 31 March 2022 (30 September 2021: 65.0%). During the half, customer deposits increased by \$20.6 billion, fully funding the bank's new lending growth and lifting the Group's customer deposit to loan ratio to 83.5% from 81.6% at 30 September 2021.

### Long term wholesale funding

Long term funding with a residual maturity greater than 12 months made up 15.2% of the Group's total funding at 31 March 2022 (30 September 2021: 15.6%).

The Group raised \$21.8 billion of long term wholesale funding in the First Half of 2022, bringing forward some planned issuance due to favourable funding conditions in First Quarter 2022. In First Half 2022, new issuance comprised senior unsecured bonds (64%), covered bonds (17%), Tier 2 capital securities (14%) and securitisation (5%) and was well diversified across tenors and currencies, including USD, AUD, EUR, GBP, NZD and others.

At 31 March 2022, funding from securitisation accounted for 0.5% of total funding (30 September 2021: 0.6%).

### Short term wholesale funding

Wholesale funding with a residual maturity less than 12 months accounted for 11.0% of the Group's total funding at 31 March 2022 (30 September 2021: 10.8%). This portfolio, including long term to short term scroll<sup>6</sup>, had a weighted average maturity of 144 days (30 September 2021: 138 days).

### Equity

Funding from equity made up 7.6% of total funding at 31 March 2022 (30 September 2021: 8.0%), with the decrease over the half mainly reflecting the off-market share buy-back which was completed in February 2022.

### Liquidity coverage ratio

\$m	Quarter	Quarter	Quarter	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
High Quality Liquid Assets (HQLA) <sup>1,3</sup>	169,346	136,525	117,759	24	44
Committed Liquidity Facility (CLF) <sup>3</sup>	27,750	37,000	37,000	(25)	(25)
Term Funding Facility (TFF) <sup>2,3</sup>	-	-	10,321	-	(100)
<b>Total LCR liquid assets</b>	<b>197,096</b>	<b>173,525</b>	<b>165,080</b>	<b>14</b>	<b>19</b>
<b>Cash outflows in a modelled 30-day APRA defined stressed scenario</b>					
Customer deposits <sup>1</sup>	96,351	89,628	85,282	8	13
Wholesale funding	11,526	10,003	13,024	15	(12)
Other flows <sup>4</sup>	36,412	34,447	35,281	6	3
<b>Total</b>	<b>144,289</b>	<b>134,078</b>	<b>133,587</b>	<b>8</b>	<b>8</b>
<b>LCR<sup>1,5</sup></b>	<b>137%</b>	<b>129%</b>	<b>124%</b>	<b>large</b>	<b>large</b>

### Net stable funding ratio

\$m	As at	As at	As at	% Mov't	
	31 March 2022	30 Sept 2021	31 March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Available stable funding <sup>1</sup>	669,655	651,216	625,185	3	7
Required stable funding	536,022	521,499	510,287	3	5
<b>Net stable funding ratio</b>	<b>125%</b>	<b>125%</b>	<b>123%</b>	<b>6 bps</b>	<b>241 bps</b>

- Includes balances presented as held for sale.
- Represents the Group's average undrawn TFF allowance as per APRA guidance.
- Refer to Glossary for definition.
- Other flows include credit and liquidity facilities, collateral outflows and inflows from customers.
- Calculated on a quarterly average basis.
- Scroll represents wholesale funding with an original maturity greater than 12 months that now has a residual maturity less than 12 months.

## Review of Group operations

### Funding by residual maturity

	As at 31 March 2022		As at 30 Sept 2021		As at 31 March 2021	
	\$m	Ratio %	\$m	Ratio %	\$m	Ratio %
<b>Wholesale funding</b>						
Less than 6 months	59,044	6.5	54,512	6.1	45,415	5.4
6 to 12 months	15,241	1.6	15,232	1.7	11,951	1.4
Long term to short term scroll <sup>1</sup>	26,527	2.9	26,760	3.0	27,631	3.3
<b>Wholesale funding - residual maturity less than 12 months</b>	<b>100,812</b>	<b>11.0</b>	<b>96,504</b>	<b>10.8</b>	<b>84,997</b>	<b>10.1</b>
Securitisation	4,968	0.5	5,000	0.6	6,687	0.8
Greater than 12 months	138,108	15.2	138,817	15.6	124,050	14.8
<b>Wholesale funding - residual maturity greater than 12 months</b>	<b>143,076</b>	<b>15.7</b>	<b>143,817</b>	<b>16.2</b>	<b>130,737</b>	<b>15.6</b>
<b>Customer deposits<sup>2</sup></b>	<b>600,872</b>	<b>65.7</b>	<b>580,317</b>	<b>65.0</b>	<b>550,337</b>	<b>65.7</b>
<b>Equity<sup>3,4</sup></b>	<b>69,244</b>	<b>7.6</b>	<b>71,614</b>	<b>8.0</b>	<b>71,837</b>	<b>8.6</b>
<b>Total funding<sup>4</sup></b>	<b>914,004</b>	<b>100.0</b>	<b>892,252</b>	<b>100.0</b>	<b>837,908</b>	<b>100.0</b>

### Deposits to net loans ratio

	As at 31 March 2022		As at 30 Sept 2021		As at 31 March 2021	
	\$m	Ratio %	\$m	Ratio %	\$m	Ratio %
Customer deposits <sup>2</sup>	600,872		580,317		550,337	
Net customer loans <sup>2</sup>	719,556	83.5	710,799	81.6	690,037	79.8

### Funding view of the balance sheet<sup>2</sup>

\$m	Total liquid assets	Customer deposits	Wholesale funding	Customer franchise	Market inventory	Total
<b>As at 31 March 2022</b>						
Total assets	244,113	-	-	667,250	53,386	964,749
Total liabilities	-	(600,872)	(243,888)	-	(49,656)	(894,416)
Total equity	-	-	-	(69,244)	(1,089)	(70,333)
<b>Total</b>	<b>244,113</b>	<b>(600,872)</b>	<b>(243,888)</b>	<b>598,006</b>	<b>2,641</b>	<b>-</b>
<b>Net loans<sup>5</sup></b>	<b>65,830</b>	<b>-</b>	<b>-</b>	<b>653,726</b>	<b>-</b>	<b>719,556</b>
<b>As at 30 September 2021</b>						
Total assets	227,553	-	-	658,123	50,201	935,877
Total liabilities	-	(580,317)	(240,321)	-	(43,147)	(863,785)
Total equity	-	-	-	(71,614)	(478)	(72,092)
<b>Total</b>	<b>227,553</b>	<b>(580,317)</b>	<b>(240,321)</b>	<b>586,509</b>	<b>6,576</b>	<b>-</b>
<b>Net loans<sup>5</sup></b>	<b>66,610</b>	<b>-</b>	<b>-</b>	<b>644,189</b>	<b>-</b>	<b>710,799</b>
<b>As at 31 March 2021</b>						
Total assets <sup>4</sup>	195,177	-	-	643,492	50,750	889,419
Total liabilities	-	(550,337)	(215,734)	-	(51,287)	(817,358)
Total equity <sup>4</sup>	-	-	-	(71,837)	(224)	(72,061)
<b>Total<sup>4,5</sup></b>	<b>195,177</b>	<b>(550,337)</b>	<b>(215,734)</b>	<b>571,655</b>	<b>(761)</b>	<b>-</b>
<b>Net loans<sup>5</sup></b>	<b>60,894</b>	<b>-</b>	<b>-</b>	<b>629,143</b>	<b>-</b>	<b>690,037</b>

1. Scroll represents wholesale funding with an original maturity greater than 12 months that now has a residual maturity less than 12 months.
2. Includes balances presented as held for sale.
3. Includes total share capital, share-based payment reserve and retained profits.
4. First Half 2021 has been restated for the accounting policy change in relation to Software-as-a-Service. Refer to Note 1 of the 2021 Annual Report for further details.
5. Liquid assets in net loans include internally securitised assets that are eligible for repurchase agreements with the RBA/RBNZ.

## Review of Group operations

### 2.5 Capital and dividends

	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Level 2 regulatory capital structure</b>					
Common equity Tier 1 (CET 1) capital after deductions (\$m)	52,126	53,808	52,932	(3)	(2)
Risk weighted assets (RWA) (\$m)	459,956	436,650	428,899	5	7
<b>CET 1 capital ratio</b>	<b>11.33%</b>	<b>12.32%</b>	<b>12.34%</b>	<b>(99 bps)</b>	<b>(101 bps)</b>
Additional Tier 1 capital ratio	2.08%	2.33%	2.21%	(25 bps)	(13 bps)
<b>Tier 1 capital ratio</b>	<b>13.41%</b>	<b>14.65%</b>	<b>14.55%</b>	<b>(124 bps)</b>	<b>(114 bps)</b>
Tier 2 capital ratio	4.30%	4.21%	3.88%	9 bps	42 bps
<b>Total regulatory capital ratio</b>	<b>17.71%</b>	<b>18.86%</b>	<b>18.43%</b>	<b>(115 bps)</b>	<b>(72 bps)</b>
<b>APRA leverage ratio<sup>1</sup></b>	<b>5.60%</b>	<b>5.99%</b>	<b>6.27%</b>	<b>(39 bps)</b>	<b>(67 bps)</b>
<b>Level 1 regulatory capital structure</b>					
CET 1 capital after deductions (\$m)	48,684	54,314	53,313	(10)	(9)
Risk weighted assets (\$m)	433,643	431,422	424,656	1	2
Level 1 CET 1 capital ratio	11.23%	12.59%	12.55%	(136 bps)	(132 bps)

#### APRA announcements on capital

In First Half 2022 APRA made the following announcements relevant to their capital framework:

- On 29 November 2021, APRA released the final revised standards for APS110 Capital Adequacy, APS112 Capital Adequacy: Standardised Approach to Credit Risk and APS113 Capital Adequacy: Internal Ratings-based Approach to Credit Risk which will become effective from 1 January 2023. Under the revised standards, the capital conservation buffer will be increased from 2.5% to 3.75% and a base level for the countercyclical capital buffer of 1.0% will be introduced. As a result, the CET1 capital ratio requirement for Domestic Systemically Important Banks (D-SIBs) will increase from 8% to 10.25% from 1 January 2023.
- On 2 December 2021, APRA announced a requirement for D-SIBs (including Westpac) to increase their total capital requirements by 4.5 percentage points of risk weighted assets (RWA) under the current capital adequacy framework to be met by 1 January 2026. This is a 1.5 percentage point increase on the prior announcement on 9 July 2019. The additional total capital is expected to be met through additional Tier 2 Capital. In Westpac's funding, this increase in total capital is likely to be offset by a decrease in long-term wholesale funding.
- On 2 December 2021, APRA released two draft prudential standards for consultation. CPS 190 Financial Contingency Planning will require banks (including Westpac) to develop plans for responding to financial stress and CPS 900 Resolution Planning will require some banks (including Westpac) to prepare for resolution with limited adverse impacts on the community and financial system, in the event of their failure. Both standards are proposed to come into effect from 1 January 2024.

Further details of regulatory changes are set out in the Significant Developments section of the 2022 Interim Financial Results.

#### Capital management strategy

Westpac evaluates its approach to capital management through an Internal Capital Adequacy Assessment Process (ICAAP), the key features of which include:

- The development of a capital management strategy, including consideration of regulatory minimums, capital buffers and contingency plans. The current regulatory capital minimums together with the capital conservation buffer (CCB) are the Total CET1 Requirement. The Total CET1 Requirement for Westpac is at least 8.0%, based on an industry minimum CET1 requirement of 4.5% plus a capital buffer of at least 3.5% applicable to D-SIBs<sup>2,3</sup>;
- Consideration of both regulatory and economic capital requirements and the perspectives of external stakeholders including rating agencies as well as equity and debt investors; and
- A stress testing framework that challenges the capital measures, coverage and requirements including the impact of adverse economic scenarios.

APRA's final revised standards for capital, as noted above, indicated that the Total CET1 Requirement for D-SIBs will be 10.25% from 1 January 2023. This requirement includes a CCB of 3.75% and a base level for the countercyclical capital buffer of 1.0%. APRA also indicated<sup>4</sup> that it expects that D-SIBs (including Westpac) will likely operate with CET1 above 11% under the new framework.

Given the above Westpac will seek to operate with a CET1 capital ratio of between 11.0% and 11.5% (operating capital range) as measured under the new capital framework from 1 January 2023.

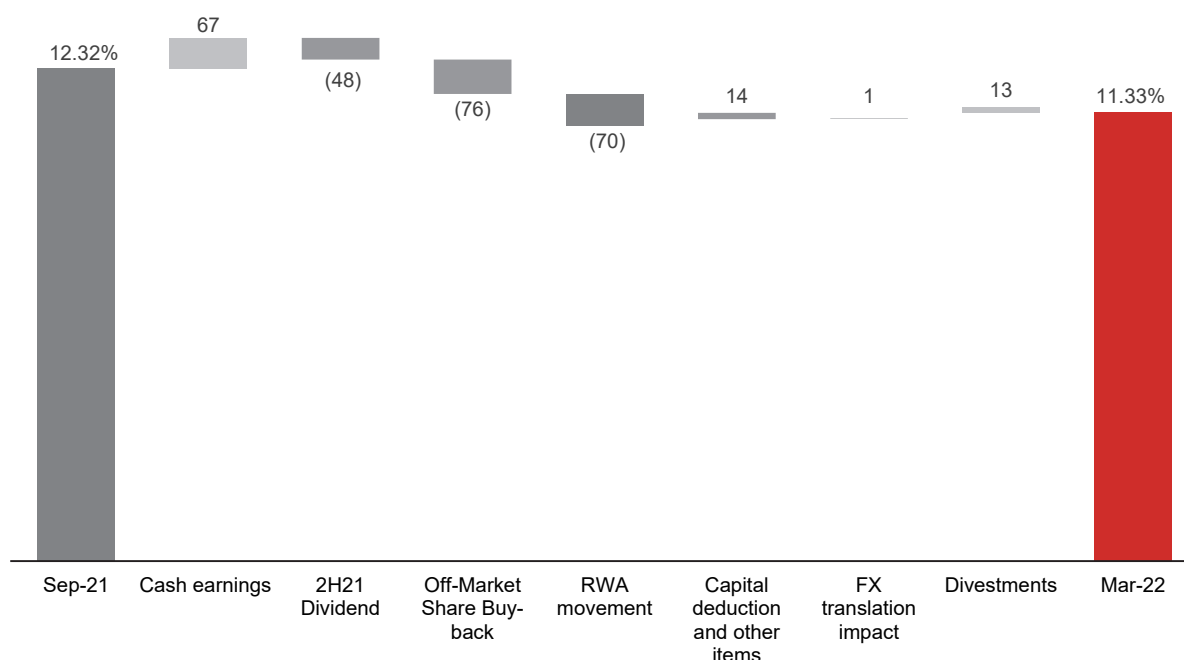
- Refer to Glossary for definition.
- Noting that APRA may apply higher CET1 requirements for an individual ADI.
- If an ADI's CET1 ratio falls below the Total CET1 Requirement (at least 8%), they face restrictions on the distribution of earnings, such as dividends, distribution payments on AT1 capital instruments and discretionary staff bonuses.
- APRA Information paper, An unquestionably strong framework for bank capital, November 2021.

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## Review of Group operations

### CET1 capital ratio movement for First Half 2022 (% , basis points)



Westpac's Level 2 CET1 capital ratio was 11.33% at 31 March 2022, 99bps lower than 30 September 2021. Key movements in the CET1 capital ratio over the half were:

- First Half 2022 cash earnings (67bps increase);
- Payment of the 2021 final dividend (48bps decrease). Shares for the 2021 final dividend DRP were purchased on market so had no impact on capital ratios;
- A \$3.5 billion off-market share buy-back in February 2022 (76bps decrease);
- An increase in RWA (70bps decrease) mostly from higher interest rate risk in the banking book (IRRBB) from increased market volatility (44bps decrease), an increase in lending (16bps decrease) and higher operational risk following the adoption of the standardised measurement approach in January 2022 (5bps decrease);
- Capital deductions and other capital movements (14bps increase) from lower deferred tax assets (14bps increase), movements in fair value on economic hedges recognised in net profit (4bps increase) and remeasurement of the defined benefit superannuation obligation (1bp increase). These were partly offset by revaluation of debt securities in other comprehensive income (5bps decrease);
- Foreign currency impacts from the appreciation of the A\$ against the US\$ and NZ\$ (1bp increase)<sup>1</sup>; and
- Divestment including Westpac Life-NZ- Limited (7bps) and Westpac's motor vehicle dealer finance and novated leasing business (6bps).

Westpac's Level 1 CET1 capital ratio was 11.23% at 31 March 2022, 136 basis points lower than 30 September 2021. In addition to the key movements outlined above, the Level 1 CET1 ratio decreased by 18bps following implementation of the final revised standards for APS111 Capital Adequacy Measurement of Capital and APS222 Associations with Related Entities from 1 January 2022.

1. Reflecting the net impact of movements in the foreign currency translation reserve and RWA



## Review of Group operations

### Additional Tier 1 and Tier 2 capital movement for First Half 2022

On 20 December 2021, we redeemed approximately \$0.55 billion of Westpac Capital Notes 4 (WCN 4) that remained on issue<sup>1</sup>, which decreased Tier 1 capital by 12bps.

During the half, we issued US\$2.25 billion (approximately A\$3.2 billion) of Tier 2 capital instruments and redeemed A\$0.35 billion and JPY 8000 billion (approximately A\$0.1 billion) of Tier 2 capital instruments. The net impact was to increase the total regulatory capital ratio by 59bps.

### Leverage ratio

The leverage ratio represents the amount of Tier 1 capital relative to exposure<sup>2</sup>. At 31 March 2022, Westpac's leverage ratio was 5.60%, down 39bps since 30 September 2021 due to a decrease in Tier 1 capital and higher on balance sheet exposures.

### Internationally comparable capital ratios

The APRA Basel III capital adequacy requirements are more conservative than those of the Basel Committee on Banking Supervision (BCBS), leading to lower reported capital ratios when compared to international peers. APRA conducted a study in July 2015 outlining its methodology for measuring international comparable capital ratios.

The table below calculates the Group's reported capital ratios consistent with this methodology.

%	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Internationally comparable capital ratios</b>					
CET 1 capital ratio	17.36%	18.17%	18.08%	(81 bps)	(72 bps)
Tier 1 capital ratio	20.23%	21.23%	20.98%	(100 bps)	(75 bps)
Total regulatory capital ratio	26.16%	26.61%	25.94%	(45 bps)	22 bps
Leverage ratio	6.10%	6.59%	6.87%	(49 bps)	(77 bps)

- On 15 September 2021, Westpac issued \$1.75 billion of Additional Tier 1 capital (Westpac Capital Notes 8), of which approximately \$1.15 billion comprised reinvestment by the holder of WCN 4. The remaining \$0.55 billion of WCN 4 were redeemed on 20 December 2021.
- As defined under Attachment D of APS110: Capital Adequacy.

## Review of Group operations

### Risk Weighted Assets (RWA)

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Credit risk:</b>					
Corporate <sup>1</sup>	69,391	68,715	66,086	1	5
Business lending <sup>2</sup>	32,686	32,559	34,061	-	(4)
Sovereign <sup>3</sup>	2,270	2,508	2,355	(9)	(4)
Bank <sup>4</sup>	4,960	5,104	5,708	(3)	(13)
Residential mortgages	146,448	145,534	133,938	1	9
Australian credit cards	3,951	4,001	4,279	(1)	(8)
Other retail	7,785	8,272	9,266	(6)	(16)
Small business <sup>5</sup>	14,401	15,187	16,097	(5)	(11)
Specialised lending: Property and project finance <sup>6</sup>	58,334	55,372	55,314	5	5
Securitisation <sup>7</sup>	6,306	5,881	5,513	7	14
Standardised	7,450	7,884	8,091	(6)	(8)
Mark-to-market related credit risk	5,691	6,278	6,419	(9)	(11)
<b>Total credit risk</b>	<b>359,673</b>	<b>357,295</b>	<b>347,127</b>	<b>1</b>	<b>4</b>
Market risk	9,596	6,662	9,490	44	1
Operational risk <sup>8</sup>	57,875	55,875	54,090	4	7
Interest rate risk in the banking book (IRRBB)	27,710	11,446	11,998	142	131
Other	5,102	5,372	6,194	(5)	(18)
<b>Total risk weighted assets</b>	<b>459,956</b>	<b>436,650</b>	<b>428,899</b>	<b>5</b>	<b>7</b>

Total RWA increased \$23.3 billion or 5.3% over the half with most of the increase in non-credit risk RWA.

Non-credit risk RWA was \$20.9 billion, higher from:

- IRRBB RWA increased from \$11.4 billion to \$27.7 billion over the half (up \$16.3 billion or 142%). Westpac currently invests its capital over a 3-year term. Due to the interest rate volatility observed over the half, in particular the more recent significant increases in two and three year market swap rates, the amount of IRRBB RWA has increased, mainly reflecting the valuation differences to capital invested over a one-year term;
- A \$2.9 billion increase in market risk RWA mainly due to the introduction of an industry-wide overlay for updates required to market risk models which require regulatory approval; and
- A \$2.0 billion increase in operational risk RWA from adopting the standardised measurement approach for calculating operational risk RWA.

The \$2.4 billion increase in credit risk RWA included:

- A \$5.9 billion increase from specialised lending, residential mortgages and corporate lending;
- Modelling, and methodology and overlay changes<sup>9</sup>, which together increased RWA by \$0.7 billion partly offset by;
- Foreign currency translation impacts which reduced RWA by \$1.7 billion mostly from the appreciation of the A\$ against the US\$ and NZ\$;
- A \$1.4 billion decrease from improved credit quality metrics with lower stressed assets across business lending and specialised lending; and
- A decrease in credit RWA associated with derivative exposures (counterparty credit risk and mark-to-market related credit risk) of \$1.1 billion.

1. Corporate - typically includes exposure where the borrower has annual turnover greater than \$50 million and other business exposures not captured under the definitions of either Business lending or Small business.
2. Business lending - includes exposures not captured elsewhere where the borrower has annual turnover less than or equal to \$50 million.
3. Sovereign - includes exposures to governments themselves and other non-commercial enterprises that are owned or controlled by them.
4. Bank - includes exposures to licensed banks and their owned or controlled subsidiaries, and overseas central banks.
5. Small business - program managed business lending exposures.
6. Specialised lending - property and project finance - includes exposures to entities created to finance and/or operates specific assets where, apart from the income received from the assets being financed, the borrower has little or no independent capacity to repay from other activities or assets.
7. Securitisation - exposures reflect Westpac's involvement in activities ranging from originator to investor and include the provision of securitisation services for clients wishing to access capital markets.
8. Operational risk - the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events, including legal risk but excluding strategic or reputational risk.
9. Modelling changes included updates to model estimates for Australian retail and mortgage PD, credit card LGD and unsecured LGD. The impact of these changes were partially offset by a reduction in RWA overlays upon implementation of updated model estimates.

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## Review of Group operations

### Capital adequacy

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
<b>Tier 1 capital</b>			
<b>CET 1 capital</b>			
Paid up ordinary capital	39,667	41,601	41,604
Treasury shares	(708)	(663)	(660)
Equity based remuneration	1,824	1,753	1,731
Foreign currency translation reserve	(445)	(266)	(519)
Accumulated other comprehensive income	183	402	507
Non-controlling interests - other	54	57	49
Retained earnings <sup>1</sup>	28,362	28,813	29,097
Less retained earnings in life and general insurance, funds management and securitisation entities	(1,144)	(1,118)	(1,680)
Deferred fees	265	238	230
<b>Total CET 1 capital</b>	<b>68,058</b>	<b>70,817</b>	<b>70,359</b>
<b>Deductions from CET 1 capital</b>			
Goodwill (excluding funds management entities)	(7,935)	(8,060)	(8,529)
Deferred tax assets <sup>1</sup>	(1,812)	(2,429)	(2,260)
Goodwill in life and general insurance, funds management and securitisation entities	(209)	(209)	(451)
Capitalised expenditure	(2,013)	(1,951)	(1,749)
Capitalised software <sup>1</sup>	(1,914)	(1,840)	(2,049)
Investments in subsidiaries not consolidated for regulatory purposes	(1,541)	(2,044)	(2,063)
Regulatory expected downturn loss in excess of eligible provisions	(164)	(225)	(93)
Defined benefit superannuation fund surplus	(60)	(64)	(69)
Equity investments	(161)	(163)	(162)
Regulatory adjustments to fair value positions	(123)	(24)	(1)
Other Tier 1 deductions	-	-	(1)
<b>Total deductions from CET 1 capital</b>	<b>(15,932)</b>	<b>(17,009)</b>	<b>(17,427)</b>
<b>Total CET 1 capital after deductions</b>	<b>52,126</b>	<b>53,808</b>	<b>52,932</b>
<b>Additional Tier 1 capital</b>			
Basel III complying instruments	9,566	10,180	9,493
<b>Total Additional Tier 1 capital</b>	<b>9,566</b>	<b>10,180</b>	<b>9,493</b>
<b>Deductions from Additional Tier 1 capital</b>			
Holdings of own and other financial institutions Additional Tier 1 capital instruments	(25)	(25)	(25)
<b>Total deductions from Additional Tier 1 capital</b>	<b>(25)</b>	<b>(25)</b>	<b>(25)</b>
<b>Net Additional Tier 1 regulatory capital</b>	<b>9,541</b>	<b>10,155</b>	<b>9,468</b>
<b>Net Tier 1 regulatory capital</b>	<b>61,667</b>	<b>63,963</b>	<b>62,400</b>
<b>Tier 2 capital</b>			
Basel III complying instruments	20,147	18,228	16,373
Basel III transitional instruments	-	487	462
Eligible general reserve for credit loss	158	51	161
<b>Total Tier 2 capital</b>	<b>20,305</b>	<b>18,766</b>	<b>16,996</b>
<b>Deductions from Tier 2 capital</b>			
Investments in subsidiaries not consolidated for regulatory purposes	(60)	(140)	(140)
Holdings of own and other financial institutions Tier 2 capital instruments	(445)	(221)	(199)
<b>Total deductions from Tier 2 capital</b>	<b>(505)</b>	<b>(361)</b>	<b>(339)</b>
<b>Net Tier 2 regulatory capital</b>	<b>19,800</b>	<b>18,405</b>	<b>16,657</b>
<b>Total regulatory capital</b>	<b>81,467</b>	<b>82,368</b>	<b>79,057</b>
<b>Risk weighted assets</b>	<b>459,956</b>	<b>436,650</b>	<b>428,899</b>
CET 1 capital ratio	11.33%	12.32%	12.34%
Additional Tier 1 capital ratio	2.08%	2.33%	2.21%
<b>Tier 1 capital ratio</b>	<b>13.41%</b>	<b>14.65%</b>	<b>14.55%</b>
Tier 2 capital ratio	4.30%	4.21%	3.88%
<b>Total regulatory capital ratio</b>	<b>17.71%</b>	<b>18.86%</b>	<b>18.43%</b>

1. First Half 2021 balances have not been restated for the changes in accounting policy in relation to Software-as-a-Service. Refer to Note 1 of the 2021 Annual Report for further details

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## Review of Group operations

### Dividends

	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Ordinary dividend (cents per share)</b>					
Interim (fully franked)	61	-	58	-	5
Final (fully franked)	-	60	-	(100)	-
<b>Total ordinary dividend</b>	<b>61</b>	<b>60</b>	<b>58</b>	<b>2</b>	<b>5</b>
Payout ratio (reported) <sup>1</sup>	65.06%	109.16%	61.75%	large	331.00
Payout ratio (cash earnings) <sup>1</sup>	69.01%	121.28%	60.16%	large	large
Adjusted franking credit balance (\$m)	3,135	3,857	3,560	(19)	(12)
Imputation credit (cents per share - NZ)	8.0	7.0	7.0	14	14

The Board has determined an interim fully franked dividend of 61 cents per share, to be paid on 24 June 2022 to shareholders on the register at the record date of 20 May 2022. The 2022 interim dividend represents a payout ratio on a cash earnings basis of 69.01%. In addition to being fully franked, the dividend will also carry NZ\$0.08 in New Zealand imputation credits that may be used by New Zealand tax residents.

The Board has determined to satisfy the DRP for the 2022 interim dividend by arranging for the purchase of existing shares by a third party. The Market Price used to determine the number of shares allocated to DRP participants will be set over the 10 trading days commencing on 25 May 2022 and will not include a discount.

### Capital deduction for regulatory expected credit loss

For capital adequacy purposes APRA requires the amount of regulatory expected credit losses in excess of eligible provisions to be deducted from CET1 capital. The table below shows the calculation of this capital deduction.

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
<b>Provisions associated with eligible portfolios</b>			
Total provisions for expected credit losses	4,682	5,007	5,508
plus provisions associated with partial write-offs	304	40	20
less ineligible provisions <sup>2</sup>	(101)	(104)	(106)
<b>Total eligible provisions</b>	<b>4,885</b>	<b>4,943</b>	<b>5,422</b>
<b>Regulatory expected downturn loss</b>	<b>4,947</b>	<b>5,168</b>	<b>5,419</b>
<b>(Excess)/shortfall in eligible provisions compared to regulatory expected downturn loss</b>	<b>62</b>	<b>225</b>	<b>(3)</b>
<b>CET 1 capital deduction for regulatory expected downturn loss in excess of eligible provisions<sup>3</sup></b>	<b>(164)</b>	<b>(225)</b>	<b>(93)</b>

1. Payout ratio excludes the dividend component of completed off-market share buy-back announced on 14 February 2022.

2. Provisions associated with portfolios subject to the Basel standardised approach to credit risk are not eligible.

3. Regulatory expected loss is calculated for portfolios subject to the Basel advanced capital IRB approach to credit risk. The comparison between regulatory expected loss and eligible provisions is performed separately for defaulted and non-defaulted exposures.

# Review of Group operations

## 2.6 Sustainability performance

### Helping Australians and New Zealanders succeed: Our Sustainability Strategy

Our 2021-2023 Sustainability Strategy is centred around three pillars:

- Helping when it matters most;
- Backing a stronger Australia; and
- Collaborating for impact.

Further information on our Sustainability Strategy is available at [westpac.com.au/sustainability](https://westpac.com.au/sustainability). This also includes our annual sustainability performance reporting and position statements.

**Helping when it matters most;** Supporting customers and businesses through times of change and hardship, and supporting financial wellbeing. During First Half 2022, we:

- Supported over 1,500 customers with a natural disaster relief package;
- Approved \$1.3 million in payments to almost 450 small business customers impacted by the floods in New South Wales and Queensland, as part of our dedicated \$2 million fund;
- Provided more than 100,000 people with access to our Recovery Hub, which brings together resources to help users manage financial stress;
- Assisted over 12,000 cases through our specialist vulnerability teams;
- Extended our partnership with Head Start Homes, a not-for-profit organisation working to provide secure and stable homes to those living in community housing;
- Offered a variety of financial education resources, including live events, through Westpac's Davidson Institute, with those attending reporting a high level of confidence in being able to apply their learnings<sup>1</sup>; and
- Improved banking accessibility for more than 9,200 Indigenous and remote Australians since the beginning of FY21 through Yuri Ingkarninhi, our Indigenous Connection Team.

**Backing a stronger Australia;** Backing people, jobs and ideas that shape Australia's future, and helping Australians respond to climate change. During First Half 2022, we:

- Continued support for Indigenous-owned businesses, including spend on carbon credits from savannah fire management projects in Arnhem Land;
- Westpac Scholars Trust<sup>2</sup> awarded 100 new scholarships;
- Westpac Foundation's<sup>3</sup> job creation grants to social enterprises helped created 769 jobs for vulnerable Australians;
- Participated in 39 transactions, with a total volume of \$35.9 billion, to support Westpac Institutional Bank customers with sustainable finance solutions<sup>4</sup>. \$7.7 billion is attributable in direct lending and capital markets distribution capability;
- Achieved \$2.8 billion in new lending to climate change solutions<sup>5</sup> (TCE) since 2020, towards our target of \$3.5 billion by 2023;
- Completed a \$250m structured auto finance facility to fund electric vehicles and related features such as recharge equipment for consumer fintech lender, Plenti; and
- Remained on track to reduce scope 1 and 2 emissions by 65% by the end of FY22 and to reduce scope 3 supply chain emissions by 35% by 2030, against 2016 baselines.

1. Average score of 4.5/5, with 5 representing highest level of confidence.

2. Westpac Scholars Trust (ABN 35 600 251 071) is administered by Westpac Scholars Limited (ABN 72 168 847 041) as trustee for the Westpac Scholars Trust. Westpac Scholars Trust is a private charitable trust and neither the Trust nor the Trustee are part of the Westpac Group. Westpac provides administrative support, skilled volunteering, and funding for operational costs of Westpac Scholars Trust.

3. Westpac Foundation is administered by Westpac Community Limited (ABN 34 086 862 795) as trustee for Westpac Community Trust (ABN 53 265 036 982). The Westpac Community Trust is a Public Ancillary Fund, endorsed by the ATO as a Deductible Gift Recipient. None of Westpac Foundation, Westpac Community Trust Limited nor the Westpac Community Trust are part of Westpac Group. Westpac provides administrative support, skilled volunteering, donations and funding for operational costs of Westpac Foundation. Jobs created through the Westpac Foundation job creation grants to social enterprises are for the six months ended 31 December 2021.

4. Sustainable finance transactions include green, social, sustainability, sustainability-linked and re-linked loans and bonds.

5. Refer to 2021 Sustainability Appendix for glossary.

## Review of Group operations

**Collaborating for impact;** Respecting human rights, amplifying Indigenous voices and supporting the transition to a climate resilient future. During First Half 2022, we:

- Published our 2021 Modern Slavery Statement in response to the Australian Modern Slavery Act 2018 (Cth) and the United Kingdom's Modern Slavery Act 2015 (UK);
- Completed a Group-wide survey of our employees to better understand the diversity of our workforce, and their experiences of inclusion and diversity;
- Published our Child Safeguarding Position Statement as we work to embed a child safe culture within our organisation;
- Progressed the development of financing strategies and portfolio targets to support a net zero economy by 2050;
- Engaged agribusiness customers to explore impacts of climate change on farm productivity and the role of adaptation measures to improve climate resilience;
- Joined the Australian Industry Energy Transitions Initiative convened by Climateworks Centre and Climate-KIC Australia to coordinate learning and action on net zero emissions supply chains;
- Joined the Taskforce on Nature-related Financial Disclosures (TNFD) Forum to support the development of a nature-related financial disclosure framework;
- Progressed development of Westpac's fifth Reconciliation Action Plan (RAP); and
- Partnered with The Economist Impact to publish an inaugural survey of the sustainable finance market in Asia Pacific, which showed that the issuance of sustainable finance solutions more than doubled over the last few years and that 91% of investors surveyed have begun to decarbonise, or have plans to decarbonise, one or more portfolios.

## Review of Group operations

### 2.6.1 Climate-related financial disclosures

We continue to embed consideration of climate-related risks and opportunities into our business operations. A half-year summary of Westpac Group's progress against the four core thematic areas from the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) is provided below.

#### Governance and oversight

The Board has oversight of the Group's approach to and management of climate change. Our Climate Change Position Statement and Action Plan (Climate Action Plan) is approved by the Board every three years. Updates on progress are provided at least twice a year.

Implementation and management of the Climate Action Plan is led by Group Executives. The ESG and Reputation Committee oversees the Climate Action Plan, ESG program and wider sustainability agenda. This Committee meets at least four times a year and is chaired by the CEO, who has overall responsibility for our Group approach and management of climate change. The Board Risk Committee (BRC) considers and approves Westpac's Sustainability Risk Management Framework (SRMF), which includes climate change risk, at least every two years. The Group Head - Risk Frameworks, Risk Culture & ESG Risk has accountability for the SRMF.

The Climate Change Financial Risk Committee is a management sub-committee of the Group Credit Risk Committee and focuses on identifying and managing climate-related financial risks, including the potential impact on credit exposures from climate change-related transition and physical risks. The Committee meets at least three times a year and is chaired by the Group Chief Credit Officer.

Divisional risk committees consider the climate change dimensions of business activities as required. The Westpac Institutional Bank Customer Transaction and Risk Escalation Committee also considers transactions requiring enhanced ESG due diligence, including climate change risk.

The overall environmental performance of our operations is managed by Group Property, overseen by the General Manager - Property, Procurement and Protective Services. This includes setting strategies and tracking initiatives to reduce our direct environmental footprint.

#### Strategy

Climate change response and a focus on net zero has been elevated to a company-wide strategic priority. The Climate Action Plan identifies three areas where we are expected to direct our attention over the short, medium and long-term:

- help customers and communities respond to climate change;
- improve the climate change performance of our operations; and
- support initiatives and policies to achieve the goals of the Paris Agreement.

The key highlights of our progress during First Half 2022 on our Climate Action Plan are:

- Participated in 39 transactions with a total volume of \$35.9 billion to support Westpac Institutional Bank customers with sustainable finance solutions<sup>1</sup>. \$7.7 billion is attributable in direct lending and capital markets distribution capability;
- Continued our analysis to develop Paris-aligned decarbonisation financing strategies and portfolio targets;
- Continued to engage customers in high emitting sectors on their ambitions for climate change mitigation and their transition plans to align with a 1.5 degrees Celsius scenario;
- Engaged agribusiness customers to explore impacts of climate change on farm productivity and the role of adaptation measures to improve climate resilience;
- On track to achieve 50% renewable energy sourcing for our operational electricity use by end of FY22; and
- On track to maintain carbon neutrality for our operations for FY22.

#### Risk management overview

Climate change risks are managed in accordance with the Group's Risk Management Framework, which is supported by the SRMF, Group ESG Credit Risk Policy and Board Risk Appetite Statement (RAS) and aligned with the Three Lines of Defence model. We seek to understand the potential for climate-related transition, physical and litigation risks that impact our business, including their possible impact on credit risk, regulatory and reporting obligations, and our reputation.

Climate change is included in our Group Risk Taxonomy under the Credit Risk Class, and Reputational and Sustainability Risk Class. The Group regularly reviews its approach to managing climate change risks, including frameworks, policies, risk taxonomy and RAS measures, to assist with the integration of the criteria set out in the Group's Climate Action Plan.

1. Sustainable finance transactions includes green, social, sustainability, sustainability-linked and re-linked loans and bonds.



## Review of Group operations

The Climate Action Plan sets out specific climate-related lending criteria, which are applied at the portfolio and customer level where appropriate. If climate-related risks associated with a transaction are not within appetite then the application of conditions to sufficiently manage the risks will be considered, or the transaction may be declined. Climate-related risks may be escalated to relevant divisional and Group risk committees in accordance with the SRMF.

During First Half 2022, we trained 2,985 employees on ESG fundamentals to build climate and ESG risk management capabilities across the business. We also developed an immersive ESG training program with Monash University and Climateworks Centre, which 209 employees, including frontline bankers, have completed to date.

In November 2021, APRA released the Prudential Practice Guide – CPG 229 Climate Change Financial Risks. Westpac continues to participate in APRA's Climate Vulnerability Assessment (CVA) with four other Australian banks. APRA is expected to publish the CVA findings in 2022. Westpac will continue to review its climate risk management approach in alignment with CPG 229, incorporating insights from the CVA as they become available.

### Scenario analysis

In line with our Climate Action Plan, we used scenario analysis to inform our identification of industries exposed to climate-related risks over short, medium and long-term horizons<sup>1</sup> and physical risk analysis in our Australian mortgage book, the summary results of which are shown in the *Metrics and Targets* section below. We progressed analysis to further understand material climate-related risks: net-zero pathways for a number of high-emitting sectors and physical risk in the Australian mortgage and agribusiness portfolios.

#### *Net-zero pathways for high-emitting sectors*

In the half year, we continued our analysis to develop Paris-aligned financing strategies and portfolio targets, focusing on a number of sectors representing the majority of our financed emissions. This required collaboration with customers and industry experts. Our analysis has considered the IEA's Net Zero by 2050, A Roadmap for the Global Energy Sector report, the UNEP FI Net Zero Banking Alliance framework and the impact on the bank and customers, including in hard-to-abate sectors. We will continue to provide annual updates on our progress.

We continue to engage with our customers on climate change risks and opportunities as part of our efforts to support climate adaptation and a transition towards a net zero economy. In First Half 2022, we continued to collaborate with customers more specifically on their ambitions for climate change mitigation and their respective transition plans to align with a 1.5 degrees Celsius scenario. We will aim to continue to provide updates on the progress of this customer engagement.

#### *Physical risk in the Australian mortgage book*

This half year, we refreshed the physical risk analysis to assess locations in our residential portfolio<sup>2</sup>. The analysis suggests that while climate change may drive an ongoing increase in annual average losses over time, Westpac's exposure in the Australian mortgage portfolio, to locations identified as likely to be exposed to higher physical risks under an RCP8.5<sup>3</sup> scenario is around 2.7% of the current portfolio, and is projected to increase to around 3.8% by 2050. Under an RCP2.6<sup>3</sup> scenario, the exposure of the current portfolio is around 2.6% and 3.3% by 2050. We understand the importance of both climate mitigation and adaptation efforts, including government planning measures, and the benefits of climate-resilient building characteristics to reduce property damage and impacts on customers and communities.

#### *Physical risk in the Australian Agribusiness portfolio*

We recognise the potential impact that systemic changes in climate could have on agribusiness customers. In FY21 a scenario analysis was carried out to model potential impacts of long-term changes in rainfall and weather conditions due to climate change on farm productivity. The analysis modelled productivity under different climate change scenarios, both with and without adaptation measures, which farmers may adopt to address their risks. Modelling work was completed in First Half 2022, and the results show that impacts on productivity, to 2050, are highly dependent on the extent to which farms adapt to the changing climate. Whilst for some regions the modelling revealed significant productivity upside based on adaptation measures, for other regions adaptation was found to be crucial to maintaining current productivity levels.

It is already common practice for our agribusiness customers to seek and adopt innovative solutions to adjust to climate challenges and improve the resilience and long-term viability of their operations. Following from this scenario analysis, we have started to engage with customers across Australia to discuss the results of the analysis as well as current and emerging adaptation measures. By listening to and consulting with customers, we will enrich the analysis with a deeper understanding of the reality experienced by agribusinesses in Australia. We will continue to consolidate the outcomes of this engagement and look to understand how we can help customers in their ongoing adaptation journey. We will continue to provide annual updates on our progress.

1. Further details explaining the Group's approach to scenario analysis can be found in our 2021 Sustainability Supplement.
2. The calculation of percentage mortgage portfolio exposed to higher risk locations is based on scenario analysis assessing locations on the portfolio as at 28 February 2022. The mortgage balances of this portfolio are at 28 February 2022. Details on our approach to physical risk scenario analysis on the Australian mortgages portfolio can be found in the 2021 Sustainability Supplement.
3. Intergovernmental Panel on Climate Change (IPCC) Representative Concentration Pathways (RCP) represent global warming scenarios to 2100. An RCP2.6 represents a lower warming scenario and IPCC RCP 8.5 represents a higher warming scenario.

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## Review of Group operations

### Metrics

Metrics	Half Year 2022 performance
<b>Support for climate solutions<sup>1</sup></b>	
<ul style="list-style-type: none"> <li>New lending to climate change solutions (TCE)</li> <li>Total lending to climate change solutions (TCE)</li> </ul>	<ul style="list-style-type: none"> <li>\$2.8 billion (cumulative since 2020) vs. 2023 target of \$3.5 billion</li> <li>\$10.7 billion</li> </ul>
<b>Energy generation<sup>2</sup></b>	
<ul style="list-style-type: none"> <li>Emission intensity of electricity generation portfolio</li> <li>Energy mix of electricity generation exposure (Westpac Institutional Bank only)</li> </ul>	<ul style="list-style-type: none"> <li>0.26 (tCO<sub>2</sub>-e/MWh) vs. 2023 target of 0.23 (tCO<sub>2</sub>-e/MWh)</li> <li>79% renewable vs. 21% non-renewables.</li> </ul>
<b>Mining and coal exposure</b>	
<ul style="list-style-type: none"> <li>Lending to mining (TCE)</li> <li>Lending to coal mining (metallurgical and thermal) (TCE)</li> <li>Lending to thermal coal mining % of coal mining<sup>3</sup></li> <li>Thermal coal mining portfolio quality thresholds</li> <li>Oil and gas extraction (TCE)</li> </ul>	<ul style="list-style-type: none"> <li>\$8.4 billion mining exposure representing 0.72% of Group TCE</li> <li>\$0.6 billion lending to coal mining representing 0.05% of Group TCE</li> <li>36% of lending to coal mining is to thermal coal mining vs. 2030 target of 0%<sup>3</sup></li> <li>Coal quality               <ul style="list-style-type: none"> <li>Existing projects &gt; 5,700 kCal/kg – Consistent with Climate Action Plan<sup>4</sup></li> <li>New projects &gt; 6,300 kCal/kg – Consistent with Climate Action Plan<sup>4</sup></li> </ul> </li> <li>\$2.4 billion lending to oil and gas extraction representing 0.21% of Group TCE</li> </ul>
<b>Climate change portfolio resilience – scenario analysis</b>	
Transition risk <sup>5</sup>	<ul style="list-style-type: none"> <li>1.1% of current Australian Business and Institutional portfolio exposed to sectors which by 2030 may face relatively higher growth constraints under a 1.5 degrees Celsius scenario</li> <li>2.4% of current Australian Business and Institutional portfolio exposed to sectors which by 2050 may face relatively higher growth constraints under a 1.5 degrees Celsius scenario</li> <li>0.8% of current Australian Business and Institutional portfolio exposed to sectors which by 2030 may face relatively higher growth constraints under a 2 degrees Celsius scenario</li> <li>1.9% of current Australian Business and Institutional portfolio exposed to sectors which by 2050 may face relatively higher growth constraints under a 2 degrees Celsius scenario</li> </ul>
Physical risk	<ul style="list-style-type: none"> <li>3.3% of current Australian mortgage portfolio<sup>6</sup> which by 2050 may be exposed to higher physical risks under a RCP2.6 scenario</li> <li>3.8% of current Australian mortgage portfolio<sup>6</sup> which by 2050 may be exposed to higher physical risks under a RCP8.5 scenario</li> </ul>
<b>Financed emissions – emissions intensity estimates of top five highest-emitting sectors<sup>7</sup></b>	
<ul style="list-style-type: none"> <li>Manufacturing</li> <li>Utilities</li> <li>Mining</li> <li>Agriculture</li> <li>Trade</li> </ul>	<ul style="list-style-type: none"> <li>0.257 kgCO<sub>2</sub>-e per \$ lent</li> <li>0.248 kgCO<sub>2</sub>-e per \$ lent</li> <li>0.227 kgCO<sub>2</sub>-e per \$ lent</li> <li>0.151 kgCO<sub>2</sub>-e per \$ lent</li> <li>0.094 kgCO<sub>2</sub>-e per \$ lent</li> </ul>

1. Refer to 2021 Sustainability Appendix for glossary.

2. Data updated annually. Data as at 30 September 2021.

3. Thermal coal mining exposure as % of coal mining – Westpac Institutional Bank only. We continue to support our existing thermal coal customers, managing our portfolio in line with a commitment to reduce our exposure to zero by 2030. Existing thermal coal customers include subsidiaries of existing customers, with thermal coal customers defined as those generating more than 25% of revenues from thermal coal, or in the case of a stand-alone mine, more than 35% of volumes from thermal coal. All other coal customers or mines are deemed as metallurgical.

4. The Climate Action Plan specifies coal quality criteria of average calorific value on a Gross As Received basis must be at least 5,700 kCal/kg for existing mines; and at least 6,300 kCal/kg Gross As Received for new mines.

5. Excludes retail, sovereign, and bank exposures. Sectors whose medium (2030) and long-term (2050) performance under a scenario deviated by more than one standard deviation below average GDP growth, were classified as 'may face relatively higher growth constraints'.

6. Excludes Equity Access. Please see the 2021 Sustainability Supplement for more information. Higher risk were locations where insurance may become more expensive or unavailable.

7. Data updated annually. Data as at 30 September 2021. Financed emissions is an estimate of emissions attributable to customer loans in our Australian business, institutional and residential mortgage portfolios ('financed emissions'). Refer to Westpac 2021 Financed Emissions Methodology on our website for more information.

## Segment reporting

### 3.0 Segment reporting

#### Notable items

The table below shows the impact of notable items on the segments by the relevant period. Notable items are discussed in Section 1.3.3 and Section 5, Note 9.

\$m	Consumer	Business	Consumer and Business Banking	Westpac Institutional Bank	Westpac New Zealand (A\$)	Specialist Businesses	Group Businesses	Group
<b>Half Year March 2022</b>								
<b>Net interest income</b>	-	-	-	-	7	-	-	7
Net fee income	-	-	-	-	-	-	-	-
Net wealth management and insurance income	-	-	-	-	-	(43)	-	(43)
Trading income	-	-	-	-	-	-	-	-
Other income	-	-	-	-	119	152	-	271
<b>Non-interest income</b>	-	-	-	-	119	109	-	228
<b>Operating expenses</b>	-	-	-	-	-	(215)	(16)	(231)
<b>Core earnings</b>	-	-	-	-	126	(106)	(16)	4
Income tax (expense)/benefit and NCI	-	-	-	-	(2)	(8)	-	(10)
<b>Cash earnings</b>	-	-	-	-	124	(114)	(16)	(6)
<b>Half Year Sept 2021</b>								
<b>Net interest income</b>	3	103	106	-	(32)	(18)	-	56
Net fee income	-	-	-	-	(7)	-	(26)	(33)
Net wealth management and insurance income	-	-	-	-	-	(4)	(14)	(18)
Trading income	-	-	-	-	-	-	-	-
Other income	-	-	-	-	1	202	(7)	196
<b>Non-interest income</b>	-	-	-	-	(6)	198	(47)	145
<b>Operating expenses</b>	(35)	(14)	(49)	(1,156)	(17)	(304)	(76)	(1,602)
<b>Core earnings</b>	(32)	89	57	(1,156)	(55)	(124)	(123)	(1,401)
Income tax (expense)/benefit and NCI	3	(29)	(26)	191	13	(119)	23	82
<b>Cash earnings</b>	(29)	60	31	(965)	(42)	(243)	(100)	(1,319)
<b>Half Year March 2021</b>								
<b>Net interest income</b>	-	74	74	-	(3)	-	-	71
Net fee income	(3)	1	(2)	-	(5)	8	(105)	(104)
Net wealth management and insurance income	-	-	-	-	-	-	(88)	(88)
Trading income	-	-	-	-	-	-	-	-
Other income	-	-	-	-	-	(7)	571	564
<b>Non-interest income</b>	(3)	1	(2)	-	(5)	1	378	372
<b>Operating expenses</b>	(106)	(40)	(146)	(37)	(6)	(336)	(220)	(745)
<b>Core earnings</b>	(109)	35	(74)	(37)	(14)	(335)	158	(302)
Income tax (expense)/benefit and NCI	33	(10)	23	11	4	38	(56)	20
<b>Cash earnings</b>	(76)	25	(51)	(26)	(10)	(297)	102	(282)

## Segment reporting

### 3.1 Consumer and Business Banking

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	5,700	6,173	6,300	(8)	(10)
Non-interest income	487	437	430	11	13
<b>Net operating income</b>	<b>6,187</b>	<b>6,610</b>	<b>6,730</b>	<b>(6)</b>	<b>(8)</b>
Operating expenses	(3,351)	(3,687)	(3,429)	(9)	(2)
<b>Core earnings</b>	<b>2,836</b>	<b>2,923</b>	<b>3,301</b>	<b>(3)</b>	<b>(14)</b>
Impairment (charges)/benefits	(131)	400	209	large	large
<b>Profit before income tax expense</b>	<b>2,705</b>	<b>3,323</b>	<b>3,510</b>	<b>(19)</b>	<b>(23)</b>
Income tax expense and non-controlling interests (NCI)	(820)	(1,001)	(1,048)	(18)	(22)
<b>Cash earnings</b>	<b>1,885</b>	<b>2,322</b>	<b>2,462</b>	<b>(19)</b>	<b>(23)</b>
Add back notable items	-	(31)	51	(100)	(100)
<b>Cash earnings excluding notable items</b>	<b>1,885</b>	<b>2,291</b>	<b>2,513</b>	<b>(18)</b>	<b>(25)</b>
Expense to income ratio	54.16%	55.78%	50.95%	(162 bps)	321 bps
Net interest margin	2.29%	2.49%	2.59%	(20 bps)	(30 bps)
\$bn	As at	As at	As at	% Mov't	
	31 March 2022	30 Sept 2021	31 March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Customer deposits</b>					
Term deposits	75.6	76.5	85.6	(1)	(12)
Other	335.3	318.5	292.1	5	15
<b>Total customer deposits</b>	<b>410.9</b>	<b>395.0</b>	<b>377.7</b>	<b>4</b>	<b>9</b>
<b>Net loans</b>					
Mortgages	458.4	455.7	443.6	1	3
Business	82.4	79.8	79.5	3	4
Other	9.0	8.8	10.0	2	(10)
Provisions	(3.2)	(3.2)	(3.8)	-	(16)
<b>Total net loans</b>	<b>546.6</b>	<b>541.1</b>	<b>529.3</b>	<b>1</b>	<b>3</b>
<b>Deposit to loan ratio</b>	<b>75.16%</b>	<b>73.00%</b>	<b>71.36%</b>	<b>216 bps</b>	<b>380 bps</b>
Total assets	561.0	555.4	544.6	1	3
TCE	660.6	653.9	642.0	1	3
Average interest earning assets <sup>1</sup>	499.9	493.9	487.7	1	3
Average allocated equity <sup>1</sup>	33.1	33.0	33.0	-	-
<b>Credit quality</b>					
Impairment charges/(benefits) to average loans annualised <sup>1</sup>	0.05%	(0.15%)	(0.08%)	large	large
Total stressed exposures to TCE	1.49%	1.74%	2.01%	(25 bps)	(52 bps)

1. Averages are based on a six month period.

## Segment reporting

### 3.1.1 Consumer

Consumer provides a range of banking products and services, including mortgages, credit cards, personal loans, and savings and at call deposits to customers in Australia. Products and services are provided under the Westpac, St.George, BankSA, Bank of Melbourne, and RAMS brands.

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	4,377	4,722	4,764	(7)	(8)
Non-interest income	324	263	255	23	27
<b>Net operating income</b>	<b>4,701</b>	<b>4,985</b>	<b>5,019</b>	<b>(6)</b>	<b>(6)</b>
Operating expenses	(2,369)	(2,522)	(2,376)	(6)	-
<b>Core earnings</b>	<b>2,332</b>	<b>2,463</b>	<b>2,643</b>	<b>(5)</b>	<b>(12)</b>
Impairment (charges)/benefits	27	82	102	(67)	(74)
<b>Profit before income tax expense</b>	<b>2,359</b>	<b>2,545</b>	<b>2,745</b>	<b>(7)</b>	<b>(14)</b>
Income tax expense and non-controlling interests (NCI)	(713)	(765)	(818)	(7)	(13)
<b>Cash earnings</b>	<b>1,646</b>	<b>1,780</b>	<b>1,927</b>	<b>(8)</b>	<b>(15)</b>
Add back notable items	-	29	76	(100)	(100)
<b>Cash earnings excluding notable items</b>	<b>1,646</b>	<b>1,809</b>	<b>2,003</b>	<b>(9)</b>	<b>(18)</b>
Expense to income ratio	50.39%	50.59%	47.34%	(20 bps)	305 bps
Net interest margin	2.09%	2.27%	2.34%	(18 bps)	(25 bps)
	<b>As at 31 March 2022</b>	<b>As at 30 Sept 2021</b>	<b>As at 31 March 2021</b>	<b>% Mov't Mar 22 - Sept 21</b>	<b>Mar 22 - Mar 21</b>
<b>Customer deposits</b>					
Term deposits	50.5	50.2	55.5	1	(9)
Other	225.7	216.2	198.5	4	14
<b>Total customer deposits</b>	<b>276.2</b>	<b>266.4</b>	<b>254.0</b>	<b>4</b>	<b>9</b>
<b>Net loans</b>					
Mortgages	458.4	455.7	443.6	1	3
Other	9.0	8.8	10.0	2	(10)
Provisions	(1.7)	(1.8)	(2.0)	(6)	(15)
<b>Total net loans</b>	<b>465.7</b>	<b>462.7</b>	<b>451.6</b>	<b>1</b>	<b>3</b>
<b>Deposit to loan ratio</b>	<b>59.30%</b>	<b>57.58%</b>	<b>56.25%</b>	<b>172 bps</b>	<b>305 bps</b>
Total assets	479.9	476.9	466.8	1	3
TCE	554.0	551.8	540.0	-	3
Average interest earning assets <sup>1</sup>	420.3	415.4	408.0	1	3
Average allocated capital <sup>1</sup>	25.2	24.8	24.8	2	2
<b>Credit quality</b>					
Impairment charges/(benefits) to average loans annualised <sup>1</sup>	(0.01%)	(0.04%)	(0.05%)	3 bps	4 bps
Mortgage 90+ day delinquencies	0.88%	1.07%	1.20%	(19 bps)	(32 bps)
Other consumer loans 90+ day delinquencies	1.48%	1.60%	1.60%	(12 bps)	(12 bps)
Total stressed exposures to TCE	0.81%	0.98%	1.06%	(17 bps)	(25 bps)

1. Averages are based on a six month period.

## Segment reporting

### Financial performance

#### First Half 2022 – Second Half 2021

Cash earnings of \$1,646 million was \$134 million or 8% lower (\$163 million or 9% lower excluding notable items) mostly due to lower net interest income from an 18 basis point reduction in net interest margin and a lower impairment benefit. These were partly offset by a reduction in expenses, and a rise in non-interest income. There were no notable items in Consumer in First Half 2022, and minimal notable items in Second Half 2021 (mostly in expenses).

Net interest income down \$345m, 7%	<ul style="list-style-type: none"> <li>Net loans increased \$3.0 billion (or 1%) over the half. Mortgages increased \$2.7 billion with a 2% increase in owner occupied mortgages partly offset by a reduction in investor lending. Other lending increased \$0.2 billion (or 2%) mostly from credit cards as consumers increased spending over the holiday period and following the cessation of COVID-19 related lockdowns;</li> <li>Deposits increased \$9.8 billion (or 4%), with most growth in savings and transaction accounts (including mortgage offset accounts). Term deposits balances were little changed over the prior half as customers elected to hold their funds at call; and</li> <li>Net interest margin was 18 basis points lower mainly from mortgage competition and growth in lower spread products (owner occupied, fixed rate mortgage lending) while balances in higher spread products (investor and interest only lending) declined. Funding costs also contributed to lower margins as loan interest rate pricing did not keep pace as the yield curve steepened. These declines were partly offset by higher deposit spreads from both repricing and changes in deposit mix.</li> </ul>
Non-interest income up \$61m, 23%	<ul style="list-style-type: none"> <li>Non-interest income benefitted from a \$25 million one-off payment related to achieving a milestone under the new distribution arrangements for general insurance; and</li> <li>Excluding this, non-interest income was up \$36 million (or 14%), mostly from higher card fees consistent with increased economic activity and higher international spending.</li> </ul>
Expenses down \$153m, 6%	<ul style="list-style-type: none"> <li>Expenses excluding notable items were down \$118 million (or 5%) mostly from our simplification initiatives including changes in our organisational structure, and reduced network expenses as we closed 70 branches and 117 ATMs; and</li> <li>Costs for programs to improve our management of risk were also lower.</li> </ul>
Impairment benefit of \$27m compared to impairment benefit of \$82m	<ul style="list-style-type: none"> <li>The lower benefit was driven by an increase in portfolio overlays related to supply chain disruptions, labour shortages, inflation, and recent flood events in Eastern Australia; and</li> <li>Credit quality metrics improved with stressed exposures to TCE down 17 basis points to 0.81%. Mortgage 90+ day delinquencies were down 19 basis points to 0.88%, mainly due to a reduction in the hardship portfolio as customers completed their serviceability period as well as exiting COVID-19 assistance packages. Other consumer 90+ day delinquencies were down 12 basis points to 1.48% driven predominately by an improvement in the cards portfolio.</li> </ul>

## Segment reporting

### First Half 2022 – First Half 2021

Cash earnings of \$1,646 million was \$281 million or 15% lower mostly due to a decline in net interest income and a lower impairment benefit. These decreases were offset by higher non-interest income and a small reduction in expenses. Notable items reduced cash earnings by \$76 million in First Half 2021 with almost all the impact in expenses.

<p>Net interest income down \$387m, 8%</p>	<ul style="list-style-type: none"> <li>• Net loans were \$14.1 billion (or 3%) higher compared to First Half 2021, with mortgage growth of \$14.8 billion partly offset by a \$1.0 billion decline in other lending;</li> <li>• Deposits increased \$22.2 billion (or 9%), with all growth in savings and transaction accounts partly offset by a reduction in term deposits; and</li> <li>• Net interest margin was 25 basis points lower from mortgage competition and portfolio mix effects including a decline in relatively higher spread investor mortgages along with lower cards and personal loan balances. This decline was partly offset by higher deposit spreads from mix changes (switching from term deposits to at call) and from repricing.</li> </ul>
<p>Non-interest income up \$69m, 27%</p>	<ul style="list-style-type: none"> <li>• Non-interest income benefitted from a \$25 million one-off payment following achieving milestone under the new distribution arrangements for general insurance. Excluding this item, non-interest income was up \$44 million (or 17%) mainly due to:               <ul style="list-style-type: none"> <li>– Higher cards fees from increased transactions and more international activity as COVID-19 restrictions eased; and</li> <li>– Higher mortgage fees from the increase in lending activity.</li> </ul> </li> <li>• Partly offset by the loss of fee income from the removal of certain account-keeping fees and other simplification initiatives (\$5 million).</li> </ul>
<p>Expenses down \$7m, flat</p>	<ul style="list-style-type: none"> <li>• Expenses excluding notable items increased \$99 million (or 4%) mostly from:               <ul style="list-style-type: none"> <li>– Higher spending on risk and compliance programs;</li> <li>– Additional resources to support customers;</li> <li>– Annual salary increases; and</li> <li>– An increase in software amortisation as certain projects became operational.</li> </ul> </li> <li>• Partly offset by cost savings from greater use of digital channels and a reduction in the branch and ATM network. A net 110 branches and 199 ATMs were closed over the year.</li> </ul>
<p>Impairment benefit of \$27m compared to an impairment benefit of \$102m</p>	<ul style="list-style-type: none"> <li>• Impairment benefit was \$75 million lower driven by an increase in portfolio overlays related to supply chain disruptions, labour shortages, inflation, and recent flood events in Eastern Australia; and</li> <li>• Credit quality metrics improved with stressed exposures to TCE down 25 basis points to 0.81%. Mortgage 90+ day delinquencies were down 32 basis points to 0.88% and other Consumer 90+ day delinquencies were down 12 basis points to 1.48% driven predominately by an improvement in the cards portfolio.</li> </ul>

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## Segment reporting

### 3.1.2 Business

Business provides banking services and products to Australian small business, Agribusiness and Commercial businesses generally up to \$200 million in exposure. The segment offers savings, transaction and lending products including specialist services such as cash flow finance, equipment finance and property finance. Business operates under the Westpac, St.George, BankSA, and Bank of Melbourne brands.

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	1,323	1,451	1,536	(9)	(14)
Non-interest income	163	174	175	(6)	(7)
<b>Net operating income</b>	<b>1,486</b>	<b>1,625</b>	<b>1,711</b>	<b>(9)</b>	<b>(13)</b>
Operating expenses	(982)	(1,165)	(1,053)	(16)	(7)
<b>Core earnings</b>	<b>504</b>	<b>460</b>	<b>658</b>	<b>10</b>	<b>(23)</b>
Impairment (charges)/benefits	(158)	318	107	large	large
<b>Profit before income tax expense</b>	<b>346</b>	<b>778</b>	<b>765</b>	<b>(56)</b>	<b>(55)</b>
Income tax expense and NCI	(107)	(236)	(230)	(55)	(53)
<b>Cash earnings</b>	<b>239</b>	<b>542</b>	<b>535</b>	<b>(56)</b>	<b>(55)</b>
Add back notable items	-	(60)	(25)	(100)	(100)
<b>Cash earnings excluding notable items</b>	<b>239</b>	<b>482</b>	<b>510</b>	<b>(50)</b>	<b>(53)</b>
Expense to income ratio	66.08%	71.69%	61.54%	large	large
Net interest margin	3.33%	3.69%	3.86%	(36 bps)	(53 bps)
\$bn	As at	As at	As at	% Mov't	
	31 March 2022	30 Sept 2021	31 March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Customer deposits</b>					
Term deposits	25.1	26.3	30.1	(5)	(17)
Other	109.6	102.3	93.6	7	17
<b>Total customer deposits</b>	<b>134.7</b>	<b>128.6</b>	<b>123.7</b>	<b>5</b>	<b>9</b>
<b>Net loans</b>					
Business	82.4	79.8	79.5	3	4
Provisions	(1.5)	(1.4)	(1.8)	7	(17)
<b>Total net loans</b>	<b>80.9</b>	<b>78.4</b>	<b>77.7</b>	<b>3</b>	<b>4</b>
<b>Deposit to loan ratio</b>	<b>166.42%</b>	<b>164.00%</b>	<b>159.22%</b>	<b>242 bps</b>	<b>large</b>
Total assets	81.1	78.5	77.8	3	4
TCE	106.6	102.1	102.0	4	5
Average interest earning assets <sup>1</sup>	79.6	78.5	79.7	1	-
Average allocated capital <sup>1</sup>	7.9	8.2	8.2	(4)	(4)
<b>Credit quality</b>					
Impairment charges/(benefits) to average loans annualised <sup>1</sup>	0.40%	(0.80%)	(0.27%)	large	large
Business: impaired exposures to TCE	0.60%	0.72%	0.87%	(12 bps)	(27 bps)
Total stressed exposures to TCE	5.07%	5.90%	7.02%	(83 bps)	(195 bps)

1. Averages are based on a six month period.

## Segment reporting

### Financial performance

#### First Half 2022 – Second Half 2021

Cash earnings of \$239 million was \$303 million or 56% lower than Second Half 2021 (\$243 million lower excluding notable items) mostly from a \$476 million turnaround in impairment charges (a benefit to a charge). There were no notable items in First Half 2022 but excluding their impact from Second Half 2021, core earnings increased \$133 million, or 36%, from lower expenses.

Net interest income down \$128m, 9%	<ul style="list-style-type: none"> <li>Excluding notable items, net interest income was down \$25 million (or 2%);</li> <li>Net loans were \$2.5 billion (or 3%) higher over the half with growth across the commercial property and agriculture sectors;</li> <li>Deposits were up \$6.1 billion (or 5%) including a \$3.8 billion rise in transaction accounts and \$3.5 billion rise in savings accounts as customers elected to hold more funds at call. Term deposits were \$1.2 billion lower; and</li> <li>Net interest margin was down 36 basis points (10 basis points excluding notable items as Second Half 2021 included a benefit of \$103 million) mostly from competition for new lending and to retain business and lower returns on hedged deposits. These reductions were partly offset by deposit repricing and changes in the deposit mix (more transaction balances).</li> </ul>
Non-interest income down \$11m, 6%	<ul style="list-style-type: none"> <li>The decrease was mostly from higher card scheme fees received in Second Half 2021 and lower merchant fees in First Half 2022.</li> </ul>
Expenses down \$183m, 16%	<ul style="list-style-type: none"> <li>Excluding notable items of \$14 million in Second Half 2021, expenses were down \$169 million (or 15%). The decline was due to;               <ul style="list-style-type: none"> <li>Simplification of our operating structure; and</li> <li>Costs for programs to improve our management of risk were also lower.</li> </ul> </li> </ul>
Impairment charge of \$158m compared to an impairment benefit of \$318m	<ul style="list-style-type: none"> <li>The impairment charge was mostly due to an increase in CAP related to supply chain disruptions, labour shortages, inflation and asset price risks; and</li> <li>Credit quality metrics improved with stressed exposures to TCE down 83 basis points to 5.07%, with significant reduction in stress in accommodation and agricultural sectors.</li> </ul>



## Segment reporting

### First Half 2022 - First Half 2021

Cash earnings of \$239 million was \$296 million or 55% (\$271 million lower excluding notable items) mostly from a \$265 million turnaround in impairment charges (from an impairment benefit in First Half 2021). Excluding notable items, core earnings were \$119 million or 19% lower mostly from the 35 basis point (ex notable items) reduction in net interest margin.

Net interest income down \$213m, 14%	<ul style="list-style-type: none"> <li>Excluding notable items, net interest income was down \$139 million (or 10%);</li> <li>Net loans increased \$3.2 billion (or 4%) over the year with most growth in commercial property and agriculture sectors;</li> <li>Deposits were up \$11.0 billion (or 9%) with a \$16.0 billion increase in at call accounts, including a \$9.1 billion rise in transaction balances, while term deposits declined \$5.0 billion as customers elected to hold more funds at call; and</li> <li>Net interest margin declined 53 basis points (35 basis points lower excluding notable items). The decline was mostly from lower loan spreads due to competitive pricing and lower returns on hedged deposits. This was partly offset by higher deposit spreads from repricing and portfolio mix benefits.</li> </ul>
Non-interest income down \$12m, 7%	<ul style="list-style-type: none"> <li>The decline was mainly due to lower payment and merchant related fees including higher interchange costs and some higher one-off scheme payments in First Half 2021; and</li> <li>These declines were partly offset by higher guarantee and overdraft fees.</li> </ul>
Expenses down \$71m, 7%	<ul style="list-style-type: none"> <li>Notable items were \$40 million in First Half 2021, excluding this impact, expenses were \$31 million lower driven by simplification initiatives including changes in our organisational structure partly offset by increased risk and compliance costs and annual salary increases.</li> </ul>
Impairment charge of \$158m compared to an impairment benefit of \$107m	<ul style="list-style-type: none"> <li>The impairment charge was mostly due to an increase in CAP related to supply chain disruptions, labour shortages, inflation and asset price risks; and</li> <li>Credit quality metrics improved with stressed exposures to TCE down 195 basis points to 5.07%, with a reduction in stress in the accommodation, agricultural, trade and property sectors.</li> </ul>

## Segment reporting

### 3.2 Westpac Institutional Bank (WIB)

Westpac Institutional Bank (WIB) delivers a broad range of financial products and services to corporate, institutional and government customers operating in, or with connections to, Australia and New Zealand. WIB operates through dedicated industry relationship and specialist product teams, with expert knowledge in financing, transactional banking, and financial and debt capital markets. Customers are supported throughout Australia and via branches and subsidiaries located in New Zealand, New York, London and Singapore. WIB works with all the Group's operating segments in the provision of markets' related financial needs including foreign exchange and fixed interest solutions.

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21 Mar 22 - Mar 21	
Net interest income	481	458	467	5	3
Non-interest income	588	626	687	(6)	(14)
<b>Net operating income</b>	<b>1,069</b>	<b>1,084</b>	<b>1,154</b>	<b>(1)</b>	<b>(7)</b>
Operating expenses	(577)	(1,887)	(708)	(69)	(19)
<b>Core earnings</b>	<b>492</b>	<b>(803)</b>	<b>446</b>	<b>large</b>	<b>10</b>
Impairment (charges)/benefits	(58)	(154)	(8)	(62)	large
<b>Profit before income tax expense</b>	<b>434</b>	<b>(957)</b>	<b>438</b>	<b>large</b>	<b>(1)</b>
Income tax expense and NCI	(128)	126	(140)	large	(9)
<b>Cash earnings</b>	<b>306</b>	<b>(831)</b>	<b>298</b>	<b>large</b>	<b>3</b>
Add back notable items	-	965	26	(100)	(100)
<b>Cash earnings excluding notable items</b>	<b>306</b>	<b>134</b>	<b>324</b>	<b>128</b>	<b>(6)</b>
Expense to income ratio	53.98%	174.08%	61.35%	large	large
Net interest margin	1.17%	1.24%	1.26%	(7 bps)	(9 bps)
\$bn	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21 Mar 22 - Mar 21	
Customer deposits	104.7	99.3	92.7	5	13
<b>Net loans</b>					
Loans	74.3	68.3	63.4	9	17
Provisions	(0.3)	(0.6)	(0.3)	(50)	-
<b>Total net loans</b>	<b>74.0</b>	<b>67.7</b>	<b>63.1</b>	<b>9</b>	<b>17</b>
<b>Deposit to loan ratio</b>	<b>141.53%</b>	<b>146.64%</b>	<b>146.84%</b>	<b>large</b>	<b>large</b>
Total assets	94.0	82.8	75.5	14	25
TCE	190.8	179.7	174.7	6	9
Average interest earning assets <sup>1</sup>	82.6	73.7	74.1	12	11
Average allocated capital <sup>1</sup>	7.7	7.5	8.1	3	(5)
Impairment charges to average loans annualised <sup>1</sup>	0.16%	0.48%	0.03%	(32 bps)	13 bps
Impaired exposures to TCE	0.14%	0.29%	0.14%	(15 bps)	-
Total stressed exposures to TCE	0.20%	0.64%	0.56%	(44 bps)	(36 bps)

### Revenue contribution

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21 Mar 22 - Mar 21	
Lending and deposit revenue	710	673	642	5	11
Markets, sales and fee income	417	400	423	4	(1)
<b>Total customer revenue</b>	<b>1,127</b>	<b>1,073</b>	<b>1,065</b>	<b>5</b>	<b>6</b>
Derivative valuation adjustments	(29)	44	53	large	large
Trading revenue	34	25	75	36	(55)
Other <sup>2</sup>	(63)	(58)	(39)	9	62
<b>Total WIB revenue</b>	<b>1,069</b>	<b>1,084</b>	<b>1,154</b>	<b>(1)</b>	<b>(7)</b>

1. Averages are based on a six month period.
2. Includes capital benefit and the Bank Levy.

## Segment reporting

### Financial performance

#### First Half 2022 – Second Half 2021

Cash earnings of \$306 million were \$1,137 million higher than Second Half 2021, primarily due to the absence of notable items. Excluding notable items in Second Half 2021, cash earnings were \$172 million or 128% higher from a 5% increase in customer revenue, lower expenses and a decline in impairment charges.

Net interest income up \$23m, 5%	<ul style="list-style-type: none"> <li>• Net loans were up 9%, or \$6.3 billion with growth across the property and non-bank financial sectors and from supporting increased merger and acquisition activity. Existing customers also increased utilisation of their credit facilities, with loans to TCE up 1 percentage point over the half;</li> <li>• Deposits were \$5.4 billion, or 5% higher largely in corporate term deposits and higher yield at call products, partly offset by lower government deposits; and</li> <li>• Net interest margin declined 7 basis points. The decline was mostly due to the mix impact from growth in market inventory. Loan and deposit spreads were little changed over the half.</li> </ul>
Non-interest income down \$38m, 6%	<ul style="list-style-type: none"> <li>• A significant turnaround in derivative valuation adjustments from a gain of \$44 million in Second Half 2021 compared to a loss of \$29 million in First Half 2022 as counterparty credit spreads widened, partly offset by;</li> <li>• Higher markets income (up \$39 million) due to higher market volatility in rates and FX markets. These conditions resulted in more customer activity including hedging their positions which supported a \$30 million increase in customer markets income mostly across fixed income, and a \$9 million increase in non-customer markets income.</li> </ul>
Expenses down \$1,310m, 69%	<ul style="list-style-type: none"> <li>• Excluding notable items, expenses decreased \$154 million, or 21% reflecting:               <ul style="list-style-type: none"> <li>– Benefits from international consolidation and simplification initiatives;</li> <li>– Lower risk and compliance costs as some programs were completed; and</li> <li>– Lower software amortisation and property costs following the write-down of certain assets in Second Half 2021.</li> </ul> </li> </ul>
Impairment charges down \$96m, 62%	<ul style="list-style-type: none"> <li>• The impairment charge was \$96 million lower (Second Half 2021 included the Forum Finance IAP). This was partly offset by higher overlays in First Half 2022; and</li> <li>• Credit quality metrics improved with stressed exposures to TCE down 44 basis points to 0.20% mostly due to a reduction in watchlist and impaired exposures.</li> </ul>

## Segment reporting

### First Half 2022 - First Half 2021

Cash earnings of \$306 million were \$8 million or 3% higher than First Half 2021. Excluding notable items, cash earnings were \$18 million or 6% lower, primarily from a 7% decline in operating income and an increase in impairment charges. This was partly offset by a 14% reduction in operating expenses.

Net interest income up \$14m, 3%	<ul style="list-style-type: none"> <li>• Net loans increased \$10.9 billion, or 17% with growth spread across most sectors;</li> <li>• Deposits were up \$12.0 billion, or 13%, mostly from increased corporate term deposits and higher yield at call products as clients sought improved returns in the low rate environment; and</li> <li>• Net interest margin was down 9 basis points driven by the impact of low interest rate and mix impact from growth in market inventory. Improved deposit spreads were offset from a decline in loan spreads due to competition.</li> </ul>
Non-interest income down \$99m, 14%	<ul style="list-style-type: none"> <li>• A significant turnaround in derivative valuation adjustments from a gain of \$53 million in First Half 2021 compared to a loss of \$29 million in First Half 2022 as counterparty credit spreads widened; partly offset by;</li> <li>• Excluding this impact, non-interest income was \$17 million lower from:               <ul style="list-style-type: none"> <li>- A \$41 million decline in non-customer markets income, mostly from fixed income;</li> <li>- Lower payments revenue from reduced transaction volumes and from exiting some non-core activities;</li> <li>- Partly offset by higher customer markets income (\$35 million) across fixed income and FX due to higher market volatility; and</li> <li>- Increased origination and syndication activity.</li> </ul> </li> </ul>
Expenses down \$131m, 19%	<ul style="list-style-type: none"> <li>• Excluding notable items, expenses decreased \$94 million, or 14% reflecting:               <ul style="list-style-type: none"> <li>- Simplification benefits, mostly from the full period benefit of international consolidation, product and process simplification and operating model changes;</li> <li>- Lower software amortisation expenses and property costs due to the write-down of certain assets in Second Half 2021; and</li> <li>- Partly offset by an increase in staff expenses.</li> </ul> </li> </ul>
Impairment charges up \$50m, large	<ul style="list-style-type: none"> <li>• The impairment charge was \$50 million higher, driven by an increase in CAP mainly related to supply chain disruptions, labour shortages, inflation and asset price risks; and</li> <li>• Credit quality metrics improved with stressed exposures to TCE down 36 basis points to 0.20% predominately due to a reduction in watchlist exposures. Impaired exposures to TCE were flat at 0.14%.</li> </ul>

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## Segment reporting

### 3.3 Westpac New Zealand

Westpac New Zealand provides banking, wealth and insurance products and services for consumer, business and institutional customers in New Zealand. Westpac conducts its business through: Westpac New Zealand Limited, which is incorporated in New Zealand, and Westpac Banking Corporation (New Zealand Branch), which is incorporated in Australia. Westpac New Zealand operates through a network of branches and ATMs across the North and South Islands. Business and institutional customers are also served through relationship and specialist product teams. New Zealand maintains its own infrastructure, including technology, operations and treasury.

All figures are in NZ\$ unless noted otherwise.

NZ\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	1,102	1,052	1,066	5	3
Non-interest income	287	166	179	73	60
<b>Net operating income</b>	<b>1,389</b>	<b>1,218</b>	<b>1,245</b>	<b>14</b>	<b>12</b>
Operating expenses	(564)	(596)	(536)	(5)	5
<b>Core earnings</b>	<b>825</b>	<b>622</b>	<b>709</b>	<b>33</b>	<b>16</b>
Impairment (charges)/benefits	10	(15)	99	large	(90)
<b>Profit before income tax expense</b>	<b>835</b>	<b>607</b>	<b>808</b>	<b>38</b>	<b>3</b>
Income tax expense and NCI	(200)	(177)	(225)	13	(11)
<b>Cash earnings</b>	<b>635</b>	<b>430</b>	<b>583</b>	<b>48</b>	<b>9</b>
Add back notable items	(131)	44	10	large	large
<b>Cash earnings excluding notable items</b>	<b>504</b>	<b>474</b>	<b>593</b>	<b>6</b>	<b>(15)</b>
Expense to income ratio	40.60%	48.93%	43.05%	large	(245 bps)
Net interest margin	1.98%	1.94%	2.06%	4 bps	(8 bps)
NZ\$bn	As at	As at	As at	% Mov't	
	31 March 2022	30 Sept 2021	31 March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Customer deposits</b>					
Term deposits	30.1	28.3	28.7	6	5
Other	48.3	47.6	45.4	1	6
<b>Total customer deposits</b>	<b>78.4</b>	<b>75.9</b>	<b>74.1</b>	<b>3</b>	<b>6</b>
<b>Net loans</b>					
Mortgages	62.2	60.9	58.4	2	7
Business	31.0	31.0	31.3	-	(1)
Other	1.2	1.2	1.4	-	(14)
Provisions	(0.4)	(0.5)	(0.5)	(20)	(20)
<b>Total net loans</b>	<b>94.0</b>	<b>92.6</b>	<b>90.6</b>	<b>2</b>	<b>4</b>
<b>Deposit to loan ratio</b>	<b>83.40%</b>	<b>81.97%</b>	<b>81.79%</b>	<b>143 bps</b>	<b>161 bps</b>
Total assets	116.5	112.4	107.6	4	8
TCE	141.8	136.7	131.1	4	8
Third party liquid assets	19.3	15.8	14.1	22	37
Average interest earning assets <sup>1</sup>	111.8	108.0	103.8	4	8
Average allocated capital <sup>1</sup>	7.0	7.0	6.9	-	1
Total funds	11.7	12.0	11.9	(3)	(2)
<b>Credit quality</b>					
Impairment charges/(benefits) to average loans annualised <sup>1</sup>	(0.02%)	0.03%	(0.22%)	large	20 bps
Mortgage 90+ day delinquencies	0.30%	0.30%	0.33%	-	(3 bps)
Other consumer loans 90+ day delinquencies	1.42%	1.65%	1.91%	(23 bps)	(49 bps)
Impaired exposures to TCE	0.06%	0.11%	0.13%	(5 bps)	(7 bps)
Total stressed exposures to TCE	1.14%	1.19%	1.56%	(5 bps)	(42 bps)

1. Averages are based on a six month period.

## Segment reporting

### Financial performance (NZ\$)

#### First Half 2022 – Second Half 2021

Cash earnings of \$635 million were \$205 million or 48% higher, largely from the gain on sale of Westpac Life-NZ- Limited (NZ Life), \$126 million, treated as a notable item in First Half 2022. Excluding notable items, cash earnings increased \$30 million, or 6%, from a reduction in expenses and an impairment benefit.

Net interest income up \$50m, 5%	<ul style="list-style-type: none"> <li>Excluding the impact of notable items, net interest income was \$10 million higher;</li> <li>Net loans increased \$1.4 billion, or 2%, with most growth in mortgages;</li> <li>Deposits were up \$2.5 billion, or 3%, with most of the growth in term deposits as customers shift preference in a rising rate environment; and</li> <li>Net interest margin was 4 basis points higher (4 basis points lower excluding notable items). Excluding notable items, the decline was due to lower spreads on new mortgages and the impact of portfolio mix (more lower yielding products). This was partly offset by higher deposit spreads from rising interest rates. The 22% increase in third party liquid assets had less than 1 basis point impact on the net interest margin.</li> </ul>
Non-interest income up \$121m, 73%	<ul style="list-style-type: none"> <li>Excluding a \$126 million gain (a notable item) on the sale of NZ Life in February 2022, non-interest income was \$12 million lower. Most of the decline was due to lower investment income following repricing of our funds including KiwiSaver funds and lower banking fee income due to reduced activity. The loss of income following the divestment of NZ Life was partly offset by distribution fees received.</li> </ul>
Expenses down \$32m, 5%	<ul style="list-style-type: none"> <li>Excluding notable items, expenses were \$15 million, or 3% lower mostly from the timing of risk and compliance spending with more investment typically in the second half of the year.</li> </ul>
Impairment benefit of \$10m compared to an impairment charge of \$15m	<ul style="list-style-type: none"> <li>Asset quality has generally improved with stressed exposures to TCE down 5 basis points and other consumer 90+ day delinquencies down 23 basis points. Mortgage 90+ day delinquencies of 30 basis points were unchanged over the half; and</li> <li>The impairment benefit mostly reflects lower collectively assessed provisions from improved credit quality metrics. The Second Half 2021 impairment charge was mostly due to an IAP raised for Forum Finance.</li> </ul>

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## Segment reporting

### First Half 2022 - First Half 2021

Cash earnings of \$635 million were \$52 million or 9% higher than First Half 2021, largely from the gain on sale of NZ Life partly offset by a lower impairment benefit. Excluding notable items, cash earnings decreased \$89 million, or 15%, mostly due to higher spending on risk and compliance projects and a lower impairment benefit.

<p>Net interest income up \$36m, 3%</p>	<ul style="list-style-type: none"> <li>• Excluding the impact of notable items, net interest income was \$26 million higher;</li> <li>• Net loans increased \$3.4 billion, or 4%, with \$3.8 billion of mortgage growth partly offset by \$0.3 billion decrease in business loans;</li> <li>• Deposits increased \$4.3 billion, or 6%, fully funding loan growth and lifting the deposit to loan ratio to 83.4%. Growth in at call accounts was mainly across households, while the increase in term deposits was across businesses and households; and</li> <li>• Net interest margin decreased 8 basis points (11 basis points lower excluding notable items) mostly from lower lending spreads on new mortgages and portfolio mix changes. This was partly offset by higher deposit spreads due to repricing and the impact of rising interest rates. The 37% increase in third party liquid assets had less than 1 basis point impact on the net interest margin.</li> </ul>
<p>Non-interest income up \$108m, 60%</p>	<ul style="list-style-type: none"> <li>• Excluding notable items mostly relating to the gain on the sale of NZ Life in February 2022, non-interest income decreased \$24 million;</li> <li>• Investment income was lower from the repricing of our funds including KiwiSaver funds. Lower cards revenue also contributed to the decline;</li> <li>• The loss of income following the divestment of NZ Life was partly offset by distribution fees received; and</li> <li>• First Half 2021 included a gain on sale of the Wealth Advisory business (\$8 million).</li> </ul>
<p>Expenses up \$28m, 5%</p>	<ul style="list-style-type: none"> <li>• Excluding notable items, expenses increased \$34 million, primarily due to increased investment in technology resilience and data capability along with risk and compliance projects including RBNZ's BS11 Outsourcing Policy and Section 95 requirements on liquidity and risk governance. The number of FTE increased by 299 over the year.</li> </ul>
<p>Impairment benefit of \$10m compared to impairment benefit of \$99m</p>	<ul style="list-style-type: none"> <li>• Impairment benefit in First Half 2022 was mostly due to improved credit metrics.</li> <li>• Stressed exposures to TCE down 42 basis points to 1.14% due to reduction in watchlist exposures. Mortgage 90+ day delinquencies were 3 basis points lower at 0.30%. Other consumer 90+ day delinquencies of 1.42%, down 49 basis points over the half, with most of the decrease due to an improvement in customers in hardship.</li> </ul>

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## Segment reporting

### 3.3.1 Westpac New Zealand segment performance (A\$ Equivalent)

Results have been translated into Australian dollars (A\$) at the average exchange rates for each reporting period, First Half 2022: \$1.0593 (Second Half 2021: \$1.0626; First Half 2021: \$1.0698). Unless otherwise stated, assets and liabilities have been translated at spot rates as at the end of the period, 31 March 2022: \$1.0759 (30 September 2021: \$1.0477; 31 March 2021: \$1.0891).

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	1,041	991	996	5	5
Non-interest income	270	156	167	73	62
<b>Net operating income</b>	<b>1,311</b>	<b>1,147</b>	<b>1,163</b>	<b>14</b>	<b>13</b>
Operating expenses	(534)	(562)	(500)	(5)	7
<b>Core earnings</b>	<b>777</b>	<b>585</b>	<b>663</b>	<b>33</b>	<b>17</b>
Impairment (charges)/benefits	9	(13)	92	large	(90)
<b>Profit before income tax expense</b>	<b>786</b>	<b>572</b>	<b>755</b>	<b>37</b>	<b>4</b>
Income tax expense and NCI	(189)	(167)	(210)	13	(10)
<b>Cash earnings</b>	<b>597</b>	<b>405</b>	<b>545</b>	<b>47</b>	<b>10</b>
Add back notable items	(124)	42	10	large	large
<b>Cash earnings excluding notable items</b>	<b>473</b>	<b>447</b>	<b>555</b>	<b>6</b>	<b>(15)</b>
Expense to income ratio <sup>1</sup>	40.60%	48.93%	43.05%	large	(245 bps)
Net interest margin <sup>1</sup>	1.98%	1.94%	2.06%	4 bps	(8 bps)
\$bn	As at	As at	As at	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Customer deposits	72.8	72.5	68.0	-	7
Net loans	87.4	88.4	83.2	(1)	5
Deposit to loan ratio <sup>1</sup>	83.40%	81.97%	81.79%	143 bps	161 bps
Total assets	108.2	107.1	98.8	1	10
TCE	131.8	130.5	120.3	1	10
Third party liquid assets	18.0	15.1	12.9	19	40
Average interest earning assets <sup>2</sup>	105.6	101.7	97.0	4	9
Average allocated capital <sup>2</sup>	6.6	6.6	6.5	-	2
Total funds	10.9	11.5	10.9	(5)	-

1. Ratios calculated using NZ\$.

2. Averages are based on a six month period and are translated at average rates.



## Segment reporting

### 3.4 Specialist Businesses (SB)

Specialist Businesses comprises the operations that Westpac has decided to exit. An agreement was completed in 2021 for the sale of Westpac Life Insurance Limited. Regulatory approvals have been obtained and this sale is expected to finalise in 2022. Other operations yet to be sold, include investment product and services, superannuation and retirement products as well as wealth administration platforms. It also manages Westpac Pacific which provides a full range of banking services in Fiji and Papua New Guinea. Specialist Businesses operates under the Westpac, St.George, BankSA, Bank of Melbourne, and BT brands.

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	242	246	248	(2)	(2)
Non-interest income	550	790	665	(30)	(17)
<b>Net operating income</b>	<b>792</b>	<b>1,036</b>	<b>913</b>	<b>(24)</b>	<b>(13)</b>
Operating expenses	(584)	(738)	(740)	(21)	(21)
<b>Core earnings</b>	<b>208</b>	<b>298</b>	<b>173</b>	<b>(30)</b>	<b>20</b>
Impairment (charges)/benefits	38	(13)	79	large	(52)
<b>Profit before income tax expense</b>	<b>246</b>	<b>285</b>	<b>252</b>	<b>(14)</b>	<b>(2)</b>
Income tax expense and NCI	(114)	(240)	(135)	(53)	(16)
<b>Cash earnings</b>	<b>132</b>	<b>45</b>	<b>117</b>	<b>193</b>	<b>13</b>
Add back notable items	114	243	297	(53)	(62)
<b>Cash earnings excluding notable items</b>	<b>246</b>	<b>288</b>	<b>414</b>	<b>(15)</b>	<b>(41)</b>
Expense to income ratio	73.74%	71.24%	81.05%	250 bps	large
Net interest margin	3.45%	3.15%	3.06%	30 bps	39 bps

\$bn	As at	As at	As at	% Mov't	
	31 March 2022	30 Sept 2021	31 March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Deposits <sup>1</sup>	8.4	8.7	6.7	(3)	25
<b>Net loans<sup>1</sup></b>					
Loans	12.0	14.0	14.9	(14)	(19)
Provisions	(0.3)	(0.4)	(0.4)	(25)	(25)
<b>Total net loans</b>	<b>11.7</b>	<b>13.6</b>	<b>14.5</b>	<b>(14)</b>	<b>(19)</b>
<b>Deposit to loan ratio<sup>1</sup></b>	<b>71.29%</b>	<b>64.46%</b>	<b>46.09%</b>	<b>large</b>	<b>large</b>
Total funds	222.9	227.4	211.7	(2)	5
TCE	15.4	18.1	19.2	(15)	(20)
Average allocated capital <sup>2</sup>	4.1	4.6	4.6	(11)	(11)
Average funds <sup>2</sup>	224.9	223.8	205.6	-	9
<b>Credit quality</b>					
Auto Finance 90 day+ delinquencies	2.00%	1.97%	2.45%	3 bps	(45 bps)
Total stressed exposures to TCE	6.98%	6.41%	7.11%	57 bps	(13 bps)

### Cash earnings excluding notable items

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Held-for-sale	34	70	132	(51)	(74)
Businesses sold	5	94	54	(95)	(91)
Other businesses	207	124	228	67	(9)
<b>Total cash earnings (ex notable items)</b>	<b>246</b>	<b>288</b>	<b>414</b>	<b>(15)</b>	<b>(41)</b>

1. Includes assets and liabilities presented as held for sale.
2. Averages are based on a six month period.

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## Segment reporting

### Financial performance

#### First Half 2022 – Second Half 2021

Cash earnings of \$132 million was \$87 million or 193% higher. Excluding notable items, cash earnings were \$42 million or 15% lower mostly from the impact of businesses sold (\$89 million) and lower life insurance revenue, partly offset by an impairment benefit in First Half 2022.

Notable items reduced cash earnings by \$114 million in First Half 2022, predominantly due to expenses associated with the write-down of goodwill and capitalised software in the unitised superannuation business, along with additional provisions for customer refunds, payments, litigation and associated costs. These were partly offset by the net gain on sale of the Auto Finance wholesale dealer and retail distribution business. As certain items were not tax deductible the effective tax rate was 45% in First Half 2022.

The cash earnings contribution of divested businesses and businesses held for sale is in section 5, Note 8 of this report.

Net interest income down \$4m, 2%	<ul style="list-style-type: none"> <li>Excluding the impact of notable items and businesses sold, net interest income decreased \$12 million, or 5%;</li> <li>Excluding the impact of businesses sold, net loans decreased \$0.9 billion, or 7%. The run-off of the residual retail auto loan portfolio contributed \$0.7 billion to the decline and lending in Westpac Pacific was also lower;</li> <li>Deposits decreased \$0.3 billion, or 3%, from lower deposits on Platforms; and</li> <li>Excluding the impact of notable items, the net interest margin was up 6 basis points, mostly from lower funding costs in the Auto Finance portfolio.</li> </ul>
Non-interest income down \$240m, 30%	<ul style="list-style-type: none"> <li>Excluding the impact of notable items and businesses sold, non-interest income decreased \$23 million, or 5%;</li> <li>Life Insurance income was \$51 million, or 51% lower, largely from the impact of yield curve movements on policyholder liabilities and loss recognition relating to disability income products;</li> <li>The contribution from Superannuation, Platforms and Investments was \$5 million, or 2%, lower from margin compression and MySuper fee reductions; and</li> <li>Other income was up \$33 million mostly from transition service payments related to businesses sold.</li> </ul>
Expenses down \$154m, 21%	<ul style="list-style-type: none"> <li>Excluding the impact of notable items and businesses sold, expenses decreased \$50 million, or 12%. Most of the decrease related to lower investment spending from the completion of some activities and simplification initiatives.</li> </ul>
Impairment benefit of \$38m compared to an impairment charge of \$13m	<ul style="list-style-type: none"> <li>The impairment benefit was driven by lower new IAPs, predominately in Westpac Pacific; and</li> <li>Stressed exposures to TCE of 6.98%, up 57 basis points mainly due to portfolio run-off following the sale of the motor vehicle dealer finance and novated leasing businesses in First Half 2022.</li> </ul>

## Segment reporting

### First Half 2022 - First Half 2021

Cash earnings of \$132 million in First Half 2022 was \$15 million, or 13% higher. Excluding notable items, First Half 2022 cash earnings were \$246 million, \$168 million or 41% lower than First Half 2021, mostly from the impact of businesses sold, lower life insurance revenue, a reduction in platforms income and a lower impairment benefit.

Net interest income down \$6m, 2%	<ul style="list-style-type: none"> <li>Excluding the impact of businesses sold, net interest income increased \$11 million, or 5%;</li> <li>Excluding the impact of businesses sold, net loans decreased \$1.5 billion, or 11%. The run-off of the remaining retail auto loan portfolio contributed \$0.8 billion of the decline and lending in Westpac Pacific was also lower;</li> <li>Deposits increased \$1.7 billion, or 25%, mostly from the migration of funds to Panorama term deposits; and</li> <li>Net interest margin was up 39 basis points mostly from lower funding costs in the Auto Finance portfolio. There were no notable items impacting net interest income in First Half 2022 or First Half 2021.</li> </ul>
Non-interest income down \$115m, 17%	<ul style="list-style-type: none"> <li>Excluding the impact of notable items and businesses sold, non-interest income decreased \$159 million, or 27%;</li> <li>Life insurance income was \$148 million, or 75%, lower largely from yield curve movements on the Life Insurance policyholder liabilities and changes in reinsurance conditions on income protection products;</li> <li>Superannuation, Platforms and Investments contribution decreased \$31 million, or 9%, from margin compression due to repricing and the migration of customers from legacy platforms to Panorama. This was partly offset by an increase in funds under administration to \$223 billion; and</li> <li>Other income was up \$20 million mostly from income associated with the transition service agreements related to businesses sold.</li> </ul>
Expenses down \$156m, 21%	<ul style="list-style-type: none"> <li>Excluding the impact of notable items and businesses sold, expenses decreased \$17 million, or 4%. Most of the decrease related to lower investment spend as projects were completed and benefits from simplification initiatives.</li> </ul>
Impairment benefit of \$38m compared to an impairment benefit of \$79m	<ul style="list-style-type: none"> <li>The impairment benefit mostly reflects lower collectively assessed provisions from improved credit quality metrics; and</li> <li>The level of stressed exposures decreased 13 basis points to 6.98%, mostly reflecting decrease in Auto delinquencies down 45 basis points over the year.</li> </ul>

## Segment reporting

### Life insurance key metrics

	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't	
				Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Life Insurance in-force premiums (\$m)</b>					
Balance as at beginning of period	951	943	953	1	-
Sales / New Business	73	90	57	(19)	28
Lapses	(64)	(82)	(67)	(22)	(4)
<b>Balance as at end of period<sup>1</sup></b>	<b>960</b>	<b>951</b>	<b>943</b>	<b>1</b>	<b>2</b>
<b>Life insurance claims ratio (%)<sup>2</sup></b>	<b>64</b>	<b>64</b>	<b>63</b>	<b>-</b>	<b>2</b>

### Superannuation, Platforms and Investments

\$bn	As at 31 March	Inflows	Outflows	Net	Net	As at	% Mov't	As at	% Mov't
	2022			Flows	Mov't <sup>1</sup>	30 Sept 2021	Mar 22 - Sept 21	Mar 22 2021	Mar 22 - Mar 21
Superannuation	41.8	1.9	(2.9)	(1.0)	(2.6)	45.4	(8)	42.3	(1)
Platforms	135.2	8.9	(9.1)	(0.2)	0.8	134.6	-	124.0	9
Packaged funds	45.9	6.4	(7.4)	(1.0)	(0.5)	47.4	(3)	45.4	1
<b>Total funds</b>	<b>222.9</b>	<b>17.2</b>	<b>(19.4)</b>	<b>(2.2)</b>	<b>(2.3)</b>	<b>227.4</b>	<b>(2)</b>	<b>211.7</b>	<b>5</b>

- The life insurance in-force premium is comprised of:  
Retail as at 31 March 2022 of \$960 million (as at 30 September 2021: \$951 million, as at 31 March 2021: \$938 million); and  
Group Life Insurance as at 31 March 2022 of \$nil million (as at 30 September 2021: \$nil million, as at 31 March 2021: \$5 million).
- Claims ratios are claims over earned premium plus reinsurance rebate.

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## Segment reporting

### 3.5 Group Businesses

This segment comprises:

- Treasury which is responsible for the management of the Group's balance sheet including wholesale funding, capital and management of liquidity. Treasury also manages interest rate risk and foreign exchange risks inherent in the balance sheet, including managing the mismatch between Group assets and liabilities. Treasury's earnings are primarily sourced from managing the Group's balance sheet and interest rate risk, (excluding Westpac New Zealand) within set risk limits.
- Customer Services & Technology<sup>1</sup>, which includes operations, call centres and technology; and
- Corporate Services<sup>2</sup>, which comprises common corporate functions such as property, procurement, finance services, corporate affairs, sustainability and HR services.
- Group Businesses also includes enterprise services, earnings on capital not allocated to segments, certain intra-group transactions that facilitate presentation of performance, gains/losses from some asset sales, earnings and costs associated with the Group's fintech investments, costs associated with customer remediation for the Advice business and certain other head office items such as centrally-held provisions.

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	564	377	458	50	23
Non-interest income	36	(15)	381	large	(91)
<b>Net operating income</b>	<b>600</b>	<b>362</b>	<b>839</b>	<b>66</b>	<b>(28)</b>
Operating expenses	(320)	(428)	(604)	(25)	(47)
<b>Core earnings</b>	<b>280</b>	<b>(66)</b>	<b>235</b>	<b>large</b>	<b>19</b>
Impairment (charges)/benefits	3	(2)	-	large	-
<b>Profit/(loss) before income tax expense</b>	<b>283</b>	<b>(68)</b>	<b>235</b>	<b>large</b>	<b>20</b>
Income tax expense and NCI	(108)	(58)	(120)	86	(10)
<b>Cash earnings</b>	<b>175</b>	<b>(126)</b>	<b>115</b>	<b>large</b>	<b>52</b>
Add back notable items	16	100	(102)	(84)	large
<b>Cash earnings excluding notable items</b>	<b>191</b>	<b>(26)</b>	<b>13</b>	<b>large</b>	<b>large</b>

Treasury \$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Net interest income	554	376	462	47	20
Non-interest income	12	-	8	-	50
<b>Net operating income</b>	<b>566</b>	<b>376</b>	<b>470</b>	<b>51</b>	<b>20</b>
<b>Cash earnings</b>	<b>368</b>	<b>223</b>	<b>298</b>	<b>65</b>	<b>23</b>

#### Treasury Value at Risk (VaR)<sup>3</sup>

\$m	Average	High	Low
<b>Half Year March 2022</b>	<b>64.4</b>	<b>72.8</b>	<b>54.6</b>
Half Year Sept 2021	68.7	83.1	58.9
Half Year March 2021	197.8	232.0	70.5

1. Customer Services and Technology costs are fully allocated to other segments in the Group.

2. Corporate Services costs are partly allocated to other segments, while Group head office costs are retained in Group Businesses.

3. VaR includes trading book and banking book exposures. The banking book component includes interest rate risk, credit spread risk in liquid assets and other basis risks as used for internal management purposes.

## Segment reporting

### Financial performance

#### First Half 2022 - Second Half 2021

Cash earnings were a \$175 million profit, compared with a loss of \$126 million for Second Half 2021. Excluding notable items, cash earnings were a \$191 million profit compared with a loss of \$26 million for Second Half 2021.

<p>Net operating income up \$238m, 66%</p>	<ul style="list-style-type: none"> <li>• Income was higher mainly due to an improved contribution from Treasury mainly driven by managing risk well through a volatile period and gains on sale of liquid assets; and</li> <li>• There were no customer remediation provisions impacting net operating income in First Half 2022. Second Half 2021 included provisions for estimated customer refunds and payments (\$38 million).</li> </ul>
<p>Operating expenses down \$108m, 25%</p>	<ul style="list-style-type: none"> <li>• Expenses were lower mainly due to lower provisions for estimated customer refunds and payments (\$16 million in First Half 2022, \$78 million in Second Half 2021); and</li> <li>• A reduction in employee related provisions.</li> </ul>

#### First Half 2022 - First Half 2021

Cash earnings were \$175 million, compared with \$115 million in First Half 2021. Excluding notable items, cash earnings were a \$191 million profit compared with \$13 million for First Half 2021.

<p>Net operating income down \$239m, 28%</p>	<ul style="list-style-type: none"> <li>• Income was lower mainly due to revaluation gains on our investment in Coinbase Inc. in First Half 2021 (\$546 million); and</li> <li>• First Half 2021 included provisions for estimated customer refunds and payments (\$193 million); and</li> <li>• Higher Treasury income driven by managing risk well through a volatile period and gains on sale of liquid assets.</li> </ul>
<p>Operating expenses down \$284m, 47%</p>	<ul style="list-style-type: none"> <li>• Expenses were lower mainly due to a performance fee related to gains on our investment in Coinbase Inc. in First Half 2021 (\$122 million);</li> <li>• Lower provisions for estimated customer refunds and payments (\$16 million in First Half 2022, \$98 million in First Half 2021); and</li> <li>• Lower CORE program expenses due to a reallocation of centrally held expenses to the operating segments; partly offset by</li> <li>• Higher costs from our investment in the Banking as a Service platform.</li> </ul>

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## Directors' report

### 4.0 2022 Interim financial report

#### 4.1 Directors' report

The Directors of Westpac present their report together with the financial statements of Westpac and its controlled entities (collectively referred to as 'the Group') for the half year ended 31 March 2022.

##### Directors

The names of the Directors of Westpac holding office at any time during, and since the end of, the half year and the period for which each has served as a Director are set out below:

Name	Position
John McFarlane	Director since February 2020 and Chairman since April 2020.
Peter King	Managing Director and Chief Executive Officer since December 2019.
Nerida Caesar	Director since September 2017.
Audette Exel AO	Director since September 2021.
Michael Hawker AM	Director since December 2020.
Christopher Lynch	Director since September 2020.
Peter Marriott	Director since June 2013.
Peter Nash	Director since March 2018.
Nora Scheinkestel	Director since March 2021.
Margaret Seale	Director since March 2019.
Craig Dunn	Retired 15 December 2021. Director since June 2015.
Steven Harker	Retired 26 October 2021. Director since March 2019.

##### Review and results of the Group's operations

Net Profit attributable to owners of Westpac for First Half 2022 was \$3,280 million, \$163 million or 5% lower than First Half 2021. Compared to Second Half 2021, net profit was \$1,265 million, or 63% higher.

The \$163 million decline in Net Profit compared to First Half 2021 was mostly due to a \$511 million (\$358 million after tax) turnaround in impairment charges (a charge in First Half 2022 compared to a benefit in First Half 2021).

Profit before impairment charges and income tax expense was 4% higher over First Half 2021 from a 10% reduction in expenses partly offset by 4% lower operating revenue. This result was supported by lower specific large infrequent items (notable items) which were \$276 million lower after tax. These items include:

- Provisions for estimated customer refunds, payments, associated costs and litigation;
- The write-down of intangible items, including goodwill; and
- The impact of asset sales and revaluations.

The following is a summary of the movements in the major line items in Net Profit for First Half 2022 compared to First Half 2021.

Net interest income was \$60 million lower, with a 7% increase in average interest earning assets more than offset by a 15 basis point (bps) reduction in net interest margin. The decline in net interest margin was due to:

- Lower spreads on mortgages and business lending, and a shift in our portfolio towards lower spread products (particularly Australian fixed rate lending); and
- A significant increase in liquid assets to meet the wind-down in the committed liquidity facility. Liquid assets have lower yields than the portfolio average; partly offset by
- Higher deposit spreads from repricing and changes in mix; and
- Unrealised gains on fair value economic hedges in First Half 2022 compared to a loss in First Half 2021.

Non-interest income<sup>1</sup> was \$396 million lower compared to First Half 2021, with the movements due to:

- Lower gains from asset sales and revaluations of \$300 million;
- Lower contribution from the Life insurance business of \$194 million, which was impacted by unfavourable valuations and investment losses; and
- Businesses sold saw a reduction in revenue of \$63 million; partly offset by
- Lower costs of customer remediation of \$156 million.

1. Non-interest income is comprised of net fee income, net wealth management and insurance income, trading income, and other income.

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## Directors' report

Operating expenses were \$624 million, or 10% lower compared to First Half 2021. Movements in the decline included:

- Lower costs associated with the sale of businesses of \$222 million;
- A reduction in depreciation and amortisation of assets of \$212 million;
- Lower provisions for remediation of \$210 million;
- Lower asset write-downs of \$82 million;
- Progress on our simplification program contributing to lower technology and professional services costs; these were partly offset by
- Higher staff expenses including salary and superannuation increases and restructuring costs.

Impairment charges were \$511 million higher with a charge of \$139 million in First Half 2022 compared to an impairment benefit of \$372 million in First Half 2021. Most credit quality metrics improved compared to First Half 2021. The rise in the impairment charge in First Half 2022 compared to First Half 2021 reflected a lower reduction in collectively assessed provisions. In part this reflected an increase in overlays in First Half 2022 in response to uncertainties and risks from the current environment including the global geopolitical situation, supply chain disruptions, inflationary pressure, expected increases in interest rates, and the recent severe floods and storms across Australia.

The effective tax rate was 30.4% and close to Australia's corporate tax rate of 30%. This was lower than the 31.9% effective tax rate in First Half 2021 due to higher non-deductible items in First Half 2021.

The Board has determined an interim dividend of 61 cents per share, which will be fully franked.

A review of the operations and results of the Group and its segments for the half year ended 31 March 2022 is set out in Section 2 and Section 3 (see pages 9 to 72) of this interim results announcement and in 'Risk factors', which forms part of the Directors' Report.

Further information about our financial position and financial results is included in the financial statements and accompanying notes, which form part of the 2022 Interim Financial Report.

### Significant developments

#### COVID-19 impacts

The continued social and economic effects of COVID-19 over this half year have been shaped by the emergence and spread of new variants, the continued rollout of vaccines, including booster vaccinations, and the evolving approaches of governments to social and travel restrictions.

Westpac has continued to assist customers affected by the ongoing economic impacts of the COVID-19 pandemic. Further information on the impacts of COVID-19 are set out in Section 2 'Review of Group operations', 'Risk factors' in the Directors' report and Note 10 to the financial statements in this Results Announcement.

#### Westpac significant developments - Australia

##### *Off-market buy-back*

Westpac completed a \$3.5 billion off-market share buy-back on 14 February 2022, with approximately 167.5 million Westpac shares, equating to approximately 4.6% of the shares on issue at that time, being bought back at the buy-back price of \$20.90 per Westpac share. The buy-back led to a 79-basis point reduction in Westpac's CET1 ratio, based on the 31 December 2021 capital position.

##### *Changes to structure and executive team*

On 3 February 2022, Westpac announced changes to the Group's structure and executive team as part of initiatives to simplify the Group's operations and improve accountability. The restructure involved moving certain services to the lines of business they support, the creation of two shared services segments to achieve benefits of scale across common processes, and a leaner Group head office responsible for setting strategy, policies and frameworks for the Group. Westpac also confirmed the restructure of its management team, including combination of the roles of Chief Risk Officer and Group Executive, Financial Crime, Compliance and Conduct, with Ryan Zanin commencing as Group Chief Risk Officer on 29 April 2022.

In addition, on 16 March 2022, Westpac announced the appointment of Yianna Papanikolaou as the Chief Transformation Officer, reporting to the CEO. The role will have responsibility for major change and investment programs and accountability for the Customer Outcomes and Risk Excellence (CORE) program.

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## Directors' report

### *Exit of businesses within the specialist businesses segment*

Following a review of the specialist businesses segment in 2020, Westpac determined it would look to exit businesses in this segment over time. Since then, a number of these businesses have been sold, and work continues on preparing the remaining businesses for exit.

The following transactions have completed this half year:

- Sale of Westpac's motor vehicle dealer finance and novated leasing business; and
- Sale of Westpac Life-NZ- Limited to Fidelity Life Assurance Company Limited.

Westpac's announced sale of Westpac Life Insurance Services Limited to TAL Dai-ichi Life Australia Pty Limited is anticipated to complete this year.

Further detail in relation to these transactions is available in Note 17 to the financial statements in this Results Announcement.

Approvals may be required from regulators or other stakeholders in order to divest businesses and assets, and there is a risk that these approvals may not be received or that the purchaser does not complete these transactions for other reasons. In addition, some of these transactions have involved the giving of warranties and indemnities in favour of the buyer for certain pre-completion matters and risks. Further information is set out in 'Risk factors' in the Directors' report and Note 14 to the financial statements in this Results Announcement.

### *First strike against the remuneration report*

At Westpac's Annual General Meeting (AGM) on 15 December 2021, Westpac incurred a first strike against its remuneration report. A strike occurs where 25% or more of votes are cast against a company's remuneration report. If Westpac receives a second strike at its 2022 AGM, a 'spill resolution' will be put to shareholders at that AGM. If 50% or more of votes cast are in favour of that spill resolution, a general meeting (a 'spill meeting') is required to be held within 90 days. At the spill meeting, certain directors will need to seek re-election to remain as directors.

### **Regulatory and risk developments**

#### *Enforceable undertaking on risk governance remediation, Integrated Plan and CORE program*

On 3 December 2020, following APRA's risk governance review, Westpac confirmed it had entered into an enforceable undertaking (EU) with APRA in relation to Westpac's risk governance remediation which, among other things, required it to develop an Integrated Plan outlining all major risk governance remediation activities in relation to both financial and non-financial risk and provide independent assurance over the implementation of the Integrated Plan.

Westpac's CORE program is delivering the Integrated Plan and supporting the strengthening of Westpac's risk governance, accountability, and culture. Execution of the CORE program is ongoing and over half of the activities in the Integrated Plan have been completed and submitted for independent assurance.

Promontory Australia was appointed as the Independent Reviewer to provide regular updates to APRA on Westpac's compliance with the EU and the Integrated Plan. Promontory Australia has provided four reports to APRA so far, with its next report due in May 2022. These reports are provided quarterly and published on our website every six months at <https://www.westpac.com.au/about-westpac/media/core/>.

#### *Risk management*

Westpac is continuing to strengthen its end-to-end management of risk. A range of shortcomings and areas for improvement in Westpac's risk governance have been highlighted in reviews, including embedding of its risk management framework, policies and systems, regulatory reporting, data quality and management, product governance, prudential compliance plans and associated control frameworks and its risk capabilities. The Group has a number of risks currently considered outside of risk appetite or that do not meet the expectations of regulators.

The CORE program, discussed above, is designed to deliver improvements in many of these areas, including embedding a more proactive risk culture, embedding clear risk management accountabilities, improving the control environment, and uplifting risk awareness, capability and capacity for ongoing risk management.

Other areas of improvement such as operational risk, compliance, financial crime, stress testing, modelling, regulatory reporting and data quality and management are being addressed through investment in risk management expertise.

Further information about risk management is set out in the 'Risk management' section in our 2021 Annual Report.

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## Directors' report

### *APRA action against Westpac for breaches of liquidity requirements*

On 1 December 2020, APRA announced it was taking action for breaches by Westpac of APRA's prudential standards on liquidity. A program of work is underway to address APRA's requirements, including APRA mandated reviews and remediation of shortcomings identified as part of these reviews. From 1 January 2021, APRA has required the Group to increase the value of its net cash outflows by 10% for the purpose of calculating the liquidity coverage ratio (LCR). This overlay will be in place until we meet APRA's requirements, and reduced the average LCR for the quarter ended 31 March 2022 by 14 percentage points.

### *APRA phasing out reliance on Committed Liquidity Facility*

On 10 September 2021, APRA announced it expects authorised deposit-taking institutions (ADIs) to reduce their Committed Liquidity Facility (CLF) usage to zero in stages and no ADI should rely on the CLF to meet its minimum 100% LCR requirement from the beginning of 2022. Westpac has complied with APRA's announcement to date. In line with APRA's expectations, Westpac expects to reduce its CLF allocation to zero by 1 January 2023. To replace the reduction in the CLF, we have increased our holdings of High Quality Liquid Assets. This is also expected to increase the capital required for Interest Rate Risk in the Banking Book to be held by the Group. As at 31 March 2022, Westpac's CLF allocation was \$27.75 billion, and this was subsequently reduced to \$18.5 billion on 1 May 2022.

### *Financial crime*

Westpac continues to make progress on improving its financial crime risk management program, as it implements a significant multi-year program of work (including AML/CTF, Sanctions, Anti-Bribery and Corruption, Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standards (CRS)).

Through this work, Westpac continues to undertake activities to remediate and improve its financial crime controls in multiple areas including initial, enhanced and ongoing customer due diligence and associated record keeping, upgrading customer and payment screening and transaction monitoring solutions, improving Electronic Funds Transfer Instruction processes, establishing data reconciliations and checks to ensure the completeness of data feeding into its financial crime systems, and improving regulatory reporting including in relation to International Funds Transfer Instructions, Threshold Transaction Reports, Suspicious Matter Reports (including 'tipping off' controls), and FATCA and CRS reporting.

With increased focus on financial crime, further issues requiring attention have been and may be identified, and Westpac has continued to liaise with AUSTRAC as appropriate. Details about the consequences of failing to comply with financial crime obligations are set out in 'Risk Factors' in the Directors' report.

### *Life insurance premium review*

On 12 October 2021, Westpac announced the Group was reviewing premium increases on certain life insurance products issued by Westpac Life Insurance Services Limited (WLIS). The review relates to life insurance products sold under Product Disclosure Statements, in particular those issued in the years 2010 to 2017. During this half year, Westpac raised a provision of \$48 million to refund to customers certain premium increases made in 2016 and 2017, and is continuing its review of other premium increases. As such, the amount provisioned may change. See Note 14 to the financial statements in this Results Announcement for further information.

## **APRA capital requirements**

### *APRA announcements affecting capital*

As part of its response to COVID-19, APRA made the following announcements on capital:

- On 15 December 2020, APRA issued revised capital management guidance to all ADIs and insurers that from 1 January 2021, APRA will no longer hold ADIs to a minimum level of earnings retention (previously 50% of net profit after tax in 2020). However, APRA has stated it expects banks to moderate dividend payout ratios, consider the use of dividend reinvestment plans and/or other capital management initiatives to offset the impact from dividends and conduct regular stress testing;
- Deferral of APRA's implementation of the Basel III capital reforms by a year to January 2023; and
- Deferral of changes to APS 222 Associations with Related Entities by a year to 1 January 2022.

APRA's final revised standards for capital indicated that the total CET1 requirement for D-SIBs will be 10.25% from 1 January 2023. This requirement includes a capital conservation buffer of 3.75%, and a base level for the countercyclical capital buffer of 1.0%. APRA also indicated that it expects D-SIBs (including Westpac) will likely operate with CET1 above 11% under the new framework.

### *Board approved CET1 capital operating range*

On 9 May 2022, Westpac announced that it will seek to operate with a CET1 ratio of between 11.0% and 11.5% effective from 1 January 2023.

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## Directors' report

### *Operational risk capital overlays*

The following additional capital overlays are currently applied by APRA to Westpac's operational risk capital requirement:

- \$500 million in response to Westpac's Culture, Governance and Accountability self-assessment. The overlay has applied from 30 September 2019.
- \$500 million in response to the magnitude and nature of issues that were the subject of the AUSTRAC proceedings. The overlay has applied from 31 December 2019.

Both overlays have been applied through an increase in RWA. The impact on Westpac's Level 2 common equity Tier 1 (CET1) capital ratio at 31 March 2022 was a reduction of 32 basis points.

### *APRA's revisions to subsidiary capital investment treatment*

On 5 August 2021, APRA released the final revised standard for APS 111 Capital Adequacy: Measurement of Capital which came into effect on 1 January 2022. The final standard includes changes to the parent ADI's (Level 1) treatment of equity investments in banking and insurance subsidiaries including:

- equity investments in subsidiaries (including any Additional Tier 1 and Tier 2 capital investments in subsidiaries) will be risk weighted at 250%, up to a limit of 10% of Level 1 CET1 capital per investment; and
- any equity investments in excess of the 10% limit will be fully deducted from Level 1 CET1 capital in determining Level 1 capital ratios.

Westpac's Level 1 CET1 capital ratio was 11.23% at 31 March 2022. The Level 1 CET1 ratio was reduced by 18bps from 30 September 2021 as a result of implementation of the final revised standards for APS 111 Capital Adequacy Measurement of Capital and APS 222 Associations with Related Entities from 1 January 2022.

### *Additional loss absorbing capacity*

On 2 December 2021, APRA announced a requirement for D-SIBs (including Westpac) to increase their total capital requirements by 4.5 percentage points of RWA under the current capital adequacy framework to be met by 1 January 2026. This is a 1.5 percentage point increase on the prior announcement on 9 July 2019. The additional total capital is expected to be met through additional Tier 2 Capital. In Westpac's funding, this increase in total capital is likely to be offset by a decrease in long-term wholesale funding.

### *Financial Contingency and Resolution Planning*

On 2 December 2021, APRA released two draft prudential standards for consultation. CPS 190 Financial Contingency Planning will require banks (including Westpac) to develop plans for responding to financial stress and CPS 900 Resolution Planning will require some banks (including Westpac) to prepare for resolution with limited adverse impacts on the community and financial system, in the event of their failure. Both standards are proposed to come into effect from 1 January 2024.

## **Westpac significant developments - New Zealand**

### *Reviews required under section 95 of the Reserve Bank of New Zealand Act 1989*

On 23 March 2021, the RBNZ issued two notices to Westpac New Zealand Limited (WNZL) under section 95 of the *Reserve Bank of New Zealand Act 1989* (NZ) requiring WNZL to supply two external reviews to the RBNZ (the Risk Governance Review and the Liquidity Review). These reviews only apply to WNZL and not to Westpac in Australia or its New Zealand branch.

The Risk Governance Review related to the effectiveness of WNZL's risk governance, with a focus on the role played by the WNZL Board. This review was undertaken by Oliver Wyman Limited (Oliver Wyman) and completed in November 2021. The review identified deficiencies in WNZL's risk governance practices and operations which impacted the WNZL Board's effectiveness in governing risk. These deficiencies are likely to have contributed to issues of non-compliance with some of WNZL's conditions of registration, and technology resiliency issues. WNZL has a programme of work underway to address the issues raised, which is being overseen by the WNZL Board. WNZL has engaged Oliver Wyman to provide independent assurance that WNZL's remediation has been delivered to an appropriate standard.

The Liquidity Review relates to the effectiveness of WNZL's actions to improve liquidity risk management and the associated risk culture. This follows previously identified breaches of the RBNZ's Liquidity Policy (BS13) and non-compliances with condition of registration 14 identified through the RBNZ's liquidity thematic review (which the RBNZ subsequently concluded constituted non-compliance with condition of registration 14 in a material respect, when considered collectively). Deloitte Touche Tohmatsu's final report is due to the RBNZ by 13 May 2022.

From 31 March 2021, the RBNZ amended WNZL's conditions of registration, requiring WNZL to discount the value of its liquid assets by approximately 14% which at 31 March 2022 was NZ\$3.1 billion. This overlay will apply until the RBNZ is satisfied that:

- the RBNZ's concerns regarding liquidity risk controls have been resolved; and
- sufficient progress has been made to address risk culture issues in WNZL's Treasury and Market and Liquidity Risk functions.

## Directors' report

Separate to the section 95 reviews outlined above, WNZL has also committed to the RBNZ and Financial Markets Authority (FMA) to address its technology issues, and to engage Deloitte to monitor progress. While work has been underway to address these areas for some time, more work is required to meet WNZL's expectations and those of the regulator.

### *RBNZ review of overseas bank branches*

On 20 October 2021, the RBNZ announced it is reviewing its policy for branches of overseas banks (including Westpac Banking Corporation's New Zealand branch), with a view to creating a simple, coherent and transparent policy framework for branches of overseas banks. The period for responding to the first consultation paper, which sought feedback on high level policy questions and the options for addressing the risks that branches present to the New Zealand financial system, has closed. A second consultation paper, setting out the RBNZ's proposed approach for the regulation of branches of overseas banks is expected in the first half of calendar year 2022.

### **General regulatory changes affecting our businesses**

#### *Enhanced breach reporting regime*

From 1 October 2021, Westpac commenced operating under the enhanced ASIC breach reporting regime that applies to Australian financial services licensees and credit licensees. This regime seeks to increase transparency and better standardise breach reporting by introducing mandatory breach reporting for credit licensees and significantly changing the requirements for financial services licensees, including to:

- deem a large number of regulatory provisions to be automatically reportable if breached, or potentially breached, notwithstanding the nature or impact of the breach;
- create an obligation to report an investigation into whether a matter is a reportable breach (where the investigation continues for more than 30 days); and
- require licensees to lodge reports in a required form and within 30 days.

The expanded reporting regime has led to a significant increase in the Group's breach reporting to ASIC, with ASIC expected to publish industry-wide data about breach reporting by the end of 2022.

#### *Reforms to critical infrastructure laws and cyber resilience*

As part of its Cyber Security Strategy 2020, the *Security of Critical Infrastructure Act 2018* (Cth) has been amended to strengthen the security and resilience of critical infrastructure. This includes critical infrastructure assets used to provide secure banking and financial services. As a result of these amendments, Westpac will be subject to new obligations relating to the security of its critical infrastructure assets, including new reporting and incident notification requirements. The Act also gives the Government broad powers, including powers to issue directions and intervention requests to Westpac (and other operators of critical infrastructure assets) in response to a cyber security incident.

In addition, APRA, ASIC, and the Australian Government have continued their focus on cyber resilience, given the increasing number of cyber-related incidents. APRA is seeking to ensure that regulated entities improve their cyber resilience practices and has been focusing on the effective implementation of Prudential Standard CPS 234 Information Security. Westpac continues to enhance its systems and processes to mitigate cybersecurity risks, including in relation to third parties.

#### *APRA prudential standard CPS 511: Remuneration*

On 27 August 2021, APRA released its final revised Prudential Standard CPS 511 Remuneration. The new standard has an effective date of 1 January 2023 for significant financial institutions that are authorised deposit-taking institutions (which includes Westpac). The objective of the Standard is to ensure that APRA-regulated entities maintain remuneration arrangements which appropriately incentivise individuals to prudently manage the risks they are responsible for, and that there are appropriate consequences for poor risk outcomes. Westpac is reviewing its remuneration arrangements in line with the new requirements.

#### *Proposed changes to lending laws and regulatory requirements*

In October 2021 APRA released a letter to ADIs regarding strengthening residential mortgage lending assessments and increased the minimum interest rate buffer that it expects ADI's to use when assessing home loan serviceability, to at least 3 percentage points above the loan product rate. The letter also outlines APRA's intention to keep the level of the buffer under review and to review risk appetites for lending at high debt-to-income ratios. In November 2021, APRA released an Information Paper outlining its framework for macroprudential policy. In conjunction with the information paper, APRA commenced a consultation into an update to APS 220 Credit Risk Management that would require banks to ensure they could implement limits on higher risk residential mortgages and commercial property lending in a timely and effective manner. With the consultation period now over, APRA has stated that it expects to finalise its response to the consultation in the first half of calendar year 2022, with the update to take effect shortly after.

On 25 September 2020, the government announced a proposed simplification of Australia's consumer credit regulatory regime. The proposed legislation did not pass, and the Bill has now lapsed following the calling of the Federal election to be held on 21 May 2022.

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## Directors' report

### *Focus on superannuation*

Two BT MySuper products (AESA MySuper and BT Super MySuper) failed the annual MySuper performance test for the year ended 30 June 2021 and the BT trustee has notified relevant members of this outcome. The 2021 annual performance assessment was based on a combined seven-year performance of the products and from this year onwards the test applies to a historical performance period of eight years. In late 2021, the AESA MySuper product closed, and members were transferred to the BT Super MySuper product. If the BT Super MySuper product fails the next annual performance test, which may occur, the BT trustee cannot accept new BT Super MySuper members until it passes a subsequent annual performance test and APRA permits reopening of the product to new members. Consistent with its obligations and APRA's expectations, the BT trustee is assessing the potential implications of these circumstances and exploring options to ensure the financial interests of members continue to be promoted. This includes investigating whether a potential transfer of MySuper and personal super members (non-platform) and their assets to an external superannuation fund, as permitted by the Superannuation legislation, is in members' best financial interests. This is well advanced, and through a competitive process the BT Trustee is expected to reach a decision on a preferred receiving fund and sign a Heads of Agreement by the end of the financial year. If this process does not result in a transfer to another fund, APRA could further review the annual performance assessment outcomes of the BT Super MySuper product.

ASIC and APRA are continuing their supervisory focus on superannuation providers, including BT, with an emphasis on member outcomes. BT's superannuation trustee is continuing with a program of work on enhancement of member outcomes and accelerating its remediation programs.

With increased regulatory focus on superannuation, including a number of inquiries and investigations into BT's superannuation business, further issues requiring attention may be identified.

### **Litigation and regulatory proceedings**

Our entities are parties from time to time in legal proceedings arising from the conduct of our business. Material legal proceedings are described below and in Note 14 to the financial statements in this Results Announcement.

#### **Fraud**

##### *Westpac's proceedings against Forum Finance Pty Ltd*

On 28 June 2021, Westpac commenced proceedings in the Federal Court of Australia against Forum Finance Pty Ltd (Forum Finance). This followed the discovery of a significant fraud relating to a portfolio of equipment leases with Westpac customers, arranged by Forum Finance. Westpac obtained asset freezing and search orders to seek to preserve available assets and relevant information. It continues to support external administrators appointed to companies associated with the directors of Forum Finance, and to pursue its legal rights to preserve fraudulently obtained funds, with a view to making some recovery. Westpac also continues to assist New South Wales Police.

#### **Completed matters**

During the half year, a number of litigation matters have been finalised, including:

##### *ASIC's consumer credit insurance proceedings*

On 7 April 2021, ASIC commenced proceedings in the Federal Court against Westpac in relation to the sale of consumer credit insurance (CCI) products to certain customers who ASIC alleged had not requested this product. Westpac ceased selling CCI products in 2019. On 7 April 2022, the Federal Court made orders, as agreed between Westpac and ASIC, and ordered Westpac to pay a \$1.5 million penalty.

##### *Regulatory matters agreed between Westpac and ASIC*

On 30 November 2021, Westpac announced that it had reached agreement with ASIC to resolve six separate longstanding matters through agreed civil penalty proceedings in the Federal Court. These matters follow regulatory investigations conducted by ASIC, many instigated by self-reporting of issues by Westpac. Westpac and ASIC agreed proposed penalties for each of the proceedings, totalling \$113 million, plus agreed costs. The agreed civil penalties proposed by Westpac and ASIC for these matters have now been ordered by the Court, and are provisioned for in Note 14 to the financial statements in this Results Announcement.

#### **Regulatory proceedings**

##### *ASIC's civil proceedings relating to interest rate hedging activity*

On 5 May 2021, ASIC filed civil proceedings against Westpac alleging that it had engaged in insider trading and unconscionable conduct and failed to comply with its Australian Financial Services Licence obligations. The allegations relate to interest rate hedging activity during Westpac's involvement in the 2016 Ausgrid privatisation transaction. Westpac has filed its Response to ASIC's Concise Statement. A hearing date for this matter has been set down for 18 March 2024.

## Directors' report

### **Class actions**

#### *Class action relating to cash in superannuation*

On 5 September 2019, a class action against BT Funds Management Limited (BTFM) and WLIS was commenced in the Federal Court of Australia in relation to aspects of BTFM's BT Super for Life cash investment option. A number of similar class actions have been filed against other industry participants. It is alleged that BTFM failed to adhere to a number of obligations under the general law, the relevant trust deed and the *Superannuation Industry (Supervision) Act 1993* (Cth), and that WLIS was knowingly concerned with BTFM's alleged contraventions. BTFM and WLIS are defending the proceedings.

#### *Class action relating to consumer credit insurance*

On 28 February 2020, a class action was commenced against Westpac Banking Corporation, Westpac General Insurance Limited and WLIS in the Federal Court of Australia in relation to Westpac's sale of CCI products to customers. A number of similar class actions have been filed against other industry participants. It is alleged the three entities failed to adhere to a number of obligations in selling CCI in conjunction with credit cards, personal loans and flexi loans. The damages sought by the claim are unspecified. The three entities are defending the proceedings. The matter has been set down for an initial trial commencing in November 2022.

#### *Class action relating to payment of flex commissions to auto dealers*

On 16 July 2020, a class action was commenced against Westpac Banking Corporation and St.George Finance Limited (SGF) in the Supreme Court of Victoria in relation to flex commissions paid to auto dealers from 1 March 2013 to 31 October 2018. This proceeding is one of two class actions commenced against a number of lenders in the auto finance industry. It is alleged Westpac and SGF are liable for the unfair conduct of dealers acting as credit representatives and engaged in misleading or deceptive conduct. The damages sought are unspecified. Westpac and SGF are defending the proceedings. Westpac has not paid flex commissions since 1 November 2018 following an industry-wide ban issued by ASIC.

#### *Australian AUSTRAC related class action*

Westpac is defending a class action proceeding which was commenced in December 2019 in the Federal Court of Australia on behalf of certain investors who acquired an interest in Westpac securities between 16 December 2013 and 19 November 2019. The proceeding involves allegations relating to market disclosure issues connected to Westpac's monitoring of financial crime over the relevant period, and matters which were the subject of the AUSTRAC civil proceedings. The damages sought are unspecified. However, given the time period in question and the nature of the claims, it is likely any alleged damages will be significant.

#### *Potential class actions*

Westpac is aware from media reports and other publicly available material that at least one other class action (and possibly more) against Westpac entities is being investigated. For example, in July 2020, a law firm publicly stated that it intends to commence a class action against BTFM alleging that since 2014, BTFM did not act in the best interests of members of certain superannuation funds when obtaining group insurance policies. Westpac has not been served with a claim in relation to this matter and has no information about the scope of the proposed claim beyond the public statements issued by the law firm involved.

### **Risk factors**

Our business is subject to risks that can adversely impact our financial performance, financial condition and future performance. If any of the following risks occur, our business, prospects, reputation, financial performance or financial condition could be materially adversely affected, with the result that the trading price of our securities could decline and as a security holder you could lose all, or part, of your investment. You should carefully consider the risks described and the other information in this Results Announcement and in our 2021 Annual Report before investing in, or continuing to own our securities. The risks and uncertainties described below are not the only ones we face. Additional risks and uncertainties that we are unaware of, or that we currently deem to be immaterial, may also become important factors that affect us.

### **Risks relating to our business**

#### ***We have suffered, and could in the future suffer, information security risks, including cyberattacks***

The Group (and its external service providers) is subject to information security risks. These risks are heightened by: new technologies and increased digital service options; increased use of the internet and telecommunications to conduct financial transactions; the growing sophistication of attackers, and the global increase in cyber-crime; the COVID-19 pandemic, which has resulted in many Westpac employees (and staff of service providers) and customers working remotely or from other sites; ongoing geo-political tensions associated with the Russia/Ukraine conflict; and other external events such as biological hazards, climate change, natural disasters or acts of terrorism, which could interrupt the usual operations of the Group, its customers, suppliers, and counterparties, potentially providing increased opportunities for cyber threat actors to exploit.

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These risks could result in information security risks such as cyberattacks, espionage and/or errors happening at an unprecedented pace, scale and reach. Cyberattacks have the potential to cause financial system instability and could result in serious disruption to customer banking services, or compromise data privacy of customers, shareholders, employees and others. While Westpac has systems in place to protect against, detect and respond to cyberattacks, these systems have not always been, and may not always be, effective. Westpac, its customers, shareholders, employees, suppliers, counterparties or others could suffer losses from cyberattacks, information security breaches or ineffective cyber resilience. The Group may not be able to anticipate and prevent a cyberattack, effectively respond to a cyberattack and/or rectify or minimise damage resulting from a cyberattack. Our suppliers and counterparties, and other parties that facilitate our activities, financial platforms and infrastructure (such as payment systems and exchanges) are also subject to the risk of cyberattacks, which could in turn impact Westpac.

Our operations rely on the secure processing, storage and transmission of information on our computer systems and networks, and the systems and networks of external suppliers. Although we implement measures to protect the confidentiality and integrity of our information, there is a risk that the computer systems, software and networks on which we, or our customers, shareholders, employees, suppliers, counterparties or others rely, may be subject to security breaches, unauthorised access, malicious software, external attacks or internal breaches that could have an adverse impact on our and their confidential information.

A range of potential consequences could arise from a successful cyberattack, such as: damage to technology infrastructure; the potential use of incident response and intervention powers by the Australian Government under the Security of Critical Infrastructure Act 2018 (Cth); disruptions or other adverse impacts to network access, operations or availability of services; loss of customers and market share or reputational damage; loss of data or information; customer remediation and/or claims for compensation; breach of applicable privacy laws or data protection regulations (including reporting obligations); increased vulnerability to fraud and scams; litigation and adverse regulatory action including fines or penalties and increased regulatory scrutiny; and increased need for significant additional resources to modify or enhance our systems or to investigate and remediate any vulnerabilities or incidents.

All these potential consequences could have regulatory impacts and negatively affect our business, prospects, reputation, financial performance or financial condition. As cyber threats evolve, we may need to spend significant resources to modify or enhance our systems or investigate and remediate any vulnerabilities or incidents.

### ***We could be adversely affected by legal or regulatory change***

The Group's business, prospects, reputation, financial performance and financial condition have been, and could in the future be, adversely affected by changes to law, regulation, policies, supervisory activities and the expectations of our regulators. The Group operates in an environment where there is increased regulation and scrutiny of financial services providers.

Regulatory changes may affect how we operate and have altered the way we provide our products and services, in some cases requiring us to change or discontinue our offerings. Regulation could also limit our flexibility, require us to incur substantial costs, impact the profitability of our businesses, require the Group to retain additional capital, result in the Group being unable to increase or maintain market share and/or create pressure on margins and fees.

Regulation impacting our business may not always be released in a timely manner and the Group may not be able to effectively manage its compliance design in the timeframes available. Further, increases in the volume of regulatory change being managed simultaneously has, and will continue to, create risk through challenging our ability to access required subject matter expertise and the execution risks associated with implementing simultaneous change.

A failure to manage regulatory change effectively has resulted in, and could in the future result in, the Group not meeting its compliance obligations. We expect that we will continue to invest significantly in compliance and the management and implementation of regulatory change. Significant management attention, costs and resources may be required to update existing, or implement new, processes to comply with such regulatory changes. The availability of skilled personnel required to implement changes may be limited.

There is additional information on certain aspects of regulatory changes affecting the Group in 'Significant developments' in the Directors' report and the sections 'Critical accounting assumptions and estimates' and 'Future developments in accounting standards' in Note 1 to the financial statements in this Results Announcement.

### ***We have been and could be adversely affected by failing to comply with laws, regulations or regulatory policy***

We are responsible for ensuring that we comply with all applicable legal and regulatory requirements and industry codes of practice in the jurisdictions in which we operate or obtain funding.

The Group is subject to conduct and compliance risk. These risks are exacerbated by the increasing complexity and volume of regulation, including where we interpret our obligations and rights differently to regulators or a Court, tribunal or other body. The potential for this is heightened when regulation is new, untested or is not accompanied by extensive regulatory guidance.

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## Directors' report

The Group's compliance management system is designed to identify, assess and manage compliance risk. However, this system has not always been, and may not always be, effective. Breakdowns have occurred, and may in the future occur, due to flaws in the design or implementation of controls or processes. This has resulted in, and may in the future result in, potential breaches of compliance obligations as well as poor customer outcomes which in turn have exposed, and may continue to expose, the Group to litigation, penalties and remediation obligations. As reviews and change programs are progressed, compliance issues have been, and will likely continue to be, identified.

Conduct risk could occur through the provision of products and services to customers that do not meet their needs or do not meet the expectations of the market, as well as the poor conduct of our employees, contractors, agents, authorised representatives and external services providers. This could occur through a failure to meet professional obligations to specific clients (including fiduciary and suitability requirements), weakness in risk culture, corporate governance or organisational culture, poor product design and implementation, failure to adequately consider customer needs or selling products and services outside of customer target markets. This could include deliberate, reckless or negligent actions by such individuals that could result in the circumvention of Westpac's controls, processes and procedures. The Group depends on its people to 'do the right thing' to meet its compliance obligations and abide by its Code of Conduct. Inappropriate or poor conduct by these individuals such as not following a policy or engaging in misconduct has resulted, and could result, in poor customer outcomes and a failure by the Group to meet its compliance obligations.

While we have frameworks, policies, processes and controls that are designed to manage poor conduct outcomes, these frameworks, policies, processes and controls have been, and may be, ineffective. This could result in financial losses (including incurring substantial remediation costs and as a result of litigation by regulators and customers) and reputational damage, which could adversely affect our business, prospects, financial performance or financial condition.

The Group's failure, or suspected failure, to comply with a compliance obligation has in the past and could in the future lead to a regulator commencing surveillance or an investigation. ASIC's expanded breach reporting regime, which commenced on 1 October 2021, has led to a significant increase in our reporting to ASIC of certain breaches (or likely breaches), which could give rise to additional regulatory scrutiny. Past compliance failures may increase the likelihood or severity of regulatory action for subsequent failures. The Group is currently subject to a number of investigations and reviews by regulators and is responding to a number of regulatory requests from APRA, ASIC and other regulators. The Group has devoted (and will likely need to continue to devote) significant resources and has incurred (and will continue to incur) costs for these reviews and investigations, which may adversely affect Westpac's business, operations, reputation and financial performance.

Depending on the circumstances, regulatory reviews and investigations have in the past and may in the future result in a regulator taking administrative or enforcement action against the Group and/or its representatives. Regulators have broad powers, and in certain circumstances, can issue directions to us (such as a direction to take remedial action). Regulators could also pursue civil or criminal proceedings, seeking substantial fines, civil penalties or other enforcement outcomes. For example, in 2021 ASIC commenced an action against Westpac relating to its involvement in the 2016 Ausgrid privatisation transaction; and in 2021 reached an agreement with Westpac to resolve seven separate investigations and proceedings, with final penalty orders subsequently made by the Federal Court in the amounts agreed with ASIC in 2022. Penalties can be (and have been) more significant where it has taken some time to identify contraventions, or to investigate, correct or remediate contraventions, where there are patterns of similar conduct, or where there has been awareness of contraventions. In addition, regulatory investigations may lead to adverse findings against directors and management, including potential disqualification.

APRA can also require the Group to hold additional capital either through a capital overlay or higher risk weighted assets. In 2019, APRA imposed a \$500 million overlay to our operational risk capital requirement following the completion of our self-assessment into our frameworks and practices in relation to culture, governance and accountability, and a further \$500 million overlay following the commencement of civil penalty proceedings by AUSTRAC (both overlays were applied through an increase in risk-weighted assets). Both overlays continue to be imposed. If the Group incurs additional capital overlays, it may need to raise additional capital, which could have an adverse impact on our financial performance and financial condition.

The political and regulatory environment that the Group operates in has seen (and may in the future see) our regulators (including any new regulator) receive new powers along with materially increased penalties for corporate and financial sector misconduct. For example, ASIC can commence civil penalty proceedings and seek civil penalties (currently up to \$555 million per contravention) against an Australian Financial Services licensee (such as Westpac) for failing to do all things necessary to ensure that financial services provided under the licence are provided efficiently, honestly and fairly. The Group may also face significant civil or criminal penalties for failing to comply with other obligations, and a failure by the Group may result in multiple contraventions leading to large penalties. The significance of, and regulatory response to, a failure may take some time to determine.

There may also be a shift in the type and focus of enforcement proceedings commenced by regulators in the future. Regulators may seek to refer investigations to the Commonwealth Department of Public Prosecutions or other prosecutorial bodies for potential criminal prosecution. This may result in an increase in criminal prosecutions against institutions and/or their employees or representatives. With the expansion of civil penalty regimes in 2019, and significant increases in applicable penalties, it is possible that civil penalty proceedings may

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also be brought more frequently by regulators. Given the size of Westpac, regulatory investigations could result in findings of a significant number of breaches of obligations, which could lead to significant financial and other penalties. This could also result in reputational damage and impact the willingness of customers, investors and other stakeholders to deal with Westpac.

Regulatory action commenced against the Group has exposed, and may in the future expose, the Group to an increased risk of litigation brought by third parties (including through class action proceedings), which may require the Group to pay compensation to third parties and/or undertake further remediation activities. In some cases, the amounts claimed and/or to be paid may be substantial.

Regulatory investigations, inquiries, litigation, fines, penalties, infringement notices, revocation, suspension or variation of conditions of regulatory licences or other enforcement or administrative action or agreements (such as enforceable undertakings) have and could, either individually or in aggregate with other regulatory action, adversely affect our business, prospects, reputation, financial performance or financial condition. There is additional information on certain aspects of regulatory matters that may affect the Group in 'Significant developments' in the Directors' report and in Note 14 to the financial statements in this Results Announcement.

### ***We have suffered, and in the future could suffer, losses and be adversely affected by the failure to implement effective risk management***

Our risk management framework has not always been, or may not in the future prove to be, effective, and the resources we have in place for identifying, measuring, evaluating, monitoring, reporting and controlling or mitigating material risks, may not always be adequate.

This could be because the design of the framework is inadequate or that key risk management policies, controls and processes may be ineffective, due to inadequacies in their design, technology failures or incomplete implementation or embedment. The potential for these types of failings is heightened if the Group does not have appropriately skilled, trained and qualified people in key positions or does not have sufficient capacity, including people, process and technology, to appropriately manage risks.

There are also inherent limitations with any risk management framework as risks may exist, or emerge in the future, that we have not anticipated or identified, and our controls may not be effective. Further, the design or operation of our remuneration structures may not always encourage prudent risk management as intended, potentially resulting in staff engaging in excessive risk-taking behaviours.

The risk management framework may also prove ineffective because of weaknesses in risk culture or risk governance practices and policies, which may result in risks and control weaknesses not being identified, escalated or acted upon.

The Group is required to periodically review its risk management framework to determine if it remains appropriate. Past analysis and reviews, in addition to regulatory feedback, have highlighted that while there have been improvements the framework is still not operating satisfactorily in a number of respects and needs continued focus. The Group has a number of risks which sit outside our risk appetite or do not meet the expectations of regulators, including, for example, change management, risk identification, issues and incident management, control identification and control assessment, the implementation of data governance as well as control weaknesses in respect of our liquidity risk management framework. Many of these areas requiring improvement relate to the enforceable undertaking entered into with APRA by Westpac in December 2020.

As part of the Group's risk management framework, the Group measures and monitors risks against its risk appetite. When a risk is out-of-appetite (as some risks are), the Group needs to take steps to bring this risk back into appetite in a timely way. This may include steps to improve the design of our risk class frameworks and supporting policies. However, the Group may not always be able to bring a risk back within appetite within proposed timeframes or institute effective improvements. This may occur because, for example, the Group experiences delays in enhancing its information technology systems or in recruiting sufficient numbers of appropriately trained staff for required activities. It is also possible that due to external factors beyond our control, certain risks may be inherently outside of appetite for periods of time.

If the Group is unable to bring risks into appetite, or if it is determined that the Group's risk management framework or risk governance practices and policies are no longer appropriate, the Group may incur unexpected losses and be required to undertake considerable remedial work, including incurring substantial costs. The failure to remedy this situation could result in further increased scrutiny from regulators, who could require (amongst other things) that the Group hold additional capital or direct the Group to spend money to enhance its risk management systems and controls.

Weaknesses in risk management systems and controls may result in regulatory action. For example, APRA requiring Westpac to hold additional capital following both: the completion of its Culture, Governance and Accountability self-assessment; and the payment of a civil penalty of \$1.3 billion as a result of the civil penalty proceedings brought by AUSTRAC against Westpac. In December 2020, APRA accepted an Enforceable Undertaking from Westpac, reflecting the crystallisation of many of the risks discussed above. APRA has approved Westpac's Integrated Plan in relation to risk governance and remediation.

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In March 2021 the RBNZ raised concerns in relation to WNZL's risk governance practices and policies and as a result, external reviews are being conducted of WNZL's risk governance and liquidity management. The RBNZ also amended WNZL's conditions of registration in March 2021, requiring WNZL to discount the value of its liquid assets by approximately 14%.

If any of our governance or risk management processes and procedures prove ineffective or inadequate or are otherwise not appropriately implemented, as has occurred, we could be exposed to higher levels of risk than expected which may result in losses, imposition of capital requirements, breaches of compliance obligations and reputational damage which could adversely affect our business, prospects, financial performance or financial condition. For a discussion of our risk management procedures, refer to the 'Risk management' section in our 2021 Annual Report.

***COVID-19 has had, and may continue to have (and a pandemic like COVID-19 could in the future have), an adverse effect on the Group***

The Group is vulnerable to the impacts of a communicable disease outbreak or a pandemic. The COVID-19 pandemic has had, and may continue to have, a negative impact on our customers, shareholders, employees, third party suppliers and financial performance, among other adverse effects. The COVID-19 pandemic also heightens other risks described in this 'Risk Factors' section.

The COVID-19 pandemic has disrupted, and may continue to disrupt, numerous industries and global supply chains leading to shortages of materials and labour and/or cost increases.

There continues to be uncertainty associated with the COVID-19 pandemic.

Some Westpac customers have, and may in the future have, associated financial stress which may increase impairments, defaults and write-offs. In addition, some of Westpac's suppliers have, and may in the future have, financial stress which could affect their ability to supply goods or services. For more information refer to Note 10 to the financial statements in this Results Announcement and Note 13 and Note 21 to the financial statements in our 2021 Annual Report.

Westpac has supported customers through various initiatives that have had, and may continue to have, a negative impact on the Group's financial performance and may see the Group assume greater risk than it would have normally. There is also the potential for further government or regulator intervention to support the economy which may require banks (including Westpac) to support those interventions.

When outbreaks or pandemics occur, Westpac has adjusted and may need to adjust its risk appetite, policies or controls to respond to outbreaks or pandemics (like the COVID-19 pandemic) and protect the well-being of staff and customers who visit our premises. These changes could have unforeseen consequences and expose the Group to increased regulatory focus, media scrutiny and an increased risk of litigation.

Further, to respond to the COVID-19 pandemic, Westpac has implemented (and may in the future implement) new measures in very short periods of time. Taking this type of action may increase the risk that an operational or compliance breakdown occurs, potentially leading to financial losses, impacts on customer service or regulatory and/or legal action.

It is possible that the COVID-19 pandemic, or another communicable disease outbreak or pandemic, will negatively impact the Group's performance or result in government or regulatory intervention, which could impact the Group's ability to pay future dividends or make capital distributions. It could also impact the Group's ability to raise capital and have an adverse impact on our financial position.

***We could suffer losses due to geopolitical risks, environmental factors or external events***

We and our customers operate businesses and hold assets in a diverse range of geographic locations. Geopolitical risks, including those arising from conflicts, strategic competition, trade tension and/or the imposition of trade tariffs, sanctions, terrorist activity, and acts of civil or international hostility, are increasing. Any significant environmental change or external event (including climate change, biodiversity loss and ecosystem degradation, drought, fire, storm, flood, earthquake, outbreaks or pandemics of communicable diseases such as the COVID-19 pandemic, civil unrest, war, heightened tension, terrorism or other geopolitical risks) in any of these locations has the potential to disrupt business activities and supply chains, damage property, affect asset values and impact our ability to recover amounts owing to us. In addition, such an event could have an adverse impact on economic activity, consumer and investor confidence, price volatility in metals and other commodities, or the levels of volatility in financial markets, all of which could adversely affect our business, prospects, financial performance or financial condition.

The high dependency of the global economy on nature means loss of biodiversity and ecosystem degradation represent a risk to Westpac, primarily through its exposure to customers in sectors that are materially dependent on biodiversity and ecosystem services. Biodiversity loss and ecosystem degradation can also contribute to, and be accelerated by, climate change. Increasing recognition and market-based responses to this risk also create expectations on Westpac. We acknowledge the goal of the Taskforce of the Nature-related Financial Disclosures is to provide a framework for organisations to report on risks from biodiversity loss and ecosystem degradation.

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## Directors' report

### ***The failure to comply with financial crime obligations has had, and could have further, adverse effects on our business and reputation***

The Group is subject to anti-money laundering and counter-terrorism financing (AML/CTF) laws, anti-bribery and corruption laws, economic and trade sanctions laws and tax transparency laws in the jurisdictions in which it operates (Financial Crime Laws). These laws can be complex and, in some circumstances, impose a diverse range of obligations. As a result, regulatory, operational and compliance risks are heightened.

Financial Crime Laws require Westpac to report certain matters and transactions to regulators (such as international funds transfer instructions, threshold transaction reports and suspicious matter reports) and ensure that certain information is not disclosed to third parties in a way that would contravene the 'tipping off' provisions in AML/CTF legislation. The failure to comply with some of these laws has had, and in the future could have, adverse impacts for the Group.

The Group operates within a landscape that is constantly changing, particularly with the emergence of new payment technologies, increased regulatory focus on digital assets (e.g. cryptocurrency) and increasing reliance on economic and trade sanctions to manage issues of international concern. These developments bring with them new financial crime risks for the Group (as well as other risks discussed in this Risk Factors section), which may require adjustments to the Group's systems, policies, processes and controls.

In recent years there has been, and there continues to be, increased focus on compliance with financial crime obligations, with regulators globally commencing large-scale investigations and taking enforcement action for identified non-compliance (often seeking significant penalties). Further, due to the Group's large number of customers and transaction volumes, the undetected failure or the ineffective implementation, monitoring or remediation of a system, policy, process or control (including a regulatory reporting obligation) has resulted, and could in the future result, in a significant number of breaches of AML/CTF or other financial crime obligations. This in turn could lead to significant financial penalties and other adverse impacts for the Group, such as reputational damage.

While the Group has systems, policies, processes and controls in place designed to manage its financial crime obligations (including reporting obligations), these have not always been, and may not in the future always be, effective. This could be for a range of reasons, including, for example, a deficiency in the design of a control or a technology failure or a change in financial crime risks or typologies. Our analysis and reviews, in addition to regulator feedback, have highlighted that our systems, policies, processes and controls are not always operating satisfactorily in a number of respects and require improvement.

The Group continues to progress a significant multi-year program of work to strengthen areas of control weakness in its financial crime risk management program and to seek to rectify the management of this risk. In recent years, the Group has increased dedicated financial crime risk expertise and resources to deliver the financial crime program of work. With increased focus on financial crime, further issues requiring attention have been identified and may continue to be identified.

Although the Group provides updates to AUSTRAC, the ATO and other regulators on its remediation and other program activities, there is no assurance that AUSTRAC, the ATO or other regulators will agree that its remediation and program update activities will be adequate or effectively enhance the Group's compliance programs.

If we fail to comply with these financial crime obligations, we could face regulatory enforcement action such as litigation, significant fines, penalties and/or the revocation, suspension or variation of licence conditions. For example, previous enforcement action by AUSTRAC has resulted in a range of outcomes, depending on the nature and severity of the relevant conduct and its consequences, including severe financial penalties (such as the \$1.3 billion civil penalty we paid as a result of civil proceedings brought by AUSTRAC in November 2019), restrictions and other regulator-imposed conditions. There is additional information on financial crime matters in 'Significant developments' in the Directors' report in this Results Announcement.

Non-compliance or alleged non-compliance with our financial crime obligations has also resulted in, and could lead to, regulatory investigations, reviews, inquiries, proceedings or other litigation commenced by third parties (including Australian, US or other class actions), and regulatory action in non-Australian jurisdictions where we operate. Any such litigation or proceedings could cause significant financial and reputational damage to us. Reputational damage could result in the loss of customers or restrict the Group's ability to efficiently access capital markets, which could have a material adverse effect on the Group's business, reputation, prospects, financial performance and financial condition. Furthermore, any such effect could harm the Group's credit ratings.

### ***Climate change may have adverse effects on our business***

There are significant uncertainties inherent in accurately identifying and modelling climate-related risks over short-, medium- and long-term time horizons and in assessing their impact on the Group's business.

We, our customers, external suppliers and communities in which we operate, have been and may be adversely affected by the physical risks of climate change, including increases and variability in temperatures, changes in precipitation patterns, rising sea levels, loss of biodiversity and ecosystem degradation and the frequency and severity of adverse climatic events including fires, storms, floods and droughts. These effects, whether acute or

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chronic in nature, may directly impact us and our customers through, for example, disruptions to business and economic activity, inability to access insurance and/or impacts on income and asset values. Adverse impacts on our customers may lead to human rights risk, and negatively impact loan serviceability and security values, as well as our profitability.

Westpac is exposed to risk arising from initiatives and trends associated with climate change mitigation (transition risks). Changes in supervisory expectations of banks, other regulatory changes and changes in investor appetite could directly impact Westpac, for example, by giving rise to higher compliance and/or funding costs and the contraction of revenue from sectors materially exposed to transition risk. Examples of regulatory change in this space include: APRA's Climate Vulnerability Assessment involving major Australian banks including Westpac; APRA's Prudential Practice Guide on climate change financial risks and Climate Risk Self-Assessment Survey; the EU's introduction of Sustainability Financial Disclosure Regulations and changes to Basel Pillar 3 disclosure obligations; international policy consideration of capital regulatory requirement updates to account for climate- and sustainability-related prudential risks; the International Sustainability Standards Board's proposed introduction of IFRS S1 General Requirements for Disclosure of Sustainability-related Financial Information and IFRS S2 Climate-related Disclosures; the US SEC's proposed introduction of enhanced and standardised mandatory climate-related disclosures; and the introduction of legislation in New Zealand to require mandatory climate-risk reporting for the financial sector.

Westpac is also exposed to transition risk indirectly through its lending to higher risk sectors or regions. Technological developments, regulatory changes, stakeholder pressure, climate activism and shifting customer preferences may place additional pressure on certain customer sectors to reduce greenhouse gas emissions, which could in turn result in additional credit risk, or loss of revenues due to changes in markets. Conversely, Westpac may not be able to reduce its lending to higher risk sectors or regions, in line with any targets, as a result of possible stakeholder requirements to continue to lend to certain customer sectors.

Westpac's commitment to managing our business in alignment with our support for the Paris Climate Agreement and the need to transition to a net zero emissions economy by 2050 may require ongoing changes to the Group's lending policies, and present execution risk. A failure to adapt the Group's strategy, governance, procedures, systems and controls to manage evolving climate- and sustainability-related risks and opportunities may present business, reputational and legal risks, including financial and credit risks that may impact on our profitability and outlooks.

We may be subject, from time to time, to legal and business challenges due to actions instituted by activist shareholders or others. An example of areas which have attracted shareholder activism in Australia includes avoiding financing or interacting with businesses that are not perceived to demonstrate responsible management of environmental and social issues, and human risks or administrative law-based challenges to project proposals or expansions. Should the Group be required to respond to these challenges, this could give rise to increased costs, reputational risk and additional disclosures associated with such matters. In addition, there could be heightened litigation risk due to varying shareholder expectations or additional disclosures or commitments made by Westpac to shareholders. Perceived uncertainties as to our future direction as a result of shareholder activism may lead to the perception of a change in the direction of the business or other instability.

Further, any failure or perceived failure by Westpac or its customers to proactively manage or disclose physical and/or transition risks associated with climate change appropriately (including for example, perceived failure to meet its commitments and/or targets) may in turn increase reputational, financial legal and regulatory risk. Legal and regulatory risks include third party and shareholder litigation, or regulatory action, with these types of climate-related actions becoming more common in Australia and globally. Further, we expect scrutiny from shareholders and regulators on the climate-related risk management practices and lending policies of banks and other financial institutions to remain high in Australia in coming years.

Westpac is also exposed to broader geopolitical and macro-economic impacts of climate change given its international portfolio. Climate change may remove stability from both domestic and international economic conditions and may impact customer confidence in these markets.

Failure to effectively manage and disclose direct and indirect climate-related risks including nature-related risks such as biodiversity loss and ecosystem degradation could adversely affect our business, prospects, reputation, financial performance or financial condition.

Please refer to our 2021 Sustainability Supplement and Section 2.6 ('Sustainability Performance') of this Results Announcement for further details on the identification, assessment and management of risks relating to climate change.

### **Reputational damage has harmed, and could in the future harm, our business and prospects**

Reputational risk arises where there are differences between stakeholders' current and emerging perceptions, beliefs and expectations and our past, current and planned activities, processes, performance and behaviours.

There are various potential sources of reputational damage. For example, where our actions cause, or are perceived to cause, a negative outcome for customers, shareholders, stakeholders or the community. Reputational damage could also arise from the failure to effectively manage risks, failure to comply with legal and regulatory

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requirements, enforcement or supervisory action by regulators, adverse findings from regulatory reviews, failure or perceived failure to adequately respond to community, environmental, social and ethical issues, and inadequate record keeping, which may prevent Westpac from demonstrating that, or determining if, a past decision was appropriate at the time it was made.

Westpac also recognises the potential reputational consequences (together with other potential commercial and operational consequences) of failing to appropriately identify, assess and manage environmental, social and governance related risks such as climate change risk, human rights risk including customer vulnerability, modern slavery and child safety risk, or respond effectively to evolving standards and stakeholder expectations.

Our reputation could also be adversely affected by the actions of customers, suppliers, joint-venture partners, strategic partners, or other counterparties.

Failure, or perceived failure, to address issues that could or do give rise to reputational risk, has created, and could in the future create additional legal risk, subject us to regulatory investigations, regulatory enforcement actions, fines and penalties or litigation or other actions brought by third parties (including class actions), and the requirement to remediate and compensate customers, including prospective customers, investors and the market. This could adversely affect our business, prospects, financial performance or financial condition.

### ***We have and could suffer losses due to litigation***

From time to time, the Group is involved in legal proceedings (including class actions), regulatory actions or arbitration. Such litigation has been, and could in the future be, commenced by a range of plaintiffs, such as customers, shareholders, employees, suppliers, counterparties and regulators.

In recent years, there has been an increase in class action proceedings, many of which have resulted in significant monetary settlements. The risk of class actions has been heightened by a number of factors, including regulatory enforcement actions (such as the civil penalty proceedings brought by AUSTRAC), an increase in the number of regulatory investigations and inquiries (such as the Royal Commission), a greater willingness on the part of regulators to commence court proceedings, more intense media scrutiny and the growth of third-party litigation funding and other funding arrangements. Class actions commenced against a competitor could also lead to similar proceedings against Westpac.

Litigation (including class actions) may, either individually or in aggregate, adversely affect the Group's business, operations, prospects, reputation or financial condition. This risk is heightened by increases in the severity of penalties for certain breaches of the law. Such matters are subject to many uncertainties and the outcome may not be predicted accurately. Furthermore, the Group's ability to respond to and defend litigation may be adversely affected by inadequate record keeping.

Depending on the outcome of any litigation, the Group has been, and may in the future be, required to comply with broad court orders, including compliance orders, enforcement orders or otherwise pay significant damages, fines, penalties or legal costs.

There is a risk that the actual penalty or damages paid following a settlement or determination by a Court for any legal proceedings may be materially higher or lower than any relevant provision (where applicable) or that any contingent liability may be larger than anticipated. There is also a risk that additional litigation or contingent liabilities arise, all of which could adversely affect our business, prospects, reputation, financial performance or financial condition.

There is additional information on certain legal proceedings that may affect the Group in 'Significant developments' in the Directors' report and in Note 14 to the financial statements in this Results Announcement.

### ***We could suffer losses due to technology failures***

Maintaining the reliability, integrity and security of our information and technology is crucial to our business. While the Group has a number of processes in place to preserve and monitor the availability and recovery of our systems, there is a risk that our information and technology systems might fail to operate properly or result in outages, including from events wholly or partially beyond our control.

If we incur a technology failure, we may fail to meet a compliance obligation (such as retaining records and data for a certain period), or our customers may be adversely affected, including through the inability for them to access our products and services, privacy breaches or the loss of personal data. This could result in reputational damage, remediation costs and a regulator commencing an investigation and/or taking action against us. The use of legacy systems, as well as the work underway to uplift our technological capabilities, may heighten the risk of a technology failure.

We need to regularly renew and enhance our technology to deliver new products and services, comply with regulatory obligations and meet our customers' and regulators' expectations. Consequently, we are constantly managing new technology projects. Failure to effectively implement these projects could result in cost overruns, reduced productivity, outages, operational instability, compliance failures, reputational damage and/or the loss of market share. This could place us at a competitive disadvantage and adversely affect our business, prospects, financial performance or financial condition.

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### ***We are exposed to adverse funding market conditions***

We rely on deposits, money markets and capital markets to fund our business and source liquidity. Our liquidity and costs of obtaining funding are related to funding market conditions.

Funding markets can be unpredictable and experience extended periods of extreme volatility, disruption and decreased liquidity. The main risks we face are damage to market confidence, changes to the access and cost of funding, a slowing in global economic activity or other impacts on customers or counterparties.

A shift in investment preferences could result in deposit withdrawals which could increase our need for funding from other, potentially less stable, or more expensive sources. In addition, APRA's announcement on 10 September 2021 that ADIs should reduce their usage of the Committed Liquidity Facility to zero by the end of 2022 has increased our need for funding in the calendar year ending 31 December 2022 and thereafter.

If market conditions deteriorate due to economic, financial, political, geopolitical or other reasons, there may also be a loss of confidence in bank deposits leading to unexpected withdrawals. This could increase funding costs and our liquidity, funding and lending activities may be constrained and our financial solvency threatened.

If our current sources of funding prove to be insufficient, we may need to seek alternatives which will depend on factors such as market conditions, our credit ratings and market capacity. Even if available, these alternatives may be more expensive or on unfavourable terms, which could adversely affect our financial performance, liquidity, capital resources or financial condition.

If Westpac is unable to source appropriate funding, we may be forced to reduce lending or liquidity. This may adversely impact our business, prospects, liquidity, capital resources, financial performance or financial condition. If Westpac is unable to source appropriate funding for an extended period, or if it can no longer realise liquidity, Westpac may not be able to pay its debts as and when they fall due or meet other contractual obligations.

Westpac enters into collateralised derivative obligations, which may require Westpac to post additional collateral based on market movements, which has the potential to adversely affect Westpac's liquidity or ability to use derivative obligations to hedge its interest rate, currency and other financial instrument risks.

For a more detailed description of liquidity risk, refer to 'Funding and liquidity risk' in Note 21 to the financial statements in our 2021 Annual Report.

### ***We could be adversely affected by the risk of inadequate capital levels under stressed conditions***

The Group is subject to the risk of an inadequate level or composition of capital to support normal business activities and to meet regulatory capital requirements under normal operating environments or stressed conditions (for example the COVID-19 pandemic). Regulatory change over the years has led banks to progressively build capital. Management buffers have been built to assist in maintaining capital adequacy during stressed times and ahead of the implementation of APRA's finalised Capital Framework, which comes into effect from 1 January 2023. Westpac determines its internal management buffers taking into consideration various factors, including bank specific balance sheet, portfolio mix, implications of the Basel III implementation, potential capital headwinds and stressed outcomes. Capital distribution constraints apply when an ADI's Common Equity Tier 1 Capital ratio is within the capital buffer range (consisting of the Capital Conservation Buffer plus any Countercyclical Capital Buffer) in line with regulatory requirements. Such constraints could have an impact on Westpac's ability to pay future dividends or make capital distributions. Stressed conditions and/or regulatory change could impact Westpac's capital adequacy, trigger capital distribution constraints, threaten our financial viability and/or require us to make a highly dilutive capital raising.

### ***Sovereign risk may destabilise financial markets adversely***

Sovereign risk is the risk that governments will default on their debt obligations, fail to perform contractual obligations or be unable to refinance their debts as they fall due. Potential sovereign contractual defaults, sovereign debt defaults and the risk that governments will nationalise parts of their economy including assets of financial institutions such as Westpac could negatively impact the value of our holdings of liquid assets. Such an event could destabilise global financial markets, adversely affecting our liquidity, financial performance or financial condition. There may also be a cascading effect to other markets and countries, the consequences of which, while difficult to predict, may be similar to, or worse than, those experienced during the Global Financial Crisis.

### ***We could be adversely affected by the failure to maintain our credit ratings***

Credit ratings are independent opinions on our creditworthiness. Our credit ratings can affect the cost and availability of our funding and may be important to certain customers or counterparties when evaluating our products and services.

Credit ratings assigned to us by rating agencies are based on an evaluation of several factors, including the structure of Australia's financial system, the economy and Australia's Sovereign credit rating, as well as our financial strength, the quality of our governance and risk appetite. A rating downgrade could be driven by a downgrade of Australia's Sovereign credit rating, or one or more of the risks identified in this section or by other events including changes to the methodologies rating agencies use to determine credit ratings. A credit rating or rating outlook could be downgraded or revised, where credit rating agencies believe there is a very high level of uncertainty on the impact to key rating factors from a significant event.

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A downgrade to our credit ratings could have an adverse effect on our cost of funds, collateral requirements, liquidity, competitive position, our access to capital markets and our financial stability. The extent and nature of these impacts would depend on various factors, including the extent of any rating change, differences across agencies (split ratings) and whether competitors or the sector are also impacted.

***Our business is substantially dependent on the Australian and New Zealand economies, and could be adversely affected by a shock to these economies or other financial systems***

Our revenues and earnings are dependent on domestic and international economic activity, business conditions and the level of financial services our customers require. Most of our business is conducted in Australia and New Zealand so our performance is influenced by the level and cyclical nature of activity in these countries. The financial services industry and capital markets have been, and may continue to be, adversely affected by volatility, global economic conditions (including inflation), external events, geopolitical instability, political developments or a major systemic shock.

Market and economic disruptions could cause consumer and business spending to decrease, unemployment to rise and demand for our products and services to decline, thereby reducing our earnings. These events could also undermine confidence in the financial system, reduce liquidity, impair access to funding and adversely affect our customers and counterparties. In addition, any significant decrease in housing and commercial property valuations could adversely impact lending activities, possibly leading to higher credit losses.

Due to the economic relationship between Australia/New Zealand and China, particularly in the mining, resources and agricultural sectors, a slowdown in China's economic growth and foreign government policies (including the adoption of protectionist trade measures or sanctions) could negatively impact the Australian economy. This could result in a reduced demand for our products and services and affect the level of economic activity and the ability of our borrowers to repay their loans.

All these factors could adversely affect our business, prospects, financial performance or financial condition. The nature and consequences of any such event are difficult to predict and there is a risk that our response may be ineffective.

***Declines in asset markets could adversely affect our operations or profitability***

Potential declines in Australian, New Zealand or other asset markets, including equity, residential and commercial property markets, have adversely affected, and could in the future adversely affect, our operations and profitability. Declining asset prices could also impact customers and counterparties and the value of security (including residential and commercial property) we hold. This may impact our ability to recover amounts owing to us if customers or counterparties default. It may also affect our impairment charges and provisions, in turn impacting our financial performance and financial condition. Declining asset prices also impact our wealth management business as its earnings partly depend on fees based on the value of securities and/or assets held or managed.

***An increase in defaults could further adversely affect our financial performance or financial condition***

We establish provisions for credit impairment based on current information and our expectations. If economic conditions deteriorate beyond our expectations, some customers and/or counterparties could experience higher financial stress, leading to an increase in defaults and write-offs, and higher provisioning. Such events could adversely affect our liquidity, capital resources, financial performance or financial condition.

These risks have been heightened by the COVID-19 pandemic, which has negatively impacted economic activity and caused a range of customers to experience financial stress. In Australia, floods in the first half of 2022 had a devastating impact across parts of Queensland and NSW is also likely to lead to additional financial stress for some customers.

Credit risk also arises from certain derivative, clearing and settlement contracts we enter into, and from our dealings in, and holdings of, debt securities issued by other institutions, the financial conditions of which may be affected to varying degrees by economic conditions in global financial markets.

For a discussion of our risk management, including the management of credit risk, refer to the 'Risk management' section in our 2021 Annual Report and Note 21 to the financial statements in our 2021 Annual Report.

***We face intense competition in all aspects of our business***

The financial services industry is highly competitive. We compete with a range of firms, including retail and commercial banks, investment banks, other financial service companies, fintech companies and businesses in other industries with financial services aspirations. This includes those competitors who are not subject to the same capital and regulatory requirements as us, which may allow those competitors to operate more flexibly.

Emerging competitors are increasingly altering the competitive environment by adopting new business models or seeking to use new technologies to disrupt existing business models.

The competitive environment may also change as a result of increased scrutiny by regulators in the sector and legislative reforms such as 'Open Banking', which will stimulate competition, improve customer choice and likely give rise to increased competition from new and existing firms.

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Competition in the various markets in which we operate has led, and may continue to lead, to a decline in our margins or market share.

Deposits fund a significant portion of our balance sheet and have been a relatively stable source of funding. If we are not able to successfully compete for deposits this could increase our cost of funding, lead us to seek access to other types of funding or result in us reducing our lending.

Our ability to compete depends on our ability to offer products and services that meet evolving customer preferences. Not responding to changes in customer preferences could see us lose customers. This could adversely affect our business, prospects, financial performance or financial condition.

For more detail on how we address competitive pressures refer to 'Competition' in Section 1 in our 2021 Annual Report.

### **We have and could suffer losses due to operational risks**

Operational risk includes, among other things, reputational risk, technology risk, model risk and outsourcing risk, as well as the risk of business disruption due to external events such as natural disasters, or outbreaks of communicable diseases, environmental hazards, damage to critical utilities and targeted activism and protest activity. While we have policies, processes and controls in place to manage these risks, these have not always been, or may not be, effective.

Ineffective processes and controls have resulted in, and could result in, adverse outcomes for Westpac's customers. For example, a process breakdown or a failure to have appropriate product governance and monitoring processes in place could result in a customer not receiving a product on the terms, conditions, or pricing they agreed to, potentially to the detriment of the customer. Failed processes could also result in Westpac incurring losses because we cannot enforce our expected contractual rights. These types of operational failures may also result in financial losses, customer remediation, regulatory scrutiny and intervention and, depending on the nature of the failure, result in class action proceedings.

We have and could in the future, incur losses from fraudulent applications for loans or from incorrect or fraudulent payments and settlements. Fraudulent conduct can also arise from external parties seeking to access the bank's systems or customer accounts. If systems, procedures and protocols for managing fraud fail, or are ineffective, they could lead to losses which could adversely affect our customers, business, prospects, reputation, financial performance or financial condition.

Westpac is also exposed to model risk, being the risk of loss arising from errors or inadequacies in data or a model, or in the control and use of a model.

Financial services entities have been increasingly sharing data with third parties, such as suppliers and regulators, to conduct their business and meet regulatory obligations. Each third party can give rise to a variety of risks, including financial crime compliance, information security, cyber, privacy, regulatory compliance, reputation, environmental and business continuity risks.

Westpac also relies on suppliers, both in Australia and overseas, to provide services to it and its customers. Failures by these third-party contractors and suppliers to deliver services as required could disrupt Westpac's ability to provide its products and services and adversely impact our operations, financial performance or reputation.

Westpac is also exposed to change risk through delivery of regulatory and technology programs, being the risk that a change program fails to deliver the desired goals, or fails to reduce, pre-empt, mitigate and manage the challenges associated with transformation or leads to further regulatory scrutiny. Westpac has embarked on significant change program plans including in response to the APRA Enforceable Undertaking.

Driving improvements in risk culture and risk maturity may increase costs and absorb management attention while change is being embedded.

Another possible source of disruption to the Group is central banks adopting negative interest rates. If this occurred, the technology systems used by the Group, its counterparties and/or financial infrastructure providers may not operate correctly, and this may cause loss or damage to the Group and/or its counterparties.

For a discussion of our risk management procedures, including the management of operational risk, refer to the 'Risk management' section in our 2021 Annual Report.

### **We could suffer losses due to market volatility**

We are exposed to market risk due to our financial markets businesses, our defined benefit plan and through asset and liability management (including through volatility in prices of equity securities we hold or are exposed to). Market risk is the risk of an adverse impact on the Group's financial position resulting from changes in market factors, such as foreign exchange rates, commodity prices, equity prices, and interest rates (including low or negative interest rates and any resulting pressure placed on the Group's interest margins). This includes interest rate risk in the banking book due to a mismatch between the duration of assets and liabilities arising from the normal course of business activities.

Changes in markets could be driven by numerous developments resulting in market volatility which could lead to substantial losses (including changes in the return on, value of or market for securities or other instruments).

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This may adversely affect our business, prospects, liquidity, ability to hedge exposures, capital resources, financial performance or financial condition.

Any future changes in the administration of the London Inter-bank Offered Rate ('LIBOR') or other market benchmarks could have adverse consequences for the return on, value of and market for securities and other instruments linked to any such benchmark, including securities or other instruments issued by the Group. While we are monitoring our exposure to LIBOR, we remain dependent on market developments in relation to the LIBOR transition, which may have an impact on market pricing for, or valuations of, our LIBOR exposures and migrated alternative reference rate exposures. For further information on the Group's LIBOR exposure, refer to Note 21 to the financial statements in our 2021 Annual Report.

For a discussion of our risk management procedures, including the management of market risk, refer to the 'Risk management' section in our 2021 Annual Report.

### **Poor data quality and records management could adversely affect our business and operations**

Accurate, complete and reliable data, along with appropriate data control, retention and access frameworks and processes, is critical to Westpac's business. Data plays a key role in how we provide products and services to customers, our systems, our risk management framework and our decision-making and strategic planning.

In some areas of our business, we are affected by poor data quality. This has occurred, and could arise in the future, in a number of ways, including through inadequacies in systems, processes and policies, or the ineffective implementation of data management frameworks.

Poor data quality could lead to poor customer service, negative risk management outcomes, and deficiencies in credit systems and processes. Any deficiency in credit systems and processes could, in turn, have a negative impact on Westpac's decision making in the provision of credit and the terms on which it is provided. Westpac also needs accurate data for financial and other reporting.

Poor data or poor records management has affected, currently affects and may in the future continue to affect Westpac's ability to monitor our business, comply with production notices, respond to regulatory notices and conduct remediation.

In addition, poor data or poor data retention, and control gaps and weaknesses, has affected, currently affects and may in the future continue to affect Westpac's ability to meet its compliance obligations (including its regulatory reporting obligations) which could lead to a regulator taking action against us. For example, APRA has raised concerns regarding Westpac's data quality, including missing data and its increasing trend of resubmissions of regulatory reporting. The RBA and ABS also footnote that they exclude Westpac data from certain economic and financial statistics reports. Due to the importance of data, the Group has and will likely continue to incur substantial costs and devote significant effort to improving the quality of data and data frameworks and processes and remediating deficiencies where necessary.

The consequences and effects arising from poor data quality or poor data retention could have an adverse impact on the Group's business, operations, prospects, reputation, financial performance and/or financial condition.

### **Breakdowns in processes and procedures have required, and could in the future require, us to undertake remediation activity**

Breakdowns in Westpac's processes and procedures have led to, and could in the future lead to, adverse outcomes for customers, employees or other third parties which Westpac is required to remediate. The Group has, on a number of occasions, incurred significant remediation costs (including compensation payments and costs of correcting the issue), and there is a risk that similar or new issues will arise or be identified in the future requiring remediation. These may be identified as we implement the Group's Fix and Simplify strategic priorities.

There are significant challenges and risks involved in remediation activities. Westpac's ability to investigate the underlying issue could be impeded if the issue is old and occurred beyond our record retention period, or our records are inadequate. It may also be difficult and take significant time to properly quantify and scope a remediation activity.

Determining how to compensate customers, employees or third parties properly and fairly can also be complicated, involving numerous stakeholders. The Group's proposed approach to a remediation may be affected by a number of events, such as affected customers commencing a class action, or a regulator requiring a remediation to be done in a specific way or within a specific timeframe. These factors could delay Westpac in completing the remediation and may lead to a regulator commencing enforcement action against the Group. In turn, this could result in increased reputational risk, and we could be challenged by regulators, affected customers, the media and other stakeholders.

The Group has had, and may continue to have, issues in effectively scoping, quantifying, implementing or completing remediation activities in a timely way, and if this occurs there could be an adverse impact on our business, prospects, reputation, financial performance or financial condition and could lead to further regulatory action and/or oversight. Remediation programs may not prevent regulatory action, litigation or other proceedings from being pursued, or sanctions being imposed.

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## Directors' report

### ***Our failure to recruit and retain key executives, employees and Directors may have adverse effects on our business***

Key executives, employees and Directors play an integral role in the operation of Westpac's business and its pursuit of its strategic objectives. The unexpected departure of an individual in a key role, or the Group's failure to recruit and retain appropriately skilled and qualified persons into these roles, could each have an adverse effect on our business, prospects, reputation, financial performance or financial condition. In addition, macro environmental factors such as low unemployment, restricted migration levels, on-shoring of work, new ways of working and the competitive talent market are all emerging risk factors. These factors can have an adverse impact on attraction of specialist skills for the Group.

### ***Certain strategic decisions may have adverse effects on our business***

The Group routinely evaluates and implements strategic decisions and objectives including simplification, diversification, innovation, divestment, acquisitions or business expansion initiatives. Each of these activities can be complex, costly and may not proceed in a timely manner. For example, they may cause reputational damage, or we may experience difficulties in completing certain transactions, separating or integrating businesses in the scheduled timeframe or at all, disruptions to operations, diversion of management resources or higher than expected transaction costs. Multiple divestments and/or acquisitions at the same time may intensify these risks.

Furthermore, approvals may be required from shareholders, regulators or other stakeholders in order to divest businesses and assets, and there is a risk that these approvals may not be received, as seen in 2021 with the attempted sale of Westpac Pacific, or that the purchaser does not complete these transactions for other reasons. In addition, our failure to successfully divest businesses or assets could result in interested parties taking action against the Group. We may not receive the anticipated business benefits or cost saving and the Group could otherwise be adversely affected.

In addition, as part of the Specialist Businesses transactions we have given a number of warranties and indemnities in favour of counterparties relating to certain pre-completion matters, and made certain other contractual commitments (including in relation to transitional services). Claims under these warranties, indemnities and other contractual commitments may result in Westpac being liable to make significant payments to these counterparties. Additional operating risk capital is expected to be required to be held against the risk pursuant to APRA's recently published guidance. The Group's contingent liabilities are described in Note 14 to the financial statements in this Results Announcement.

Westpac also acquires and invests in businesses. These transactions involve a number of risks and costs. A business Westpac invests in may not perform as anticipated or may ultimately prove to have been overvalued when the transaction was entered into. Operational, cultural, governance, compliance and risk appetite differences between Westpac and an acquired business may lead to lengthier and more costly integration exercises.

There are also risks involved in failing to identify, understand or respond effectively to changes in the Group's internal factors or external business environment (including economic, geopolitical, regulatory, technological, environmental, social and competitive factors). This could have a range of adverse effects on Westpac, such as being unable to increase or maintain market share or resulting pressure on margins and fees.

Any of these risks could have a negative impact on the Group's business, prospects, reputation, engagement with regulators, financial performance or financial condition.

### ***We could suffer losses due to impairment of capitalised software, goodwill and other intangible assets that may adversely affect our business, operations or financial condition***

In certain circumstances Westpac may incur a reduction in the value of intangible assets. Westpac is required to assess the recoverability of goodwill and other intangible asset balances at least annually or wherever an indicator of impairment exists. For this purpose, Westpac uses a discounted cash flow calculation. Changes in the methodology or assumptions in calculations together with changes in expected cash flows, could materially impact this assessment. Estimates and assumptions used in assessing the useful life of an asset can also be affected by a range of factors including changes in strategy, changes in technology and regulatory requirements. In the event that an asset is no longer in use, or its value has been reduced or that its estimated useful life has declined, an impairment will be recorded, adversely impacting the Group's financial performance.

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## Directors' report

### ***We could suffer losses due to insurance risk***

Insurance risk is the risk in our licensed life insurance business of lapses being greater than expected, or the costs of claims being greater than expected due to a failure in product design, underwriting or reinsurance arrangements. There is also a risk of policyholders or a Court interpreting policy wording differently to the way the Group or the industry has applied it, or policy wording not being sufficiently clear.

In life insurance, risk arises primarily through mortality and morbidity (illness and injury) risks, the costs of claims relating to those risks being greater than was anticipated and policy lapses. Due to the long-term nature of the life insurance business, any future adverse variation in these risks or our capacity to adjust premiums on account of these variations would be reflected in the current period. Where the business does not have adequate future profitability to offset these variations then there is a risk that accounting losses could impact our financial position.

If our reinsurance arrangements are ineffective, this could lead to more retained losses than anticipated. The Group has been unable to, and may in the future be unable to, renew reinsurance arrangements on similar terms, including in relation to the cost, duration and amount of reinsurance cover provided. There is also a risk that we will not be able to obtain and have not obtained appropriate reinsurance or insurance coverage for the risks that the Group may be exposed to.

### ***Changes in critical accounting estimates and judgements could expose the Group to losses***

The Group is required to make estimates, assumptions and judgements when applying accounting policies and preparing its financial statements, particularly in connection with the calculation of provisions (including remediation and expected credit losses) and the determination of the fair value of financial instruments. A change in a critical accounting estimate, assumption and/or judgement resulting from new information or from changes in circumstances or experience could result in the Group incurring losses greater than those anticipated or provided for. This could have an adverse effect on the Group's financial performance, financial condition and reputation. The Group's financial performance and financial condition may also be impacted by changes to accounting standards or to generally accepted accounting principles.

### ***We could suffer losses if we fail to syndicate or sell down underwritten securities***

As a financial intermediary, we underwrite listed and unlisted debt and equity securities. We could suffer losses if we fail to syndicate or sell down this risk to others. This risk is more pronounced in times of heightened market volatility.

### **Rounding of amounts**

ASIC Corporations (Rounding in Financial/Directors' Reports) Instruments 2016/191 applies to Westpac and in accordance with that Legislative Instrument all amounts have been rounded to the nearest million dollars unless otherwise stated.

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## Directors' report

### Auditor's independence declaration



#### Auditor's Independence Declaration

As lead auditor for the review of Westpac Banking Corporation for the half-year ended 31 March 2022, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Westpac Banking Corporation and the entities it controlled during the period.

A handwritten signature in black ink that reads 'Colin Heath'.

Colin Heath  
Partner  
PricewaterhouseCoopers

Sydney  
8 May 2022

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## Directors' report

### Responsibility statement

The Directors of Westpac Banking Corporation confirm that to the best of their knowledge:

- (i) the interim financial statements have been prepared in accordance with AASB 134 Interim Financial Reporting and are in compliance with IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board; and
- (ii) the Directors' report includes a fair review of the information required by DTR 4.2.7 R of the Disclosure Guidance and Transparency Rules of the United Kingdom Financial Conduct Authority.

The Directors' report is signed in accordance with a resolution of the Board of Directors.



John McFarlane  
Chairman

Sydney, Australia  
8 May 2022



Peter King  
Managing Director and  
Chief Executive Officer

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## Consolidated financial statements

### 4.2 Consolidated income statement

Westpac Banking Corporation and its controlled entities

\$m	Note	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Interest income:</b>						
Calculated using the effective interest rate method	3	10,109	10,721	11,411	(6)	(11)
Other	3	96	123	23	(22)	large
<b>Total interest income</b>		<b>10,205</b>	<b>10,844</b>	<b>11,434</b>	<b>(6)</b>	<b>(11)</b>
Interest expense	3	(1,917)	(2,334)	(3,086)	(18)	(38)
<b>Net interest income</b>		<b>8,288</b>	<b>8,510</b>	<b>8,348</b>	<b>(3)</b>	<b>(1)</b>
Net fee income	4	845	782	700	8	21
Net wealth management and insurance income	4	401	613	598	(35)	(33)
Trading income	4	343	277	442	24	(22)
Other income	4	353	354	598	-	(41)
<b>Net operating income before operating expenses and impairment charges</b>		<b>10,230</b>	<b>10,536</b>	<b>10,686</b>	<b>(3)</b>	<b>(4)</b>
Operating expenses	5	(5,373)	(7,314)	(5,997)	(27)	(10)
Impairment (charges)/benefits	10	(139)	218	372	large	large
<b>Profit before income tax expense</b>		<b>4,718</b>	<b>3,440</b>	<b>5,061</b>	<b>37</b>	<b>(7)</b>
Income tax expense	6	(1,434)	(1,422)	(1,616)	1	(11)
<b>Net profit</b>		<b>3,284</b>	<b>2,018</b>	<b>3,445</b>	<b>63</b>	<b>(5)</b>
Net profit attributable to non-controlling interests (NCI)		(4)	(3)	(2)	33	100
<b>Net profit attributable to owners of Westpac Banking Corporation (WBC)</b>		<b>3,280</b>	<b>2,015</b>	<b>3,443</b>	<b>63</b>	<b>(5)</b>
<b>Earnings per share (cents)</b>						
Basic	7	90.5	54.9	94.5	65	(4)
Diluted	7	85.7	53.2	86.4	61	(1)

The above consolidated income statement should be read in conjunction with the accompanying notes.

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## Consolidated financial statements

### 4.3 Consolidated statement of comprehensive income

Westpac Banking Corporation and its controlled entities

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Net profit</b>	<b>3,284</b>	<b>2,018</b>	<b>3,445</b>	<b>63</b>	<b>(5)</b>
<b>Other comprehensive income</b>					
<b>Items that may be reclassified subsequently to profit or loss</b>					
Gains/(losses) recognised in equity on:					
Debt securities measured at fair value through other comprehensive income (FVOCI)	(140)	(72)	650	94	large
Cash flow hedging instruments	1,222	175	121	large	large
Transferred to income statement:					
Debt securities measured at FVOCI	(205)	(97)	(98)	111	109
Cash flow hedging instruments	(10)	(33)	72	(70)	large
Loss allowance on debt securities measured at FVOCI	(2)	1	1	large	large
Exchange differences on translation of foreign operations (net of associated hedges)	(166)	261	(210)	large	(21)
Income tax on items taken to or transferred from equity:					
Debt securities measured at FVOCI	100	49	(168)	104	large
Cash flow hedging instruments	(359)	(41)	(56)	large	large
<b>Items that will not be reclassified subsequently to profit or loss</b>					
Gains/(losses) on equity securities measured at FVOCI (net of tax)	146	4	44	large	large
Own credit adjustment on financial liabilities designated at fair value (net of tax)	45	(10)	-	large	-
Remeasurement of defined benefit obligation recognised in equity (net of tax)	58	(122)	241	large	(76)
<b>Other comprehensive income (net of tax)</b>	<b>689</b>	<b>115</b>	<b>597</b>	<b>large</b>	<b>15</b>
<b>Total comprehensive income</b>	<b>3,973</b>	<b>2,133</b>	<b>4,042</b>	<b>86</b>	<b>(2)</b>
<b>Attributable to:</b>					
Owners of WBC	3,970	2,128	4,043	87	(2)
NCI	3	5	(1)	(40)	large
<b>Total comprehensive income</b>	<b>3,973</b>	<b>2,133</b>	<b>4,042</b>	<b>86</b>	<b>(2)</b>

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

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## Consolidated financial statements

### 4.4 Consolidated balance sheet

Westpac Banking Corporation and its controlled entities

\$m	Note	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Assets</b>						
Cash and balances with central banks		102,410	71,353	33,877	44	large
Collateral paid		7,374	4,232	3,917	74	88
Trading securities and financial assets measured at fair value through income statement (FVIS)		23,738	21,101	20,928	12	13
Derivative financial instruments		18,269	19,353	22,373	(6)	(18)
Investment securities		70,442	83,417	91,303	(16)	(23)
Loans	9	719,556	709,784	688,218	1	5
Other financial assets		4,896	6,394	3,312	(23)	48
Current tax assets		214	31	221	large	(3)
Life insurance assets		-	-	3,416	-	(100)
Investment in associates		41	58	78	(29)	(47)
Property and equipment		2,614	2,853	3,337	(8)	(22)
Deferred tax assets		1,831	2,437	2,352	(25)	(22)
Intangible assets		10,064	10,109	10,908	-	(8)
Other assets		600	567	820	6	(27)
Assets held for sale	17	2,700	4,188	4,359	(36)	(38)
<b>Total assets</b>		<b>964,749</b>	<b>935,877</b>	<b>889,419</b>	<b>3</b>	<b>8</b>
<b>Liabilities</b>						
Collateral received		2,170	2,368	2,504	(8)	(13)
Deposits and other borrowings	12	645,606	626,955	585,401	3	10
Other financial liabilities		51,345	50,309	42,996	2	19
Derivative financial instruments		25,347	18,059	20,303	40	25
Debt issues		133,629	128,779	127,850	4	5
Current tax liabilities		21	71	26	(70)	(19)
Life insurance liabilities		-	-	1,070	-	(100)
Provisions	14	3,035	3,571	3,820	(15)	(21)
Deferred tax liabilities		164	90	107	82	53
Other liabilities		3,379	3,679	3,938	(8)	(14)
Liabilities held for sale	17	684	837	3,049	(18)	(78)
<b>Total liabilities excluding loan capital</b>		<b>865,380</b>	<b>834,718</b>	<b>791,064</b>	<b>4</b>	<b>9</b>
Loan capital		29,036	29,067	26,294	-	10
<b>Total liabilities</b>		<b>894,416</b>	<b>863,785</b>	<b>817,358</b>	<b>4</b>	<b>9</b>
<b>Net assets</b>		<b>70,333</b>	<b>72,092</b>	<b>72,061</b>	<b>(2)</b>	<b>(2)</b>
<b>Shareholders' equity</b>						
<b>Share capital:</b>						
Ordinary share capital	15	39,667	41,601	41,604	(5)	(5)
Treasury shares	15	(651)	(606)	(603)	7	8
Reserves	15	2,901	2,227	1,954	30	48
Retained profits		28,362	28,813	29,057	(2)	(2)
<b>Total equity attributable to owners of WBC</b>		<b>70,279</b>	<b>72,035</b>	<b>72,012</b>	<b>(2)</b>	<b>(2)</b>
NCI		54	57	49	(5)	10
<b>Total shareholders' equity and NCI</b>		<b>70,333</b>	<b>72,092</b>	<b>72,061</b>	<b>(2)</b>	<b>(2)</b>

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

## Consolidated financial statements

### 4.5 Consolidated statement of changes in equity

Westpac Banking Corporation and its controlled entities

\$m	Share capital (Note 15)	Reserves (Note 15)	Retained profits	Total equity attributable to owners of WBC	NCI	Total shareholders' equity and NCI
<b>Balance as at 30 September 2020</b>	<b>39,946</b>	<b>1,544</b>	<b>26,533</b>	<b>68,023</b>	<b>51</b>	<b>68,074</b>
Impact from a change in accounting policy	-	-	(40)	(40)	-	(40)
<b>Restated opening balance</b>	<b>39,946</b>	<b>1,544</b>	<b>26,493</b>	<b>67,983</b>	<b>51</b>	<b>68,034</b>
<b>Net profit</b>	-	-	<b>3,443</b>	<b>3,443</b>	<b>2</b>	<b>3,445</b>
Net other comprehensive income/(expense)	-	359	241	600	(3)	597
<b>Total comprehensive income</b>	-	<b>359</b>	<b>3,684</b>	<b>4,043</b>	<b>(1)</b>	<b>4,042</b>
<b>Transactions in capacity as equity holders</b>						
Dividends on ordinary shares <sup>1</sup>	-	-	(1,120)	(1,120)	-	(1,120)
Dividend reinvestment plan	401	-	-	401	-	401
Dividend reinvestment plan underwrite	719	-	-	719	-	719
<b>Other equity movements:</b>						
Share-based payment arrangements	-	59	-	59	-	59
Purchase of shares	(25)	-	-	(25)	-	(25)
Net acquisition of treasury shares	(40)	-	-	(40)	-	(40)
Other	-	(8)	-	(8)	(1)	(9)
<b>Total contributions and distributions</b>	<b>1,055</b>	<b>51</b>	<b>(1,120)</b>	<b>(14)</b>	<b>(1)</b>	<b>(15)</b>
<b>Balance as at 31 March 2021</b>	<b>41,001</b>	<b>1,954</b>	<b>29,057</b>	<b>72,012</b>	<b>49</b>	<b>72,061</b>
<b>Net profit</b>	-	-	<b>2,015</b>	<b>2,015</b>	<b>3</b>	<b>2,018</b>
Net other comprehensive income/(expense)	-	245	(132)	113	2	115
<b>Total comprehensive income</b>	-	<b>245</b>	<b>1,883</b>	<b>2,128</b>	<b>5</b>	<b>2,133</b>
<b>Transactions in capacity as equity holders</b>						
Dividends on ordinary shares <sup>1</sup>	-	-	(2,127)	(2,127)	-	(2,127)
<b>Other equity movements:</b>						
Share-based payment arrangements	-	27	-	27	-	27
Purchase of shares	(3)	-	-	(3)	-	(3)
Net acquisition of treasury shares	(3)	-	-	(3)	-	(3)
Other	-	1	-	1	3	4
<b>Total contributions and distributions</b>	<b>(6)</b>	<b>28</b>	<b>(2,127)</b>	<b>(2,105)</b>	<b>3</b>	<b>(2,102)</b>
<b>Balance as at 30 September 2021</b>	<b>40,995</b>	<b>2,227</b>	<b>28,813</b>	<b>72,035</b>	<b>57</b>	<b>72,092</b>
<b>Net profit</b>	-	-	<b>3,280</b>	<b>3,280</b>	<b>4</b>	<b>3,284</b>
Net other comprehensive income/(expense)	-	587	103	690	(1)	689
<b>Total comprehensive income</b>	-	<b>587</b>	<b>3,383</b>	<b>3,970</b>	<b>3</b>	<b>3,973</b>
<b>Transactions in capacity as equity holders:</b>						
Dividends on ordinary shares <sup>1</sup>	-	-	(2,201)	(2,201)	-	(2,201)
<b>Other equity movements:</b>						
Off-market share buy-back <sup>2</sup>	(1,901)	-	(1,601)	(3,502)	-	(3,502)
Share-based payment arrangements	-	60	-	60	-	60
Purchase of shares	(33)	-	-	(33)	-	(33)
Net acquisition of treasury shares	(45)	-	-	(45)	-	(45)
Other	-	27	(32)	(5)	(6)	(11)
<b>Total contributions and distributions</b>	<b>(1,979)</b>	<b>87</b>	<b>(3,834)</b>	<b>(5,726)</b>	<b>(6)</b>	<b>(5,732)</b>
<b>Balance as at 31 March 2022</b>	<b>39,016</b>	<b>2,901</b>	<b>28,362</b>	<b>70,279</b>	<b>54</b>	<b>70,333</b>

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

1. First Half 2022 related to the 2021 final dividend of 60 cents per share (\$2,201 million) (Second Half 2021: 2021 interim dividend of 58 cents per share (\$2,127 million), First Half 2021: 2020 final dividend of 31 cents per share (\$1,120 million)), all fully franked at 30%.
2. On 14 February 2022, the Group announced the successful completion of its \$3.5 billion off-market share buy-back of Westpac ordinary shares. 167,464,114 ordinary shares were bought back at \$20.90, and comprised a fully franked dividend component of \$9.56 per share (\$1,601 million) and a capital component of \$11.34 per share (\$1,901 million including transaction costs). The shares bought back were subsequently cancelled.

## Consolidated financial statements

### 4.6 Consolidated cash flow statement

Westpac Banking Corporation and its controlled entities

\$m	Note	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Cash flows from operating activities</b>						
Interest received		10,091	10,840	11,590	(7)	(13)
Interest paid		(1,779)	(2,354)	(3,323)	(24)	(46)
Dividends received excluding life business		3	2	2	50	50
Other non-interest income received		1,686	1,361	1,979	24	(15)
Operating expenses paid		(5,139)	(4,748)	(6,193)	8	(17)
Income tax paid excluding life business		(1,282)	(1,158)	(1,481)	11	(13)
Life business:						
Receipts from policyholders and customers		466	510	466	(9)	-
Interest and other items of similar nature		1	13	9	(92)	(89)
Dividends received		8	9	3	(11)	167
Payments to policyholders and suppliers		(312)	(497)	(671)	(37)	(54)
Income tax paid		(51)	-	(49)	-	4
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>		<b>3,692</b>	<b>3,978</b>	<b>2,332</b>	<b>(7)</b>	<b>58</b>
Net (increase)/decrease in:						
Collateral paid		(3,293)	(166)	471	large	large
Trading securities and financial assets measured at FVIS		(2,106)	(574)	19,890	large	large
Derivative financial instruments		3,004	4,610	(7,030)	(35)	large
Loans		(12,636)	(17,066)	1,968	(26)	large
Other financial assets		726	(702)	428	large	70
Life insurance assets and liabilities		133	(216)	(377)	large	large
Other assets		(17)	72	(66)	large	(74)
Net increase/(decrease) in:						
Collateral received		(184)	(251)	344	(27)	large
Deposits and other borrowings		21,758	35,347	(1,610)	(38)	large
Other financial liabilities		1,382	5,268	3,768	(74)	(63)
Other liabilities		3	(35)	27	large	(89)
<b>Net cash provided by/(used in) operating activities</b>	<b>16</b>	<b>12,462</b>	<b>30,265</b>	<b>20,145</b>	<b>(59)</b>	<b>(38)</b>
<b>Cash flows from investing activities</b>						
Proceeds from investment securities		19,145	16,413	17,653	17	8
Purchase of investment securities		(9,837)	(7,642)	(21,198)	29	(54)
Proceeds from disposal of controlled entities and other businesses, net of cash disposed	16	1,388	1,272	-	9	-
Purchase of controlled entities		(14)	-	-	-	-
Proceeds from disposal of associates		-	36	9	(100)	(100)
Purchase of associates		-	(1)	(7)	(100)	(100)
Proceeds from disposal of property and equipment		24	42	20	(43)	20
Purchase of property and equipment		(69)	(131)	(103)	(47)	(33)
Purchase of intangible assets		(422)	(392)	(348)	8	21
<b>Net cash provided by/(used in) investing activities</b>		<b>10,215</b>	<b>9,597</b>	<b>(3,974)</b>	<b>6</b>	<b>large</b>
<b>Cash flows from financing activities</b>						
Proceeds from debt issues (net of issue costs)		39,912	22,482	24,317	78	64
Redemption of debt issues		(26,785)	(25,925)	(39,347)	3	(32)
Payments for the principal portion of lease liabilities		(236)	(247)	(260)	(4)	(9)
Issue of loan capital (net of issue costs)		3,016	2,169	5,459	39	(45)
Redemption of loan capital		(1,039)	(379)	(1,169)	174	(11)
Payment for off-market share buy-back		(3,502)	-	-	-	-
Proceeds from dividend reinvestment plan underwrite		-	-	719	-	(100)
Purchase of shares relating to share-based payment arrangements		(33)	(3)	(25)	large	32
Purchase of Restricted Share Plan (RSP) treasury shares		(45)	(3)	(40)	large	13
Payment of dividends		(2,201)	(2,127)	(719)	3	large
Payment of dividends to NCI		(5)	-	(2)	-	150
<b>Net cash provided by/(used in) financing activities</b>		<b>9,082</b>	<b>(4,033)</b>	<b>(11,067)</b>	<b>large</b>	<b>large</b>
<b>Net increase/(decrease) in cash and balances with central banks</b>						
Effect of exchange rate changes on cash and balances with central banks		(701)	862	(564)	large	24
Net (increase)/decrease in cash and balances with central banks included in assets held for sale	17	(1)	785	(792)	large	(100)
Cash and balances with central banks as at beginning of the period		71,353	33,877	30,129	111	137
<b>Cash and balances with central banks as at end of the period</b>		<b>102,410</b>	<b>71,353</b>	<b>33,877</b>	<b>44</b>	<b>large</b>

The above consolidated cash flow statement should be read in conjunction with the accompanying notes.

## Notes to the consolidated financial statements

### 4.7 Notes to the consolidated financial statements

#### Note 1. Financial statements preparation

This general purpose Interim Financial Report for the half year ended 31 March 2022 has been prepared in accordance with Australian Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001 (Cth)* and is also compliant with International Accounting Standard IAS 34 Interim Financial Reporting.

The Interim Financial Report does not include all the notes of the type normally included in an Annual Financial Report. Accordingly, this Interim Financial Report is to be read in conjunction with the Annual Financial Report for the year ended 30 September 2021 and any relevant public announcements made by Westpac during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001 (Cth)* and the ASX Listing Rules.

The Interim Financial Report complies with current Australian Accounting Standards (AAS) as they relate to interim financial reports.

The Interim Financial Report was authorised for issue by the Board of Directors on 8 May 2022.

All amounts have been rounded in accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, to the nearest million dollars, unless otherwise stated.

#### Accounting policies

The accounting policies adopted in the preparation of this Interim Financial Report are consistent with those in the Annual Financial Report for the year ended 30 September 2021. As such, balances as at 31 March 2021 for deferred income tax assets, intangibles, other assets and retained profits has been restated for changes in accounting policy in relation to Software-as-a-Service (refer to Note 1 of the 2021 Annual Report for further details).

#### Critical accounting assumptions and estimates

In preparing the Interim Financial Report, the application of the Group's accounting policies requires the use of judgement, assumptions and estimates.

The areas of judgement, assumptions and estimates in the Interim Financial Report, including the key sources of estimation uncertainty, are consistent with those in the Annual Financial Report for the year ended 30 September 2021. Details on specific judgements in relation to the calculation of provisions for ECL including overlays are included in Note 10.

#### Amendments to Accounting Standards effective this period

No new accounting standards have been adopted by the Group for the half year ended 31 March 2022. There have been no amendments to existing accounting standards that have had a material impact to the Group.

#### Future developments in accounting standards

AASB 17 Insurance Contracts (AASB 17) was issued on 19 July 2017 and will be effective for the 30 September 2024 year end unless early adopted. This will replace AASB 4 Insurance Contracts (AASB 4), AASB 1023 General Insurance Contracts and AASB 1038 Life Insurance Contracts. However, the Group's remaining insurance businesses are classified as held for sale with the sale transactions expected to complete prior to AASB 17 taking effect. As a result, we do not anticipate the standard having any impact on the Group.

Other amendments to existing standards that are not yet effective are not expected to have a material impact to the Group.

#### Interest rate benchmark reform (IBOR)

The IBOR reform and the enterprise-wide IBORs Transition Programme the Group has established to manage the impacts of this reform are detailed in Note 21 of the Group's 2021 Annual Report.

A number of IBORs had a 31 December 2021 cessation date. The Group ceased to enter into new contracts referencing these rates and the Group's existing exposures at 30 September 2021 have either matured or transitioned to an alternative reference rate (ARR) with the exception of a small number of trades with immaterial balances. These remaining balances will be valued using synthetic rates, however no new trades will be entered into referencing these synthetic rates.

Certain US LIBOR tenors have not yet transitioned to an ARR as they have a cessation date of 30 June 2023. The Group has monitoring controls in place to assess US LIBOR exposures on a regular basis. These include assessing customers and counterparties for readiness to transition or the inclusion of fallback provisions as well as compliance with an overall Programme objective to transition away from USD LIBOR transactions. In addition, the Group's exposure to new contracts referencing these rates is limited by regulatory guidelines whereby transactions from 31 December 2021 can only be entered into for risk management purposes.

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# Notes to the consolidated financial statements

## Note 2. Segment reporting

Operating segments are presented on a basis consistent with information provided internally to Westpac's key decision makers and reflects the management of the business, rather than the legal structure of the Group.

Internally, Westpac uses an adjusted AAS measure of performance referred to as 'cash earnings' in assessing the financial performance of its segments.

Cash earnings is viewed as a measure of the level of profit that is generated by ongoing operations and is therefore typically considered in assessing distributions, including dividends. Cash earnings is neither a measure of cash flow nor net profit determined on a cash accounting basis, as it includes both cash and non-cash adjustments to statutory net profit.

To determine cash earnings, three categories of adjustments are made to statutory results:

- Items that key decision makers at Westpac believe do not reflect ongoing operations;
- Items that are not typically considered when dividends are recommended, mainly economic hedging impacts; and
- Accounting reclassifications between individual line items that do not impact statutory results.

### Segment restatements

On 17 March 2021, Westpac announced that it was bringing together the leadership of its Consumer and Business segments into a new Consumer and Business segment. For the 2022 Interim Financial Report we have updated our reporting and restated comparatives for this change and changes in the allocations of certain revenue and expense items across segments, to align with changes in the information presented internally to key decision makers. The key changes include:

- All Australian mortgages (both business and consumer) are now included in the Mortgage line of business (LOB).
- Revenue sharing ceased from the sale of certain institutional products (i.e. Foreign exchange and interest rate hedging). This reduces non-interest income across Consumer and Business segments with all income for these products recorded in WIB.
- The addition of the share broking business in Consumer from Specialist Businesses.

### Reportable operating segments

We are one of Australia's leading providers of banking and selected financial services, operating under multiple brands, and predominantly in Australia and New Zealand, with a small presence in Europe, North America and Asia. We operate through a significant online capability supported by an extensive branch and ATM network, call centres and specialist relationship and product managers. Our operations comprise the following key segments:

- Consumer and Business Banking:
  - Consumer provides banking products and services, including mortgages, credit cards, personal loans, and savings and deposit products to Australian retail customers.
  - Business serves the banking needs of Australian small business, Agribusiness and Commercial customers.
- Westpac Institutional Bank (WIB) provides a broad range of financial products and services to corporate, institutional and government customers.
- Westpac New Zealand provides banking, wealth and insurance products and services for consumer, business and institutional customers in New Zealand.
- Specialist Businesses comprises the operations that Westpac ultimately plans to exit. We have entered into a sales agreement for Westpac Life Insurance which is expected to finalise in 2022 (regulatory approvals have been obtained). Other operations include investment product and services, superannuation and retirement products as well as wealth administration platforms. It also manages Westpac Pacific which provides a full range of banking services in Fiji and Papua New Guinea.
- Group Businesses includes support functions such as Treasury, Customer Services and Technology, Corporate Services and Enterprise Services. It also includes Group-wide elimination entries arising on consolidation, centrally raised provisions and other unallocated revenue and expenses.

## Notes to the consolidated financial statements

### Note 2. Segment reporting (continued)

The tables present the segment results on a cash earnings basis for the Group:

\$m	Consumer	Business	Consumer and Business Banking	Westpac Institutional Bank	Westpac New Zealand (A\$)	Specialist Businesses	Group Businesses	Group
<b>Half Year March 2022</b>								
Net interest income	4,377	1,323	5,700	481	1,041	242	564	8,028
Net fee income	265	162	427	302	86	29	1	845
Net wealth management and insurance income	26	-	26	-	39	336	-	401
Trading income	-	-	-	267	25	20	27	339
Other income	33	1	34	19	120	165	8	346
<b>Net operating income before operating expenses and impairment charges</b>	<b>4,701</b>	<b>1,486</b>	<b>6,187</b>	<b>1,069</b>	<b>1,311</b>	<b>792</b>	<b>600</b>	<b>9,959</b>
Operating expenses <sup>1</sup>	(2,369)	(982)	(3,351)	(577)	(534)	(584)	(320)	(5,366)
Impairment (charges)/benefits	27	(158)	(131)	(58)	9	38	3	(139)
<b>Profit before income tax expense</b>	<b>2,359</b>	<b>346</b>	<b>2,705</b>	<b>434</b>	<b>786</b>	<b>246</b>	<b>283</b>	<b>4,454</b>
Income tax (expense)/benefit	(713)	(107)	(820)	(128)	(189)	(111)	(107)	(1,355)
Net profit attributable to NCI	-	-	-	-	-	(3)	(1)	(4)
<b>Cash earnings</b>	<b>1,646</b>	<b>239</b>	<b>1,885</b>	<b>306</b>	<b>597</b>	<b>132</b>	<b>175</b>	<b>3,095</b>
Net cash earnings adjustments	-	-	-	-	5	-	180	185
<b>Net profit attributable to owners of WBC</b>	<b>1,646</b>	<b>239</b>	<b>1,885</b>	<b>306</b>	<b>602</b>	<b>132</b>	<b>355</b>	<b>3,280</b>
<b>Balance sheet</b>								
Loans <sup>2</sup>	465,697	80,949	546,646	73,950	87,361	11,730	(131)	719,556
Deposits and other borrowings <sup>2</sup>	276,161	134,716	410,877	104,661	75,622	8,362	46,084	645,606
<b>Half Year Sept 2021</b>								
Net interest income	4,722	1,451	6,173	458	991	246	377	8,245
Net fee income	232	172	404	312	67	25	(26)	782
Net wealth management and insurance income	25	-	25	-	69	536	(19)	611
Trading income	-	-	-	229	15	18	-	262
Other income	6	2	8	85	5	211	30	339
<b>Net operating income before operating expenses and impairment charges</b>	<b>4,985</b>	<b>1,625</b>	<b>6,610</b>	<b>1,084</b>	<b>1,147</b>	<b>1,036</b>	<b>362</b>	<b>10,239</b>
Operating expenses <sup>1</sup>	(2,522)	(1,165)	(3,687)	(1,887)	(562)	(738)	(428)	(7,302)
Impairment (charges)/benefits	82	318	400	(154)	(13)	(13)	(2)	218
<b>Profit before income tax expense</b>	<b>2,545</b>	<b>778</b>	<b>3,323</b>	<b>(957)</b>	<b>572</b>	<b>285</b>	<b>(68)</b>	<b>3,155</b>
Income tax (expense)/benefit	(765)	(236)	(1,001)	126	(167)	(235)	(60)	(1,337)
Net profit attributable to NCI	-	-	-	-	-	(5)	2	(3)
<b>Cash earnings</b>	<b>1,780</b>	<b>542</b>	<b>2,322</b>	<b>(831)</b>	<b>405</b>	<b>45</b>	<b>(126)</b>	<b>1,815</b>
Net cash earnings adjustments	-	-	-	-	1	-	199	200
<b>Net profit attributable to owners of WBC</b>	<b>1,780</b>	<b>542</b>	<b>2,322</b>	<b>(831)</b>	<b>406</b>	<b>45</b>	<b>73</b>	<b>2,015</b>
<b>Balance sheet</b>								
Loans <sup>2</sup>	462,699	78,385	541,084	67,749	88,409	12,550	(8)	709,784
Deposits and other borrowings <sup>2</sup>	266,445	128,550	394,995	99,349	75,756	8,744	48,111	626,955

- Impairment of assets (including goodwill and other intangible assets) were insignificant for all segments except for the following:
  - Specialist Businesses: First Half 2022: \$167 million (Second Half 2021: \$52 million, First Half 2021: \$89 million);
  - Westpac Institutional Bank: First Half 2022: \$nil (Second Half 2021: \$1,156 million, First Half 2021: \$36 million).
- Specialist Businesses excludes balances presented as held for sale (refer to Note 17 for further details).

## Notes to the consolidated financial statements

## Note 2. Segment reporting (continued)

\$m	Consumer	Business	Consumer and Business Banking	Westpac Institutional Bank	Westpac New Zealand (A\$)	Specialist Businesses	Group Businesses	Group
<b>Half Year March 2021</b>								
Net interest income	4,764	1,536	6,300	467	996	248	458	8,469
Net fee income	217	173	390	302	73	40	(105)	700
Net wealth management and insurance income	27	-	27	-	44	609	(85)	595
Trading income	-	-	-	379	43	15	16	453
Other income	11	2	13	6	7	1	555	582
<b>Net operating income before operating expenses and impairment charges</b>	<b>5,019</b>	<b>1,711</b>	<b>6,730</b>	<b>1,154</b>	<b>1,163</b>	<b>913</b>	<b>839</b>	<b>10,799</b>
Operating expenses <sup>1</sup>	(2,376)	(1,053)	(3,429)	(708)	(500)	(740)	(604)	(5,981)
Impairment (charges)/benefits	102	107	209	(8)	92	79	-	372
<b>Profit before income tax expense</b>	<b>2,745</b>	<b>765</b>	<b>3,510</b>	<b>438</b>	<b>755</b>	<b>252</b>	<b>235</b>	<b>5,190</b>
Income tax (expense)/benefit	(818)	(230)	(1,048)	(140)	(210)	(138)	(115)	(1,651)
Net profit attributable to NCI	-	-	-	-	-	3	(5)	(2)
<b>Cash earnings</b>	<b>1,927</b>	<b>535</b>	<b>2,462</b>	<b>298</b>	<b>545</b>	<b>117</b>	<b>115</b>	<b>3,537</b>
Net cash earnings adjustments	-	-	-	-	(3)	-	(91)	(94)
<b>Net profit attributable to owners of WBC</b>	<b>1,927</b>	<b>535</b>	<b>2,462</b>	<b>298</b>	<b>542</b>	<b>117</b>	<b>24</b>	<b>3,443</b>
<b>Balance sheet</b>								
Loans <sup>2</sup>	451,595	77,662	529,257	63,125	83,151	12,687	(2)	688,218
Deposits and other borrowings <sup>2</sup>	254,025	123,654	377,679	92,692	71,019	4,598	39,413	585,401

## Reconciliation of cash earnings to reported results

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Cash earnings</b>	<b>3,095</b>	<b>1,815</b>	<b>3,537</b>	<b>71</b>	<b>(12)</b>
Fair value (gain)/loss on economic hedges	204	184	(46)	11	large
Ineffective hedges	(19)	16	(48)	large	(60)
<b>Total cash earnings adjustment (post-tax)</b>	<b>185</b>	<b>200</b>	<b>(94)</b>	<b>(8)</b>	<b>large</b>
<b>Net profit attributable to owners of WBC</b>	<b>3,280</b>	<b>2,015</b>	<b>3,443</b>	<b>63</b>	<b>(5)</b>

- Impairment of assets (including goodwill and other intangible assets) were insignificant for all segments except for the following:
  - Specialist Businesses: First Half 2022: \$167 million (Second Half 2021: \$52 million, First Half 2021: \$89 million);
  - Westpac Institutional Bank: First Half 2022 \$nil (Second Half 2021: \$1,156 million, First Half 2021: \$36 million).
- Specialist Businesses excludes balances presented as held for sale (refer to Note 17 for further details).



## Notes to the consolidated financial statements

## Note 3. Net interest income

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Interest income<sup>1</sup></b>					
<b>Calculated using the effective interest rate method</b>					
Cash and balances with central banks	46	15	15	large	large
Collateral paid	4	6	10	(33)	(60)
Investment securities	506	574	626	(12)	(19)
Loans	9,547	10,063	10,693	(5)	(11)
Other financial assets	-	-	2	-	(100)
Assets held for sale	6	63	65	(90)	(91)
<b>Total interest income calculated using the effective interest rate method</b>	<b>10,109</b>	<b>10,721</b>	<b>11,411</b>	<b>(6)</b>	<b>(11)</b>
<b>Other</b>					
Net ineffectiveness on qualifying hedges	(27)	22	(68)	large	(60)
Trading securities and financial assets measured at FVIS and loans	123	101	91	22	35
Assets held for sale	-	-	-	-	-
<b>Total other</b>	<b>96</b>	<b>123</b>	<b>23</b>	<b>(22)</b>	<b>large</b>
<b>Total interest income</b>	<b>10,205</b>	<b>10,844</b>	<b>11,434</b>	<b>(6)</b>	<b>(11)</b>
<b>Interest expense</b>					
<b>Calculated using the effective interest rate method</b>					
Collateral received	(4)	(2)	(2)	100	100
Deposits and other borrowings	(712)	(730)	(1,071)	(2)	(34)
Debt issues	(851)	(904)	(957)	(6)	(11)
Loan capital	(440)	(440)	(409)	-	8
Other financial liabilities	(45)	(83)	(29)	(46)	55
Liabilities held for sale	-	(3)	(8)	(100)	(100)
<b>Total interest expense calculated using the effective interest rate method</b>	<b>(2,052)</b>	<b>(2,162)</b>	<b>(2,476)</b>	<b>(5)</b>	<b>(17)</b>
<b>Other</b>					
Deposits and other borrowings	(49)	(31)	(36)	58	36
Trading liabilities <sup>2</sup>	452	157	(279)	188	large
Debt issues	(31)	(35)	(29)	(11)	7
Bank levy	(177)	(197)	(195)	(10)	(9)
Other interest expense	(60)	(66)	(70)	(9)	(14)
Liabilities held for sale	-	-	(1)	-	(100)
<b>Total other</b>	<b>135</b>	<b>(172)</b>	<b>(610)</b>	<b>large</b>	<b>large</b>
<b>Total interest expense</b>	<b>(1,917)</b>	<b>(2,334)</b>	<b>(3,086)</b>	<b>(18)</b>	<b>(38)</b>
<b>Net interest income</b>	<b>8,288</b>	<b>8,510</b>	<b>8,348</b>	<b>(3)</b>	<b>(1)</b>

1. In First Half 2022, interest income was increased by \$9 million in relation to compliance, regulation and remediation costs for provisions no longer required. In Second Half 2021, interest income was reduced by \$57 million (First Half 2021: \$49 million reduced) for these costs. Refer to Note 14 for further details.
2. Includes net impact of Treasury balance sheet management activities.



## Notes to the consolidated financial statements

Note 4. Non-interest income<sup>1</sup>

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Net fee income</b>					
Facility fees	344	348	369	(1)	(7)
Transaction fees	556	501	492	11	13
Other non-risk fee income	72	47	(47)	53	large
<b>Fee income</b>	<b>972</b>	<b>896</b>	<b>814</b>	<b>8</b>	<b>19</b>
Credit card loyalty programs	(60)	(46)	(55)	30	9
Transaction fee related expenses	(67)	(68)	(59)	(1)	14
<b>Fee expenses</b>	<b>(127)</b>	<b>(114)</b>	<b>(114)</b>	<b>11</b>	<b>11</b>
<b>Net fee income</b>	<b>845</b>	<b>782</b>	<b>700</b>	<b>8</b>	<b>21</b>
<b>Net wealth management and insurance income</b>					
<b>Wealth management income</b>	<b>361</b>	<b>346</b>	<b>311</b>	<b>4</b>	<b>16</b>
Life insurance premium income	520	548	529	(5)	(2)
General insurance and lenders mortgage insurance (LMI) net premium earned	-	131	256	(100)	(100)
Life insurance investment and other income <sup>2</sup>	(129)	36	23	large	large
General insurance and LMI investment and other income	-	39	37	(100)	(100)
<b>Total insurance premium, investment and other income</b>	<b>391</b>	<b>754</b>	<b>845</b>	<b>(48)</b>	<b>(54)</b>
Life insurance claims, changes in life insurance liabilities and other expenses	(351)	(439)	(328)	(20)	7
General insurance and LMI claims and other expenses	-	(48)	(230)	(100)	(100)
<b>Total insurance claims, changes in insurance liabilities and other expenses</b>	<b>(351)</b>	<b>(487)</b>	<b>(558)</b>	<b>(28)</b>	<b>(37)</b>
<b>Net wealth management and insurance income</b>	<b>401</b>	<b>613</b>	<b>598</b>	<b>(35)</b>	<b>(33)</b>
<b>Trading income</b>	<b>343</b>	<b>277</b>	<b>442</b>	<b>24</b>	<b>(22)</b>
<b>Other income</b>					
Dividends received from other entities	3	2	2	50	50
Net gain/(loss) on sale/de-recognition of associates	13	36	7	(64)	86
Net gain/(loss) on disposal of assets	(2)	(3)	10	(33)	large
Net gain/(loss) on hedging of overseas operations	(1)	(2)	(6)	(50)	(83)
Net gain/(loss) on derivatives held for risk management purposes <sup>3</sup>	7	-	4	-	75
Net gain/(loss) on financial instruments measured at fair value	16	75	580	(79)	(97)
Net gain/(loss) on disposal of controlled entities and other businesses	289	188	-	54	-
Rental income on operating leases	9	19	22	(53)	(59)
Share of associates' net profit/(loss)	(3)	(3)	(3)	-	-
Other	22	42	(18)	(48)	large
<b>Total other income</b>	<b>353</b>	<b>354</b>	<b>598</b>	<b>-</b>	<b>(41)</b>
<b>Total non-interest income</b>	<b>1,942</b>	<b>2,026</b>	<b>2,338</b>	<b>(4)</b>	<b>(17)</b>

1. Non-interest income included items relating to compliance, regulation and remediation costs recognised as a reduction of non-risk fee income, net wealth management income and other income of \$8 million (Second Half 2021: \$89 million, First Half 2021: \$231 million). Refer to Note 14 for further details.

2. Includes policyholder tax recoveries.

3. Income from derivatives held for risk management purposes reflects the impact of economic hedges on earnings.

## Notes to the consolidated financial statements

Note 5. Operating expenses<sup>1</sup>

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Staff expenses</b>					
Employee remuneration, entitlements and on-costs	2,584	2,897	2,472	(11)	5
Superannuation expense	278	244	231	14	20
Share-based payments	46	51	46	(10)	-
Restructuring costs	74	71	22	4	large
<b>Total staff expenses</b>	<b>2,982</b>	<b>3,263</b>	<b>2,771</b>	<b>(9)</b>	<b>8</b>
<b>Occupancy expenses</b>					
Operating lease rentals	79	91	73	(13)	8
Depreciation and impairment of property and equipment	261	526	429	(50)	(39)
Other	58	50	57	16	2
<b>Total occupancy expenses</b>	<b>398</b>	<b>667</b>	<b>559</b>	<b>(40)</b>	<b>(29)</b>
<b>Technology expenses</b>					
Amortisation and impairment of software assets <sup>2</sup>	337	723	517	(53)	(35)
Depreciation and impairment of IT equipment	85	142	118	(40)	(28)
Technology services	342	422	398	(19)	(14)
Software maintenance and licences	248	297	234	(16)	6
Telecommunications	72	88	93	(18)	(23)
Data processing	41	51	45	(20)	(9)
<b>Total technology expenses</b>	<b>1,125</b>	<b>1,723</b>	<b>1,405</b>	<b>(35)</b>	<b>(20)</b>
<b>Other expenses</b>					
Professional and processing services	460	682	728	(33)	(37)
Amortisation and impairment of intangible assets and deferred expenditure	122	509	90	(76)	36
Postage and stationery	74	82	74	(10)	-
Advertising	81	104	116	(22)	(30)
Non-lending losses	45	156	78	(71)	(42)
Other expenses	86	128	176	(33)	(51)
<b>Total other expenses</b>	<b>868</b>	<b>1,661</b>	<b>1,262</b>	<b>(48)</b>	<b>(31)</b>
<b>Total operating expenses</b>	<b>5,373</b>	<b>7,314</b>	<b>5,997</b>	<b>(27)</b>	<b>(10)</b>

1. Included in operating expense are costs related to compliance, regulation and remediation of \$17 million (Second Half 2021: \$161 million; First Half 2021: \$198 million). Refer to Note 14 for further details.

2. These balances included impairment of capitalised software assets for First Half 2022 of \$54 million (Second Half 2021: \$352 million, First Half 2021: \$133 million).

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## Notes to the consolidated financial statements

### Note 6. Income tax

The income tax expense is reconciled to the profit before income tax as follows:

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Profit before income tax</b>	<b>4,718</b>	<b>3,440</b>	<b>5,061</b>	<b>37</b>	<b>(7)</b>
Tax at the Australian company tax rate of 30%	1,415	1,032	1,518	37	(7)
<b>The effect of amounts which are not deductible/(assessable) in calculating taxable income:</b>					
Hybrid capital distributions	28	31	28	(10)	-
Life insurance:					
Tax adjustment on policyholder earnings	-	1	2	(100)	(100)
Adjustment for life business tax rates	-	-	-	-	-
Other non-assessable items	(34)	(4)	(2)	large	large
Other non-deductible items	47	176	76	(73)	(38)
Adjustment for overseas tax rates	(15)	(6)	(10)	150	50
Income tax (over)/under provided in prior periods	7	1	2	large	large
Other items	(14)	191	2	large	large
<b>Total income tax expense<sup>1</sup></b>	<b>1,434</b>	<b>1,422</b>	<b>1,616</b>	<b>1</b>	<b>(11)</b>
<b>Effective income tax rate</b>	<b>30.39%</b>	<b>41.34%</b>	<b>31.93%</b>	<b>large</b>	<b>(154 bps)</b>

### Note 7. Earnings per share

Basic earnings per share (EPS) is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares on issue during the period, adjusted for treasury shares. Diluted EPS is calculated by adjusting the basic EPS by assuming all dilutive potential ordinary shares are converted.

	Half Year March 2022		Half Year Sept 2021		Half Year March 2021	
	Basic	Diluted	Basic	Diluted	Basic	Diluted
<b>Net profit attributable to shareholders (\$m)</b>	3,280	3,280	2,015	2,015	3,443	3,443
Adjustment for RSP dividends <sup>2</sup>	(2)	-	(1)	-	(1)	-
Adjustment for potential dilution:						
Distributions to convertible loan capital holders <sup>3</sup>	-	100	-	109	-	109
<b>Adjusted net profit attributable to shareholders</b>	<b>3,278</b>	<b>3,380</b>	<b>2,014</b>	<b>2,124</b>	<b>3,442</b>	<b>3,552</b>
<b>Weighted average number of ordinary shares (millions)</b>						
Weighted average number of ordinary shares on issue	3,626	3,626	3,669	3,669	3,644	3,644
Treasury shares (including RSP share rights) <sup>2</sup>	(4)	(4)	(3)	(3)	(3)	(3)
Adjustment for potential dilution:						
Share-based payments	-	3	-	4	-	3
Convertible loan capital <sup>3</sup>	-	321	-	323	-	468
<b>Adjusted weighted average number of ordinary shares</b>	<b>3,622</b>	<b>3,946</b>	<b>3,666</b>	<b>3,993</b>	<b>3,641</b>	<b>4,112</b>
<b>Earnings per ordinary share (cents)</b>	<b>90.5</b>	<b>85.7</b>	<b>54.9</b>	<b>53.2</b>	<b>94.5</b>	<b>86.4</b>

- As the Bank levy is not a levy on income, it is not included in income tax. It is included in Note 3.
- Some shares under the RSP have not vested and are not outstanding ordinary shares but do receive dividends. These RSP dividends are deducted to show the profit attributable to ordinary shareholders.
- The Group has issued convertible loan capital which may convert into ordinary shares in the future. These convertible loan capital instruments are potentially dilutive instruments, and diluted EPS is therefore calculated as if the instruments had been converted at the beginning of the respective period or, if later, the instruments' issue date.

## Notes to the consolidated financial statements

## Note 8. Average balance sheet and interest rates

	Half Year March 2022			Half Year Sept 2021			Half Year March 2021		
	Average balance \$m	Interest \$m	Average rate %	Average balance \$m	Interest \$m	Average rate %	Average balance \$m	Interest \$m	Average rate %
<b>Assets</b>									
<b>Interest earning assets</b>									
Collateral paid	6,261	4	0.1	9,762	6	0.1	14,708	10	0.1
Trading securities and financial assets measured at FVIS	22,243	123	1.1	20,428	101	1.0	27,172	91	0.7
Investment securities	77,779	506	1.3	87,790	574	1.3	87,628	626	1.4
Loans and other receivables <sup>1</sup>	764,946	9,566	2.5	702,821	10,100	2.9	680,286	10,642	3.1
Assets held for sale	846	6	1.4	5,125	63	2.5	3,156	65	4.1
<b>Total interest earning assets and interest income</b>	<b>872,075</b>	<b>10,205</b>	<b>2.3</b>	<b>825,926</b>	<b>10,844</b>	<b>2.6</b>	<b>812,950</b>	<b>11,434</b>	<b>2.8</b>
<b>Non-interest earning assets</b>									
Derivative financial instruments	18,283			18,740			21,879		
Life insurance assets	-			(3,105)			3,575		
Assets held for sale	3,048			7,895			1,267		
All other assets <sup>2</sup>	64,427			61,198			61,760		
<b>Total non-interest earning assets</b>	<b>85,758</b>			<b>84,728</b>			<b>88,481</b>		
<b>Total assets</b>	<b>957,833</b>			<b>910,654</b>			<b>901,431</b>		
<b>Liabilities</b>									
<b>Interest bearing liabilities</b>									
Collateral received	4,239	4	0.2	5,891	2	0.1	6,483	2	0.1
Repurchased agreements	35,740	38	0.2	37,106	30	0.2	30,047	26	0.2
Deposits and other borrowings	570,842	761	0.3	537,943	761	0.3	524,723	1,107	0.4
Loan capital	30,504	440	2.9	27,642	440	3.2	25,540	409	3.2
Other interest bearing liabilities <sup>3</sup>	145,068	674	0.9	133,426	1,098	1.6	141,162	1,533	2.2
Liabilities held for sale	-	-	-	1,338	3	0.4	1,332	9	1.4
<b>Total interest bearing liabilities and interest expense</b>	<b>786,393</b>	<b>1,917</b>	<b>0.5</b>	<b>743,346</b>	<b>2,334</b>	<b>0.6</b>	<b>729,287</b>	<b>3,086</b>	<b>0.8</b>
<b>Non-interest bearing liabilities</b>									
Deposits and other borrowings	69,413			63,569			60,473		
Derivative financial instruments	19,035			17,142			24,101		
Life insurance liabilities	-			(783)			1,295		
Liabilities held for sale	775			3,840			1,610		
All other liabilities <sup>4</sup>	11,087			11,383			15,031		
<b>Total non-interest bearing liabilities</b>	<b>100,310</b>			<b>95,151</b>			<b>102,510</b>		
<b>Total liabilities</b>	<b>886,703</b>			<b>838,497</b>			<b>831,797</b>		
Shareholders' equity	71,073			72,108			69,583		
NCI	57			49			51		
<b>Total equity</b>	<b>71,130</b>			<b>72,157</b>			<b>69,634</b>		
<b>Total liabilities and equity</b>	<b>957,833</b>			<b>910,654</b>			<b>901,431</b>		
<b>Loans and other receivables<sup>1</sup></b>									
Australia	648,399	7,986	2.5	594,388	8,696	2.9	576,394	9,163	3.2
New Zealand	97,814	1,486	3.0	93,882	1,336	2.8	89,570	1,411	3.2
Other overseas	18,733	94	1.0	14,551	68	0.9	14,322	68	1.0
<b>Deposits and other borrowings</b>									
Australia	489,642	489	0.2	463,114	558	0.2	452,206	842	0.4
New Zealand	61,263	243	0.8	60,482	182	0.6	59,648	236	0.8
Other overseas	19,937	29	0.3	14,347	21	0.3	12,869	29	0.5

- Loans and other receivables are net of Stage 3 provision for ECL, where interest income is determined based on their carrying value. Stage 1 and 2 provisions for ECL are not included in the average interest earning assets balance, as interest income is determined based on the gross value of loans and other receivables.
- Includes property and equipment, intangible assets, deferred tax assets, non-interest bearing loans relating to mortgage offset accounts and all other non-interest earning financial assets.
- Includes net impact of Treasury balance sheet management activities and the Bank Levy.
- Includes other financial liabilities, provisions, current and deferred tax liabilities and all other non-interest bearing liabilities.

## Notes to the consolidated financial statements

### Note 9. Loans

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Australia</b>					
Housing	458,278	455,604	443,557	1	3
Personal	14,128	14,737	16,458	(4)	(14)
Business	156,763	148,453	142,965	6	10
<b>Total Australia</b>	<b>629,169</b>	<b>618,794</b>	<b>602,980</b>	<b>2</b>	<b>4</b>
<b>New Zealand</b>					
Housing	57,780	58,081	53,530	(1)	8
Personal	1,116	1,175	1,293	(5)	(14)
Business	29,294	29,991	29,119	(2)	1
<b>Total New Zealand</b>	<b>88,190</b>	<b>89,247</b>	<b>83,942</b>	<b>(1)</b>	<b>5</b>
<b>Total other overseas</b>	<b>6,392</b>	<b>6,332</b>	<b>6,209</b>	<b>1</b>	<b>3</b>
<b>Total loans</b>	<b>723,751</b>	<b>714,373</b>	<b>693,131</b>	<b>1</b>	<b>4</b>
Provision for expected credit losses (ECL) on loans (Note 10)	(4,195)	(4,589)	(4,913)	(9)	(15)
<b>Total net loans<sup>1,2</sup></b>	<b>719,556</b>	<b>709,784</b>	<b>688,218</b>	<b>1</b>	<b>5</b>

### Note 10. Provision for expected credit losses

#### Loans and credit commitments

The following table shows the provision for ECL on loans and credit commitments by stage:

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
Performing - Stage 1	1,078	936	1,022	15	5
Performing - Stage 2	2,107	2,091	2,568	1	(18)
Non-performing - Stage 3	1,490	1,972	1,892	(24)	(21)
<b>Total provisions for ECL on loans and credit commitments</b>	<b>4,675</b>	<b>4,999</b>	<b>5,482</b>	<b>(6)</b>	<b>(15)</b>
Presented as:					
Provision for ECL on loans (Note 9)	4,195	4,589	4,913	(9)	(15)
Provision for ECL on loans included in assets held for sale (Note 17)	-	7	85	(100)	(100)
Provision for ECL on credit commitments (Note 14)	480	401	477	20	1
Provision for ECL on credit commitments included in liabilities held for sale (Note 17)	-	2	7	(100)	(100)
<b>Total provisions for ECL on loans and credit commitments</b>	<b>4,675</b>	<b>4,999</b>	<b>5,482</b>	<b>(6)</b>	<b>(15)</b>
Of which:					
Individually assessed provisions	501	832	564	(40)	(11)
Collectively assessed provisions	4,174	4,167	4,918	-	(15)
<b>Total provisions for ECL on loans and credit commitments</b>	<b>4,675</b>	<b>4,999</b>	<b>5,482</b>	<b>(6)</b>	<b>(15)</b>
Gross loans and credit commitments	924,937	915,486	893,738	1	3
Coverage ratio on loans (%)	0.58%	0.64%	0.72%	(6 bps)	(14 bps)
Coverage ratio on loans and credit commitments (%)	0.51%	0.55%	0.61%	(4 bps)	(10 bps)

#### Movement in provisions for ECL on loans and credit commitments

The reconciliation of the provision for ECL tables for loans and credit commitments has been determined by an aggregation of monthly movements over the year. The key line items in the reconciliation represent the following:

- "Transfers between stages" lines represent transfers between Stage 1, Stage 2 and Stage 3 prior to remeasurement of the provision for ECL;

1. Total net loans included securitised loans of \$4,808 million as at 31 March 2022 (30 September 2021: \$4,829 million, 31 March 2021: \$6,144 million). The level of securitised loans excludes loans where Westpac is the holder of related debt securities.

2. Total net loans included assets pledged for the covered bond programs of \$35,052 million as at 31 March 2022 (30 September 2021: \$26,921 million, 31 March 2021: \$33,841 million).

## Notes to the consolidated financial statements

### Note 10. Provision for expected credit losses (continued)

- “Business activity during the year” line represents new accounts originated during the year net of those that were de-recognised due to final repayments during the year;
- “Net remeasurement of provision for ECL” line represents the impact on the provision for ECL due to changes in credit quality during the year (including transfers between stages), changes in portfolio overlays, changes due to forward-looking economic scenarios and partial repayments and additional draw-downs on existing facilities over the year; and
- “Write-offs” represent a reduction in the provision for ECL as a result of de-recognition of exposures where there is no reasonable expectation of full recovery.

Consolidated \$m	Performing		Non- performing	Total
	Stage 1	Stage 2	Stage 3	
<b>Balance as at 30 September 2020</b>	<b>1,084</b>	<b>2,875</b>	<b>2,173</b>	<b>6,132</b>
Transfers to Stage 1	695	(662)	(33)	-
Transfers to Stage 2	(112)	719	(607)	-
Transfers to Stage 3	(3)	(244)	247	-
Business activity during the period	52	(107)	(171)	(226)
Net remeasurement of provision for ECL	(689)	(8)	688	(9)
Write-offs	-	-	(431)	(431)
Exchange rate and other adjustments	(5)	(5)	26	16
<b>Balance as at 31 March 2021</b>	<b>1,022</b>	<b>2,568</b>	<b>1,892</b>	<b>5,482</b>
Transfers to Stage 1	551	(466)	(85)	-
Transfers to Stage 2	(88)	571	(483)	-
Transfers to Stage 3	(5)	(263)	268	-
Business activity during the period	70	(116)	(172)	(218)
Net remeasurement of provision for ECL	(595)	(192)	915	128
Write-offs	-	-	(405)	(405)
Exchange rate and other adjustments	(19)	(11)	42	12
<b>Balance as at 30 September 2021</b>	<b>936</b>	<b>2,091</b>	<b>1,972</b>	<b>4,999</b>
Transfers to Stage 1	461	(398)	(63)	-
Transfers to Stage 2	(102)	509	(407)	-
Transfers to Stage 3	(8)	(198)	206	-
Business activity during the period	255	(149)	(200)	(94)
Net remeasurement of provision for ECL	(463)	264	535	336
Write-offs	-	-	(566)	(566)
Exchange rate and other adjustments	(1)	(12)	13	-
<b>Balance as at 31 March 2022</b>	<b>1,078</b>	<b>2,107</b>	<b>1,490</b>	<b>4,675</b>

The following table provides further details of the provision for ECL by class and stage:

\$m	Performing		Non- performing	Total
	Stage 1	Stage 2	Stage 3	
Housing	180	704	830	1,714
Personal	184	331	208	723
Business	658	1,533	854	3,045
<b>Balance as at 31 March 2021</b>	<b>1,022</b>	<b>2,568</b>	<b>1,892</b>	<b>5,482</b>
Housing	160	741	607	1,508
Personal	153	355	174	682
Business	623	995	1,191	2,809
<b>Balance as at 30 September 2021</b>	<b>936</b>	<b>2,091</b>	<b>1,972</b>	<b>4,999</b>
Housing	264	680	498	1,442
Personal	124	315	150	589
Business	690	1,112	842	2,644
<b>Balance as at 31 March 2022</b>	<b>1,078</b>	<b>2,107</b>	<b>1,490</b>	<b>4,675</b>

## Notes to the consolidated financial statements

### Note 10. Provision for expected credit losses (continued)

#### Impact of overlays on the provision for ECL

The following table attributes the provision for ECL between modelled ECL and portfolio overlays.

Portfolio overlays are used to capture risk of increased uncertainty relating to forward-looking economic conditions, or areas of potential risk and uncertainty in the portfolio, that are not captured in the underlying modelled ECL.

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
Modelled provision for ECL	3,539	4,352	4,580
Overlays	1,136	647	902
<b>Total provision for ECL</b>	<b>4,675</b>	<b>4,999</b>	<b>5,482</b>

Details of changes related to forward-looking economic inputs and portfolio overlays, based on reasonable and supportable information up to the date of this report, are provided below.

#### Modelled provision for ECL

The modelled provision for ECL is a probability weighted estimate based on three scenarios which together represent the Group's view of the forward-looking distribution of potential loss outcomes. The change in provisions as a result of changes in modelled ECL are reflected through the "net remeasurement of provision for ECL" line. Portfolio overlays are used to capture potential risk and uncertainty in the portfolio, that are not captured in the underlying modelled ECL.

The base case scenario uses Westpac Economics forecasts which estimates a rebound in the economy as it emerges from COVID-19 restrictions.

Westpac Economics forecasts used for the different reporting periods are as follows:

Key economic assumptions for base case scenario	31 March 2022 <sup>1</sup>	30 September 2021	31 March 2021
Annual GDP	Forecast growth of 5.5% for calendar year 2022 and 2.7% for calendar year 2023	Forecast growth of 0.1% for calendar year 2021 and 7.4% for calendar year 2022	Forecast growth of 4% for calendar year 2021 and 3% for calendar year 2022.
Commercial property index	Forecast price contraction of 3.1% for calendar year 2022 and growth of 2.1% for calendar year 2023	Forecast price contraction of 0.7% for calendar year 2021 and 4.7% for calendar year 2022	Forecast price contraction of 15% for calendar year 2021.
Residential property prices	Forecast price appreciation of 1.6% for calendar year 2022 and contraction of 7.0% for calendar year 2023	Forecast price appreciation of 11.8% for calendar year 2021 and 5.0% for calendar year 2022	Forecast annualised price growth of 10% for both calendar years 2021 and 2022.
Cash rate	Forecast to increase to 50bps by December 2022 and then to 150bps by December 2023	Forecast to remain at 10bps over calendar years 2021 and 2022	Forecast to remain at 10 bps over calendar years 2021 and 2022.
Unemployment rate:			
Australia	Forecast rate of 3.8% at December 2022 and 3.9% at December 2023	Forecast rate of 5.4% at December 2021 and 4% at December 2022	Forecast rate of 6% at December 2021.
New Zealand	Forecast rate of 3.0% at December 2022 and 3.3% at December 2023	Forecast rate of 4.2% at December 2021 and 3.5% at December 2022	Forecast rate of 4.9% at December 2021.

The downside scenario is a more severe scenario with expected credit losses higher than the base case. The more severe loss outcome for the downside is generated under a recession in which the combination of negative GDP growth, declines in commercial and residential property prices and an increase in the unemployment rate simultaneously impact expected credit losses across all portfolios from the reporting date. The assumptions in this scenario and relativities to the base case will be monitored having regard to the emerging economic conditions and updated where necessary. The upside scenario represents a modest improvement to the base case.

1. The ECL at 31 March 2022 has been calculated using Westpac Economic forecasts at 21 February 2022. Westpac has monitored subsequent updates from this date, noting revised cash rate forecasts of 2% for December 2023 and 2024. These updates have not resulted in a significant change to the modelled ECL.

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## Notes to the consolidated financial statements

### Note 10. Provision for expected credit losses (continued)

The following sensitivity table shows the reported provision for ECL based on the probability weighted scenarios and what the provisions for ECL would be assuming a 100% weighting to the base case scenario and to the downside scenario (with all other assumptions, held constant).

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
Reported probability-weighted ECL	4,675	4,999	5,482
100% base case ECL	2,993	3,411	3,902
100% downside ECL	6,752	7,399	7,865

If 1% of the Stage 1 gross exposure from loans and credit commitments (calculated on a 12 month ECL) was reflected in Stage 2 (calculated on a lifetime ECL) the provision for ECL would increase by \$205 million (30 September 2021: \$252 million, 31 March 2021: \$244 million) for the Group based on applying the average provision coverage ratios by stage to the movement in the gross exposure by stage.

The following table indicates the economic weights applied by the Group at 31 March 2022, 30 September 2021 and 31 March 2021:

Economic scenario weightings (%)	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
Upside	5	5	5
Base	50	55	55
Downside	45	40	40

The increase in weighting to the downside reflects an elevated level of uncertainty in potential credit losses driven by new geopolitical and economic headwinds, supply chain disruptions, capacity constraints and rising inflation.

### Portfolio overlays

Portfolio overlays are used to address areas of risk, including significant uncertainties that are not captured in the underlying modelled ECL. Determination of portfolio overlays requires expert judgement and is thoroughly documented and subject to comprehensive internal governance and oversight. Overlays are continually reassessed and if the risk is judged to have changed (increased or decreased), or is subsequently captured in the modelled ECL, the overlay will be released or remeasured.

Portfolio overlays were increased by \$489 million due to additional uncertainty arising from the current geopolitical and economic environment and the recent flooding events in Queensland and New South Wales.

The Group's total overlays at 31 March 2022 were \$1,136 million (30 September 2021: \$647 million; 31 March 2021: \$902 million) and comprises:

- \$549 million relating to COVID-19 impacts, primarily relating to the risk of an expected emergence of losses as conditions continue to normalise (30 September 2021: \$557 million; 31 March 2021: \$827 million);
- \$247 million overlay relating to certain industries reflecting expected impacts primarily due to supply chain disruptions and labour shortages (nil at 30 September 2021 and 31 March 2021);
- \$270 million overlay for consumers reflecting serviceability concerns from the expected economic environment, including the potential for falling house prices and other inflationary pressures (\$90 million at 30 September 2021 and \$7 million 31 March 2021); and
- \$70 million for extreme weather events reflecting the expected impact on customers of recent flooding in Queensland and New South Wales (30 September 2021: nil; 31 March 2021: \$68 million relating to the impact of drought conditions).

The change in provisions as a result of changes in portfolio overlays are reflected through the "net remeasurement of provision for ECL" line in Movement in provisions for ECL table.

## Notes to the consolidated financial statements

### Note 10. Provision for expected credit losses (continued)

#### Reconciliation of impairment charges

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021
Loans and credit commitments:			
Business activity during the period	(94)	(218)	(226)
Net remeasurement of the provision for ECL	336	128	(9)
Impairment charges for debt securities at amortised cost	1	(19)	(6)
Impairment charges for debt securities at FVOCI	(2)	1	1
Recoveries	(102)	(110)	(132)
<b>Impairment charges/(benefits)</b>	<b>139</b>	<b>(218)</b>	<b>(372)</b>

### Note 11. Credit quality

#### Credit risk ratings system

The principal objective of the credit risk rating system is to reliably assess the credit risk to which the Group is exposed. The Group has two main approaches to this assessment.

#### Transaction-managed customers

Transaction managed customers are generally customers with business lending exposures. They are individually assigned a Customer Risk Grade (CRG), corresponding to their expected probability of default (PD). Each facility is assigned a loss given default (LGD). The Group's risk rating system has a tiered scale of risk grades for both non-defaulted customers and defaulted customers. Non-defaulted CRGs are mapped to Moody's and S&P Global Ratings (S&P) external senior unsecured ratings.

The table below shows Westpac's high level CRGs for transaction-managed portfolios mapped to the Group's credit quality disclosure categories and to their corresponding external rating.

Financial statement disclosure	Transaction-managed		
	Westpac CRG	Moody's Rating	S&P Rating
Strong	A	Aaa - Aa3	AAA - AA-
	B	A1 - A3	A+ - A-
	C	Baa1 - Baa3	BBB+ - BBB-
Good/satisfactory	D	Ba1 - B1	BB+ - B+
Weak		<b>Westpac Rating</b>	
	E	Watch list	
	F	Special Mention	
	G	Substandard/Default	
Weak/default/non-performing	H	Default	

## Notes to the consolidated financial statements

### Note 11. Credit quality (continued)

#### Program-managed portfolio

The program-managed portfolio generally includes retail products including mortgages, personal lending (including credit cards) as well as SME lending. These customers are grouped into pools of similar risk. Pools are created by analysing similar risk characteristics that have historically predicted that an account is likely to go into default. Customers grouped according to these predictive characteristics are assigned a PD and LGD relative to their pool. The credit quality of these pools is based on a combination of behavioural factors, delinquency trends, PD estimates and loan to valuation ratio (housing loans only).

The following table shows the credit quality of loans and undrawn credit commitments.

\$m	As at 31 March 2022				As at 30 Sept 21				As at 31 March 2021			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
<b>Loans - housing</b>												
Strong	401,201	24,367	-	425,568	398,043	21,165	-	419,208	394,406	6,679	-	401,085
Good/satisfactory	48,746	24,248	-	72,994	55,631	17,851	-	73,482	62,371	14,499	-	76,870
Weak	2,057	11,216	4,568	17,841	3,245	12,659	5,461	21,365	4,509	8,912	5,722	19,143
<b>Total loans - housing</b>	<b>452,004</b>	<b>59,831</b>	<b>4,568</b>	<b>516,403</b>	<b>456,919</b>	<b>51,675</b>	<b>5,461</b>	<b>514,055</b>	<b>461,286</b>	<b>30,090</b>	<b>5,722</b>	<b>497,098</b>
<b>Loans - personal</b>												
Strong	4,890	84	-	4,974	4,608	69	-	4,677	5,020	105	-	5,125
Good/satisfactory	8,092	1,113	-	9,205	8,780	1,327	-	10,107	10,188	1,034	-	11,222
Weak	288	530	253	1,071	310	539	286	1,135	464	606	334	1,404
<b>Total loans - personal</b>	<b>13,270</b>	<b>1,727</b>	<b>253</b>	<b>15,250</b>	<b>13,698</b>	<b>1,935</b>	<b>286</b>	<b>15,919</b>	<b>15,672</b>	<b>1,745</b>	<b>334</b>	<b>17,751</b>
<b>Loans - business</b>												
Strong	76,014	784	-	76,798	71,336	446	-	71,782	62,004	1,947	-	63,951
Good/satisfactory	94,954	13,197	-	108,151	93,457	10,674	-	104,131	91,049	13,761	-	104,810
Weak	185	3,897	3,067	7,149	175	4,562	3,749	8,486	188	6,544	2,789	9,521
<b>Total loans - business</b>	<b>171,153</b>	<b>17,878</b>	<b>3,067</b>	<b>192,098</b>	<b>164,968</b>	<b>15,682</b>	<b>3,749</b>	<b>184,399</b>	<b>153,241</b>	<b>22,252</b>	<b>2,789</b>	<b>178,282</b>
<b>Held for sale loans</b>												
Strong	-	-	-	-	180	-	-	180	48	5	-	53
Good/satisfactory	-	-	-	-	786	56	-	842	1,229	243	-	1,472
Weak	-	-	-	-	-	-	-	-	12	266	101	379
<b>Total held for sale loans</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>966</b>	<b>56</b>	<b>-</b>	<b>1,022</b>	<b>1,289</b>	<b>514</b>	<b>101</b>	<b>1,904</b>
<b>Undrawn credit commitments<sup>1</sup></b>												
Strong	154,459	2,590	-	157,049	153,712	1,546	-	155,258	150,965	2,741	-	153,706
Good/satisfactory	37,519	5,369	-	42,888	38,377	5,119	-	43,496	38,891	4,484	-	43,375
Weak	116	812	321	1,249	130	933	274	1,337	133	1,253	236	1,622
<b>Total undrawn credit commitments</b>	<b>192,094</b>	<b>8,771</b>	<b>321</b>	<b>201,186</b>	<b>192,219</b>	<b>7,598</b>	<b>274</b>	<b>200,091</b>	<b>189,989</b>	<b>8,478</b>	<b>236</b>	<b>198,703</b>
Total strong	636,564	27,825	-	664,389	627,879	23,226	-	651,105	612,443	11,477	-	623,920
Total good/satisfactory	189,311	43,927	-	233,238	197,031	35,027	-	232,058	203,728	34,021	-	237,749
Total weak	2,646	16,455	8,209	27,310	3,860	18,693	9,770	32,323	5,306	17,581	9,182	32,069
<b>Total loans and undrawn credit commitments</b>	<b>828,521</b>	<b>88,207</b>	<b>8,209</b>	<b>924,937</b>	<b>828,770</b>	<b>76,946</b>	<b>9,770</b>	<b>915,486</b>	<b>821,477</b>	<b>63,079</b>	<b>9,182</b>	<b>893,738</b>

1. Includes credit commitments on held for sale assets of nil as at 31 March 2022 (30 September 2021: \$828 million, 31 March 2021: \$439 million).

## Notes to the consolidated financial statements

Note 12. Deposits and other borrowings<sup>1</sup>

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Australia</b>					
Certificates of deposit	27,048	31,506	26,273	(14)	3
Non-interest bearing, repayable at call	54,829	52,819	49,467	4	11
Other interest bearing at call	361,609	345,416	315,218	5	15
Other interest bearing term	104,865	102,775	110,470	2	(5)
<b>Total Australia</b>	<b>548,351</b>	<b>532,516</b>	<b>501,428</b>	<b>3</b>	<b>9</b>
<b>New Zealand</b>					
Certificates of deposit	2,783	3,293	3,020	(15)	(8)
Non-interest bearing, repayable at call	14,706	14,066	12,588	5	17
Other interest bearing at call	30,188	31,354	29,022	(4)	4
Other interest bearing term	27,945	27,042	26,389	3	6
<b>Total New Zealand</b>	<b>75,622</b>	<b>75,755</b>	<b>71,019</b>	<b>-</b>	<b>6</b>
<b>Other overseas</b>					
Certificates of deposit	14,903	11,839	7,859	26	90
Non-interest bearing, repayable at call	1,008	919	-	10	-
Other interest bearing at call	1,696	1,751	753	(3)	125
Other interest bearing term	4,026	4,175	4,342	(4)	(7)
<b>Total other overseas</b>	<b>21,633</b>	<b>18,684</b>	<b>12,954</b>	<b>16</b>	<b>67</b>
<b>Total deposits and other borrowings</b>	<b>645,606</b>	<b>626,955</b>	<b>585,401</b>	<b>3</b>	<b>10</b>

1. Non-interest bearing relates to instruments which do not carry a rate of interest.

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## Notes to the consolidated financial statements

### Note 13. Fair values of financial assets and financial liabilities

#### Fair Valuation Control Framework

The Group uses a Fair Valuation Control Framework where the fair value is either determined or validated by a function independent of the transaction. This framework formalises the policies and procedures used to achieve compliance with relevant accounting, industry and regulatory standards. The framework includes specific controls relating to:

- The revaluation of financial instruments;
- Independent price verification;
- Fair value adjustments; and
- Financial reporting.

A key element of the framework is the Revaluation Committee, comprising senior valuation specialists from within the Group. The Revaluation Committee reviews the application of the agreed policies and procedures to assess that a fair value measurement basis has been applied.

The method of determining fair value differs depending on the information available.

#### Fair value hierarchy

A financial instrument's categorisation within the valuation hierarchy is based on the lowest level input that is significant to the fair value measurement.

The Group categorises all fair value instruments according to the hierarchy described below.

#### Valuation techniques

The Group applies market accepted valuation techniques in determining the fair valuation of over the counter (OTC) derivatives. This includes Credit Value Adjustment (CVA) and Funding Value Adjustment (FVA), which incorporate credit risk and funding costs and benefits that arise in relation to uncollateralised derivative positions, respectively.

The specific valuation techniques, the observability of the inputs used in valuation models and the subsequent classification for each significant product category are outlined as follows:

##### Level 1 instruments (Level 1)

The fair value of financial instruments traded in active markets is based on recent unadjusted quoted prices. These prices are based on actual arm's length basis transactions.

The valuations of Level 1 instruments require little or no management judgement.

Instrument	Balance sheet category	Includes	Valuation
Exchange traded products	Derivatives	Exchange traded interest rate futures and options and commodity and carbon futures	All these instruments are traded in liquid, active markets where prices are readily observable. No modelling or assumptions are used in the valuation.
FX products	Derivatives	FX spot and futures contracts	
Equity products	Derivatives	Listed equities and equity indices	
	Trading securities and financial assets measured at FVIS		
	Other financial liabilities		
Debt instruments	Trading securities and financial assets measured at FVIS	Australian Commonwealth and New Zealand government bonds	
	Investment securities		
	Other financial liabilities		
Life insurance assets	Life insurance assets included in assets held for sale	Listed equities, exchange traded derivatives and short sale of listed equities within controlled managed investment schemes	

## Notes to the consolidated financial statements

### Note 13. Fair values of financial assets and financial liabilities (continued)

#### Level 2 instruments (Level 2)

The fair value for financial instruments that are not actively traded is determined using valuation techniques which maximise the use of observable market prices. Valuation techniques include:

- The use of market standard discounting methodologies;
- Option pricing models; and
- Other valuation techniques widely used and accepted by market participants.

Instrument	Balance sheet category	Includes	Valuation
Interest rate products	Derivatives	Interest rate and inflation swaps, swaptions, caps, floors, collars and other non-vanilla interest rate derivatives	Industry standard valuation models are used to calculate the expected future value of payments by product, which is discounted back to a present value. The model's interest rate inputs are benchmark and active quoted interest rates in the swap, bond and futures markets. Interest rate volatilities are sourced from brokers and consensus data providers. If consensus prices are not available, these are classified as Level 3 instruments.
FX products	Derivatives	FX swap, FX forward contracts, FX options and other non-vanilla FX derivatives	Derived from market observable inputs or consensus pricing providers using industry standard models.
Other credit products	Derivatives	Single name and index credit default swaps (CDS)	Valued using an industry standard model that incorporates the credit spread as its principal input. Credit spreads are obtained from consensus data providers. If consensus prices are not available, these are classified as Level 3 instruments.
Commodity products	Derivatives	Commodity derivatives	Valued using industry standard models.  The models calculate the expected future value of deliveries and payments and discount them back to a present value. The model inputs include forward curves, volatilities implied from market observable inputs, discount curves and underlying spot and futures prices. The significant inputs are market observable or available through a consensus data service. If consensus prices are not available, these are classified as Level 3 instruments.
Equity products	Derivatives	Exchange traded equity options, OTC equity options and equity warrants	Due to low liquidity, exchange traded options are Level 2.  Valued using industry standard models based on observable parameters such as stock prices, dividends, volatilities and interest rates.
Asset backed debt instruments	Trading securities and financial assets measured at FVIS Investment securities	Australian residential mortgage backed securities (RMBS) and other asset backed securities (ABS)	Valued using an industry approach to value floating rate debt with prepayment features. Australian RMBS are valued using prices sourced from a consensus data provider. If consensus prices are not available these are classified as Level 3 instruments.
Non-asset backed debt instruments	Trading securities and financial assets measured at FVIS Investment securities Other financial liabilities	State and other government bonds, corporate bonds and commercial paper  Repurchase agreements and reverse repurchase agreements over non-asset backed debt securities	Valued using observable market prices, which are sourced from independent pricing services, broker quotes or inter-dealer prices.
Loans at fair value	Loans	Fixed rate bills and syndicated loans	Discounted cash flow approach, using a discount rate which reflects the terms of the instrument and the timing of cash flows, adjusted for creditworthiness, or expected sale amount.
Certificates of deposit	Deposits and other borrowings	Certificates of deposit	Discounted cash flow using market rates offered for deposits of similar remaining maturities.
Debt issues at fair value	Debt issues	Debt issues	Discounted cash flows, using a discount rate which reflects the terms of the instrument and the timing of cash flows adjusted for market observable changes in Westpac's implied credit worthiness.

## Notes to the consolidated financial statements

### Note 13. Fair values of financial assets and financial liabilities (continued)

Instrument	Balance sheet category	Includes	Valuation
Life insurance assets and liabilities	Life insurance assets included in assets held for sale Life insurance liabilities included in liabilities held for sale	Corporate bonds, OTC derivatives, units in unlisted unit trusts, life insurance contract liabilities, life investment contract liabilities and external liabilities of managed investment schemes controlled by statutory life funds	Valued using observable market prices or other widely used and accepted valuation techniques utilising observable market input.

#### Level 3 instruments (Level 3)

Financial instruments valued where at least one input that could have a significant effect on the instrument's valuation is not based on observable market data due to illiquidity or complexity of the product. These inputs are generally derived and extrapolated from other relevant market data and calibrated against current market trends and historical transactions.

These valuations are calculated using a high degree of management judgement.

Instrument	Balance sheet category	Includes	Valuation
Debt instruments	Trading securities and financial assets measured at FVIS Investment securities	Certain debt securities with low observability, usually issued via private placement	These securities are evaluated by an independent pricing service or based on third party revaluations. Due to their illiquidity and/or complexity these are classified as Level 3 assets.
Equity instruments	Trading securities and financial assets measured at FVIS Investment securities	Strategic equity investments	Valued using valuation techniques appropriate to the instrument, including the use of recent arm's length transactions where available, discounted cash flow approach or reference to the net assets of the entity.  Due to their illiquidity, complexity and/or use of unobservable inputs into valuation models, they are classified as Level 3 assets.

The following tables summarise the attribution of financial instruments measured at fair value to the fair value hierarchy.

\$m	Level 1	Level 2	Level 3	Total
<b>As at 31 March 2022</b>				
<b>Financial assets measured at fair value on a recurring basis</b>				
Trading securities and financial assets measured at FVIS	5,474	18,260	4	23,738
Derivative financial instruments	38	18,204	27	18,269
Investment securities	11,838	57,287	439	69,564
Loans	-	217	32	249
Assets held for sale	1,057	1,422	-	2,479
<b>Total financial assets measured at fair value on a recurring basis</b>	<b>18,407</b>	<b>95,390</b>	<b>502</b>	<b>114,299</b>
<b>Financial liabilities measured at fair value on a recurring basis</b>				
Deposits and other borrowings	-	44,743	-	44,743
Other financial liabilities	1,090	5,767	-	6,857
Derivative financial instruments	26	25,288	33	25,347
Debt issues	-	6,294	-	6,294
Liabilities held for sale	-	414	-	414
<b>Total financial liabilities measured at fair value on a recurring basis</b>	<b>1,116</b>	<b>82,506</b>	<b>33</b>	<b>83,655</b>



## Notes to the consolidated financial statements

## Note 13. Fair values of financial assets and financial liabilities (continued)

\$m	Level 1	Level 2	Level 3	Total
<b>As at 30 September 2021</b>				
<b>Financial assets measured at fair value on a recurring basis</b>				
Trading securities and financial assets measured at FVIS	6,221	14,875	5	21,101
Derivative financial instruments	22	19,305	26	19,353
Investment securities	19,282	62,923	277	82,482
Loans	-	74	36	110
Assets held for sale	1,309	1,663	-	2,972
<b>Total financial assets measured at fair value on a recurring basis</b>	<b>26,834</b>	<b>98,840</b>	<b>344</b>	<b>126,018</b>
<b>Financial liabilities measured at fair value on a recurring basis</b>				
Deposits and other borrowings	-	46,665	-	46,665
Other financial liabilities	1,478	4,968	-	6,446
Derivative financial instruments	35	17,992	32	18,059
Debt issues	-	5,514	-	5,514
Liabilities held for sale	-	447	-	447
<b>Total financial liabilities measured at fair value on a recurring basis</b>	<b>1,513</b>	<b>75,586</b>	<b>32</b>	<b>77,131</b>
<b>As at 31 March 2021</b>				
<b>Financial assets measured at fair value on a recurring basis</b>				
Trading securities and financial assets measured at FVIS	5,579	14,749	600	20,928
Derivative financial instruments	26	22,335	12	22,373
Investment securities	17,792	72,778	368	90,938
Loans	-	108	20	128
Life insurance assets	119	3,297	-	3,416
Assets held for sale	-	282	7	289
<b>Total financial assets measured at fair value on a recurring basis</b>	<b>23,516</b>	<b>113,549</b>	<b>1,007</b>	<b>138,072</b>
<b>Total financial assets measured at fair value on a non-recurring basis</b>				
Assets held for sale	-	-	376	376
<b>Total financial assets measured at fair value</b>	<b>23,516</b>	<b>113,549</b>	<b>1,383</b>	<b>138,448</b>
<b>Financial liabilities measured at fair value on a recurring basis</b>				
Deposits and other borrowings	-	37,212	-	37,212
Other financial liabilities	225	3,632	-	3,857
Derivative financial instruments	31	20,253	19	20,303
Debt issues	-	5,639	-	5,639
Life insurance liabilities	-	1,070	-	1,070
Liabilities held for sale	-	-	6	6
<b>Total financial liabilities measured at fair value on a recurring basis</b>	<b>256</b>	<b>67,806</b>	<b>25</b>	<b>68,087</b>

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## Notes to the consolidated financial statements

### Note 13. Fair values of financial assets and financial liabilities (continued)

#### Reconciliation of non-market observables

The following table summarises the changes in financial instruments measured at fair value derived from non-market observable valuation techniques (Level 3).

\$m	Half Year March 2022					
	Trading securities and financial assets measured at FVIS	Investment Securities	Other <sup>1</sup>	Total Level 3 assets	Derivatives	Total Level 3 liabilities
<b>Balance as at beginning of period</b>	<b>5</b>	<b>277</b>	<b>62</b>	<b>344</b>	<b>32</b>	<b>32</b>
Gains/(losses) on assets / (gains)/losses on liabilities recognised in:						
Income statement	-	-	3	3	7	7
Other comprehensive income	-	146	-	146	-	-
Acquisitions and issues	-	33	3	36	-	-
Disposals and settlements	(1)	(17)	(8)	(26)	(1)	(1)
Transfer into or out of non-market observables	-	-	-	-	(5)	(5)
Foreign currency translation impacts	-	-	(1)	(1)	-	-
<b>Balance as at end of period</b>	<b>4</b>	<b>439</b>	<b>59</b>	<b>502</b>	<b>33</b>	<b>33</b>
Unrealised gains/(losses) recognised in the income statement for financial instrument held as at end of period	-	-	4	4	(7)	(7)

Transfers into and out of Level 3 have occurred due to changes in observability in the significant inputs into the valuation models used to determine the fair value of the related financial instruments. Transfers in and transfers out are reported using the end of period fair values.

#### Day one profit or loss

The closing balance of unrecognised day one profit for the period was \$1 million (30 September 2021: \$1 million profit, 31 March 2021: \$3 million).

#### Financial instruments not measured at fair value

The following table summarises the estimated fair value of financial instruments not measured at fair value for the Group.

\$m	As at 31 March 2022		As at 30 Sept 2021		As at 31 March 2021	
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets not measured at fair value</b>						
Cash and balances with central banks	102,410	102,410	71,353	71,353	33,877	33,877
Collateral paid	7,374	7,374	4,232	4,232	3,917	3,917
Investment securities	878	878	935	935	365	365
Loans	719,307	716,281	709,674	710,284	688,090	689,606
Other financial assets	4,896	4,896	6,394	6,394	3,312	3,312
Assets held for sale	26	26	1,041	1,041	3,208	3,208
<b>Total financial assets not measured at fair value</b>	<b>834,891</b>	<b>831,865</b>	<b>793,629</b>	<b>794,239</b>	<b>732,769</b>	<b>734,285</b>
<b>Financial liabilities not measured at fair value</b>						
Collateral received	2,170	2,170	2,368	2,368	2,504	2,504
Deposits and other borrowings	600,863	600,982	580,290	580,112	548,189	548,167
Other financial liabilities	44,488	44,488	43,863	43,863	39,139	39,139
Debt issues <sup>2</sup>	127,335	127,247	123,265	124,569	122,211	123,576
Loan capital <sup>2</sup>	29,036	29,413	29,067	30,147	26,294	27,137
Liabilities held for sale	17	17	28	28	2,208	2,208
<b>Total financial liabilities not measured at fair value</b>	<b>803,909</b>	<b>804,317</b>	<b>778,881</b>	<b>781,087</b>	<b>740,545</b>	<b>742,731</b>

A detailed description of how fair value is derived for financial instruments not measured at fair value is disclosed in Note 22 of the 2021 Annual Report.

1. Other is comprised of derivative financial assets and certain loans.
2. The estimated fair values of debt issues and loan capital include the impact of changes in Westpac's credit spreads since origination.

## Notes to the consolidated financial statements

### Note 14. Provisions, contingent liabilities, contingent assets and credit commitments

Provisions are recognised for present obligations arising from past events where a payment (or other economic transfer) is likely to be necessary to settle the obligation and can be reliably estimated. Provisions raised by the Group are set out in the table in the "Provisions" section below. Where it is not probable there will be an outflow of economic resources or where a liability cannot be reliably estimated a contingent liability may exist.

#### Provisions

\$m	As at 31 March 2022							Total
	Long service leave	Annual leave and other employee benefits	Litigation and non-lending losses	Provision for impairment on credit commitments	Lease restoration obligations	Restructuring and other provisions	Compliance, regulation and remediation provisions	
<b>Balance as at beginning of period</b>	<b>531</b>	<b>803</b>	<b>117</b>	<b>401</b>	<b>201</b>	<b>376</b>	<b>1,142</b>	<b>3,571</b>
Additions	43	560	40	79	4	79	130	935
Utilisation	(27)	(740)	(36)	-	(8)	(97)	(379)	(1,287)
Reversal of unutilised provisions	(38)	(7)	(12)	-	-	(13)	(114)	(184)
<b>Balance as at end of period</b>	<b>509</b>	<b>616</b>	<b>109</b>	<b>480</b>	<b>197</b>	<b>345</b>	<b>779</b>	<b>3,035</b>

#### Compliance, regulation and remediation provisions

Provisions for the Half Year 2022 in respect of compliance, regulation and remediation include estimates of:

- Customer refunds associated with matters of potential historical misconduct;
- Costs of completing remediation programs; and
- Potential non-lending losses and costs connected with certain litigation and regulatory investigations.

It is possible that the actual outcome for these matters may differ from the assumptions used in estimating the provision. Remediation processes may change over time as further facts emerge and such changes could result in a change to the final exposure.

#### Life insurance premium increases

The Group has raised a provision for customer remediation to refund certain premium increases made in 2016 and 2017, following a review by the Group in relation to certain life insurance products issued by Westpac Life Insurance Services Limited (WLIS), with Product Disclosure Statements issued in the years 2010 to 2017. This is a complex review, the remediation plan is in its early stages (including consultations with regulators), and some aspects remain uncertain. As such, there is a risk that additional customer remediation may be required in the future in relation to other premium increases, and the amount provisioned may change. Further information is set out below in 'Contingent Liabilities'.

#### Certain litigation and regulatory proceedings

As at 31 March 2022, the Group held provisions in respect of potential non-lending losses and costs connected with certain litigation including:

- an ongoing class action against BT Funds Management Limited (BTFM) and WLIS in the Federal Court of Australia in relation to aspects of BTFM's BT Super for Life former cash investment option;
- the agreed resolution of ASIC's proceedings against Westpac in the Federal Court of Australia in relation to the sale of consumer credit insurance (CCI) products to certain customers who Westpac has accepted did not request this product; and
- the resolution of six separate longstanding matters with ASIC, through agreed civil penalty proceedings in the Federal Court of Australia, in relation to:
  - the continued charging of advice service fees to customer accounts following the death of the relevant account holder;
  - the sale and assignment of credit card and flexi loan debts to third party debt purchasers;
  - Westpac's systems and processes for accounts held by deregistered companies and Westpac's approach to rectification and remediation of the relevant issues;
  - the adequacy of disclosure of contribution fees charged to customers for certain of our products and services;
  - the provision of home and contents insurance, including where some customers received duplicate policies or were issued policies without their consent; and
  - arrangements concerning the provision of insurance to some superannuation customers (including the charging of adviser insurance commissions in superannuation).

## Notes to the consolidated financial statements

### Note 14. Provisions, contingent liabilities, contingent assets and credit commitments (continued)

Subsequent to 31 March 2022 the Federal Court made final penalty orders in respect of the seven ASIC matters referred to above. The provisions held reflect these final penalties and ASIC's costs, which Westpac is required to pay.

There remains considerable uncertainty as to the expenses that may be associated with matters that are yet to be determined by a Court and, in particular, the approach a Court may take in assessing any appropriate awards, penalties or damages. This includes where the parties may agree a proposed settlement amount and submit it to the Court on an agreed basis (which the Court would have regard to but not be obliged to accept). The actual aggregate expense to Westpac associated with either an agreed or court determined resolution of the matters may be materially higher or lower than any provision.

#### Restructuring provisions

The Group carries restructuring provisions in relation to changes in business restructures primarily for separation and redundancy costs. The balance primarily relates to business sales entered into or completed during the current or prior reporting period. Refer to Note 17 for further details.

#### **Contingent liabilities**

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events and present obligations where the transfer of economic resources is not probable or cannot be reliably measured. Contingent liabilities are not recognised on the balance sheet but are disclosed unless the outflow of economic resource is remote.

#### Regulatory investigations, reviews and inquiries

Regulators, statutory authorities and other bodies routinely conduct investigations, reviews and inquiries involving the financial services sector, both in Australia and overseas. These regulatory actions may consider a range of subject matters, and in Australia, a number of regulatory investigations and reviews are currently considering potential misconduct in relation to credit and financial services. Matters the subject of regulatory reviews are also assessed for their impact on customers, with customer remediation undertaken where appropriate in accordance with the Group's Customer Remediation Policy.

Domestic regulators such as ASIC, APRA, AUSTRAC, the OAIC, the ATO and the Fair Work Ombudsman, as well as certain international regulators such as the Reserve Bank of New Zealand, Financial Markets Authority and Commerce Commission in New Zealand, and Hong Kong Monetary Authority, are currently conducting investigations, reviews or inquiries, covering a range of matters involving the Group, that may include potential civil, civil penalty and criminal contraventions.

These include:

- investigations by the OAIC in relation to certain practices and systems for compliance with the *Privacy Act 1988* (Cth);
- the provision of superannuation (including the adequacy of arrangements for the provision of written reasons to complainants about the payment of death benefits, and insurance in superannuation); and
- other areas such as: risk governance; RBNZ liquidity policy and associated risk culture; credit portfolio management; prudential standards compliance; conflicts management; hardship processes in relation to consumer / equipment finance; and anti-money laundering and counter-terrorism financing processes and procedures (including reporting).

It is uncertain what (if any) actions will result following the conclusion of these investigations or matters. No provisions have yet been made in relation to any financial penalty that might arise in the event proceedings are pursued in relation to the matters outlined above, as any potential future liability of that kind cannot be reliably estimated at this time.

These investigations may result (or have resulted) in litigation (including class action proceedings and criminal proceedings), significant fines and penalties, infringement notices, enforceable undertakings, referral to the relevant Commonwealth or State Director of Public Prosecutions for consideration for criminal prosecution, imposition of capital or liquidity requirements, licence revocation or variation, or other action being taken by regulators or other parties. Given the size of Westpac, these investigations have in some instances resulted, and could in the future result, in findings of a significant number of breaches of obligations. This in turn could lead to significant financial and other penalties. Prior penalties and contraventions by Westpac in relation to similar issues can also affect penalties that may be imposed.

#### Litigation

There are ongoing Court proceedings, claims and possible claims against the Group. Contingent liabilities exist in respect of actual and potential claims and proceedings, including those listed below. An assessment of the Group's likely loss has been made on a case-by-case basis for the purpose of the financial statements but cannot always be reliably estimated, including in relation to those listed below. No provision has been recognised for potential losses that may arise in relation to the matters below because liability is not certain and cannot be reliably estimated.

## Notes to the consolidated financial statements

### Note 14. Provisions, contingent liabilities, contingent assets and credit commitments (continued)

#### *Regulatory litigation*

- On 5 May 2021, ASIC filed civil proceedings against Westpac alleging that it had engaged in insider trading and unconscionable conduct and failed to comply with its Australian Financial Services Licence obligations. The allegations relate to interest rate hedging activity during Westpac's involvement in the 2016 Ausgrid privatisation transaction. Westpac has filed its Response to ASIC's Concise Statement. A hearing date for this matter has been set down for 18 March 2024.

#### *Class actions*

- Westpac is defending a class action proceeding which was commenced in December 2019 in the Federal Court of Australia on behalf of certain investors who acquired an interest in Westpac securities between 16 December 2013 and 19 November 2019. The proceeding involves allegations relating to market disclosure issues connected to Westpac's monitoring of financial crime over the relevant period, and matters which were the subject of the AUSTRAC civil proceedings. The damages sought are unspecified. However, given the time period in question and the nature of the claims, it is likely that any alleged damages will be significant.
- On 28 February 2020, a class action was commenced against Westpac Banking Corporation, Westpac General Insurance Limited and WLIS in the Federal Court of Australia in relation to Westpac's sale of CCI products to customers. A number of similar class actions have been filed against other industry participants. It is alleged the three entities failed to adhere to a number of obligations in selling CCI in conjunction with credit cards, personal loans and flexi loans. The damages sought by the claim are unspecified. The three entities are defending the proceedings. The matter has been set down for an initial trial commencing in November 2022.
- On 16 July 2020, a class action was commenced against Westpac Banking Corporation and St. George Finance Limited (SGF) in the Supreme Court of Victoria in relation to flex commissions paid to auto dealers from 1 March 2013 to 31 October 2018. This proceeding is one of two class actions commenced against a number of lenders in the auto finance industry. It is alleged Westpac and SGF are liable for the unfair conduct of dealers acting as credit representatives and engaged in misleading or deceptive conduct. The damages sought are unspecified. Westpac and SGF are defending the proceedings. Westpac has not paid flex commissions since 1 November 2018 following an industry-wide ban issued by ASIC.

Westpac is aware from media reports and other publicly available material that at least one other class action (and possibly more) against Westpac entities is being investigated. For example, in July 2020, a law firm publicly stated that it intends to commence a class action against BTFM alleging that since 2014, BTFM did not act in the best interests of members of certain superannuation funds when obtaining group insurance policies. Westpac has not been served with a claim in relation to this matter and has no further information about the scope of the proposed claim beyond the public statements issued by the law firm involved.

#### *Internal reviews and remediation*

As in prior periods, Westpac is continuing to undertake a number of reviews to identify and resolve issues that have the potential to impact our customers, employees, reputation and other relevant stakeholders. These internal reviews continue to identify issues in respect of which we are taking steps or will take steps to put things right so that our customers and employees (as applicable) are not disadvantaged from certain past practices, including making compensation/remediation payments and providing refunds where appropriate. These issues include, among other things, compliance with lending obligations (including responsible lending); payroll processes; regulatory reporting; sufficiency of training, policies and procedures; product disclosure; tax withholding processes for persons under 16; international funds transfer instruction reporting; storage and use of tax file numbers and other personal information; and impacts from inadequate product governance, including the way some product terms and conditions are operationalised.

The Group is reviewing premium increases on certain life insurance products following several customer complaints. This review relates to life insurance products issued by WLIS, with Product Disclosure Statements issued in the years 2010 to 2017. Although a provision has been raised for some remediation aspects, this is a complex review where a number of the outcomes remain uncertain. There remains a risk that customer remediation may be required (over and above what has been provided for) as well as a risk of regulatory or other action against WLIS or other entities in the Group. The review is also considering the premium increases that can and should be made in the future, and there is a risk that the outcomes of the review, or regulatory responses to the review, could significantly impact the financial and/or capital position of WLIS.

In addition, our New Zealand business is reviewing its processes for some products relating to the requirements of the New Zealand *Credit Contracts and Consumer Finance Act 2003*. The outcome of this complex review is uncertain and could result in customer remediation, regulatory action, litigation, and reputational damage.

By undertaking these reviews, we can also improve our processes and controls. An assessment of the Group's likely loss has been made on a case-by-case basis for the purpose of the financial statements but cannot always be reliably estimated. Even where Westpac has remediated or compensated customers and employees, there can still be the risk of regulators challenging the basis or scope of remediation, imposing penalties, enforceable

## Notes to the consolidated financial statements

### Note 14. Provisions, contingent liabilities, contingent assets and credit commitments (continued)

undertakings or other sanctions. Contingent liabilities may exist in respect of actual or potential claims or proceedings (which could be brought by customers, regulators or criminal prosecutors), compensation/remediation payments and/or refunds identified as part of these reviews.

#### Australian Financial Complaints Authority

Contingent liabilities also exist in relation to customer complaints brought before the Australian Financial Complaints Authority (AFCA). AFCA has the power to make determinations about complaints and can award compensation up to certain thresholds.

#### Financial Claims Scheme

Under the Financial Claims Scheme (FCS), the Australian Government provides depositors a free guarantee of deposits in eligible ADIs of up to and including \$250,000, per account holder, per protected account in an eligible ADI. The FCS applies to an eligible ADI if APRA has applied for the winding up of the ADI or a Banking Act statutory manager is in control of the ADI's business, and the responsible Australian Government minister has declared that the FCS applies to the ADI.

The *Financial Claims Scheme (ADIs) Levy Act 2008* (Cth) provides for the imposition of a levy to fund the excess of certain APRA FCS costs connected to an ADI, including payments by APRA to deposit holders in a failed ADI. The levy would be imposed on liabilities of eligible ADIs to their depositors and cannot be more than 0.5% of the amount of those liabilities. A contingent liability may exist in respect of any levy imposed under the FCS.

#### Contingent tax risk

Tax and regulatory authorities in Australia and in other jurisdictions are reviewing the taxation treatment of certain transactions (both historical and present-day transactions) undertaken by the Group in the course of normal business activities and the claiming of tax incentives and indirect taxes such as GST. The Group also responds to various notices and requests for information it receives from tax and regulatory authorities.

These reviews, notices and requests may result in additional tax liabilities (including interest and penalties).

The Group has assessed these and other taxation claims arising in Australia and elsewhere, including seeking independent advice.

#### Settlement risk

The Group is subject to a credit risk exposure in the event that another counterparty fails to settle for its payments clearing activities (including foreign exchange). The Group seeks to minimise credit risk arising from settlement risk in the payments system by aligning our processing method with the legal certainty of settlement in the relevant clearing mechanism.

#### Exposures to third parties relating to divested businesses

The Group has potential exposures relating to warranties, indemnities, and other commitments it has provided to third parties in connection with various divestments of businesses and assets and other transactions. The warranties, indemnities and other commitments cover a range of matters and risks, including certain compliance, regulatory investigations and litigation matters outlined in this Note 14.

#### Parent entity guarantees and undertakings to subsidiaries

Westpac Banking Corporation, as the parent entity of the Group makes the following guarantees and undertakings to its subsidiaries:

- letters of comfort for certain subsidiaries which recognise that Westpac has a responsibility that those subsidiaries continue to meet their obligations; and
- guarantees to certain wholly owned subsidiaries which are Australian financial services or credit licensees to comply with legislative requirements. All but two guarantees are capped at \$20 million per year (with an automatic reinstatement for another \$20 million) and two specific guarantees are capped at \$2 million (with an automatic reinstatement for another \$2 million).

### Contingent assets

The credit commitments shown in the following table also constitute contingent assets. These commitments would be classified as loans in the balance sheet on the contingent event occurring.

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## Notes to the consolidated financial statements

### Note 14. Provisions, contingent liabilities, contingent assets and credit commitments (continued)

#### Undrawn credit commitments

The Group enters into various arrangements with customers which are only recognised in the balance sheet when called upon. These arrangements include commitments to extend credit, bill endorsements, financial guarantees, standby letters of credit and underwriting facilities.

They expose the Group to liquidity risk when called upon and also to credit risk if the customer fails to repay the amounts owed at the due date. The maximum exposure to credit loss is the contractual or notional amount of the instruments. Some of the arrangements can be cancelled by the Group at any time and a significant portion is expected to expire without being drawn. The actual liquidity and credit risk exposure varies in line with amounts drawn and may be less than the amounts disclosed.

The Group uses the same credit policies when entering into these arrangements as it does for on-balance sheet instruments. Refer to Note 21 of the 2021 Annual Report for further details of liquidity risk and credit risk management.

Undrawn credit commitments excluding derivatives are as follows:

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Undrawn credit commitments</b>					
Letters of credit and guarantees <sup>1</sup>	11,716	11,323	11,528	3	2
Commitments to extend credit <sup>2</sup>	189,415	188,768	187,106	-	1
Other	55	-	69	-	(20)
<b>Total undrawn credit commitments<sup>3</sup></b>	<b>201,186</b>	<b>200,091</b>	<b>198,703</b>	<b>1</b>	<b>1</b>

- Standby letters of credit are undertakings to pay, against presentation documents, an obligation in the event of a default by a customer. Guarantees are unconditional undertakings given to support the obligations of a customer to third parties. The Group may hold cash as collateral for certain guarantees issued.
- Commitments to extend credit include all obligations on the part of the Group to provide credit facilities. As facilities may expire without being drawn upon, the notional amounts do not necessarily reflect future cash requirements. In addition to the commitments disclosed above, at 31 March 2022 the Group had offered \$9.5 billion (30 September 2021: \$9.7 billion, 31 March 2021: \$9.6 billion) of facilities to customers, which had not yet been accepted.
- Includes nil (30 September 2021: \$0.8 billion, 31 March 2021: \$0.4 billion) of undrawn credit commitments related to facilities which are held for sale.



## Notes to the consolidated financial statements

### Note 15. Shareholders' equity

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
<b>Share capital</b>			
Ordinary share capital, fully paid	39,667	41,601	41,604
Treasury shares <sup>1</sup>	(651)	(606)	(603)
<b>Total share capital</b>	<b>39,016</b>	<b>40,995</b>	<b>41,001</b>
<b>NCI</b>	<b>54</b>	<b>57</b>	<b>49</b>

#### Ordinary Shares

Westpac does not have authorised capital and the ordinary shares have no par value. Ordinary shares entitle the holder to participate in dividends and, in the event of Westpac winding up, to a share of the proceeds in proportion to the number of and amounts paid on the shares held.

Each ordinary share entitles the holder to one vote, either in person or by proxy, at a shareholder meeting.

#### Reconciliation of movement in number of ordinary shares

	Half Year March 2022	Half Year Sept 2021	Half Year March 2021
<b>Balance as at beginning of period</b>	<b>3,668,591,808</b>	<b>3,668,591,808</b>	<b>3,611,684,870</b>
Dividend reinvestment plan <sup>2</sup>	-	-	20,213,205
Dividend reinvestment plan underwrite <sup>3</sup>	-	-	36,693,733
<b>Issued shares for the period</b>	<b>-</b>	<b>-</b>	<b>56,906,938</b>
Off-market share buy-back <sup>4</sup>	(167,464,114)	-	-
<b>Balance as at end of period</b>	<b>3,501,127,694</b>	<b>3,668,591,808</b>	<b>3,668,591,808</b>

#### Ordinary shares purchased on market

Consolidated	Half Year March 2022 Number	Average price (\$)
<b>For share-based payment arrangements:</b>		
Employee share plan (ESP)	1,236,092	22.83
RSP <sup>5</sup>	2,175,190	21.20
Westpac Performance Plan (WPP) - share rights exercised	223,497	23.72
Westpac Long Term Variable Reward Plan (LTVR) - share rights exercised	2,148	23.85
<b>Net number of ordinary shares purchased/(sold) on market</b>	<b>3,636,927</b>	

- 31 March 2022: 5,076,534 invested RSP treasury shares held (30 September 2021: 4,363,329, 31 March 2021: 4,322,935).
- The DRP for the 2021 final dividend had no impact on the number of ordinary shares on issue as Westpac arranged for the purchase of the necessary shares from the market and transfer to participants of 10,286,188 ordinary shares (2021 interim dividend: 9,085,937 ordinary shares) at an average price of \$22.34 (2021 interim dividend: \$25.98). The price per share for the issuance of shares in relation to the dividend reinvestment plan for the 2020 final dividend was \$19.83.
- The Group entered to an arrangement to fully underwrite the 2020 final dividend, referred to as a DRP underwrite. This arrangement ensured that the capital impact of the dividend was negated as new shares of equivalent value to the amount of the dividend that was paid to shareholders in cash were purchased by the DRP underwriter. The price per share for the issuance of shares in relation to the 2020 DRP underwrite was \$19.59.
- On 14 February 2022, the Group announced the successful completion of its \$3.5 billion off-market share buy-back of Westpac ordinary shares. 167,464,114 ordinary shares were bought back at \$20.90, and comprised a fully franked dividend component of \$9.56 per share (\$1,601 million) and a capital component of \$11.34 per share (\$1,901 million including transaction costs). The shares bought back were subsequently cancelled.
- Ordinary shares allocated to employees under the RSP are classified as treasury shares until the shares vest.

## Notes to the consolidated financial statements

## Note 15. Shareholders' equity (continued)

## Reconciliation of movement in reserves

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021
<b>Debt securities at FVOCI reserve</b>			
<b>Balance as at beginning of period</b>	<b>443</b>	<b>562</b>	<b>177</b>
Net gains/(losses) from changes in fair value	(142)	(71)	649
Income tax effect	38	20	(197)
Transferred to income statement	(205)	(97)	(98)
Income tax effect	62	29	29
Loss allowance on debt securities measured at FVOCI	(2)	1	1
Other	29	(1)	1
<b>Balance as at end of period</b>	<b>223</b>	<b>443</b>	<b>562</b>
<b>Equity securities at FVOCI reserve</b>			
<b>Balance as at beginning of period</b>	<b>44</b>	<b>40</b>	<b>(4)</b>
Net gains/(losses) from changes in fair value	146	7	43
Income tax effect	-	(3)	1
<b>Balance as at end of period</b>	<b>190</b>	<b>44</b>	<b>40</b>
<b>Share-based payment reserve</b>			
<b>Balance as at beginning of period</b>	<b>1,806</b>	<b>1,779</b>	<b>1,720</b>
Share-based payment expense	60	27	59
<b>Balance as at end of period</b>	<b>1,866</b>	<b>1,806</b>	<b>1,779</b>
<b>Cash flow hedge reserve</b>			
<b>Balance as at beginning of period</b>	<b>196</b>	<b>95</b>	<b>(42)</b>
Net gains/(losses) from changes in fair value	1,222	175	121
Income tax effect	(362)	(51)	(35)
Transferred to income statement	(10)	(33)	72
Income tax effect	3	10	(21)
<b>Balance as at end of period</b>	<b>1,049</b>	<b>196</b>	<b>95</b>
<b>Foreign currency translation reserve</b>			
<b>Balance as at beginning of period</b>	<b>(241)</b>	<b>(502)</b>	<b>(292)</b>
Exchange differences on translation of foreign operations	(367)	515	(266)
Gains/(losses) on net investment hedges	201	(254)	56
<b>Balance as at end of period</b>	<b>(407)</b>	<b>(241)</b>	<b>(502)</b>
<b>Other reserves</b>			
<b>Balance as at beginning of period</b>	<b>(21)</b>	<b>(20)</b>	<b>(15)</b>
Transactions with owners	1	(1)	(5)
<b>Balance as at end of period</b>	<b>(20)</b>	<b>(21)</b>	<b>(20)</b>
<b>Total reserves</b>	<b>2,901</b>	<b>2,227</b>	<b>1,954</b>

## Notes to the consolidated financial statements

## Note 16. Notes to the consolidated cash flow statement

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Reconciliation of net cash provided by/(used in) operating activities to net profit for the period</b>					
<b>Net profit</b>	<b>3,284</b>	<b>2,018</b>	<b>3,445</b>	<b>63</b>	<b>(5)</b>
Adjustments:					
Depreciation, amortisation and impairment	805	1,900	1,154	(58)	(30)
Impairment charges/(benefits)	241	(108)	(240)	large	large
Net decrease/(increase) in current and deferred tax	101	264	86	(62)	17
(Increase)/decrease in accrued interest receivable	(59)	102	81	large	large
(Decrease)/increase in accrued interest payable	25	(84)	(339)	large	large
(Decrease)/increase in provisions	(536)	(249)	(1,467)	115	(63)
Other non-cash items	(169)	135	(388)	large	(56)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>	<b>3,692</b>	<b>3,978</b>	<b>2,332</b>	<b>(7)</b>	<b>58</b>
Net (increase)/decrease in:					
Collateral paid	(3,293)	(166)	471	large	large
Trading securities and financial assets measured at FVIS	(2,106)	(574)	19,890	large	large
Derivative financial instruments	3,004	4,610	(7,030)	(35)	large
Loans	(12,636)	(17,066)	1,968	(26)	large
Other financial assets	726	(702)	428	large	70
Life insurance assets and liabilities	133	(216)	(377)	large	large
Other assets	(17)	72	(66)	large	(74)
Net increase/(decrease) in:					
Collateral received	(184)	(251)	344	(27)	large
Deposits and other borrowings	21,758	35,347	(1,610)	(38)	large
Other financial liabilities	1,382	5,268	3,768	(74)	(63)
Other liabilities	3	(35)	27	large	(89)
<b>Net cash provided by/(used in) operating activities</b>	<b>12,462</b>	<b>30,265</b>	<b>20,145</b>	<b>(59)</b>	<b>(38)</b>

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## Notes to the consolidated financial statements

### Note 16. Notes to the consolidated cash flow statement (continued)

#### Details of the assets and liabilities over which control ceased

Details of the businesses over which control ceased are provided in Note 17 and Note 37 of the 2021 Annual Report.

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021
<b>Assets:</b>			
Cash and balances with central banks	-	50	-
Trading securities and other financial assets measured at FVIS	-	409	-
Loans	965	369	-
Other financial assets	12	688	-
Life insurance assets	186	-	-
Property and equipment	-	29	-
Deferred tax assets	-	4	-
Intangible assets	-	243	-
Other assets	12	226	-
<b>Total assets</b>	<b>1,175</b>	<b>2,018</b>	<b>-</b>
<b>Liabilities:</b>			
Other financial liabilities	2	110	-
Current tax liabilities	2	-	-
Life insurance liabilities	(115)	-	-
Provisions	4	9	-
Deferred tax liabilities	34	-	-
Other liabilities	36	720	-
<b>Total liabilities</b>	<b>(37)</b>	<b>839</b>	<b>-</b>
<b>Total equity attributable to owners of WBC</b>	<b>1,212</b>	<b>1,179</b>	<b>-</b>
Cash proceeds received (net of transaction costs)	1,388	1,322	-
Expected receivable (completion settlement)/(payable)	(5)	8	-
Deferred consideration	118	37	-
<b>Total consideration</b>	<b>1,501</b>	<b>1,367</b>	<b>-</b>
<b>Gain/(loss) on disposal</b>	<b>289</b>	<b>188</b>	<b>-</b>
<b>Reconciliation of cash proceeds from disposal:</b>			
Cash proceeds received (net of transaction costs)	1,388	1,322	-
Less: Cash deconsolidated	-	(50)	-
<b>Cash consideration received (net of transaction costs and cash held)</b>	<b>1,388</b>	<b>1,272</b>	<b>-</b>

#### Non-cash financing activities

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
Shares issued under the dividend reinvestment plan	-	-	401	-	(100)
Increase in lease liabilities	98	55	144	78	(32)

On 15 September 2021, \$1,152 million of Westpac Capital Notes (WCN) 4 were transferred to the WCN4 nominated party for \$100 each pursuant to the WCN8 reinvestment offer. Those WCN4 were subsequently redeemed and cancelled by Westpac. On 20 December 2021, Westpac redeemed the remaining outstanding WCN4.

#### Businesses acquired

During Half Year March 2022, Westpac acquired MoneyBrilliant Pty Ltd (100% interest on 13 December 2021).

#### Restricted cash

Certain of our foreign operations are required to maintain reserves or minimum balances with central banks in their respective countries of operation, totalling \$480 million (30 September 2021: \$445 million, 31 March 2021: \$236 million) which are included in cash and balances with central banks. Included in assets held for sale are restricted cash balances with central banks totalling nil (30 September 2021: nil, 31 March 2021: \$174 million).

## Notes to the consolidated financial statements

### Note 17. Assets and liabilities held for sale

The businesses classified as held for sale during First Half 2022 do not constitute a major line of business, and therefore have not been classified as discontinued operations.

#### Businesses held for sale as at 31 March 2022

##### Westpac Australian Life Insurance business

On 9 August 2021, the Group announced that it would sell Westpac Life Insurance Services Limited to TAL Dai-ichi Life Australia Pty Limited (TAL) and enter into an exclusive 20-year strategic alliance for the provision of life insurance products to Westpac's Australian customers. This entity is currently included in the Group's Specialist Businesses segment.

The sale price is \$900 million and is estimated to result in a pre-tax loss on sale of \$1.3 billion. For the year ended 30 September 2021, a loss of \$224 million was recognised in operating expenses reflecting expected separation and transaction costs. The remaining loss will be recognised on completion of the sale. The transaction also includes ongoing payments to Westpac in accordance with the distribution agreement.

Westpac will retain responsibility for certain pre-completion matters and provide protection to TAL through a combination of provisions, warranties and indemnities.

Required regulatory approvals have been obtained, and the transaction remains on track to complete in the second half of the 2022 calendar year.

#### Transactions completed during First Half 2022

##### Westpac Motor Vehicle Dealer Finance and Novated Leasing business

On 28 June 2021, the Group announced that it would sell its motor vehicle dealer finance and novated leasing business to Angle Auto Finance Pty Ltd, L.P. As part of the sale, Westpac would transfer:

- Auto dealer and introducer agreements together with wholesale dealer loans of approximately \$1 billion;
- Strategic alliance agreements with vehicle manufacturers; and
- Novated lease origination capability and related agreements.

Completion of the transaction occurred over several stages in First Half 2022, with wholesale dealer loans of approximately \$1 billion transferred on 20 December 2021, and final completion occurring on 24 March 2022. A pre-tax gain on sale of \$170 million was recognised during the period in non-interest income.

Westpac has retained auto loans of around \$9 billion. The loans will run down over the life of those loans. Westpac has also ceased new retail auto loan originations from these three channels with customers still able to use the Group's Consumer and Business lending products to help buy motor vehicles.

The business was included in Specialist Businesses.

##### Westpac New Zealand Life Insurance business

On 6 July 2021, the Group announced that it had entered into an agreement to sell Westpac Life-NZ- Limited to Fidelity Life Assurance Company Limited and enter into an exclusive 15-year agreement for the distribution of life insurance products to Westpac's New Zealand customers.

The sale was completed on 28 February 2022 for NZ\$417 million resulting in a pre-tax gain on sale of A\$119 million recognised in non-interest income. Ongoing payments to Westpac will be received in accordance with the distribution agreement.

This entity was included in Westpac New Zealand.

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## Notes to the consolidated financial statements

### Note 17. Assets and liabilities held for sale (continued)

#### Balance sheet presentation

Details of the assets and liabilities that have been presented as held for sale are as follows:

\$m	As at 31 March 2022	As at 30 Sept 2021	As at 31 March 2021
<b>Assets held for sale</b>			
Cash and balances with central banks	8	7	792
Trading securities and financial assets measured at FVIS	-	-	282
Derivative financial instruments	-	-	7
Investment securities	-	-	550
Loans	-	1,015	1,819
Other financial assets	18	19	423
Life insurance assets	2,479	2,972	-
Property and equipment	-	-	23
Deferred tax assets	43	8	25
Intangible assets	-	-	243
Other assets	152	167	195
<b>Total assets held for sale</b>	<b>2,700</b>	<b>4,188</b>	<b>4,359</b>
<b>Liabilities held for sale</b>			
Deposits and other borrowings	-	-	2,088
Other financial liabilities	17	28	120
Derivative financial instruments	-	-	6
Current tax liabilities	-	14	1
Life insurance liabilities	414	447	-
Provisions	65	35	20
Deferred tax liabilities	3	44	-
Other liabilities	185	269	814
<b>Total liabilities held for sale</b>	<b>684</b>	<b>837</b>	<b>3,049</b>

#### Note 18. Subsequent events

Since 31 March 2022, the Board has determined to pay a fully franked interim dividend of 61 cents per fully paid ordinary share. The dividend is expected to be \$2,136 million. The dividend is not recognised as a liability at 31 March 2022. The proposed payment date of the dividend is 24 June 2022.

The Board has determined to satisfy the DRP for the 2022 interim dividend by arranging for the purchase of existing shares by a third party. The Market Price used to determine the number of shares allocated to DRP participants will be set over the 10 trading days commencing on 25 May 2022 and will not include a discount.

No other matters have arisen since the half year ended 31 March 2022, which are not otherwise dealt with in this 2022 Interim Financial Report, that have significantly affected or may significantly affect the operations of the Group, the results of its operations or the state of affairs of the Group in subsequent periods.

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## Statutory Statements

### 4.8 Statutory statements

#### Directors' declaration

In the Directors' opinion

- (i) the interim financial statements and notes set out on pages 97 to 133 are in accordance with the *Corporations Act 2001*, including that they:
  - a. comply with Australian Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - b. give a true and fair view of the Group's financial position as at 31 March 2022 and of its performance for the six months ended 31 March 2022; and
- (ii) there are reasonable grounds to believe that Westpac will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.

For and on behalf of the Board



John McFarlane  
Chairman  
Sydney Australia  
8 May 2022



Peter King  
Managing Director and  
Chief Executive Officer

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# Statutory Statements



## Independent auditor's review report to the members of Westpac Banking Corporation

### Report on the interim financial report

#### Conclusion

We have reviewed the interim financial report of Westpac Banking Corporation (the Company) and the entities it controlled during the half-year (together the Group), which comprises the consolidated balance sheet as at 31 March 2022, the consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated cash flow statement and consolidated income statement for the half-year ended on that date, significant accounting policies and explanatory notes and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying interim financial report of Westpac Banking Corporation does not comply with the *Corporations Act 2001* including:

1. giving a true and fair view of the Group's financial position as at 31 March 2022 and of its performance for the half-year ended on that date
2. complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### Basis for conclusion

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity* (ASRE 2410). Our responsibilities are further described in the *Auditor's responsibilities for the review of the interim financial report* section of our report.

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to the audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### Responsibilities of the directors for the interim financial report

The directors of the Company are responsible for the preparation of the interim financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the interim financial report that gives a true and fair view and is free from material misstatement whether due to fraud or error.

#### Auditor's responsibilities for the review of the interim financial report

Our responsibility is to express a conclusion on the interim financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the interim financial report is not in accordance with the *Corporations Act 2001* including giving a true

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## Statutory Statements



and fair view of the Group's financial position as at 31 March 2022 and of its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of an interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

A handwritten signature in cursive script that reads 'PricewaterhouseCoopers'.

PricewaterhouseCoopers

A handwritten signature in cursive script that reads 'Colin Heath'.

Colin Heath  
Partner

Sydney  
8 May 2022

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## Cash earnings financial information

### 5.0 Cash earnings financial information

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## Cash earnings financial information

### Note 1. Interest spread and margin analysis (cash earnings basis)

	Half Year March 2022	Half Year Sept 2021	Half Year March 2021
<b>Group</b>			
Average interest earning assets (\$m)	872,075	825,926	812,950
Net interest income (\$m)	8,028	8,245	8,469
Interest spread	1.79%	1.92%	2.01%
Benefit of net non-interest bearing assets, liabilities and equity	0.06%	0.07%	0.08%
Net interest margin	1.85%	1.99%	2.09%
<b>Analysis by segment</b>			
<b>Average interest earning assets (\$m)</b>			
Consumer	420,302	415,432	408,001
Business	79,607	78,499	79,735
Westpac Institutional Bank	82,614	73,683	74,137
Westpac New Zealand (A\$)	105,574	101,694	97,001
Specialist Businesses <sup>1</sup>	14,067	15,555	16,279
Group Businesses	169,911	141,063	137,797
<b>Group total</b>	<b>872,075</b>	<b>825,926</b>	<b>812,950</b>
<b>Westpac New Zealand (NZ\$)</b>	<b>111,819</b>	<b>108,047</b>	<b>103,761</b>
<b>Net interest income (\$m)<sup>2</sup></b>			
Consumer	4,377	4,722	4,764
Business	1,323	1,451	1,536
Westpac Institutional Bank	481	458	467
Westpac New Zealand (A\$)	1,041	991	996
Specialist Businesses	242	246	248
Group Businesses	564	377	458
<b>Group total</b>	<b>8,028</b>	<b>8,245</b>	<b>8,469</b>
<b>Westpac New Zealand (NZ\$)</b>	<b>1,102</b>	<b>1,052</b>	<b>1,066</b>
<b>Interest margin</b>			
Consumer	2.09%	2.27%	2.34%
Business	3.33%	3.69%	3.86%
Westpac Institutional Bank	1.17%	1.24%	1.26%
Westpac New Zealand (NZ\$)	1.98%	1.94%	2.06%
Specialist Businesses	3.45%	3.15%	3.06%
Group Businesses	0.67%	0.53%	0.67%
<b>Group total</b>	<b>1.85%</b>	<b>1.99%</b>	<b>2.09%</b>

1. Includes balances presented as held for sale.

2. Includes capital benefit. Capital benefit represents the notional revenue earned on capital allocated to segments under Westpac's economic capital framework.

## Cash earnings financial information

### Note 2. Average balance sheet and interest rates (cash earnings basis)

	Half Year Mar 22			Half Year Sept 21			Half Year Mar 21		
	Average balance \$m	Interest \$m	Average rate %	Average balance \$m	Interest \$m	Average rate %	Average balance \$m	Interest \$m	Average rate %
<b>Assets</b>									
<b>Interest earning assets</b>									
Collateral paid	6,261	4	0.1	9,762	6	0.1	14,708	10	0.1
Trading securities and financial assets measured at FVIS	22,243	123	1.1	20,428	101	1.0	27,172	91	0.7
Investment securities	77,779	506	1.3	87,790	574	1.3	87,628	626	1.4
Loans and other receivables <sup>1</sup>	764,946	9,593	2.5	702,821	10,078	2.9	680,286	10,710	3.2
Assets held for sale	846	6	1.4	5,125	63	2.5	3,156	65	4.1
<b>Total interest earning assets and interest income</b>	<b>872,075</b>	<b>10,232</b>	<b>2.4</b>	<b>825,926</b>	<b>10,822</b>	<b>2.6</b>	<b>812,950</b>	<b>11,502</b>	<b>2.8</b>
<b>Non-interest earning assets</b>									
Derivative financial instruments	18,283			18,740			21,879		
Life insurance assets	-			(3,105)			3,575		
Assets held for sale	3,048			7,895			1,267		
All other assets <sup>2</sup>	64,427			61,198			61,760		
<b>Total non-interest earning assets</b>	<b>85,758</b>			<b>84,728</b>			<b>88,481</b>		
<b>Total assets</b>	<b>957,833</b>			<b>910,654</b>			<b>901,431</b>		
<b>Liabilities</b>									
<b>Interest bearing liabilities</b>									
Collateral received	4,239	4	0.2	5,891	2	0.1	6,483	2	0.1
Repurchased agreements	35,740	38	0.2	37,106	30	0.2	30,047	26	0.2
Deposits and other borrowings	570,842	761	0.3	537,943	761	0.3	524,723	1,107	0.4
Loan capital	30,504	440	2.9	27,642	440	3.2	25,540	409	3.2
Other interest bearing liabilities <sup>3</sup>	145,068	961	1.3	133,426	1,341	2.0	141,162	1,480	2.1
Liabilities held for sale	-	-	-	1,338	3	0.4	1,332	9	1.4
<b>Total interest bearing liabilities and interest expense</b>	<b>786,393</b>	<b>2,204</b>	<b>0.6</b>	<b>743,346</b>	<b>2,577</b>	<b>0.7</b>	<b>729,287</b>	<b>3,033</b>	<b>0.8</b>
<b>Non-interest bearing liabilities</b>									
Deposits and other borrowings	69,413			63,569			60,473		
Derivative financial instruments	19,035			17,142			24,101		
Life insurance liabilities	-			(783)			1,295		
Liabilities held for sale	775			3,840			1,610		
All other liabilities <sup>4</sup>	11,087			11,383			15,031		
<b>Total non-interest bearing liabilities</b>	<b>100,310</b>			<b>95,151</b>			<b>102,510</b>		
<b>Total liabilities</b>	<b>886,703</b>			<b>838,497</b>			<b>831,797</b>		
Shareholders' equity	71,073			72,108			69,583		
NCI	57			49			51		
<b>Total equity</b>	<b>71,130</b>			<b>72,157</b>			<b>69,634</b>		
<b>Total liabilities and equity</b>	<b>957,833</b>			<b>910,654</b>			<b>901,431</b>		
<b>Loans and other receivables<sup>1</sup></b>									
Australia	648,399	8,019	2.5	594,388	8,675	2.9	576,394	9,226	3.2
New Zealand	97,814	1,480	3.0	93,882	1,335	2.8	89,570	1,416	3.2
Other overseas	18,733	94	1.0	14,551	68	0.9	14,322	68	1.0
<b>Deposits and other borrowings</b>									
Australia	489,642	489	0.2	463,114	558	0.2	452,206	842	0.4
New Zealand	61,263	243	0.8	60,482	182	0.6	59,648	236	0.8
Other overseas	19,937	29	0.3	14,347	21	0.3	12,869	29	0.5

- Loans and other receivables are net of Stage 3 provision for ECL, where interest income is determined based on their carrying value. Stages 1 and 2 provisions for ECL are not included in the average interest earning assets balance, as interest income is determined based on the gross value of loans and other receivables.
- Includes property and equipment, intangible assets, deferred tax assets, non-interest bearing loans relating to mortgage offset accounts and all other non-interest earning financial assets.
- Includes net impact of Treasury balance sheet management activities and the Bank Levy.
- Includes other financial liabilities, provisions, current and deferred tax liabilities and other non-interest bearing liabilities.

## Cash earnings financial information

### Note 3. Net interest income (cash earnings basis)

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Interest income</b>					
Cash and balances with central banks	46	15	15	large	large
Collateral paid	4	6	10	(33)	(60)
Net ineffectiveness on qualifying hedges	-	-	-	-	-
Trading securities and financial assets measured at FVIS	123	101	91	22	35
Investment securities	506	574	626	(12)	(19)
Loans	9,547	10,063	10,693	(5)	(11)
Other financial assets	-	-	2	-	(100)
Assets held for sale	6	63	65	(90)	(91)
<b>Total interest income</b>	<b>10,232</b>	<b>10,822</b>	<b>11,502</b>	<b>(5)</b>	<b>(11)</b>
<b>Interest expense</b>					
Collateral received	(4)	(2)	(2)	100	100
Deposits and other borrowings	(761)	(761)	(1,107)	-	(31)
Trading liabilities <sup>1</sup>	165	(86)	(226)	large	large
Debt issues	(882)	(939)	(986)	(6)	(11)
Loan capital	(440)	(440)	(409)	-	8
Bank Levy	(177)	(197)	(195)	(10)	(9)
Other interest expense	(105)	(149)	(99)	(30)	6
Liabilities held for sale	-	(3)	(9)	(100)	(100)
<b>Total interest expense</b>	<b>(2,204)</b>	<b>(2,577)</b>	<b>(3,033)</b>	<b>(14)</b>	<b>(27)</b>
<b>Net interest income</b>	<b>8,028</b>	<b>8,245</b>	<b>8,469</b>	<b>(3)</b>	<b>(5)</b>

1. Includes the net impact of Treasury balance sheet management activities.

## Cash earnings financial information

### Note 4. Non-interest income (cash earnings basis)

\$m	Half Year March 2022	Half Year Sept 2021	Half Year March 2021	% Mov't Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Net fee income</b>					
Facility fees	344	348	369	(1)	(7)
Transaction fees	556	501	492	11	13
Other non-risk fee income	72	47	(47)	53	large
<b>Fee income</b>	<b>972</b>	<b>896</b>	<b>814</b>	<b>8</b>	<b>19</b>
Credit card loyalty programs	(60)	(46)	(55)	30	9
Transaction fee related expenses	(67)	(68)	(59)	(1)	14
<b>Fee expenses</b>	<b>(127)</b>	<b>(114)</b>	<b>(114)</b>	<b>11</b>	<b>11</b>
<b>Net fee income</b>	<b>845</b>	<b>782</b>	<b>700</b>	<b>8</b>	<b>21</b>
<b>Net wealth management and insurance income</b>					
<b>Wealth management income</b>	<b>361</b>	<b>346</b>	<b>311</b>	<b>4</b>	<b>16</b>
Life insurance premium income	520	548	529	(5)	(2)
General insurance and lenders mortgage insurance (LMI) net premiums earned	-	131	256	(100)	(100)
Life insurance investment and other income	(129)	34	20	large	large
General insurance and LMI investment and other income	-	39	37	(100)	(100)
<b>Total insurance premium, investment and other income</b>	<b>391</b>	<b>752</b>	<b>842</b>	<b>(48)</b>	<b>(54)</b>
Life insurance claims, changes in life insurance liabilities and other expenses	(351)	(439)	(328)	(20)	7
General insurance and LMI claims and other expenses	-	(48)	(230)	(100)	(100)
<b>Total insurance claims, changes in insurance liabilities and other expenses</b>	<b>(351)</b>	<b>(487)</b>	<b>(558)</b>	<b>(28)</b>	<b>(37)</b>
<b>Net wealth management and insurance income</b>	<b>401</b>	<b>611</b>	<b>595</b>	<b>(34)</b>	<b>(33)</b>
<b>Trading income<sup>1</sup></b>	<b>339</b>	<b>262</b>	<b>453</b>	<b>29</b>	<b>(25)</b>
<b>Other income</b>					
Dividends received from other entities	3	2	2	50	50
Net gain/(loss) on sale/derecognition of associates	13	36	7	(64)	86
Net gain/(loss) on disposal of assets	(2)	(3)	10	(33)	large
Net gain/(loss) on hedging of overseas operations	(1)	(2)	(6)	(50)	(83)
Net gain/(loss) on derivatives held for risk management purposes <sup>2</sup>	7	(3)	4	large	75
Net gain/(loss) on financial instruments measured at fair value	16	75	580	(79)	(97)
Net gain/(loss) on disposal of controlled entities and other businesses	289	188	-	54	-
Rental income on operating leases	2	7	6	(71)	(67)
Share of associates' net profit/(loss)	(3)	(3)	(3)	-	-
Other	22	42	(18)	(48)	large
<b>Total other income</b>	<b>346</b>	<b>339</b>	<b>582</b>	<b>2</b>	<b>(41)</b>
<b>Total non-interest income</b>	<b>1,931</b>	<b>1,994</b>	<b>2,330</b>	<b>(3)</b>	<b>(17)</b>

1. Trading income represents a component of total markets income from our WIB markets business, Westpac Pacific, Westpac New Zealand and Treasury foreign exchange operations in Australia and New Zealand.
2. Net gain/(loss) on derivatives held for risk management purposes reflects the impact of economic hedges of earnings.



## Cash earnings financial information

### Note 5. Operating expenses (cash earnings basis)

\$m	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
<b>Staff expenses</b>					
Employee remuneration, entitlements and on-costs	2,584	2,897	2,472	(11)	5
Superannuation expense	278	244	231	14	20
Share-based payments	46	51	46	(10)	-
Restructuring costs	74	71	22	4	large
<b>Total staff expenses</b>	<b>2,982</b>	<b>3,263</b>	<b>2,771</b>	<b>(9)</b>	<b>8</b>
<b>Occupancy expenses</b>					
Operating lease rentals	79	91	73	(13)	8
Depreciation and impairment of property and equipment	254	514	413	(51)	(38)
Other	58	50	57	16	2
<b>Total occupancy expenses</b>	<b>391</b>	<b>655</b>	<b>543</b>	<b>(40)</b>	<b>(28)</b>
<b>Technology expenses</b>					
Amortisation and impairment of software assets	337	723	517	(53)	(35)
Depreciation and impairment of IT equipment	85	142	118	(40)	(28)
Technology services	342	422	398	(19)	(14)
Software maintenance and licences	248	297	234	(16)	6
Telecommunications	72	88	93	(18)	(23)
Data processing	41	51	45	(20)	(9)
<b>Total technology expenses</b>	<b>1,125</b>	<b>1,723</b>	<b>1,405</b>	<b>(35)</b>	<b>(20)</b>
<b>Other expenses</b>					
Professional and processing services	460	682	728	(33)	(37)
Amortisation and impairment of intangible and deferred expenditure	122	509	90	(76)	36
Postage and stationery	74	82	74	(10)	-
Advertising	81	104	116	(22)	(30)
Non-lending losses	45	156	78	(71)	(42)
Other expenses	86	128	176	(33)	(51)
<b>Total other expenses</b>	<b>868</b>	<b>1,661</b>	<b>1,262</b>	<b>(48)</b>	<b>(31)</b>
<b>Total operating expenses</b>	<b>5,366</b>	<b>7,302</b>	<b>5,981</b>	<b>(27)</b>	<b>(10)</b>

### Note 6. Earnings per share (cash earnings basis)

	Half Year	Half Year	Half Year	% Mov't	
	March 2022	Sept 2021	March 2021	Mar 22 - Sept 21	Mar 22 - Mar 21
Cash earnings (\$m)	3,095	1,815	3,537	71	(12)
Weighted average number of fully paid ordinary shares (millions)	3,626	3,669	3,644	(1)	-
<b>Cash earnings per ordinary share (cents)</b>	<b>85.4</b>	<b>49.5</b>	<b>97.1</b>	<b>73</b>	<b>(12)</b>

Reconciliation of ordinary shares on issue before the effect of own shares held (millions)	Half Year	Half Year	Half Year
	March 2022	Sept 2021	March 2021
<b>Balance as at beginning of period</b>	<b>3,669</b>	<b>3,669</b>	<b>3,612</b>
Number of shares bought back	(168)	-	-
Number of shares issued under the Dividend Reinvestment Plan (DRP)	-	-	20
Number of shares issued under the DRP underwrite	-	-	37
<b>Balance as at end of period</b>	<b>3,501</b>	<b>3,669</b>	<b>3,669</b>

## Cash earnings financial information

### Note 7. Group earnings reconciliation

\$m	Reported results	Fair value (gain)/loss on economic hedges	Ineffective hedges	Operating leases	Policyholder tax recoveries	Cash earnings
<b>Half Year March 2022</b>						
<b>Net interest income</b>	<b>8,288</b>	<b>(287)</b>	<b>27</b>	<b>-</b>	<b>-</b>	<b>8,028</b>
Net fee income	845	-	-	-	-	845
Net wealth management and insurance income	401	-	-	-	-	401
Trading income	343	(4)	-	-	-	339
Other income	353	-	-	(7)	-	346
<b>Non-interest income</b>	<b>1,942</b>	<b>(4)</b>	<b>-</b>	<b>(7)</b>	<b>-</b>	<b>1,931</b>
<b>Net operating income</b>	<b>10,230</b>	<b>(291)</b>	<b>27</b>	<b>(7)</b>	<b>-</b>	<b>9,959</b>
Staff expenses	(2,982)	-	-	-	-	(2,982)
Occupancy expenses	(398)	-	-	7	-	(391)
Technology expenses	(1,125)	-	-	-	-	(1,125)
Other expenses	(868)	-	-	-	-	(868)
<b>Operating expenses</b>	<b>(5,373)</b>	<b>-</b>	<b>-</b>	<b>7</b>	<b>-</b>	<b>(5,366)</b>
<b>Core earnings</b>	<b>4,857</b>	<b>(291)</b>	<b>27</b>	<b>-</b>	<b>-</b>	<b>4,593</b>
Impairment (charges)/benefits	(139)	-	-	-	-	(139)
<b>Profit before income tax</b>	<b>4,718</b>	<b>(291)</b>	<b>27</b>	<b>-</b>	<b>-</b>	<b>4,454</b>
Income tax expense	(1,434)	87	(8)	-	-	(1,355)
<b>Net profit</b>	<b>3,284</b>	<b>(204)</b>	<b>19</b>	<b>-</b>	<b>-</b>	<b>3,099</b>
Net profit attributable to NCI	(4)	-	-	-	-	(4)
<b>Net profit attributable to owners of WBC</b>	<b>3,280</b>	<b>(204)</b>	<b>19</b>	<b>-</b>	<b>-</b>	<b>3,095</b>
<b>Cash earnings adjustments:</b>						
Fair value (gain)/loss on economic hedges	(204)	204	-	-	-	-
Ineffective hedges	19	-	(19)	-	-	-
<b>Cash earnings</b>	<b>3,095</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,095</b>
<b>Half Year Sept 2021</b>						
<b>Net interest income</b>	<b>8,510</b>	<b>(243)</b>	<b>(22)</b>	<b>-</b>	<b>-</b>	<b>8,245</b>
Net fee income	782	-	-	-	-	782
Net wealth management and insurance income	613	-	-	-	(2)	611
Trading income	277	(15)	-	-	-	262
Other income	354	(3)	-	(12)	-	339
<b>Non-interest income</b>	<b>2,026</b>	<b>(18)</b>	<b>-</b>	<b>(12)</b>	<b>(2)</b>	<b>1,994</b>
<b>Net operating income</b>	<b>10,536</b>	<b>(261)</b>	<b>(22)</b>	<b>(12)</b>	<b>(2)</b>	<b>10,239</b>
Staff expenses	(3,263)	-	-	-	-	(3,263)
Occupancy expenses	(667)	-	-	12	-	(655)
Technology expenses	(1,723)	-	-	-	-	(1,723)
Other expenses	(1,661)	-	-	-	-	(1,661)
<b>Operating expenses</b>	<b>(7,314)</b>	<b>-</b>	<b>-</b>	<b>12</b>	<b>-</b>	<b>(7,302)</b>
<b>Core earnings</b>	<b>3,222</b>	<b>(261)</b>	<b>(22)</b>	<b>-</b>	<b>(2)</b>	<b>2,937</b>
Impairment (charges)/benefits	218	-	-	-	-	218
<b>Profit before income tax</b>	<b>3,440</b>	<b>(261)</b>	<b>(22)</b>	<b>-</b>	<b>(2)</b>	<b>3,155</b>
Income tax expense	(1,422)	77	6	-	2	(1,337)
<b>Net profit</b>	<b>2,018</b>	<b>(184)</b>	<b>(16)</b>	<b>-</b>	<b>-</b>	<b>1,818</b>
Net profit attributable to NCI	(3)	-	-	-	-	(3)
<b>Net profit attributable to owners of WBC</b>	<b>2,015</b>	<b>(184)</b>	<b>(16)</b>	<b>-</b>	<b>-</b>	<b>1,815</b>
<b>Cash earnings adjustments:</b>						
Fair value (gain)/loss on economic hedges	(184)	184	-	-	-	-
Ineffective hedges	(16)	-	16	-	-	-
<b>Cash earnings</b>	<b>1,815</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,815</b>

## Cash earnings financial information

## Note 7. Group earnings reconciliation (continued)

\$m	Reported results	Fair value (gain)/loss on economic hedges	Ineffective hedges	Operating leases	Policyholder tax recoveries	Cash earnings
<b>Half Year March 2021</b>						
<b>Net interest income</b>	<b>8,348</b>	<b>53</b>	<b>68</b>	<b>-</b>	<b>-</b>	<b>8,469</b>
Net fee income	700	-	-	-	-	700
Net wealth management and insurance income	598	-	-	-	(3)	595
Trading income	442	11	-	-	-	453
Other income	598	-	-	(16)	-	582
<b>Non-interest income</b>	<b>2,338</b>	<b>11</b>	<b>-</b>	<b>(16)</b>	<b>(3)</b>	<b>2,330</b>
<b>Net operating income</b>	<b>10,686</b>	<b>64</b>	<b>68</b>	<b>(16)</b>	<b>(3)</b>	<b>10,799</b>
Staff expenses	(2,771)	-	-	-	-	(2,771)
Occupancy expenses	(559)	-	-	16	-	(543)
Technology expenses	(1,405)	-	-	-	-	(1,405)
Other expenses	(1,262)	-	-	-	-	(1,262)
<b>Operating expenses</b>	<b>(5,997)</b>	<b>-</b>	<b>-</b>	<b>16</b>	<b>-</b>	<b>(5,981)</b>
<b>Core earnings</b>	<b>4,689</b>	<b>64</b>	<b>68</b>	<b>-</b>	<b>(3)</b>	<b>4,818</b>
Impairment (charges)/benefits	372	-	-	-	-	372
<b>Profit before income tax</b>	<b>5,061</b>	<b>64</b>	<b>68</b>	<b>-</b>	<b>(3)</b>	<b>5,190</b>
Income tax expense	(1,616)	(18)	(20)	-	3	(1,651)
<b>Net profit</b>	<b>3,445</b>	<b>46</b>	<b>48</b>	<b>-</b>	<b>-</b>	<b>3,539</b>
Net profit attributable to NCI	(2)	-	-	-	-	(2)
<b>Net profit attributable to owners of WBC</b>	<b>3,443</b>	<b>46</b>	<b>48</b>	<b>-</b>	<b>-</b>	<b>3,537</b>
<b>Cash earnings adjustments:</b>						
Fair value (gain)/loss on economic hedges	46	(46)	-	-	-	-
Ineffective hedges	48	-	(48)	-	-	-
<b>Cash earnings</b>	<b>3,537</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,537</b>

## Cash earnings financial information

### Note 8. Cash earnings contribution of businesses settled and held for sale

In First Half 2022, Westpac announced and completed the sale of certain businesses. To assist in understanding the contribution of these businesses the following tables provide the earnings (excluding notable items), and loans and deposits attributable to the entities within the transaction perimeter. Businesses included in these disclosures were either “held for sale” as at 31 March 2022 or sold during First Half 2022.

For the businesses that were sold, earnings attributed to each business reflect its contribution up to completion of sale date, while balance sheet data is at completion date. The following businesses were sold in First Half 2022:

- Motor vehicle dealer finance and novated leasing was transferred on 20 December 2021. Final completion of the sales transaction occurred on 24 March 2022.
- Westpac Life-NZ- Limited occurred on 28 February 2022.

The following business is held for sale as at 31 March 2022:

- Westpac Life Insurance Services Limited.

#### Businesses sold

\$m	Westpac Life-NZ- Limited (A\$)	Motor Vehicle Finance and Novated Leasing	Westpac General Insurance Ltd	Westpac Lenders Mortgage Insurance	Westpac Vendor Finance	Contribution of businesses sold	Westpac Life-NZ- Limited (NZ\$)
<b>Half Year March 2022</b>							
Net interest income	-	6	-	-	-	6	-
Non-interest income	28	-	-	-	-	28	30
Operating expenses	(3)	(6)	-	-	-	(9)	(3)
Impairment charges	-	7	-	-	-	7	-
Income tax expense and NCI	(7)	(2)	-	-	-	(9)	(8)
<b>Cash earnings excluding notable items</b>	<b>18</b>	<b>5</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>23</b>	<b>19</b>
Subtract notable items	-	-	-	-	-	-	-
<b>Cash earnings</b>	<b>18</b>	<b>5</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>23</b>	<b>19</b>
<b>Half Year Sept 2021</b>							
Net interest income	-	11	-	-	5	16	-
Non-interest income	31	-	70	56	2	159	33
Operating expenses	(2)	(15)	(3)	(3)	-	(23)	(2)
Impairment charges	-	14	-	-	-	14	-
Income tax expense and NCI	(8)	(3)	(23)	(15)	(2)	(51)	(8)
<b>Cash earnings excluding notable items</b>	<b>21</b>	<b>7</b>	<b>44</b>	<b>38</b>	<b>5</b>	<b>115</b>	<b>23</b>
Subtract notable items	-	-	-	-	-	-	-
<b>Cash earnings</b>	<b>21</b>	<b>7</b>	<b>44</b>	<b>38</b>	<b>5</b>	<b>115</b>	<b>23</b>
<b>Half Year March 2021</b>							
Net interest income	-	14	-	-	9	23	-
Non-interest income	27	-	10	53	1	91	29
Operating expenses	(2)	(15)	(4)	(5)	-	(26)	(2)
Impairment charges	-	15	-	-	-	15	-
Income tax expense and NCI	(7)	(4)	(2)	(15)	(3)	(31)	(7)
<b>Cash earnings excluding notable items</b>	<b>18</b>	<b>10</b>	<b>4</b>	<b>33</b>	<b>7</b>	<b>72</b>	<b>20</b>
Subtract notable items	-	-	-	-	-	-	-
<b>Cash earnings</b>	<b>18</b>	<b>10</b>	<b>4</b>	<b>33</b>	<b>7</b>	<b>72</b>	<b>20</b>

## Cash earnings financial information

### Note 8. Cash earnings contribution of businesses settled and held for sale (continued)

\$bn	Westpac Life-NZ- Limited (A\$)	Motor Vehicle Finance and Novated Leasing	Westpac General Insurance Ltd	Westpac Lenders Mortgage Insurance	Westpac Vendor Finance	Contribution of businesses sold	Westpac Life-NZ- Limited (NZ\$)
<b>As at 31 March 2022</b>							
Total net loans	-	1.0	-	-	-	1.0	-
Total assets	0.2	1.0	-	-	-	1.2	0.2
Risk weighted assets	-	0.8	-	-	-	0.8	-
Average interest-earning assets	-	0.8	-	-	-	0.8	-
<b>As at 30 Sept 2021</b>							
Total net loans	-	1.0	-	-	0.4	1.4	-
Total assets	0.2	1.0	1.1	0.5	0.4	3.2	0.3
Risk weighted assets	-	1.1	-	-	0.5	1.6	-
Average interest-earning assets	-	1.0	0.1	-	0.5	1.6	-

### Businesses held for sale as at 31 March 2022

\$m	Westpac Life Insurance Ltd.
<b>Half Year March 2022</b>	
Net interest income	-
Non-interest income	62
Operating expenses	(13)
Impairment charges	-
Income tax expense and NCI	(15)
<b>Cash earnings excluding notable items</b>	<b>34</b>
Subtract notable items	(34)
<b>Cash earnings</b>	<b>-</b>
<b>Half Year Sept 2021</b>	
Net interest income	-
Non-interest income	116
Operating expenses	(30)
Impairment charges	-
Income tax expense and NCI	(16)
<b>Cash earnings excluding notable items</b>	<b>70</b>
Subtract notable items	-
<b>Cash earnings</b>	<b>70</b>
<b>Half Year March 2021</b>	
Net interest income	-
Non-interest income	215
Operating expenses	(26)
Impairment charges	-
Income tax expense and NCI	(57)
<b>Cash earnings excluding notable items</b>	<b>132</b>
Subtract notable items	(1)
<b>Cash earnings</b>	<b>131</b>

\$bn	Westpac Life Insurance Ltd.
<b>As at 31 March 2022</b>	
Total assets	2.7
<b>As at 30 Sept 2021</b>	
Total assets	2.9
<b>As at 31 March 2021</b>	
Total assets	3.4

## Cash earnings financial information

### Note 9. Impact of notable items on cash earnings

\$m	Refunds, payments, costs, and litigation	Write-down of intangibles	Asset sales and revaluations	Total
<b>Half Year March 2022</b>				
<b>Net interest income</b>	<b>7</b>	<b>-</b>	<b>-</b>	<b>7</b>
Net fee income	-	-	-	-
Net wealth management and insurance income	(43)	-	-	(43)
Trading income	-	-	-	-
Other income	-	-	271	271
<b>Non-interest income</b>	<b>(43)</b>	<b>-</b>	<b>271</b>	<b>228</b>
<b>Net operating income</b>	<b>(36)</b>	<b>-</b>	<b>271</b>	<b>235</b>
Staff expenses	(10)	-	(9)	(19)
Occupancy expenses	-	-	-	-
Technology expenses	-	(45)	-	(45)
Other expenses	(36)	(122)	(9)	(167)
<b>Operating expenses</b>	<b>(46)</b>	<b>(167)</b>	<b>(18)</b>	<b>(231)</b>
<b>Core earnings</b>	<b>(82)</b>	<b>(167)</b>	<b>253</b>	<b>4</b>
Income tax (expense)/benefit and NCI	17	13	(40)	(10)
<b>Cash earnings</b>	<b>(65)</b>	<b>(154)</b>	<b>213</b>	<b>(6)</b>
<b>Half Year Sept 2021</b>				
<b>Net interest income</b>	<b>60</b>	<b>-</b>	<b>(4)</b>	<b>56</b>
Net fee income	(33)	-	-	(33)
Net wealth management and insurance income	(18)	-	-	(18)
Trading income	-	-	-	-
Other income	3	-	193	196
<b>Non-interest income</b>	<b>(48)</b>	<b>-</b>	<b>193</b>	<b>145</b>
<b>Net operating income</b>	<b>12</b>	<b>-</b>	<b>189</b>	<b>201</b>
Staff expenses	(33)	-	(175)	(208)
Occupancy expenses	-	(232)	39	(193)
Technology expenses	(2)	(414)	(56)	(472)
Other expenses	(180)	(510)	(39)	(729)
<b>Operating expenses</b>	<b>(215)</b>	<b>(1,156)</b>	<b>(231)</b>	<b>(1,602)</b>
<b>Core earnings</b>	<b>(203)</b>	<b>(1,156)</b>	<b>(42)</b>	<b>(1,401)</b>
Income tax (expense)/benefit and NCI	31	191	(140)	82
<b>Cash earnings</b>	<b>(172)</b>	<b>(965)</b>	<b>(182)</b>	<b>(1,319)</b>
<b>Half Year March 2021</b>				
<b>Net interest income</b>	<b>71</b>	<b>-</b>	<b>-</b>	<b>71</b>
Net fee income	(104)	-	-	(104)
Net wealth management and insurance income	(88)	-	-	(88)
Trading income	-	-	-	-
Other income	(7)	-	571	564
<b>Non-interest income</b>	<b>(199)</b>	<b>-</b>	<b>571</b>	<b>372</b>
<b>Net operating income</b>	<b>(128)</b>	<b>-</b>	<b>571</b>	<b>443</b>
Staff expenses	(83)	-	-	(83)
Occupancy expenses	-	-	(82)	(82)
Technology expenses	(1)	(165)	(12)	(178)
Other expenses	(172)	(84)	(146)	(402)
<b>Operating expenses</b>	<b>(256)</b>	<b>(249)</b>	<b>(240)</b>	<b>(745)</b>
<b>Core earnings</b>	<b>(384)</b>	<b>(249)</b>	<b>331</b>	<b>(302)</b>
Income tax (expense)/benefit and NCI	108	50	(138)	20
<b>Cash earnings</b>	<b>(276)</b>	<b>(199)</b>	<b>193</b>	<b>(282)</b>

## Other information

### 6.0 Other information

#### 6.1 Disclosure regarding forward-looking statements

This Results Announcement contains statements that constitute 'forward-looking statements' within the meaning of Section 21E of the US Securities Exchange Act of 1934.

Forward-looking statements are statements that are not historical facts. Forward-looking statements appear in a number of places in this Results Announcement and include statements regarding Westpac's intent, belief or current expectations on its business and operations, market conditions, results of operations and financial condition, including, without limitation, future loan loss provisions and financial support to certain borrowers. Words such as 'will', 'may', 'expect', 'intend', 'seek', 'would', 'should', 'could', 'continue', 'plan', 'estimate', 'anticipate', 'believe', 'probability', 'risk', 'aim', 'outlook', 'forecast' or other similar words are used to identify forward-looking statements. These statements reflect our current views on future events and are subject to change, certain risks, uncertainties and assumptions which are, in many instances, beyond our control, and have been made based on management's expectations and beliefs concerning future developments and their potential effect upon Westpac. There can be no assurance that future developments will align with Westpac's expectations or that future developments on Westpac will be those anticipated. Actual results could differ materially from expected, depending on various factors, including, but not limited to:

- information security breaches, including cyber attacks;
- the effect of, and changes in, laws, regulations, taxation or accounting standards or practices and government policy, particularly changes to liquidity, leverage and capital requirements;
- regulatory investigations, reviews and other actions, inquiries, litigation, fines, penalties, restrictions or other regulator imposed conditions, including from our actual or alleged failure to comply with laws, regulations or regulatory policy;
- the effectiveness of our risk management policies, including our processes, systems and employees, and operational risks resulting from ineffective processes and controls, as well as breakdowns in processes and procedures requiring remediation activity;
- the effect of the COVID-19 pandemic, which has had, and may continue to have, a negative impact on our business and economic conditions, adversely affect a wide-range of our suppliers, third-party contractors and customers, create increased volatility in financial markets and result in increased impairments, defaults and write-offs;
- environmental change (including from climate change) or external events or geopolitical risks in countries in which Westpac or its customers or counterparties operate;
- the failure to comply with financial crime obligations, which has had, and could further have, adverse effects on our business and reputation;
- internal and external events which may adversely impact our reputation;
- litigation and other legal proceedings and regulator investigations and enforcement actions;
- reliability and security of Westpac's technology and risks associated with changes to technology systems;
- the stability of financial systems and disruptions to financial markets and any losses or business impacts us or our customers or counterparties may experience;
- market volatility, including uncertain conditions in funding, equity and asset markets;
- the incidence of inadequate capital levels under stressed conditions;
- the risk that governments will default on their debt obligations or be unable to refinance their debts;
- changes to Westpac's credit ratings or the methodology used by credit rating agencies;
- changes in political, social or economic conditions in any of the major markets in which Westpac or its customers or counterparties operate;
- changes in economic conditions, consumer spending, saving and borrowing habits in Australia, New Zealand and other countries in which we or our customers or counterparties operate and our ability to maintain or to increase market share, margins and fees, and control expenses;
- adverse asset, credit or capital market conditions;
- an increase in defaults because of a deterioration in economic conditions;
- an increase in defaults, write-offs and provisions for credit impairments;
- the effects of competition in the areas in which we operate;
- levels of inflation, interest rates, exchange rates and market and monetary fluctuations and volatility;
- poor data quality, poor data retention or poor records management;
- strategic decisions including diversification, innovation, divestment, acquisitions, expansion activity and integration;
- changes to our critical accounting estimates and judgements and changes to the value of our intangible assets;
- the incidence or severity of Westpac-insured events;
- the inability to syndicate or sell down underwritten securities, particularly in times of heightened volatility; and
- various other factors beyond Westpac's control.

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## Other information

The above list is not exhaustive. For certain other factors that may impact on forward-looking statements made by Westpac, refer to 'Risk factors' in the Directors' report in this Results Announcement. When relying on forward-looking statements to make decisions with respect to Westpac, investors and others should carefully consider the foregoing factors and other uncertainties and events.

Westpac is under no obligation to update any forward-looking statements in this Results Announcement, whether from new information, future events or otherwise, after the date of this Results Announcement.

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## Other information

### 6.2 References to websites

Information contained in or accessible through the websites mentioned in this Results Announcement does not form part of this Results Announcement unless we specifically state that it is incorporated by reference and forms part of this Results Announcement. All references in this Results Announcement to websites are inactive textual references and are for information only.

### 6.3 Credit ratings<sup>1</sup>

Rating agency	Short Term	Long Term	Outlook
Fitch Ratings	F1	A+	Stable
Moody's Investor Services	P-1	Aa3	Stable
S&P Global Ratings	A-1+	AA-	Stable

### 6.4 Dividend reinvestment plan

Westpac operates a dividend reinvestment plan (DRP) that is available to holders of fully paid ordinary shares who are resident in, and whose address on the register of shareholders is in Australia or New Zealand. As noted in Section 2.5, the Directors have made certain determinations in relation to the calculation of the market price which will apply to the DRP for the 2022 interim dividend only.

Shareholders who wish to commence participation in the DRP, or to vary their current participation election, must do so by 5.00pm (AEST) on 23 May 2022.

Shareholders can provide these instructions:

- Online for shareholders with holdings that have a market value of less than \$1,000,000 within your Link Market Services portfolio, login into or create your Portfolio via Westpac share registrar's at linkmarketservices.com.au and electing the DRP or amending their existing instructions online; or
- By completing and returning a DRP application or Variation form to Westpac's share registry. Registry contact details are listed in Section 6.6.

### 6.5 Information on related entities

#### a. Changes in control of Group entities

During the six months ended 31 March 2022 the following non-controlled entities were acquired, formed, or incorporated:

- MoneyBrilliant Pty Ltd (acquired 13 December 2021)

During the six months ended 31 March 2022 the following controlled entities ceased to be controlled:

- Capital Finance (NZ) Pty Limited (deregistered 10 November 2021)
- Capital Fleetlease Pty Limited (deregistered 10 November 2021)
- Capital Rent Group Pty Limited (deregistered 10 November 2021)
- SIE-LEASE (Australia) Pty Limited (deregistered 10 November 2021)
- Westpac Custodian Nominees Pty Limited (deregistered 26 December 2021)
- Series 2012-1 WST Trust (terminated 1 January 2022)
- St. George Commercial Credit Corporation Pty Limited (deregistered 23 January 2022)
- EQR Securities Pty Limited (deregistered 10 February 2022)
- Westpac Life-NZ- Limited (sold 28 February 2022)
- St. George Equity Finance Pty Limited (deregistered 28 March 2022)

#### b. Associates

As at 31 March 2022	Ownership Interest Held (%)
mx51 Group Pty Ltd	33.06%
Akahu Technologies Ltd	29.60%
Lygon 1B Pty Ltd	18.24%
Hey You Pty Ltd (Formerly Beat The Q Holdings Pty Ltd)	23.48%
OpenAgent Pty Ltd	22.55%

1. As at 31 March 2022.

## Other information

### 6.6 Financial calendar and Share Registry details

Westpac shares are listed on the securities exchanges in Australia (ASX) and New Zealand (NZX). Westpac Capital Notes 2, Westpac Capital Notes 5, Westpac Capital Notes 6, Westpac Capital Notes 7 and Westpac Capital Notes 8 are listed on the ASX.

Important dates to note are set out below, subject to change. Payment of any distribution, dividend or interest payment is subject to the relevant payment conditions and the key dates for each payment will be confirmed to the ASX for securities listed on the ASX.

#### Westpac Ordinary Shares (ASX code: WBC, NZX code: WBC)

Interim results and dividend announcement	9 May 2022
Ex-dividend date for interim dividend	19 May 2022
Record date for interim dividend	20 May 2022
Interim dividend payable	24 June 2022
Financial Year end	30 September 2022
Closing date for receipt of director nominations before Annual General Meeting	26 October 2022
Final results and dividend announcement	7 November 2022
Ex-dividend date for final dividend	17 November 2022
Record date for final dividend	18 November 2022
Annual General Meeting	14 December 2022 <sup>1</sup>
Final dividend payable	20 December 2022

#### Westpac Capital Notes 2 (ASX code: WBCPE)

Ex-date for quarterly distribution	14 June 2022
Record date for quarterly distribution	15 June 2022
Payment date for quarterly distribution	23 June 2022
Ex-date for quarterly distribution	14 September 2022
Record date for quarterly distribution	15 September 2022
Payment date for quarterly distribution	23 September 2022
Ex-date for quarterly distribution	14 December 2022
Record date for quarterly distribution	15 December 2022
Payment date for quarterly distribution	23 December 2022

#### Westpac Capital Notes 5 (ASX code: WBCPH)

Ex-date for quarterly distribution	10 June 2022
Record date for quarterly distribution	14 June 2022
Payment date for quarterly distribution	22 June 2022
Ex-date for quarterly distribution	13 September 2022
Record date for quarterly distribution	14 September 2022
Payment date for quarterly distribution	22 September 2022
Ex-date for quarterly distribution	13 December 2022
Record date for quarterly distribution	14 December 2022
Payment date for quarterly distribution	22 December 2022

1. Details regarding the location of the meeting and the business to be dealt with will be contained in a Notice of Meeting sent to shareholders in the November before the meeting.

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## Other information

### Westpac Capital Notes 6 (ASX code: WBCPI)

Ex-date for quarterly distribution	9 June 2022
Record date for quarterly distribution	10 June 2022
Payment date for quarterly distribution	20 June 2022 <sup>1</sup>
Ex-date for quarterly distribution	8 September 2022
Record date for quarterly distribution	9 September 2022 <sup>2</sup>
Payment date for quarterly distribution	19 September 2022 <sup>1</sup>
Ex-date for quarterly distribution	8 December 2022
Record date for quarterly distribution	9 December 2022 <sup>2</sup>
Payment date for quarterly distribution	19 December 2022 <sup>1</sup>

### Westpac Capital Notes 7 (ASX code: WBCPJ)

Ex-date for quarterly distribution	10 June 2022
Record date for quarterly distribution	14 June 2022
Payment date for quarterly distribution	22 June 2022
Ex-date for quarterly distribution	13 September 2022
Record date for quarterly distribution	14 September 2022
Payment date for quarterly distribution	22 September 2022
Ex-date for quarterly distribution	13 December 2022
Record date for quarterly distribution	14 December 2022
Payment date for quarterly distribution	22 December 2022

### Westpac Capital Notes 8 (ASX code: WBCPK)

Ex-date for quarterly distribution	9 June 2022
Record date for quarterly distribution	10 June 2022 <sup>2</sup>
Payment date for quarterly distribution	21 June 2022
Ex-date for quarterly distribution	12 September 2022
Record date for quarterly distribution	13 September 2022
Payment date for quarterly distribution	21 September 2022
Ex-date for quarterly distribution	12 December 2022
Record date for quarterly distribution	13 December 2022
Payment date for quarterly distribution	21 December 2022

- Adjusted to next business day as payment date falls on a non-ASX business day or a date on which banks are not open for general business in Sydney, Australia.
- Adjusted to immediately preceding business day as record date falls on a non-ASX business day or a date on which banks are not open for general business in Sydney.

## Other information

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**Facsimile:** +61 2 8253 4128

**International:** +61 2 9155 7700

**Website:** [www.westpac.com.au/westpacgroup](http://www.westpac.com.au/westpacgroup)

### Share Registries

#### Australia

Ordinary shares on the main register, Westpac Capital Notes 2, Westpac Capital Notes 5, Westpac Capital Notes 6, Westpac Capital Notes 7, and Westpac Capital Notes 8.

#### Link Market Services Limited

Level 12, 680 George Street  
Sydney NSW 2000 Australia

Postal Address: Locked Bag A6015,  
Sydney South NSW 1235, Australia

**Website:** [www.linkmarketservices.com.au](http://www.linkmarketservices.com.au)

**Email:** [westpac@linkmarketservices.com.au](mailto:westpac@linkmarketservices.com.au)

**Telephone:** 1800 804 255 (toll free in Australia)

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#### For further information contact:

##### Media:

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*Group Head of Media Relations*

+61 402 393 619

##### Analysts and Investors:

Andrew Bowden  
*Group Head of Investor Relations*

+61 438 284 863

#### New Zealand

Ordinary shares on the  
New Zealand branch register.

#### Link Market Services Limited

Level 30, PwC Tower  
15 Customs Street West  
Auckland 1010 New Zealand

Postal Address: P.O. Box 91976,  
Auckland 1142, New Zealand

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## Other information

### 6.7 Exchange rates

#### 6.7.1 Exchange rates against A\$

Six months to/as at Currency	Half Year March 2022		Half Year Sept 2021		Half Year March 2021	
	Average	Spot	Average	Spot	Average	Spot
US\$	0.7262	0.7480	0.7522	0.7204	0.7515	0.7595
GBP	0.5401	0.5704	0.5418	0.5359	0.5569	0.5536
NZ\$	1.0593	1.0759	1.0626	1.0477	1.0698	1.0891

#### 6.7.2 Impact of exchange rate movements on Group results

	Half Year March 2022 vs Half Year September 2021			Half Year March 2022 vs Half Year March 2021		
	Cash earnings growth	FX impact \$m	Growth ex-FX	Cash earnings growth	FX impact \$m	Growth ex-FX
Net interest income	(3%)	6	(3%)	(5%)	13	(5%)
Non-interest income	(3%)	11	(4%)	(17%)	5	(17%)
<b>Net operating income</b>	<b>(3%)</b>	<b>17</b>	<b>(3%)</b>	<b>(8%)</b>	<b>18</b>	<b>(8%)</b>
Operating expenses	(27%)	(6)	(27%)	(10%)	(9)	(10%)
<b>Core Earnings</b>	<b>56%</b>	<b>11</b>	<b>56%</b>	<b>(5%)</b>	<b>9</b>	<b>(5%)</b>
Impairment charges	large	-	large	large	-	large
<b>Operating profit before tax</b>	<b>41%</b>	<b>11</b>	<b>41%</b>	<b>(14%)</b>	<b>9</b>	<b>(14%)</b>
Income tax expense	1%	(3)	1%	(18%)	(3)	(18%)
<b>Net Profit</b>	<b>70%</b>	<b>8</b>	<b>70%</b>	<b>(12%)</b>	<b>6</b>	<b>(13%)</b>
Profit attributable to NCI	33%	-	33%	100%	-	100%
<b>Cash earnings</b>	<b>71%</b>	<b>8</b>	<b>70%</b>	<b>(12%)</b>	<b>6</b>	<b>(13%)</b>

#### 6.7.3 Exchange rate risk on future NZ\$ earnings

Westpac's policy in relation to the hedging of the future earnings of the Group's New Zealand segment is to manage the economic risk for volatility of the NZ\$ against A\$. Westpac manages these flows over a time horizon under which up to 100% of the expected earnings for the following 12 months and 50% of the expected earnings for the subsequent 12 months can be hedged. At 31 March 2022, Westpac has hedges in place for forecasts up to April 2022, with an average rate of \$1.04.

## Glossary

### 7.0 Glossary

<b>Shareholder value</b>	
Average ordinary equity	Average total equity less average non-controlling interests.
Average tangible ordinary equity	Average ordinary equity less average goodwill and other intangible assets (excluding capitalised software).
Cash earnings per ordinary share	Cash earnings divided by the weighted average ordinary shares (cash earnings basis).
Cash earnings to average tangible equity (ROTE)	Cash earnings divided by average tangible ordinary equity.
Cash ROE	Cash earnings divided by average ordinary equity.
Dividend payout ratio - cash earnings	Ordinary dividend paid/declared calculated on issued shares divided by cash earnings.
Dividend payout ratio - net profit	Ordinary dividend paid/declared on issued shares (net of Treasury shares) divided by the net profit attributable to owners of WBC.
Earnings per ordinary share	Net profit attributable to the owners of WBC divided by the weighted average ordinary shares (reported).
Economic profit - Group	Cash earnings less a capital charge calculated at 9% of average ordinary equity plus a value on franking credits calculated as 70% of the Group's Australian tax expense.
Fully franked dividends per ordinary share (cents)	Dividends paid out of retained profits which carry a credit for Australian company income tax paid by Westpac.
Net tangible assets per ordinary share	Net tangible assets (total equity less goodwill and other intangible assets less minority interests) divided by the number of ordinary shares on issue (less Treasury shares held).
Return on equity (ROE)	Net profit attributable to the owners of WBC (adjusted for RSP dividends) divided by average ordinary equity.
Weighted average ordinary shares (cash earnings)	Weighted average number of fully paid ordinary shares listed on the ASX for the relevant period.
Weighted average ordinary shares (reported)	Weighted average number of fully paid ordinary shares listed on the ASX for the relevant period less Westpac shares held by the Group ('Treasury shares').
<b>Productivity and efficiency</b>	
Expense to income ratio	Operating expenses divided by net operating income.
Full-time equivalent employees (FTE)	A calculation based on the number of hours worked by full and part-time employees as part of their normal duties. For example, the full-time equivalent of one FTE is 76 hours paid work per fortnight.
Revenue per FTE	Total operating income divided by the average number of FTE for the period.
<b>Business Performance</b>	
Average interest-bearing liabilities	The average balance of liabilities owed by the Group that incur an interest expense. Where possible, daily balances are used to calculate the average balance for the period.
Average interest-earning assets	The average balance of assets held by the Group that generate interest income. Where possible, daily balances are used to calculate the average balance for the period.
Interest spread	The difference between the average yield on all interest-earning assets and the average rate paid on interest bearing liabilities.
Net interest margin	Calculated by dividing net interest income by average interest-earning assets.
Segment margin	Net interest income (including capital benefit) for a segment as a percentage of the average interest earning assets for that segment.
<b>Capital Adequacy</b>	
APRA leverage ratio	Tier 1 capital divided by 'exposure measure' and expressed as a percentage. 'Exposure measure' is the sum of on-balance sheet exposures, derivative exposures, securities financing transaction exposures and other off-balance sheet exposures.
Common equity tier 1 (CET1) capital ratio	Total common equity capital divided by risk weighted assets, as defined by APRA.
Credit risk weighted assets (Credit RWA)	Credit risk weighted assets represent risk weighted assets (on-balance sheet and off-balance sheet) that relate to credit exposures and therefore exclude market risk, operational risk, interest rate risk in the banking book and other assets.
Internationally comparable capital ratios	Internationally comparable regulatory capital ratios are Westpac's estimated ratios after adjusting the capital ratios determined under APRA Basel III regulations for various items. Analysis aligns with the APRA study titled "International capital comparison study" dated 13 July 2015.

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## Glossary

<b>Capital Adequacy (continued)</b>	
Risk weighted assets (RWA)	Assets (both on and off-balance sheet) are risk weighted according to each asset's inherent potential for default and what the likely losses would be in case of default. In the case of non-asset backed risks (i.e. market and operational risk), RWA is determined by multiplying the capital requirements for those risks by 12.5.
Tier 1 capital ratio	Total Tier 1 capital divided by risk weighted assets, as defined by APRA.
Total regulatory capital ratio	Total regulatory capital divided by risk weighted assets, as defined by APRA.
<b>Funding and liquidity</b>	
Committed Liquidity Facility (CLF)	The RBA makes available to Australian Authorised Deposit-taking Institutions (ADIs) a CLF that, subject to qualifying conditions, can be accessed to meet LCR requirements under APS210 Liquidity.
Deposit to loan ratio	Customer deposits divided by total loans.
High Quality Liquid Assets (HQLA)	Assets which meet APRA's criteria for inclusion as HQLA in the numerator of the LCR.
Liquidity Coverage Ratio (LCR)	An APRA requirement to maintain an adequate level of unencumbered high quality liquid assets, to meet liquidity needs for a 30 calendar day period under an APRA-defined severe stress scenario. Absent a situation of financial stress, the value of the LCR must not be less than 100%, effective 1 January 2015. LCR is calculated as the percentage ratio of stock of HQLA and CLF over the total net cash out-flows in a modelled 30 day defined stressed scenario.
Net Stable Funding Ratio (NSFR)	The NSFR is defined as the ratio of the amount of available stable funding (ASF) to the amount of required stable funding (RSF) defined by APRA. The amount of ASF is the portion of an ADI's capital and liabilities expected to be a reliable source of funds over a one year time horizon. The amount of RSF is a function of the liquidity characteristics and residual maturities of an ADI's assets and off-balance sheet activities. ADI's must maintain an NSFR of at least 100%.
Term Funding Facility (TFF)	A facility that was established by the RBA in March 2020 to provide 3 year term funding to Australian ADIs via repurchase transactions, subject to qualifying conditions, to help support lending to Australian businesses. The facility closed to new drawdowns in June 2021.
Third party liquid assets	HQLA and non LCR qualifying liquid assets, but excludes internally securitised assets that are eligible for a repurchase agreement with the RBA and RBNZ.
Total liquid assets	Third party liquid assets and internally securitised assets that are eligible for a repurchase agreement with a central bank.
<b>Asset quality</b>	
90 days past due and not impaired	<p>Includes facilities where:</p> <ul style="list-style-type: none"> <li>contractual payments of interest and / or principal are 90 or more calendar days overdue, including overdrafts or other revolving facilities that remain continuously outside approved limits by material amounts for 90 or more calendar days (including accounts for customers who have been granted hardship assistance); or</li> <li>an order has been sought for the customer's bankruptcy or similar legal action has been instituted which may avoid or delay repayment of its credit obligations; and</li> <li>the estimated net realisable value of assets / security to which Westpac has recourse is sufficient to cover repayment of all principal and interest, or where there are otherwise reasonable grounds to expect payment in full and interest is being taken to profit on an accrual basis.</li> </ul> <p>These facilities, while in default, are not treated as impaired for accounting purposes.</p>
Collectively assessed provisions (CAPs)	Collectively assessed provisions for expected credit loss under AASB 9 represent the Expected Credit Loss (ECL) which is collectively assessed in pools of similar assets with similar risk characteristics. This incorporates forward looking information and does not require an actual loss event to have occurred for an impairment provision to be recognised.
Default	For accounting purposes, a default occurs when Westpac considers that the customer is unlikely to repay its credit obligations in full, without recourse by the Group to action such as realising security, or the customer is more than 90 days past due on any material credit obligation. This definition of default is aligned to the APRA regulatory definition of default.
Exposure at default (EAD)	The estimated outstanding amount of credit exposure at the time of the default.

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## Glossary

Asset quality (continued)	
Impaired exposures	<p>Includes exposures that have deteriorated to the point where full collection of interest and principal is in doubt, based on an assessment of the customer's outlook, cash flow, and the net realisation of value of assets to which recourse is held:</p> <ul style="list-style-type: none"> <li>• facilities 90 days or more past due, and full recovery is in doubt: exposures where contractual payments are 90 or more days in arrears and the net realisable value of assets to which recourse is held may not be sufficient to allow full collection of interest and principal, including overdrafts or other revolving facilities that remain continuously outside approved limits by material amounts for 90 or more calendar days;</li> <li>• non-accrual facilities: exposures with individually assessed impairment provisions held against them, excluding restructured loans;</li> <li>• restructured facilities: exposures where the original contractual terms have been formally modified to provide for concessions of interest or principal for reasons related to the financial difficulties of the customer;</li> <li>• other assets acquired through security enforcement (includes other real estate owned): includes the value of any other assets acquired as full or partial settlement of outstanding obligations through the enforcement of security arrangements; or</li> <li>• any other facilities where the full collection of interest and principal is in doubt.</li> </ul>
Individually assessed provisions (IAPs)	Provisions raised for losses on loans that are known to be impaired and are assessed on an individual basis. The estimated losses on these impaired loans is based on expected future cash flows discounted to their present value and, as this discount unwinds, interest will be recognised in the income statement.
Loss given default (LGD)	The loss that is expected to arise in the event of a default.
Non-performing exposures	Exposures which are in default.
Performing exposures	Exposures which are not in default.
Probability of default (PD)	The probability that a counterparty will default.
Provision for expected credit losses (ECL)	Expected credit losses (ECL) are a probability-weighted estimate of the cash shortfalls expected to result from defaults over the relevant timeframe. They are determined by evaluating a range of possible outcomes and taking into account the time value of money, past events, current conditions and forecasts of future economic conditions.
Stage 1: 12 months ECL - performing	For financial assets where there has been no significant increase in credit risk since origination a provision for 12 months expected credit losses is recognised. Interest revenue is calculated on the gross carrying amount of the financial asset.
Stage 2: Lifetime ECL - performing	For financial assets where there has been a significant increase in credit risk since origination but where the asset is still performing a provision for lifetime expected losses is recognised. Interest revenue is calculated on the gross carrying amount of the financial asset.
Stage 3: Lifetime ECL - non-performing	For financial assets that are non-performing a provision for lifetime expected losses is recognised. Interest revenue is calculated on the carrying amount net of the provision for ECL rather than the gross carrying amount.
Stressed exposures	Watchlist and substandard, 90 days past due and not impaired and impaired exposures.
Total committed exposure (TCE)	Represents the sum of the committed portion of direct lending (including funds placement overall and deposits placed), contingent and pre-settlement risk plus the committed portion of secondary market trading and underwriting risk.
Watchlist and substandard	Loan facilities where customers are experiencing operating weakness and financial difficulty but are not expected to incur loss of interest or principal.

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## Glossary

Other	
COVID-19	A viral disease, declared as a pandemic by the World Health Organisation on 12 March 2020.
Credit Value Adjustment (CVA)	CVA adjusts the fair value of over-the-counter derivatives for credit risk. CVA is employed on the majority of derivative positions and reflects the market view of the counterparty credit risk. A Debit Valuation Adjustment (DVA) is employed to adjust for our own credit risk.
Funding Value Adjustment (FVA)	FVA relates to the funding cost or benefit associated with the uncollateralised portion of the derivative portfolio.
First Half 2021	Six months ended 31 March 2021.
First Half 2022	Six months ended 31 March 2022.
Prior corresponding period	Refers to the six months ended 31 March 2021.
Prior half / Prior period	Refers to the six months ended 30 September 2021.
Run-off	Scheduled and unscheduled repayments and debt repayments (from for example property sales and external refinancing), net of redraws.
Second Half 2021	Six months ended 30 September 2021.
Segment reporting	<p>Segment reporting are presented on a management reporting basis. Internal charges and transfer pricing adjustments are included in the performance of each segment reflecting the management structure rather than the legal entity (these results cannot be compared to results for individual legal entities). Where management reporting structures or accounting classifications have changed, financial results for comparative periods have been restated and may differ from results previously reported. Overhead costs are allocated to revenue generating segments.</p> <p>The Group's internal transfer pricing frameworks facilitate risk transfer, profitability measurement, capital allocation and segment alignment, tailored to the jurisdictions in which the Group operates. Transfer pricing allows the Group to measure the relative contribution of products and segments to the Group's interest margin and other dimensions of performance. Key components of the Group's transfer pricing frameworks are funds transfer pricing for interest rate and liquidity risk and allocation of basis and contingent liquidity costs, including capital allocation.</p>
SME	Small to medium sized enterprises.
Value at Risk (VaR)	A statistical estimate of the potential loss in earnings over a specified period of time and to a given level of confidence based on historical market movements.
Women in Leadership	Women in Leadership refers to the proportion of women (permanent and maximum term) in leadership roles across the Group. It includes the CEO, Group Executive, General Managers, senior leaders with significant influence on business outcomes (direct reports to General Managers and their direct reports), large (3+) team people leaders three levels below General Manager, and Bank and Assistant Bank Managers.

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